

RESOLUTION No. 92-187

A RESOLUTION OF THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA AUTHORIZING THE REPLACEMENT OF THE GOLF CART FLEET AT THE COUNTY GOLF COURSE AS A SOLE SOURCE ITEM.

WHEREAS, the St. Johns County Golf Course desires to trade in its existing 80 golf cart fleet to minimize additional expenditures for fleet upkeep, and

WHEREAS, it is desired that the fleet remain aluminum frame with fiberglass bodies, existing tools be utilized, the existing charging system be used, additional training of employees avoided and also a new two year maintenance agreement to be put in place for all parts; and

WHEREAS, Club Car, Inc. has provided the present fleet of cars to the St. Johns County Golf Course and has offered to accept the total fleet as trade-in at a \$1,450.00 per cart rate, for a total savings of \$116,000; and

WHEREAS, by accepting the proposal from Club Car, Inc. the fleet would remain aluminum frame with fiberglass bodies; staff would not have to be retrained; the existing charging system could be used; tools on hand would not have to be changed; and a new two year warranty would be in effect; and

WHEREAS, Club Car, Inc. is the only source which can provide all of the above.

NOW, THEREFORE, BE IT RESOLVED by the Board of County Commissioners of St. Johns County, that the Board hereby finds that the golf carts as described above are available only from one source, Club Car, Inc.; and authorizes the county administrator to purchase eighty (80) 1993 Club Car Model DS Electric Golf Cars in the amount of \$94,000.00 from Club Car, 7033 Stapoint Court, Suite G, Winter Park, Florida 32792.

ADOPTED this 10 day of NOVEMBER, 1992 by the  
St. Johns County Board of Commissioners.

BOARD OF COUNTY COMMISSIONERS  
OF ST. JOHNS COUNTY, FLORIDA

By: Fred Bishop  
Its Chairman

ATTEST: CARL "BUD" MARKEL

By: Wenne Carter  
Deputy Clerk





# QUOTATION

Reference No. N

Club Car, Inc.

7033 Stapoint Court, Suite G • Winter Park, Florida 32792 (305) 677-5760

1st 401 1019 4102

TO: Mr. Leon Shimer, Parks & Recreation Dir.  
Mr. Wes Tucker, Golf Professional  
ST. JOHNS COUNTY GOLF CLUB  
4900 Cypress Links Blvd.  
Elkton, Florida 32033

Date of Quote: May 21, 1992  
Sales Person: David B. Hamilton

### WE ARE PLEASED TO SUBMIT THE FOLLOWING QUOTATION:

QUANTITY	DESCRIPTION	UNIT PRICE	EXTENSION PRICE
80	1993 Club Car Model DS Electric Golf Cars	\$2,522.00	\$201,760.00
80 sets	Extra Heavy Duty 220 Amp Batteries	INCL	INCL
80	Anderson Plugs (Turbo-Z Chargers)	48.00	3,840.00
80 sets	Power Rib Tires	INCL	INCL
80	Canopy Tops with Frames	INCL.	INCL.
80 sets	Number Decals (1-80)	INCL	INCL
80	Sweater Baskets	INCL	INCL
80	Bagwell Protectors	INCL	INCL
80 sets	Additional Cupholders	INCL	INCL
80	Club Logos	INCL	INCL
80	Freight to St. Johns County Golf Club	55.00	4,400.00
		\$2,625.00	\$210,000.00
	<u>LESS TRADE-INS</u>		
80	1991 CLUB CAR DS ELECTRICS TO INCLUDE ALL ORIGINAL EQUIPMENT AND IN GOOD RUNNING CONDITION This proposal is valid for thirty (30) days.	(1,450.00)	(116,000.00)
			\$ 94,000.00

TERMS NET 30 DAYS	F.O.B. DESTINATION	APPROX. DELIVERY DATE DECEMBER 1, 1992	SHIPPED VIA CLUB CAR
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Prices quoted are those in effect at the time of quotation and are guaranteed subject to acceptance within 30 days. Applicable state or local taxes not included. All credit terms must be approved by CLUB CAR, INC. prior to delivery. Customer to submit required credit information for credit approval. Delivery lead time of 4 to 6 wks normally required.

