

RESOLUTION NO. 2013 - 51

A RESOLUTION BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA, AUTHORIZING THE COUNTY ADMINISTRATOR, OR DESIGNEE, TO PURCHASE AND TO EXECUTE A PURCHASE ORDER FOR A NEW HYDRAULIC EXCAVATOR.

RECITALS

WHEREAS, the County seeks to purchase a new CAT 316E Hydraulic Excavator; and

WHEREAS, in accordance with applicable provisions of the St. Johns County Purchasing Procedure Manual, the County seeks to make a piggyback purchase based upon the Florida Sheriff's Association, Florida Association of Counties & Florida Fire Chief's Association Contract #12-10-0905, from the awarded vendor, Ring Power Corporation, at the awarded price of \$193,153.00; and

WHEREAS, the project is being funded by the Road & Bridge Department; and

WHEREAS, said purchase serves a public purpose.

NOW, THEREFORE BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA, as follows:

Section 1. The above Recitals are incorporated by reference into the body of this Resolution and such Recitals are adopted as finds of fact.

Section 2. The County Administrator, or designee, in accordance with applicable provisions of the St. Johns County Purchasing Procedure Manual, is hereby authorized to purchase a new CAT 316E Hydraulic Excavator from Ring Power Corp. ("Ring Power") at a purchase price of \$193,153.00, and further authorized to execute a purchase order for said equipment.

Section 3. To the extent that there are typographical and/or administrative errors that do not change the tone, tenor, or concept of this Resolution, then this Resolution may be revised without subsequent approval by the Board of County Commissioners.

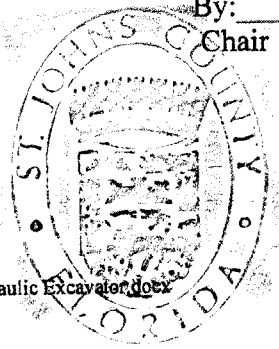
PASSED AND ADOPTED by the Board of County Commissioners of St. Johns County, Florida, this 5th day of March, 2013.

ATTEST: Cheryl Strickland, Clerk

**BOARD OF COUNTY COMMISSIONERS
OF ST. JOHNS COUNTY, FLORIDA**

By: Sam Halterman
Deputy Clerk

By: [Signature]
Chair



Ring PowerBrooksville
352-796-4978Daytona Beach
386-947-3363Gainesville
352-371-9983St. Augustine
904-737-7730Lake City
386-755-3997Lakeland
863-606-0512Ocala
352-732-2800Orlando
407-855-6195Palm Bay
321-952-3001Perry
850-584-2800Pompano Beach
854-977-5010Sarasota
941-753-7535Tallahassee
850-562-2121Tampa
813-671-3700Tarpon Springs
727-938-1515**QUOTE PER THE FLORIDA SHERIFF'S ASSOCIATION CONTRACT**Quote Prepared For:
St Johns County

10/22/2012

(1) NEW CATERPILLAR 324E HYDRAULIC EXCAVATOR**CONTRACT DETAILS**

Florida Sheriff's Association

Bid # 12-10-905

Specification # 021 HYDRAULIC EXCAVATOR 54000 LB OPERATING WEIGHT

Effective: October 1, 2012 Through September 30, 2013

BASE MACHINE

324E HYDRAULIC EXCAVATOR

\$193,399

DOWNGRADE TO 316E

(\$64,639)**316 BASE MACHINE****\$128,760****NON-SPECIFIED OPTIONS**

338-7821	316EL HYD EXCAVATOR	
381-1138	REGIONAL PKG (NACD) BELT, SEAT, 76MM (3") RETRACTABLE CONTROL, FINE SWING AIR CONDITIONER INSTRUCTION,NORTH AMERICA ANSI ACCUMULATOR WITH CRN ALARM, TRAVEL	\$1,075
381-1195	R-BOOM, 3.1M (10'2") STK HD PKG THUMB R-BOOM 5.1M (16'9") HD STICK, R3.1M (R10'2") HD THUMB LINKAGE, BKT W/O LIFT	\$18,590
381-1198	R-CYLINDER PKG CYLINDER, BOOM (W/O BLCV) - CYLINDER, STICK (W/O SLCV) CYLINDER, BKT	\$7,170
381-1154	CIRCUIT, THUMB STP TWJ PKG CIRCUIT, THUMB MAT, FLOOR, RH PEDAL JOYSTICK, THUMB WHEEL PEDAL, STRAIGHT TRAVEL	\$3,970
381-1214	LINES-QC PKG (R-BM/3.1M (10'2") STK)	\$2,160

