

RESOLUTION NO. 2017 - 227

A RESOLUTION BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA, AUTHORIZING THE COUNTY ADMINISTRATOR, OR DESIGNEE, TO PURCHASE AND TO EXECUTE A PURCHASE ORDER FOR TWO NEW CATERPILLAR D80-8 80kW GENERATORS

RECITALS

WHEREAS, the County seeks to purchase two (2) new Caterpillar D80-8 80kW Generators; and

WHEREAS, in accordance with section 302.6.5.4 of the St. Johns County Purchasing Manual, entitled "Piggyback or Cooperative Purchasing", the County is authorized to make said purchase subject to the terms and conditions of National Joint Powers Alliance (NJPA) contract #080613-CAT ("Contract"); and

WHEREAS, purchase of the equipment will be funded by the Utility Department; and

WHEREAS, the County has reviewed the terms, provisions, conditions and requirements of the NJPA Contract and finds that purchasing the generators serves a public purpose.

NOW, THEREFORE BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA, as follows:

Section 1. The above Recitals are incorporated by reference into the body of this Resolution and such Recitals are adopted as finds of fact.

Section 2. The County Administrator, or designee, is hereby authorized to purchase two (2) new Caterpillar D80-8 80kW Generators.

Section 3. In accordance with the terms and conditions of the NJPA Contract, the County Administrator, or designee, is further authorized to execute a purchase order in the amount of \$107,856.40 for the purchase of two (2) new Caterpillar D80-8 80kW Generators from Ring Power Corporation.

Section 4. To the extent that there are typographical and/or administrative errors that do not change the tone, tenor, or concept of this Resolution, then this Resolution may be revised without subsequent approval by the Board of County Commissioners.

PASSED AND ADOPTED by the Board of County Commissioners of St. Johns County, Florida, this 18th day of July, 2017.

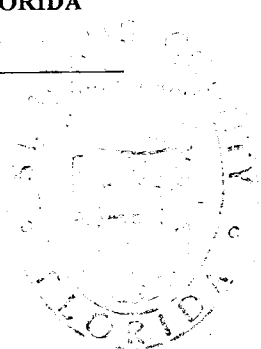
ATTEST: Hunter S. Conrad, Clerk

By: Pam Hatterman
Deputy Clerk

**BOARD OF COUNTY COMMISSIONERS
OF ST. JOHNS COUNTY, FLORIDA**

By: [Signature]
James K. Johns, Chair

RENDITION DATE 7/20/17





**OLYMPIAN™
GENERATORS**

Your North and Central Florida Caterpillar Dealer

ST. AUGUSTINE
500 World Commerce Prkwy
St. Augustine, FL 32092
904-737-7730

TALLAHASSEE
32000 Blue Star Hwy
Midway, FL 32343
850-562-1622

OCALA
6202 N US 301/441
Ocala, FL 34475
352-732-4600

ORLANDO
9901 Ringhaver Dr.
Orlando, FL 32824
407-855-6195

TAMPA
8787 Gibsonton Dr
Riverview, FL 33569
813-671-3700

SALES SERVICE PARTS LEASING RENTALS

QUOTATION / SALES AGREEMENT / SECURITY AGREEMENT

DATE: 5/16/2017

QUOTATION NO: CWM17-84

CUSTOMER NAME: **St. Johns County**
ADDRESS:
CITY/STATE/ZIP:
PHONE:
CONTACT NAME: **Jim Overton**

ESTIMATED SHIPPING LEAD TIME: **11 - 12 weeks from release**
SHIPPING VIA/FOB: **RPC/Jobsite**
ESTIMATED SUBMITTAL LEAD TIME: **2-4 Weeks from order**
JOBSITE ADDRESS: **TBD**
CITY/STATE/ZIP: **St. Augustine, FL**
PROJECT NAME: **Well No. 5 – NW Wells**

TERMS: Full payment is due from buyer within 10 days of delivery or pickup of the equipment.

