

RESOLUTION NO. 2006- 212

**A RESOLUTION BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA, APPROVING THE TERMS, PROVISIONS, CONDITIONS, AND REQUIREMENTS OF A NON-EXCLUSIVE FRANCHISE AGREEMENT FOR CONSTRUCTION AND DEMOLITION DEBRIS BETWEEN ST. JOHNS COUNTY, FLORIDA, AND ABC ROLL OFF, AND AUTHORIZING THE COUNTY ADMINISTRATOR TO EXECUTE THE AMENDMENT TO THE CONSTRUCTION AND DEMOLITION FRANCHISE AGREEMENT, ON BEHALF OF ST. JOHNS COUNTY**

**WHEREAS**, Sawl Enterprises, Inc. d/b/a ABC Roll Off between November 2005 and June 2006 collected and transported Construction and Demolition debris (C&D) within the unincorporated area of St. Johns County, Florida (County) without first obtaining a Non Exclusive C&D Franchise Agreement and now agrees to comply with St. Johns County Solid Waste Ordinances as required during negotiations; and

**WHEREAS**, the County wishes to ensure that ABC Roll Off activities are performed in accordance with all applicable laws, including those of the County, and that such performance is consistent with the public interest; and

**WHEREAS**, ABC Roll Off has agreed to provide full payment of all applicable 2005-2006 Franchise fees; and

**WHEREAS**, ABC Roll Off has submitted a complete Non-Exclusive Franchise Agreement for C&D (Franchise Agreement) prior to the required May 31, 2006 deadline; and

**WHEREAS**, the County has reviewed the terms, provisions, conditions, and requirements of the Franchise Agreement; and

**WHEREAS**, the County has considered the request of ABC Roll Off, and determined that the Franchise Agreement will not negatively impact the interests of the County; and

**WHEREAS**, it is in the collective best interests of both the County, and ABC Roll Off to have this Franchise Agreement executed by the County.

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA, AS FOLLOWS:**

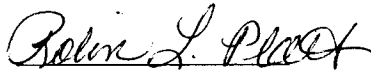
**Section 1.** The above Recitals are hereby incorporated into the body of this Resolution, and are adopted as Findings of Fact.

**Section 2.** The Board of County Commissioners hereby approves the terms, provisions, conditions, and requirements of a 2005-2006 Non-exclusive Franchise Agreement for Construction and Demolition Debris between St. Johns County, Florida, and Sawl Enterprises, Inc. d/b/a ABC Roll Off, and authorizes the County Administrator to execute the Non-exclusive Franchise Agreement for Construction and Demolition Debris on behalf of St. Johns County.

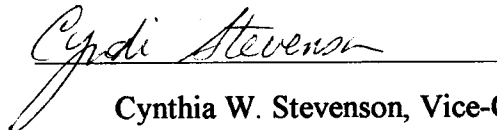
**PASSED AND ADOPTED** by the Board of County Commissioners of St. Johns County, Florida, this 2<sup>nd</sup> day of June, 2006.

**BOARD OF COUNTY COMMISSIONERS OF  
ST. JOHNS COUNTY, FLORIDA**

**Attest:**

  
Deputy Clerk

**By:**

  
Cynthia W. Stevenson, Vice-Chair

RENDITION DATE 7/3/2006

# JOSEPH L. BOLES, JR.

Attorney at Law

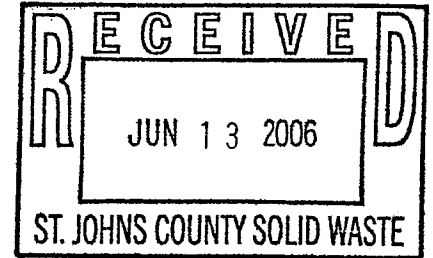
19 Riberia Street  
St. Augustine, Florida 32084

Voice: (904) 824-4278  
Telefax: (904) 826-0937

June 8, 2006

Via Facsimile and U.S. Mail

Wendy Manucy  
Solid Waste Manager  
PO Drawer 349  
St. Augustine, FL 32085



RE: Sawl Enterprises Franchise Application

Dear Ms. Manucy:

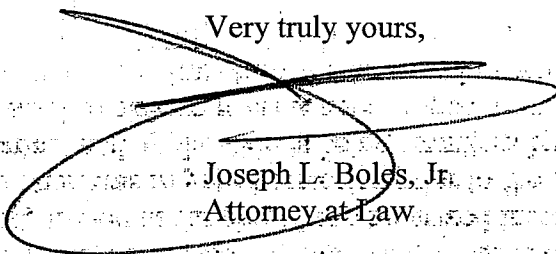
This is confirmation of our telephone conversation Tuesday, June 6<sup>th</sup>. I thank you for your time and attention and am glad this matter is being resolved. My understanding is as follows:

- (1) That you are now in possession of a fully executed application for a franchise, together with all fees, insurance requirements, workers comp verification, vehicle list, surety bond, as well as the signed and notarized franchise agreement.
- (2) That this application was in your possession prior to the May 31<sup>st</sup> deadline.
- (3) That the agreement and application is being rewritten by the County attorney and that Mr. Sawl will be asked to execute a new agreement.
- (4) Mr. Sawl's request for a franchise for the coming year (or whatever period is finally decided by the BCC) and will be heard on June 27<sup>th</sup>, hopefully on a consent agenda.
- (5) Mr. Sawl and I will be there if the matter is pulled for discussion, and if not we will remain only long enough to see the consent agenda approved.

Please find attached to this a letter indicating Mr. Norman Sawl's requested information regarding the surcharge on his hauling revenues due through May of 2006. I hope this is satisfactory. If not, please give me a call.

I remain,

Very truly yours,

  
Joseph L. Boles, Jr.  
Attorney at Law

JLB:kwr  
Enclosure

# JOSEPH L. BOLES, JR.

Attorney at Law

19 Riberia Street  
St. Augustine, Florida 32084

Voice: (904) 824-4278  
Telefax: (904) 826-0937

June 8, 2006

Via Facsimile and U.S. Mail

Wendy Manucy  
Solid Waste Manager  
PO Drawer 349  
St. Augustine, FL 32085

RE: Sawl Enterprises, Inc.

Dear Ms. Manucy:

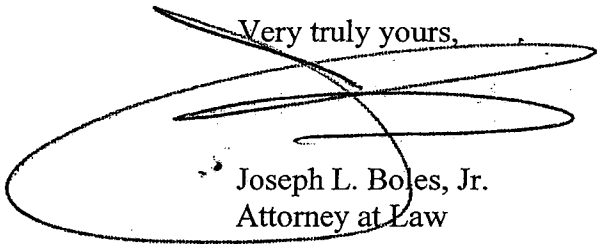
My client, Sawl Enterprises, Inc., had total gross revenues in St. Johns County, Florida from November, 2005 through May, 2006 in the amount of \$89,250.00.

Mr. Sawl is ready, willing and able at any time to tender a check for the required franchise fee to St. Johns County and will do so upon the anticipated approval of his franchise agreement on June 27<sup>th</sup>. He will also add the amount for June, 2006 immediately following close of books on June 30<sup>th</sup>.

It is his intent to pay any and all fees due and he appreciates all of your kind service in this matter and looks forward to a long and fruitful relationship with St. Johns County and your department in particular.

I remain,

Very truly yours,



Joseph L. Boles, Jr.  
Attorney at Law

JLB:kwr

St. Johns County  
Non Exclusive Franchise Agreement for Construction & Demolition Debris

**NON-EXCLUSIVE FRANCHISE AGREEMENT  
FOR CONSTRUCTION AND DEMOLITION DEBRIS**

This Non-Exclusive Franchise Agreement for Construction and Demolition Debris ("Agreement") is made between St. Johns County ("County"), a political subdivision of the State of Florida, and ABC Roll-off Containers its successors and assigns, hereinafter referred to as the Contractor.

WHEREAS, Contractor wishes to collect and transport Construction and Demolition Debris in the unincorporated areas of St. Johns County; and

WHEREAS, the County wishes to ensure that the Contractor's activities are performed in accordance with all applicable laws and is consistent with the public interest.

NOW, THEREFORE, in consideration of the mutual covenants hereinafter contained and other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, the County and Contractor agree as follows:

ARTICLE I: DEFINITIONS

1.0 The words and terms used in this Agreement shall have the meaning set forth in Section 2 of County Ordinance 99-27 unless otherwise indicated herein.

ARTICLE II: CONTRACTOR'S GENERAL WARRANTY

2.0 By executing this Agreement, Contractor acknowledges that it has read the provisions of County Ordinance 99-27 and this Agreement, and Contractor agrees to comply at all times with the applicable provisions of Ordinance 99-27 and this Agreement.