Ring PowerBrooksville
352-796-4978Daytona Beach
386-947-3363Gainesville
352-371-9983St. Augustine
904-737-7730Lake City
386-755-3997Lakeland
863-606-0512Ocala
352-732-2800Orlando
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	LINES-QC, R5.1M (R16'9") BOOM	
	LINES-QC, R3.1M (R10'2") STICK	
381-1215	HYD VLV, PKG	\$925
	VALVE, HYDRAULIC	
	LINES, CYLINDER	
370-7689	CAB STD PKG	\$6,990
	CAB-ROPS, 70/30, W/VANDAL-G BOSS	
	WIPER-RADIAL W/LOWER WIPER	
	HATCH, OPENABLE ROOF	
	RADIO, 24V AM/FM	
	SUN, SHADE	
381-1165	GUARD HD BOTTOM PKG	\$1,565
	GUARD, BOTTOM, HEAVY DUTY	
	GUARD, SWIVEL	
381-1163	COOLING, HIGH AMBIENT PKG	\$257
381-1168	COLD WEATHER STARTING PKG	\$895
	TERMINALS, JUMP START	
	BATTERY, COLD WEATHER	
262-3234	LINES-HP, R5.1M (R16'9") BOOM	\$1,910
349-0134	GUARDRAIL & HANDRAIL	NC
316-8838	RAIN PROTECTOR, CAB FRONT	\$412
344-4498	CONTROL, CENTER-LOCK COUPLER	\$855
349-0137	COUNTERWEIGHT, 2.8TON (6173LB)	\$575
346-7203	GUARD, TRACK GUIDING, CENTER	\$585
316-8883	SEAT, H-BACK, W/HEATER, S/AIR	\$1,020
338-7839	PREFILTER, AIR (INTEGRATE)	\$715
340-8211	TRACK, 700MM TG W/STEP (GLT)	\$2,830
319-1179	LIGHTING, CAB (HALOGEN)	\$309
369-0145	PANEL, STD START SWITCH	NC
353-1578	BUCKET-GD, 42" 1.00 CYD	\$5,193
380-1204	SIDECUTTER, GENERAL Purpose	\$518
229-6966	TIP, PENETRATION PLUS	\$305
335-0092	PRODUCT LINK	\$1,986
381-1167	REARVIEW CAMERA	\$1,200
	SUBTOTAL OF NON SPECIFIED OPTIONS	\$62,010
	LESS 23% SHERIFFS DISCOUNT	-\$14,262
	TOTAL OF NON SPECIFIED OPTIONS	\$47,747
	SUBTOTAL	\$176,507

Ring Power



Brooksville
352-796-4978

Daytona Beach
386-947-3363

Gainesville
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St. Augustine
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Lake City
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Tallahassee
850-562-2121

Tampa
813-671-3700

Tarpon Springs
727-938-1515

OPTIONAL HYD THUMB (MACHINE IS PLUMB READY)

387-1674	HYDRAULIC THUMB	\$11,489
371-8613	BRACKET	\$788
376-7217	JUMPER LINES	\$965
	SUBTOTAL	<u>\$13,242</u>
	LESS 23% SHERIFFS DISCOUNT	(\$3,046)
	OPTIONAL THUMB PRICE	\$10,196