DESCRIPTION OF MATERIAL	UNIT PRICE	EXTENSION
One (1) New Caterpillar D80-8 80kW C4.4 Engine Generator Set, Rated Standby, 480/277 Volt, 3 Phase, Tier 3 Equipped as Follows: <ul style="list-style-type: none"> • EMCP 4.2 Control Panel – Shutdowns include Low Oil Pressure, High Coolant Temperature, Overspeed, Overcrank. • UL2200 Listed Generator • Local Annunciator NFPA99-110 • Integrated Voltage Regulator • 150 Amp UL 100% Rated Breaker • Shunt Trip & Auxiliary Contact • Remote E-Stop • Anti-Condensation Heater 		

Quotation Accepted By: _____ Date: _____ Tax No.: _____

Customer: _____ Salesman's Signature: Cliff Mills

Cliff Mills – EPG Sales NE FL

- TERMS**
- This offer to sell is made subject to buyer's acceptance within ten (10) days from this date (noted above).
 - All quoted prices are subject to change without notice. Those in effect on the date of shipment shall prevail.
 - Subject to credit approval.
 - Used equipment is subject to prior sale.
 - A 25% restocking fee will be assessed for all canceled orders or returned materials.
 - No retainage to be withheld. Ring Power Systems is an equipment supplier and is not a sub-contractor. Our terms are Net 10 days.
 - No sales tax is included.
 - Buyer grants to seller a security interest in all equipment as described in this agreement until such time as payment is made in full in accordance with the terms and conditions of this agreement and in accord with the seller's credit application.
 - Ring Power requires a purchase order to secure this sales agreement.

DESCRIPTION OF MATERIAL	UNIT PRICE	EXTENSION
<ul style="list-style-type: none"> • Low Coolant Temperature Alarm • Permanent Magnet - Excitation • Lead Acid Battery • 10 Amp Dual Rate Battery Charger 110VAC • Coolant Heater • Electronic Governor • Startup <ul style="list-style-type: none"> ○ 2 Hour Resistive Load Bank Testing ○ RPC will deliver the unit to the site. Customer responsible for offloading 		
Total List Price For Above CAT Items		\$38,780.00
NJPA Discount – 31% Off Of List Price		(\$12,021.80)
Total List Price With NJPA Discount		\$26,758.20
<u>Sourced Good and Support Service NJPA Discount</u>		
Phoenix Products 340 Gallon Subbase Fuel Tank		\$12,650.00
Asco 7000 Series 260 Amp Service Entrance Rated Automatic Transfer Switch		\$9,600.00
Bolt-On Aluminum Steps		\$2,800.00
Freight (Generator Set and Transfer Switch to Site)		\$850.00
<u>Startup and Commissioning – Generator Set</u>		\$2,800.00
Total List Price For Above Sourced Good And Service Items		\$28,700.00
Total List Price With NJPA Discount – 5% Off Of List Price		\$27,265.00
TOTAL NET COST FOR ABOVE		\$53,928.20
<p>NJPA – National Joint Powers Alliance Contractor #080613 - CAT St Johns County Board of County Commissioners - NJPA Contract Number NJPA110164 ****Free 4 Year Platinum Extended Service Coverage (Warranty) with purchase of diesel standby generator in 2017****</p>		
Factory Level 1 Sound Attenuated Weatherproof Enclosure		
<ul style="list-style-type: none"> • 114"L X 44"W X 73"H • Constructed out of 14 Gauge Aluminum • Sound Attenuation - 73dBA @ 7 Meters • (5) Access Doors w/Stainless Hardware • Interior Critical Grade Silencer • Fixed Blade Intake Louvers With Bird/Rodent Screen • Gravity Damper Discharge With Bird/Rodent Screen 		
Phoenix Products 350 Gallon UL-142 – 48 Hour Fuel Tank		
<ul style="list-style-type: none"> • 152"L X 64"W X 19"H – Weight 12,180Lbs. • UL-142 Listed • Low, High, and Interstitial Level Wired to Control Panel • Interior Fill w/Spill Containment • Mechanical Fuel Fill Level Gauge, Visible From Fuel Fill • Interior Conduit Stub-Up Area • Industrial Exterior Grade Enamel Over Primed Surface • Finish Color: Phoenix Products Standard Black 		
Bolt-On Stair Package		
<ul style="list-style-type: none"> • Aluminum Construction • One (1) 36" X 12" Bolt-On Step • Two (2) 72" X 12" Bolt-On Steps 		