Accepted By: \_\_\_\_\_  
Company: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

By CLUB CAR, INC.:  
*David B. Hamilton*  
Title: Branch Manager

Thank you for your interest in Club Car.



7033 Stapoint Court, Suite G • Winter Park, Florida 32792 • North/Central Florida Branch • (305) 677-5760

May 21, 1992

Mr. Leon Shimer,  
Parks & Recreation Director  
Mr. Wes Tucker,  
Golf Professional  
ST. JOHNS COUNTY GOLF CLUB  
4900 Cypress Links Blvd.  
Elkton, Florida 32033

Dear Gentlemen,

Enclosed you will find the proposal you recently requested to replace your current fleet of golf cars in December of this year.

As you well know, each year Club Car introduces product improvements and changes respective of the new model year. This year will definitely be no exception. However, with the incorporation date of our 1993 model taking place in August, some of this information is yet to be made public. I can assure you that these modifications will not only be cosmetically appealing but economically advantageous. I look forward to the opportunity of bringing you a demonstrator to justify your decision.

Please note that these improvements are being passed on to the Club at a modest per unit price increase of approximately 2.6% per year with the trade-in values remaining constant. I think you will agree that in today's economy this is quite a accomplishment.

I look forward to discussing these changes or any aspect of this proposal at your convenience.

Thank you again for this opportunity and the continued support of our product.

Sincerely,

David B. Hamilton  
Branch Manager

DH/sm

enclosures

## WARRANTIES

CLUB CAR, INC. will warrant to St. Johns County Golf Club that its new 1992 Model DS Electric golf cars are free from defects in materials and workmanship subject to the terms and conditions contained in CLUB CAR's "Limited Lifetime Warranty", a copy of which is attached.

## REPLACEMENT PARTS AND SERVICE

Factory authorized replacement parts, service and warranty work will be handled through our factory authorized representative, George Powell, located in Jacksonville, Florida. The Club will be provided with professional, timely and systematic service for your fleet.

CLUB CAR, INC. offers to St. Johns County Golf Club a factory technical training seminar for those employees connected with the golf car operation. It is held at our manufacturing facility in Augusta, Georgia. The only cost to the Club is the attendee's transportation to and from Augusta. This seminar is directed by a professional educator and will provide the attendee with an excellent working knowledge of the golf car. Also, available for your golf professional is a PGA Golf Car Management Seminar which will enhance his management skills of your golf car fleet. His attendance will provide valuable recertification points toward his PGA membership.

CLUB CAR, INC. will send periodically, at no charge to the Club, our Technical Representative Mike Odell to St. Johns County Golf Club. He will make recommendations and suggestions on how to improve your golf car operation. Also, he will provide Club management with a written critique of your operation after each visit. CLUB CAR, INC. is the only golf car manufacturer committed to field reliability.

## SPECIAL CONSIDERATIONS

Club Car will include with purchase of eighty (80) new 1993 DS Electric golf cars the following:

- \* One (1) 1993 Carryall II gasoline pickup utility vehicle to include all standard equipment plus an hour meter and a fuel gauge.

This vehicle has a suggested list price of approximately \$5,200.00, and will become the property of the Club to be used as desired upon payment in full. If Club so desires it may substitute this unit for a vehicle of comparable value from our Carryall product line.

- \* The Equipment must be delivered prior to December 31, 1992.