WARRANTY; 5 YEARS 5000 HOUR PREMIER

INCLUDED TRAVEL TIME AND MILEAGE ON WARRANTY

REPAIRS

\$4,250

NON-CONTRACT ITEMS

CATWALKS

\$2,200

Best regards,

Jame Welu

Ring Power Corporation

Total \$193,153.00



**FLORIDA SHERIFFS ASSOCIATION,
FLORIDA ASSOCIATION OF COUNTIES &
FLORIDA FIRE CHIEFS' ASSOCIATION**

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>HYDRAULIC EXCAVATOR - 54,000 LB. OPERATING WEIGHT (Specification #21)</u>			
Trekker Tractor, LLC	2013 Case CX250C	Western	\$177,000.00
Trekker Tractor, LLC	2013 Case CX250C	Northern	\$177,000.00
Trekker Tractor, LLC	2013 Case CX250C	Central	\$177,000.00
Trekker Tractor, LLC	2013 Case CX250C	Southern	\$177,000.00
Ring Power Corporation	2013 Caterpillar 324	Western	\$193,399.00
Ring Power Corporation	2013 Caterpillar 324	Northern	\$193,399.00 ✓
Ring Power Corporation	2013 Caterpillar 324	Central	\$193,399.00
Kelly Tractor Co.	2013 Caterpillar 324	Southern	\$195,200.00
Glade & Grove Supply Co., Inc.	2013 JCB JS330	Western	\$247,000.00
Glade & Grove Supply Co., Inc.	2013 JCB JS330	Northern	\$246,000.00
Glade & Grove Supply Co., Inc.	2013 JCB JS330	Central	\$245,000.00
Glade & Grove Supply Co., Inc.	2013 JCB JS330	Southern	\$245,000.00
Nortrax, Inc.	2013 John Deere 250GLC	Western	\$174,820.00
Nortrax, Inc.	2013 John Deere 250GLC	Northern	\$174,820.00
Nortrax, Inc.	2013 John Deere 250GLC	Central	\$174,820.00
Nortrax, Inc.	2013 John Deere 250GLC	Southern	\$174,820.00
Cowin Equipment Company, Inc.	2013 Kobelco SK260LC	Western	\$184,734.00
G S Equipment, Inc.	2013 Kobelco SK260LC	Northern	\$185,381.00
G S Equipment, Inc.	2013 Kobelco SK260LC	Central	\$185,381.00
G S Equipment, Inc.	2013 Kobelco SK260LC	Southern	\$185,381.00
	2013 Link-Belt 250X3	Western	-- NB --
G S Equipment, Inc.	2013 Link-Belt 250X3	Northern	\$192,024.00
G S Equipment, Inc.	2013 Link-Belt 250X3	Central	\$192,024.00
G S Equipment, Inc.	2013 Link-Belt 250X3	Southern	\$192,024.00

Flagler Construction Equipment, LLC	2013 Volvo EC250D	★ Western	\$169,677.00
Flagler Construction Equipment, LLC	2013 Volvo EC250D	★ Northern	\$169,677.00
Flagler Construction Equipment, LLC	2013 Volvo EC250D	★ Central	\$169,677.00
Flagler Construction Equipment, LLC	2013 Volvo EC250D	★ Southern	\$169,677.00



**FLORIDA SHERIFFS ASSOCIATION,
FLORIDA ASSOCIATION OF COUNTIES &
FLORIDA FIRE CHIEFS' ASSOCIATION**

**HYDRAULIC EXCAVATOR - 54,000 LB. OPERATING WEIGHT
SPECIFICATION #21**

2013 Case CX250C
2013 Caterpillar 324
2013 JCB JS330
2013 John Deere 250GLC
2013 Kobelco SK260LC
2013 Link-Belt 250X3
2013 Volvo EC250D

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. **WEIGHT:**

- a. Minimum operating weight - 54,000 lbs.

2. **ENGINE:**

- a. Turbocharged diesel engine 168 hp
- b. Spin on type filters
- c. Two stage air cleaner

3. **TRAVEL SYSTEM:**

- a. Travel speed of 3.2 mph

4. **HYDRAULIC SYSTEM:**

- a. Standard auxiliary hydraulic valve.
- b. Main hydraulic system flow 54 gpm minimum.