ARTICLE III: NON-EXCLUSIVE FRANCHISE

3.0 The County hereby grants a non-exclusive Franchise to Contractor for the collection of Construction and Demolition

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Debris in the unincorporated areas of St. Johns County, subject to the terms and conditions of this Agreement and all applicable laws. This Franchise only authorizes the Contractor to collect Construction and Demolition Debris in roll-off containers or other commercial containers that are ten (10) cubic yards or larger in size. No other collection or transportation of solid Waste of Construction and Demolition Debris is authorized under this Franchise.

ARTICLE IV: TERM

3.0 This Agreement shall be effective when signed by the County's duly authorized representative. This Agreement shall expire one year after the effective date, unless the Contractor applies for a renewal of this Agreement and the application is approved by the County.

ARTICLE V: CONTRACTOR'S OPERATIONS

4.0 The Contractor shall take all necessary steps to ensure that its operations are performed in compliance with all applicable provisions of the St. Johns County Code, Ordinances, and any other applicable local, state, or federal laws.

4.1 The Contractor's employees shall be properly trained and qualified to perform the tasks assigned to them.

4.2 Contractor may collect and transport Construction and Demolition Debris between 7 AM and 6 PM, Monday through Saturday. Contractor shall not collect or transport Construction and Demolition Debris at other times, unless the Contractor has received the prior approval of the Manager of the St. Johns County Solid Waste Department.

When collecting or transporting construction and Demolition Debris, Contractor's employees shall wear a company shirt or uniform, which shall have the Contractor's name or logo in a conspicuous place.

4.3 All of the trucks used by the Contractor for the collection of Construction and Demolition Debris shall be marked with the name and phone number of the Contractor in letters that are plainly visible and at least four inches high. Each

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commercial container used by the Contractor for the collection of Construction and Demolition Debris shall be labeled by the Contractor on each long side (two sides) in the same manner.

4.4 The Contractor's commercial containers shall be securely covered when transporting Construction and Demolition Debris, as authorized under this Agreement.

4.5 All of the rolling stock used by the Contractor for transporting Construction and Demolition Debris in St. Johns County shall be maintained in a good, clean, and safe operating condition, and be properly marked with the Contractor's name and phone number.

4.6 Contractor shall provide the County with a list of the vehicles used by the Contractor and the license plate number for each vehicle.

4.7 This Agreement authorizes the use of roll-off containers that are ten (10) cubic yards or larger in size. This size limitation applies to the total volume of all containers provided by the Contractor at one site. The Contractor may provide an unlimited number of containers for Construction and Demolition Debris, if the construction site is acceptable and there is a need. However, any container holding more than a de minimis amount of Solid Waste other than Construction and Demolition Debris will be regulated as though the container were filled with Solid Waste.

ARTICLE VI: DISPOSAL SITES

5.0 All of the Solid Waste, Construction and Demolition Debris collected by the Contractor shall be processed or disposed of at a duly licensed and permitted Solid Waste Management Facility accepting Construction and Demolition Debris.

ARTICLE VII: APPLICATION FEES

6.0 The Contractor is required to complete and submit the standard St. Johns County application form for non-exclusive Franchise to rent containers, collect Construction and Demolition

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Debris, transport said material and dispose of it in a duly licensed and permitted facility accepting Construction and Demolition Waste. A non-refundable \$500.00 application fee as well as a \$100.00 fee per vehicle will accompany the Contractor's application to the County for the non-exclusive Franchise.

ARTICLE VIII: FRANCHISE FEES

8.0 The Contractor shall pay a Franchise fee to the County for the privilege of using the public streets, roads, alleys and other thoroughfares of the County for the collection and transportation of Construction and Demolition Debris that originates in the unincorporated areas of the County. The Franchise fee also may be used to pay the cost of implementing, administering and enforcing the County's regulations for the safe handling of Construction and Demolition Debris generated in the unincorporated areas of St. Johns County.

8.1 The Franchise fee shall be equal to ten percent (10%) of the Gross Revenues collected by the Contractor for the services provided pursuant to this Agreement, including the collection, transportation, processing and disposing of Construction and Demolition Debris originating in the unincorporated areas of St. Johns County.

8.2 Franchise fees shall be paid to the County once each quarter. Franchise fees shall be delivered to the County no later than January 15, April 15, July 15, and October 16 of each year. Each quarterly payment shall be based on the Gross Revenues earned by the Contractor for the services provided pursuant to this Agreement for the preceding calendar quarter.