DESCRIPTION OF MATERIAL	UNIT PRICE	EXTENSION
Asco Automatic Transfer Switch <ul style="list-style-type: none"> • Delayed Transition – 3 Pole – 480/277 Volt • Nema 4X 316 Stainless Steel Enclosure – 3 Point Latch • Maintained Test Switch • Source Available Contacts • Bottom Load Connected 		
<p>Exceptions: 2.09.A – Quoted Factory Aluminum Sound Attenuated Enclosure in Lieu of custom.</p>		
<p>NOTES:</p> <ol style="list-style-type: none"> 1. NO DIESEL FUEL IS INCLUDED. 2. NO ELECTRICAL OR MECHANICAL INSTALLATION IS INCLUDED. 3. FREIGHT TO THE JOB SITE IS INCLUDED. 4. <u>NO SPECIFICATIONS WERE PROVIDED FOR THIS QUOTE.</u> 5. GENERAL EXCEPTION IS TAKEN TO ANY REQUIREMENT NOT PROVIDED AT THE TIME OF THIS PROPOSAL. 6. CURRENT PRODUCT LEAD TIME IS NOTED ABOVE IN WEEKS BUT IS SUBJECT TO CHANGE ACCORDING TO FACTORY AVAILABILITY. 7. ALL WORK BY RPC TECHNICIANS WILL BE PERFORMED DURING NORMAL WORKING HOURS. MONDAY-FRIDAY 7:30AM TO 4:00PM 8. FDEP & EPA NOTICES OF DELIVERY, PERMITTING, AND REGISTRATION ARE NOT INCLUDED. THIS IS THE RESPONSIBILITY OF THE INSTALLING CONTRACTOR AND/OR OWNER. 9. ALL START-UP AND TESTING INCLUDED IN THIS PROPOSAL WILL BE PERFORMED BY RING POWER TECHNICIANS. ANY REQUIRED THIRD PARTY TESTING SHALL BE PROVIDED BY OTHERS. 10. CREDIT TERMS TO BE DETERMINED AT THE TIME OF ORDER. 		



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Your North and Central Florida Caterpillar Dealer

ST. AUGUSTINE
500 World Commerce Prkwy
St. Augustine, FL 32092
904-737-7730

TALLAHASSEE
32000 Blue Star Hwy
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OCALA
6202 N US 301/441
Ocala, FL 34475
352-732-4600

ORLANDO
9901 Ringhaver Dr.
Orlando, FL 32824
407-855-6195

TAMPA
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Riverview, FL 33569
813-671-3700

SALES SERVICE PARTS LEASING RENTALS

QUOTATION / SALES AGREEMENT / SECURITY AGREEMENT

DATE: 5/16/2017

QUOTATION NO: CWM17-85

CUSTOMER NAME: **St. Johns County**
ADDRESS:
CITY/STATE/ZIP:
PHONE:
CONTACT NAME: **Jim Overton**

ESTIMATED SHIPPING LEAD TIME: **11 - 12 weeks from release**
SHIPPING VIA/FOB: **RPC/Jobsite**
ESTIMATED SUBMITTAL LEAD TIME: **2-4 Weeks from order**
JOBSITE ADDRESS: **TBD**
CITY/STATE/ZIP: **St. Augustine, FL**
PROJECT NAME: **Well No. 6 – NW Wells**

TERMS: Full payment is due from buyer within 10 days of delivery or pickup of the equipment.

DESCRIPTION OF MATERIAL	UNIT PRICE	EXTENSION
One (1) New Caterpillar D80-8 80kW C4.4 Engine Generator Set, Rated Standby, 480/277 Volt, 3 Phase, Tier 3 Equipped as Follows: <ul style="list-style-type: none"> • EMCP 4.2 Control Panel – Shutdowns include Low Oil Pressure, High Coolant Temperature, Overspeed, Overcrank. • UL2200 Listed Generator • Local Annunciator NFPA99-110 • Integrated Voltage Regulator • 150 Amp UL 100% Rated Breaker • Shunt Trip & Auxiliary Contact • Remote E-Stop • Anti-Condensation Heater 		

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Cliff Mills – EPG Sales NE FL

TERMS

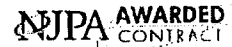
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<u>Startup and Commissioning – Generator Set</u>		<u>\$2,800.00</u>
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NJPA – National Joint Powers Alliance Contract #080613 - CAT		
St Johns County Board of County Commissioners - NJPA Contract Number NJPA110164		
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Caterpillar Inc. - Alternative Energy/Generators



Contract#: 080613-CAT
Category: Energy Solutions
Description: Power Generators
Maturity Date: 09/17/2018

Overview

Contract Documentation

Pricing

Marketing Materials

NJPA Contact Information

HOW TO PURCHASE ?
Our step-by-step guide

Big or Small. Simple or Complex. Any size or any shape. In any regulatory environment. When you need power, Caterpillar is equal to the challenge of meeting the world's emergency and standby needs with an unparalleled line of diesel and natural gas generator sets. The experienced Caterpillar Dealer Network can deliver power systems and the support you need. Caterpillar is proud to be a National Joint Powers Alliance vendor and is excited about the the opportunity to provide NJPA Members with power solutions.