5. **UNDERCARRIAGE:**

- a. Overall track length 15' minimum.
- b. Overall track width 11' minimum.
- c. Shoe width 31.5"

6. **OPERATING STATION:**

- a. Cab to be air conditioned, heated, and pressurized filtration system.
- b. Intermittent windshield wipers.
- c. Opening front windshield.
- d. Vibration dampening cab mounts.
- e. Adjustable suspension type operator seat with safety belt.
- f. Tinted safety glass.
- g. Engine monitoring system with audible alarms.
- h. Work lights.

7. STICK, BOOM, BUCKET:

- a. Boom and stick combination to allow minimum reach at ground level of 34'.
- b. Bucket to be a general purpose bucket, appropriately sized for machine and included.

8. SWING SYSTEM:

- a. Swing radius 10.6 ft. approximate.
- b. Swing speed 9.6 rpm minimum.

9. MISCELLANEOUS:

- a. Fuel capacity of 100 gallons minimum.



**FLORIDA SHERIFFS ASSOCIATION,
FLORIDA ASSOCIATION OF COUNTIES &
FLORIDA FIRE CHIEFS' ASSOCIATION**

**HYDRAULIC EXCAVATOR - 54,000 LB. OPERATING WEIGHT
SPECIFICATION #21**

2013 Caterpillar 324

The Caterpillar 324 purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$193,399.00	\$193,399.00	\$193,399.00	\$195,200.00

While the Florida Sheriffs Association, Florida Association of Counties and Florida Fire Chiefs' Association have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	324			
DEALER:	Ring Power Corporation	Ring Power Corporation	Ring Power Corporation	Kelly Tractor Co.
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$193,399.00	\$193,399.00	\$193,399.00	\$195,200.00

Order Code	Delete Options	Western & Northern & Central		Southern
340-3780 1	Downgrade to smaller excavator - specify 311 LRR HYDRAULIC EXCAVATOR BASE MACHINE ONLY 1	(\$97,577.00) ¹		(\$96,637.00) ²
311EL 2	BASE 311 LRR #340-3780 REDUCED RADIUS W/FREIGHT & PREP ONLY 2			
338-7872 1	Downgrade to smaller excavator - specify 312 HYDRAULIC EXCAVATOR BASE MACHINE ONLY 1	(\$83,512.00) ¹		(\$50,278.00) ²
312EL 2	BASE 312EL #370-7656 W/FREIGHT & PREP ONLY 2			
346-4579 1	Downgrade to smaller excavator - specify 314 LCR HYDRAULIC EXCAVATOR BASE MACHINE ONLY 1	(\$73,351.00) ¹		(\$74,239.00) ²
314D LCR 2	BASE 314D LCR #346-4579 COMPACT RADIUS W/FREIGHT & PREP ONLY 2			
338-7821 1	Downgrade to smaller excavator - specify 316 HYDRAULIC EXCAVATOR BASE MACHINE ONLY 1	(\$64,639.00) ¹		(\$28,974.00) ²
316EL 2	BASE 316EL #381-1170 W/FREIGHT & PREP ONLY 2			
370-7608 1	Optional equipment delete - specify 318 HYDRAULIC EXCAVATOR BASE MACHINE ONLY 1	(\$53,941.00) ¹		(\$7,585.00) ²
318EL 2	BASE 318EL #396-0898 W/FREIGHT & PREP ONLY 2			
341-5378 1	Optional equipment delete - specify 320 HYDRAULIC EXCAVATOR BASE MACHINE ONLY 1	(\$67,212.00) ¹		(\$16,996.00) ²
320EL RR 2	BASE 320EL RR #378-6207 REDUCED RADIUS W/FREIGHT & PREP ONLY 2			
340-3806 1	Optional equipment delete - specify 321 LCR HYDRAULIC EXCAVATOR BASE MACHINE ONLY 1	(\$50,999.00) ¹		(\$25,791.00) ²
320EL 2	BASE 320EL #369-4384 W/FREIGHT & PREP ONLY 2			