CLUB CAR, NORTH/CENTRAL FLORIDA  
PARTIAL REFERENCE LIST

<u>CLUB</u>	<u>#/TYPE OF CARS</u>	<u>CONTACT</u>	<u>PHONE #</u>
Country Club of Orlando	70 electric	Billy Sellers	407/425-2319
Walt Disney World	392 electric	Mike Beaver	407/824-2259
Grand Cypress Resort	168 electric	Brad Doyle	407/239-4700
Hunters Creek Golf Club	80 electric	Tom Gavan	407/240-4653
Interlachen Golf Club	65 electric	Lane Creech	407/657-0850
International Golf Club	80 electric	Craig Walter	407/239-6909
The Ravines Country Club	85 gasoline	Steve Monaghan	904/282-5511
Marsh Landing Country Club	75 gasoline	John Upton	904/285-6514
Tournament Player Club	150 electric	Bill Reid	904/273-3235
Amelia Island Plantation	175 electric	Steve Waugh	904/261-6161
Magnolia Point	70 electric	Jeff Harris	904/269-9315
Ekana Golf & Country Club	72 gasoline	Mike Barlowe	407/366-1211
Country Club at Heathrow	55 electric	Pete Albe	407/333-1450
Queens Harbour Yacht & CC	60 electric	Robbie Gilmore	904/655-1233
Ocean Palm Golf Club	12 gasoline	Craig Shankland	904/439-2477
Metrowest Country Club	78 electric	Brad Hauer	407/299-1099
PGA National	320 electric	John Gardner	407/627-1800
Isleworth Country Club	40 electric	Dave Oconnor	407/876-5944
Innisbrook Resort	320 electric	Jay Overton	813/937-3124
The Plantation at Ponte Vedra	55 electric	Bob Duval	904/285-0155
Dubsdread Golf Club	80 electric	Ray Weaver	407/849-2551
Deerwood Club	74 electric	Jeff Wagner	904/641-6100
Sawgrass Country Club	75 electric	Joe Burch	904/285-2261
Orange Tree Country Club	45 electric	Mark Scallen	407/351-2521
St. Johns County Golf Club	80 electric	Wes Tucker	904/825-4900
Rosemont Golf & Country Club	80 electric	Randy Brown	407/298-1230
Ventura Country Club	65 gasoline	Don Schultz	407/277-2640
Orange Park Country Club	75 electric	Todd Bork	904/276-7663
The Savannahs at Sykes Creek	72 electric	Alex Romanoff	407/455-1375
DeBary Plantation	75 electric	Gene Smith	407/688-2061
Ponte Vedra Inn & Club	114 electric	Jim Howard	904/285-2044
Oceanside Golf & Country Club	65 electric	Dan Caverly	904/677-7200
Harbor Hills Country Club	65 gasoline	Sandy Lounsbury	904/753-7000
Winter Springs Golf Club	75 electric	Dan Wood	407/699-0948
Timacuan Country Club	75 gasoline	David Moore	407/321-0010
Pelican Bay Country Club	150 electric	Bob Perkins	904/756-0034
Country Club of Mount Dora	60 gasoline	Jason Lenhart	904/735-0115
Meadow Woods Golf Club	72 electric	Andy Digilio	407/859-9778
Riviera Country Club	20 electric	Eric Meyers	407/677-2464
Orlando Naval Training Center	110 electric	Ellsworth Franklin	407/646-5736

**CLUB CAR LIMITED LIFETIME WARRANTY FOR 1992 FLEET GOLF CARS  
IN THE UNITED STATES AND CANADA**

1. **WARRANTY:** CLUB CAR, INC. ("CLUB CAR") hereby warrants to the Original Retail Fleet Purchaser or the Original Retail Fleet Lessee, as those terms are defined herein, and subject to the provisions, limitations and exclusions contained in this document, that its new 1992 Model DS golf car purchased from CLUB CAR or an authorized distributor or dealer for use in the United States or Canada shall be free from defects in materials and workmanship under normal use and service for the periods stated below.

**LIMITED LIFETIME WARRANTY:** The golf car frame (excluding the front and rear bumper mounts); the rack and pinion steering gearbox unit; and the suspension system (defined as the shock absorbers, shock mounts, A-plates, leaf springs, shackles, and associated hardware); are warranted with respect to parts and labor against defects in materials and workmanship for the lifetime of the vehicle while owned by the Original Retail Fleet Purchaser or in the possession of the Original Retail Fleet Lessee.

**LIMITED THREE YEAR WARRANTY:** The gasoline engine; transmission; torque converter (drive and driven); drive unit; starter generator; and electric motor are warranted with respect to parts and labor against defects in materials and workmanship for three years from the date of purchase while owned by the Original Retail Fleet Purchaser or in the possession of the Original Retail Fleet Lessee.