8.3 At least once each year, the Contractor shall provide the County with an audited financial statement to demonstrate that the Contractor has fully paid the applicable Franchise fee. The financial statement shall be prepared by an independent accounting firm in accordance with generally accepted accounting principles. Unless the County instructs the Contractor or otherwise, the Contractor shall deliver the audited financial



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statement to the County within 45 days after the anniversary of the effective date of this Agreement, and after each anniversary if the Agreement is extended.

8.4 Each quarterly payment of the Franchise fee shall be accompanied by a true and accurate report demonstrating that the Franchise fee has been paid in full for the preceding calendar quarter.

8.5 The Contractor shall allow the County's auditors to inspect and examine the Contractor's financial books and records to confirm the Contractor's compliance with this Agreement. The inspections shall be allowed by the Contractor at any reasonable time following a reasonable notice, which shall not be construed to exceed seven days. Additionally, the County's auditors may communicate directly with customers of the Contractor for the purpose of confirming the Contractor's compliance with this Agreement. To the extent authorized by Chapter 119, Florida Statutes, or other applicable laws, the information obtained by the County under this Section 8.5 shall remain confidential.

8.6 If the Contractor fails to pay the full amount of the Franchise fee in a timely manner, the County may suspend the Franchise until payment is made or may revoke the Franchise. The Contractor shall pay any and all of the County's expenses for the collection of the Franchise fee, including but not limited to court costs and reasonable attorneys' fees. Interest shall accrue on any unpaid Franchise fee at the maximum rate allowed by law.

ARTICLE IX: APPLICATION RENEWAL

9.0 Upon 60 day prior to the anniversary date of the Contractor's non-exclusive Franchise for the collection of Construction and Demolition Debris, a renewal application may be submitted to the Department of Solid Waste Management. A \$500.00 renewal fee and a vehicle fee of \$100.00 per vehicle shall accompany said renewal application. During the review of the renewal application the Contractor will operate as a non-

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exclusive Franchise for a period not to exceed 60 days or until the renewal application is accepted or denied within that 60 day period. Applications for renewal not meeting the above criteria shall not be considered bona fide applications.

ARTICLE X: INSURANCE

10.0 The Contractor shall not begin collecting or transporting Construction and Demolition Debris under this Agreement until appropriate certificates of insurance are provided to the County that demonstrate compliance with the requirements of this Agreement. The Contractor must maintain the insurance in full force and effect at all times throughout the term of this Agreement. The County shall be named as an additional insured on all of the insurance policies, except for workers compensation.

10.1 The Contractor shall provide workers compensation and employer's liability insurance of not less than \$100,000 for each person/accident and each person/disease, per the minimum amount required under Florida Law, whichever is greater.

10.2 The Contractor shall provide commercial general liability insurance in the amount of \$1,000,000 per occurrence, and shall include coverage for bodily injury, death, property damage and other liabilities arising from or related to Contractor's premises, operations, independent contractors, and contracts. The contractual coverage must specify that it covers the indemnification hold harmless provisions of this Agreement.

~~10.3~~ The contractor shall provide vehicle liability insurance with minimum combined single limits of \$1,000,000 for all owned, hired, and non-owned vehicles.

10.4 The Contractor shall provide umbrella liability insurance with a limit of not less than \$2,000,000. The umbrella coverage shall be "form-following" and shall mirror the underlying coverage.

10.5 All of the companies providing insurance must be authorized to do business in the State of Florida. All of the

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insurance companies providing coverage must be rated A-IX or higher in the most recent edition of Best's Key Rating Guide.

10.6 No change or cancellation of any insurance required under this Agreement may be made unless thirty (30) days prior written notice is provided to the County. Each insurance certificate must name the County as an additional insured and contain a clause stating substantially as follows: "If any of the above-described policies are to be cancelled or undergo material change before the expiration date, the issuing insurance company will mail written notice to the St. Johns County Attorney at least 30 days before the effective date of the cancellation or change."

ARTICLE XI: INDEMNIFICATION

11.0 The Contractor agrees that it will indemnify, hold harmless and defend the County, its officials, officers, employees and agents, against, and assume all liability for, any and all claims, suits, causes of action, damages, liabilities, expenditures, or proceedings of any kind (collectively "claims") arising from or related to any of the Contractor's activities or operations pursuant to this Agreement, including but not limited to claims based on bodily injury, loss of life or limb, damage to property, pollution or other environmental damages.