Order Code	Add Options	Western & Northern & Central		Southern
351-9729 1	Model upgrade - specify 328 LCR HYDRAULIC EXCAVATOR BASE MACHINE ONLY 1	\$514.00 ¹		(\$51,499.00) ²
321D LCR 2	BASE 321D LCR #340-3806 COMPACT RADIUS W/FREIGHT & PREP ONLY 2			
338-3977 1	Model upgrade - specify 329 HYDRAULIC EXCAVATOR BASE MACHINE ONLY 1	(\$21,480.00) ¹		\$17,339.00 ²
324E LR 2	BASE 324E LONG REACH #382-9388 W/FREIGHT & PREP ONLY 2			
329-6565 1	Model upgrade - specify 336 HYDRAULIC EXCAVATOR BASE MACHINE ONLY 1	\$12,827.00 ¹		\$33,522.00 ²
329EL 2	BASE 329EL #382-9398 W/FREIGHT & PREP ONLY 2			
369-4261 1	Model upgrade - specify SLR-BOOM/STICK PKG 1	\$30,476.00 ¹		\$58,637.00 ²
329EL LR 2	BASE 329EL LONG REACH #382-9400 W/FREIGHT & PREP ONLY 2			

VEHICLE: 324
DEALER: Ring Power Corporation Ring Power Corporation Ring Power Corporation Kelly Tractor Co.
ZONE: Western Northern Central Southern
BASE PRICE: \$193,399.00 \$193,399.00 \$193,399.00 \$195,200.00

369-4273 1	Optional equipment - specify SLR CYLINDER PKG 1		\$10,490.00 ¹	\$71,525.00 ²
336EL 2	BASE 336EL #384-2146 W/FREIGHT & PREP ONLY 2			
369-4291 1	Optional equipment - specify HYD VLV PKG - SLR 1		\$2,221.00 ¹	\$226,101.00 ²
349EL 2	BASE 349EL #376-9608 W/FREIGHT & PREP ONLY 2			
358-6463 1	Optional equipment - specify JOYSTICK STANDARD STP PKG 1		\$912.00 ¹	
369-4321 1	Optional equipment - specify TOOL CTRL MP PKG 1		\$10,612.00 ¹	
369-4277 1	Optional equipment - specify LINES-MP PKG (R-BOOM/9'8" STK 1		\$1,541.00 ¹	
369-4323 1	Optional equipment - specify CIRCUIT, THUMB PKG 1		\$3,626.00 ¹	
316-8885 1	Optional equipment - specify SEAT,H-BACK,HEATER,S/AIR,COOL 1		\$901.00 ¹	
121-1807 1	Optional equipment - specify BUCKET, 45".8 CYD LONG REACH 1		\$5,633.00 ¹	
	Optional equipment - specify			
	Optional equipment - specify			
	Temporary tag			
	Transfer existing registration (must provide tag number)			
	New state tag (specify state, county, city, sheriff, etc.)			
	Maintenance Plan - specify			
	Maintenance Plan - specify			
3 YEAR / 5,000 HOURS 1	Warranty - specify PREMIER ESC 1		\$5,099.00 ¹	
5 YEAR / 7,500 HOURS 1	Warranty - specify POWERTRAIN 1		\$2,173.00 ¹	
24% Discount 1	Discount percentage off manufacturer's current published retail prices for non-specified options and any optional models bid. This discount ONLY APPLIES to a downgrade or an upgrade to the model listed in this specification. It does not apply to a completely different make or model. (The discount is applied to the manufacturer's current published retail prices.) 24% DISCOUNT ON CAT 324 THROUGH 336; 21% DISCOUNT ON CAT 320 & 321; 23% DISCOUNT ON CAT 311, 312, & 316; 20% DISCOUNT ON CAT 314 & 318. 16% DISCOUNT ON ALL CAT WORK TOOLS (BUCKETS, THUMBS, ETC.). 1 24% Discount on models 324 - 336. 21% Discount on models 320 - 321. 23% Discount on models 311, 312, and 316. 20% Discount on models 314 and 318. 12% Discount on 349. 16% for CAT Work Tools. 2			
24% Discount 2				