**LIMITED TWO YEAR WARRANTY:** All remaining components of the golf car not specified otherwise are warranted with respect to parts and labor against defects in materials and workmanship for a period of two years from the date of purchase while owned by the Original Retail Fleet Purchaser or in the possession of the Original Retail Fleet Lessee.

This Limited Warranty covers materials, workmanship and repair labor costs as to those items specifically listed above for the periods specified. Such repair labor shall be performed only by CLUB CAR, its authorized distributors or dealers, or a service agency approved by CLUB CAR. IF THE WARRANTY REGISTRATION FORM IS NOT COMPLETED AND RETURNED TO CLUB CAR AT THE TIME OF THE ORIGINAL RETAIL SALE, PROOF OF DATE OF PURCHASE MUST BE PROVIDED WITH ANY WARRANTY CLAIM.

2. **EXCLUSIONS:** Excluded from any CLUB CAR warranty are all optional equipment and accessories; fuses; filters; decals; spark plugs; lubricants; the body, cowl and trim pieces; seats; routine wear items such as the charger receptacle, brake shoes, belts, brushes, bushings, engine mounts, mats and pads; maintenance adjustments; cosmetic deterioration; items which deteriorate or fail due to exposure or ordinary wear and tear; batteries; and the battery charger and tires (warranted by their respective manufacturers). The CLUB CAR battery charger is covered under a separate warranty. Also excluded from any CLUB CAR warranty is damage to a golf car or component resulting from a cause other than a defect including unreasonable or unintended strain or use, improper installation of accessories, installation of parts or accessories that are not original equipment, overloading, accident, alteration, abuse or neglect.

Transportation expenses for warranty service are also excluded from this warranty.

3. **VOIDING OF WARRANTY:** THIS AND ANY OTHER WARRANTY SHALL BE VOID IF THE GOLF CAR IS ABUSED OR USED IN AN UNINTENDED MANNER; OR SHOWS INDICATIONS THAT IT HAS BEEN ALTERED IN ANY WAY INCLUDING, BUT NOT LIMITED TO, MODIFICATION OF THE SPEED GOVERNOR, BRAKING SYSTEM, STEERING, DRIVE UNIT OR OTHER OPERATING SYSTEMS OF THE CAR TO CAUSE IT TO PERFORM OUTSIDE CLUB CAR SPECIFICATIONS. THE WARRANTY IS LIKEWISE VOID IF THE CAR SHOWS INDICATIONS THAT REASONABLE OR NECESSARY MAINTENANCE AS OUTLINED IN THE OWNER'S MANUAL AND MAINTENANCE AND SERVICE MANUAL WAS NOT PERFORMED AT THE TIME AND MANNER SPECIFIED IN SUCH MANUALS.

4. **SOLE REMEDY:** CLUB CAR's only liability under this limited warranty, or in any action whether based upon warranty, contract, negligence, strict product liability or otherwise, is limited to the repair or replacement, at CLUB CAR's option, of a golf car or component thereof that CLUB CAR deems to be defective. Replacement shall mean furnishing, during the applicable limited warranty period, a new golf car or component thereof which is identical or reasonably equivalent to the warranted product at no cost to the purchaser. Repair shall mean remedying a defect in the golf car or component thereof at no cost to the purchaser during the applicable limited warranty period. If CLUB CAR elects to repair the golf car, it may provide factory reconditioned parts or components. All parts and components replaced under warranty shall become the property of CLUB CAR.

5. **HOW TO MAKE A WARRANTY CLAIM:** To make a warranty claim under this limited warranty, you must present the golf car or defective component to an authorized CLUB CAR distributor or dealer or send the defective component, freight prepaid, to WARRANTY ADMINISTRATION, CLUB CAR, INC., 4152 Washington Road, P.O. Box 204658, Augusta, Georgia 30917-4658.