ARTICLE XII: TERMINATION BY COUNTY

12.0 If there is a material breach of any term of this Agreement by the Contractor, the County shall notify the Contractor in writing of the breach and provide the Contractor with a reasonable opportunity to correct the breach. If the breach is not corrected in a 24-hour period, the County may terminate the Agreement at any time at the County's discretion. Among other things, a material breach of this Agreement shall be deemed to have occurred if: (a) the Contractor fails to pay Franchise fees at the times and in the amounts required by this Agreement; (b) the Contractor fails to file complete, accurate, and timely reports, as required by this Agreement; (c) the

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Contractor disposes of Solid Waste at a site other than a properly permitted and authorized Solid Waste Management Facility; (d) the Contractor collects or transports Solid Waste in a manner that is not authorized under this Agreement; (e) the Contractor fails to continuously maintain the types and amounts of insurance required under this Agreement; (f) the Contractor declares bankruptcy; or (g) the Contractor fails to comply with the applicable provisions of ordinance 99-27 or this Agreement.

12.1 If the Contractor has frequently, regularly or repetitively defaulted in the performance of any of the requirements in this Agreement or St. Johns County Regulations, the County may in its sole discretion deem the Contractor to be a "habitual violator," regardless of whether the Contractor has corrected each individual condition of default. Under such circumstances, the Contractor shall forfeit its right to any further grace period to correct or cure future defaults. All of the Contractor's prior defaults shall be considered cumulative and collectively shall constitute a condition of irredeemable default. The County shall issue the Contractor a notice that the Contractor has been deemed a "habitual violator." Thereafter, any single default by the Contractor of whatever nature shall be grounds for immediate termination of this Agreement. In the event of any such default, the County may terminate this Agreement by giving a written notice to the Contractor, which shall be effective upon the date specified in the notice. The Contractor shall immediately cease all activities under this Agreement. This section creates a supplemental and additional means of terminating this Agreement and it shall not be deemed to be in lieu of any other remedy available at law or equity.

ARTICLE XIII: MISCELLANEOUS PROVISIONS

13.0 *Representatives of the Parties*

For the purposes of this Agreement, the Authorized representative of the County shall be the Director of the St. Johns County Solid Waste Department or the Director's designee.

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The authorized representative of the Contractor for purposes of this Agreement shall be NORM SAWL. Either party may change its representative upon five (5) days, prior Notice to the other party.

13.1 Notices

All notices and consents required or permitted by this Agreement shall be in writing and transmitted in person or by registered or certified mail, return receipt requested, with notice deemed to be given upon receipt, as follows:

If to the County:

Solid Waste Manager  
St. Johns County Solid Waste Department  
P.O. Drawer 349  
St. Augustine, FL 32085

If to the Contractor:

ABC ROLL-OFF CONTAINERS  
804 WHITE EAGLE CIRCLE  
ST. AUG. FL 32086

Changes in the respective addresses to which such notices may be directed may be made from time to time by either party by notice to the other party.

13.2 Waiver

No delay or failure to exercise a right under this Agreement shall impair such right or shall be construed to be a waiver thereof, but such right may be exercised from time to time and as often as deemed expedient. The failure of the County or Contractor at any time to require performance by the other party of any term in this Agreement shall in no way affect the right of the County or Contractor thereafter to enforce same; nor shall waiver by the County or Contractor of any breach of any term of this Agreement be taken or held to be a waiver of any succeeding breach of such term or as a waiver of any term itself. To be effective, any waiver shall be in writing and signed by the party granting such waiver. Any such waiver shall be limited to the

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particular right so waived and shall not be deemed to waive any other right under this Agreement.

*13.3 Agreement Governed by Florida Law*

This Agreement shall be governed by and construed in accordance with the laws of the State of Florida, and it shall be binding upon, and inure to the benefit of, the parties, their successors, and assigns. The Contractor shall submit to service of process and the jurisdiction of the State of Florida for any controversy or claim arising out of or relating to the Agreement. Any action to interpret and/or enforce the Agreement shall be brought and maintained in the State of Florida. Venue shall be in St. Johns County, Florida.

*13.4 Assignment*

This Agreement may not be sold, assigned or transferred by the Contractor without Board of County Commissioners approval. As a condition precedent to receiving the County's consent, the Contractor or the potential transferee must demonstrate that the transferee has the ability to comply with all of the applicable requirements set forth in this Agreement and St. Johns County Regulations.

*13.5 Representations of the Contractor*

The Contractor represents that (a) it is a corporation duly organized under the laws of the State of Florida or a person or an entity qualified to do business in the State of Florida, (b) this Agreement has been duly authorized, executed, and delivered in the State of Florida, and (c) it has the required power and authority to perform this Agreement.