This contract is offering a Free 4 year Extended Service Coverage on qualifying Diesel and Natural Gas Generators. See your local Cat Dealer for additional details.

[Find a Dealer](#)

Vendor Contact Info
Chris Schwarz
Direct Phone: 309-310-6420
Schwarz.Chris.L@cat.com
www.cat.com



NJPA CONTRACT

#080613-CAT

Generator Sets

Switchgear

UPS & ATS

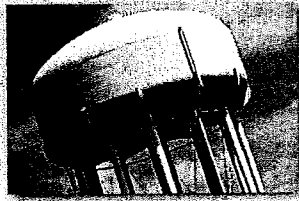
As you continue to look for more efficient ways to do business at your governmental or not-for-profit organization, the contract between Caterpillar and the NJPA can help you simplify the buying process.

Benefits include:

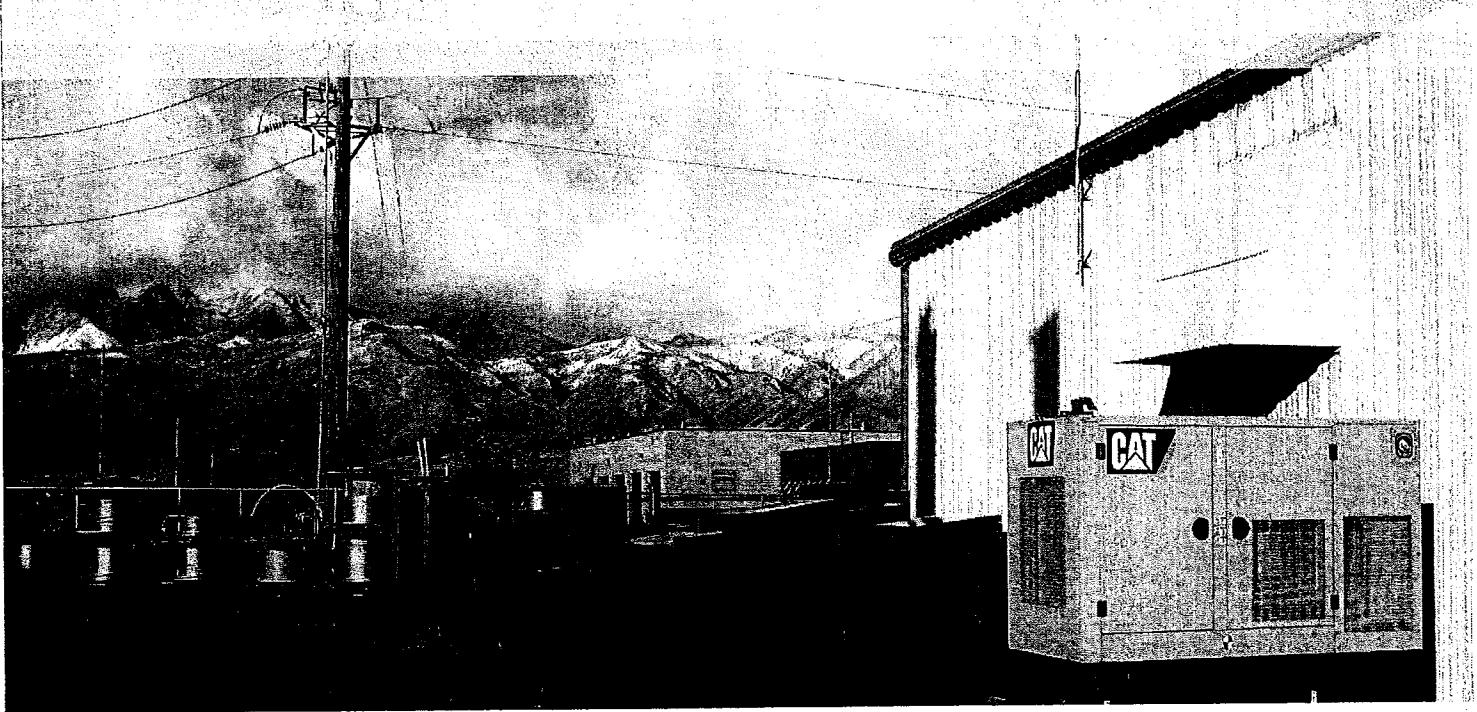
- Decreasing the amount of time spent putting bids together
- Avoiding a low-bid scenario situation
- Purchasing quality equipment at a greater value – higher productivity, maximum reliability and lower maintenance costs
- Working directly with your local Cat® Dealer to specify the equipment you purchase to meet your specific needs