6. **DEFINITIONS:** For the purpose of this warranty, an Original Retail Fleet Purchaser is the original purchaser of the golf car who is in the business of owning or operating golf courses and who purchases such golf car for the purpose of renting it to golf players for use on such courses. An Original Retail Fleet Lessee is the first end-user of the golf car who is in the business of owning or operating golf courses and who leases such golf car for the purpose of renting it to golf players for use on such courses. In the event the golf car is purchased or leased by any entity for the purpose of leasing it to an Original Retail Fleet Lessee, then this limited warranty shall extend only to the first Original Retail Fleet Lessee, and not to such entity or to any subsequent lessee of the golf car.

7. **DISCLAIMER:** THIS LIMITED WARRANTY IS EXCLUSIVE. CLUB CAR MAKES NO OTHER WARRANTY OF ANY KIND, EXPRESS OR IMPLIED. ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE WHICH EXCEED THE OBLIGATIONS OR TIME LIMITS STATED IN THIS WARRANTY ARE HEREBY DISCLAIMED BY CLUB CAR AND EXCLUDED FROM THIS WARRANTY. THE PURCHASER AND CLUB CAR EXPRESSLY AGREE THAT THE REMEDY OF REPAIR OR REPLACEMENT OF THE DEFECTIVE GOLF CAR OR COMPONENT IS THE EXCLUSIVE AND SOLE REMEDY OF THE PURCHASER. CLUB CAR MAKES NO OTHER REPRESENTATION OR WARRANTY OF ANY KIND, AND NO REPRESENTATIVE, EMPLOYEE, DISTRIBUTOR OR DEALER OF CLUB CAR HAS THE AUTHORITY TO MAKE OR IMPLY ANY REPRESENTATION, PROMISE OR AGREEMENT WHICH IN ANY WAY VARIES THE TERMS OF THIS WARRANTY.

8. **NO CONSEQUENTIAL DAMAGES:** IN NO EVENT SHALL CLUB CAR BE LIABLE FOR ANY INCIDENTAL OR CONSEQUENTIAL DAMAGES INCLUDING, BUT NOT LIMITED TO, LOSS RELATED TO PROPERTY OTHER THAN THE GOLF CAR, LOSS OF USE, LOSS OF TIME, INCONVENIENCE, OR ANY OTHER ECONOMIC LOSS.

Some states allow neither limitation on the duration of an implied warranty nor exclusions or limitation of incidental or consequential damages. Therefore, the above limitations or exclusions may not apply to you.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

9. **INFORMATION:** For further information, contact WARRANTY ADMINISTRATION, CLUB CAR, INC., P.O. Box 204658, Augusta, Georgia 30917-4658, U.S.A., (404) 863-3000.

10. **WARNING:** Any modification or alteration of any golf car beyond factory specifications, including those that affect the weight distribution



## SOME ENGINEERING IMPROVEMENTS TO CLUB CAR

- \*V-GLIDE ELECTRICAL SYSTEM** An exclusive Club Car feature - reliable, field tested efficiency. Can be replaced or repaired at a fraction of the cost of our competitors. A one (1) solenoid design with a seven (7) point contact board and a multi-articulating arm. No loss of energy and greater efficiency.
- \*DURABILITY** Club Car replaces standard bushings with that of a material called "orthane". This material is a high density plastic which results in smoother operation.
- \*CHARGER** New Accu-Power charger designed by Lester Electronics exclusively for Club Car. This U.L. approved unit increases efficiency and reduces water consumption through more effective transformers and cooler operation. The more accurate rate of power usage results in a reduction of peak demand which may result in lower costs to your Club.
- \*COWLS** New "Bayflex" front cowl material is a reaction injection poly-urethane which combines greater absorption with cosmetic durability.
- \*MATERIALS UPGRADE** Seating materials have been upgraded to a flame retardant, weather resistant status resulting in better durability and looks.
- \*SUSPENSION** New "Delta A-Plate" maintains proper camber throughout travel range reducing tire wear and turf damage. No maintenance required.
- \*COMFORT GRIP STEERING WHEEL** New textured European styling improves comfort and control.
- \*WARRANTY** Club Car's new "Limited Lifetime Warranty", a copy of which is attached, reinforces the commitment to our customer for continued innovation and superior product development.