*13.6 Headings*

Captions and headings in this Agreement are for ease of Reference only and do not constitute a part of this Agreement.

*13.7 Severability*

If any term, condition, covenant or obligation of this Agreement is declared illegal, void or unenforceable, the remaining terms will not be affected but will remain in full force and effect, and this Agreement shall be construed as if

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such illegal, void or unenforceable provision had never been contained herein.

*13.8 Survivability*

Any term, condition, covenant, or obligation which requires performance by a party subsequent to termination of this Agreement shall remain enforceable against such party subsequent to such termination.

*13.9 Third Party Beneficiaries*

It is agreed between the parties hereto that no provision of this Agreement is intended to create any third-party beneficiaries hereunder, or to authorize anyone not a party to this Agreement to maintain an action pursuant to the terms or provisions of this Agreement.

*13.10 Personal Liability*

Nothing in this Agreement shall be construed as creating any personal liability on the part of any official, officer, employee, agent or representative of the County.

*13.11 Independent Contractor*

When performing the activities required by this Agreement the Contractor will be acting in the capacity of an independent contractor and not as an agent, employee, partner, joint venture or associate of the County. The Contractor shall be solely responsible for the means, methods and procedures used by the Contractor to perform under this Agreement. Neither the Contractor nor any of its employees, officers, agents or subcontractors shall represent, act, purport to act, or be deemed to be the agent, representative, employee, or servant of the County.

The Contractor shall have no authority to bind the County to any agreement or contract. No person performing any work or services for the Contractor under this Agreement shall be entitled to any benefits available or granted to employees of the County.

*13.12 Merger Clause*

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This Agreement constitutes the entire agreement and understanding of the parties as to all matters addressed or referred to herein.

This Agreement supersedes all prior and contemporaneous agreements and understandings, representations and warranties, whether oral or written, relating to such matters.

*13.13 Fair Dealing*

The Contractor declares and warrants that the Contractor enters into the Agreement without reliance on or engaging in any collusion, bribery or fraud, that all of the Contractor's representations in this Agreement are made fairly and in good faith, and that no County Commissioner, County officer, or County employee, directly or indirectly owns more than 5% of the total assets or capital stock of the Contractor, nor will any such person directly or indirectly benefit by more than 5%, from the profits or emoluments of this Agreement. The Contractor warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the Contractor, to solicit or secure this Agreement and the Contractor has not paid or agreed to pay any person, company, corporation, individual or firm, other than a bona fide employee working solely for the Contractor, any fee, commission, percentage gift or any other compensation contingent upon or resulting from the award or making of this Agreement. Further, the contractor declares and warrants that the Contractor is not subject to the restrictions in Section 287.133, Florida Statutes, for a public entity crime.

*13.3 Sovereign Immunity*

Nothing in this Agreement shall be interpreted or construed to mean that the County waives its common law sovereign immunity under Section 768.28, Florida Statutes.

*13.14 Amendment*

Except as otherwise specifically provided herein, this Agreement may be amended only by written instrument specifically referring to this Agreement and executed by both parties with the same formalities as this Agreement. The term Ordinance 99-27 as



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used in this document, shall mean said Ordinance as may be amended from time to time.

13.15 *Terms Generally*

Whenever the context may require, any pronoun which is used in this Agreement shall include the corresponding masculine, feminine and neuter forms and the singular shall include the plural and vice versa. Unless otherwise specifically noted, the words "include," and "including" as used herein shall be deemed to be followed by the following phrase "without limitation". The words "agree," "agreement," "consent," "establish," "impose" as used herein shall be deemed to be followed by the phrase "which shall not be unreasonably withheld or delayed" except as specifically noted. Words or phrases which are defined herein by reference to a statute, rule or regulation shall have the meaning ascribed to such word or phrases as of the Effective Date, without regard to subsequent changes in such statutes, rules or regulations, unless otherwise provided.

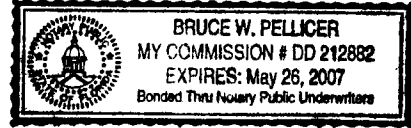
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IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed on Feb 24, 2006.

ABC Roll-off Containers  
Name of Company

By: [Signature]  
Company Representative  
(CORPORATE SEAL)

[Signature]  
Notary



\_\_\_\_\_  
Notary Seal

ST. JOHNS COUNTY, acting by and through  
its COUNTY ADMINISTRATOR

ATTEST: \_\_\_\_\_  
Deputy Clerk

By: \_\_\_\_\_  
County Administrator

(OFFICIAL SEAL)