Agencies may join free of charge by filling out the membership form:

<http://www.njpacoop.org/contract-purchasing-solutions/join-njpa/application>



BUILT FOR IT.



The National Institute of Governmental Purchasing (NIGP), National Association of State Procurement Officials (NASPO) and National Association of Fleet Administrators (NAFA) endorse the use of Life Cycle Costing as a preferred procurement method.

LEXE0518-02

www.catelectricpowerinfo.com/njpa

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CAT®

Caterpillar April 2017 NJPA Member Discounts

All Discounts listed are for "Standby Ratings Only unless otherwise stated".

	NJPA Member Discount
60 HZ, 40 - 175 kW (Reference the "PSNA-EPG-F_PE400CNN" Caterpillar Price List)	
D13	50%
D20	50%
D25	50%
D30	50%
60 HZ, 40 - 175 kW (Reference the "PSNA-EPG-F_1100CNN" Caterpillar Price List)	
D40 (3 phase)	50%
D50 (3 phase)	50%
D60 (3 phase)	50%
D80 (3 phase)	50%
D100 (3 phase)	50%
D125 (3 phase)	50%
D150 (3 phase)	50%
D175 (3 phase)	50%
D40 (1 phase)	50%
D50 (1 phase)	50%
D60 (1 phase)	50%
D80 (1 phase)	50%
D100 (1 phase)	50%
60 HZ, 40 - 60 kW (Reference the "PSNA-EPG-F_C4.4LCABR" Caterpillar Price List)	
D40	31%
D50	31%
D60	31%
60 HZ, 40 - 100 kW (Reference the "PSNA-EPG-F_C4.4PGABR" Caterpillar Price List)	
D80	31%
D100	31%
60 HZ, 125 - 175 kW (Reference the "PSNA-EPG-F_C7.1PGABR" Caterpillar Price List)	
D125	35%
D150	35%
D175	35%
D200	35%
C9, 60 HZ, 200 - 300 kW (Reference the "PSNA-EPG-F_C9PGAM" Caterpillar Price List)	
200 kW	33%
250 kW	37%
300 kW	37%
C13PGAM, 350kW & 400kW	37%
C16, 60 HZ, 350 - 500 kW (Reference the "PSNA-EPG-F_C15PGAM" Caterpillar Price List)	
450 kW	37%
500 kW	37%
C18, 60 HZ, 550 - 600 kW (Reference the "PSNA-EPG-F_C18PGAM" Caterpillar Price List)	
550 Kw	33%
600 kW	33%
C18, 60 HZ, 455 - 500 kW (Reference the "PSNA-EPG-F_C18PKAm" Caterpillar Price List) (EPA & CARB Tier 4 Final Emissions Certified)	
455 kW Prime Power, 500 kW Standby 480 Volt Tier 4F	20%
C27, 60 HZ, 750 - 800 kW (Reference the "PSNA-EPG-F_C27PGBG" Caterpillar Price List)	
750 kW	36%
800 kW	36%
C27, 60 HZ, 725 - 800 kW (Reference the "PSNA-EPG-F_C27PKG" Caterpillar Price List) (EPA & CARB Tier 4 Interim Emissions Certified)	
725 kW Prime Power, 800 kW Standby 480 Volt Tier 4i	17%
725 kW Prime Power, 800 kW Standby 480 Volt Tier 4i Heavy Duty	17%
C32, 60 HZ, 1000 kW (Reference the "PSNA-EPG-F_C32PGDG" Caterpillar Price List)	
1000 kW	38%
3512C, 60 HZ, 1500 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use) (Reference the "PSNA-EPG-F_3512PGFL" Caterpillar Price List)	
Standby Rating Only - 1500 kW	37%
Standby Rating Only - 1750 kW	35%
3516C, 60 HZ, 2000 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use) (Reference the "PSNA-EPG-F_3516-PGDL" Caterpillar Price List)	
Standby Rating Only - 2000 kW	40%
Standby Rating Only - 2500 kW	38%
3516C-HD, 60 HZ, 2500 kW (EPA Tier 4) 480/277, 4160, 12470 Volts available	

<i>(Reference the "PSNA-EPG-F_3516PGEL" Caterpillar Price List)</i>	19%
3516C-HD, 60 HZ, 2000 kW (EPA Tier 4) 480/277, 460, 12470 Volts available <i>(Reference the "PSNA-EPG-F_3516PGEL" Caterpillar Price List)</i>	19%
3516B, 60 HZ, 2000 kW (EPA Tier 1) <i>(Reference the "PSNA-EPG-F_3516PGDL" Caterpillar Price List)</i>	34%
Low/Med Voltage - Standby Rating Only - 2000 kW	34%
High Voltage - Standby Rating Only - 2000 kW	
3516B, 60 HZ, 2250 kW (EPA Tier 1) <i>(Reference the "PSNA-EPG-F_3516PGDL" Caterpillar Price List)</i>	34%
Low/Med Voltage - Standby Rating Only - 2250 kW	34%
High Voltage - Standby Rating Only - 2250 kW	
G3412, 60 HZ, 375kW, 450kW, 500kW <i>(Reference the "PSNA-EPG-F_G3412PGG" Caterpillar Price List)</i>	26%
G3508, 60 HZ, 1200 RPM, 3 Phase, 480 Volt <i>(Available by Design To Order Only)</i>	17%
G3512 Stationary Certified and NSPS Compliant 750kW, 1000kW <i>(Reference the "PSNA-EPG-F_G3512NL" Caterpillar Price List)</i>	17%
G3516 1040 kW Standby <i>(Reference the "PSNA-EPG-F_G3516APGL" Caterpillar Price List)</i>	17%
G3516 <i>(Reference the "PSNA-EPG-F_G3516AEPL" Caterpillar Price List)</i>	17%
G3516C, 1475kW, 1600kW <i>(Reference the "PSNA-EPG-F_G3516CTPL" Caterpillar Price List)</i>	17%
G3516H 1966kW <i>(Reference the "PSNA-EPG-F_G3516HNL" Caterpillar Price List)</i>	17%
G3520H 2469kW <i>(Reference the "PSNA-EPG-F_G3520HNL" Caterpillar Price List)</i>	17%
G3520C 1600kW, 1900kW, 2055kW <i>(Reference the "PSNA-EPG-F_G3520CPGL" Caterpillar Price List)</i>	17%
CG132, CG170, CG260 (custom) Due to the customization and plethora of options, it is not feasible to provide a paper price list for these specific generator sets. Each quote is custom for the specific application. However, members will receive a 15% discount off of the configured list price from each member's local dealer.	15%
C175, 60 HZ, 4000 kW (EPA Tier 2 for Mobile and Stationary Use) <i>(Reference the "PSNA-EPG-F_C175-20EL" Caterpillar Price List)</i> 4000 kW (with Fan Rating)	24%
C175, 60 HZ, 3000 kW (EPA Tier 4) <i>(Reference the "PSNA-EPG-F_C175A16EL" Caterpillar Price List)</i> 3000 kW (with Fan Rating)	19%
C175, 60 HZ, 3000 kW (EPA Tier 2 for Mobile and Stationary Use) <i>(Reference the "PSNA-EPG-F_C175-16EL" Caterpillar Price List)</i> 3000 kW (with Fan Rating) 3100 kW (without Fan Rating)	30%
	30%
G30PGAN, 30kW	31%
G80PGAM, 50kW, 60kW, 80kW	31%
G150PGAM, 100kW, 125kW, 150kW	35%
Natural Gas (Optional LPG) Olymplan Generator Sets, 25 - 300 kW <i>(Reference the "PSNA-EPG-F_GASOLYGN" Caterpillar Price List)</i>	
G25	26%
G35	26%
G40	26%
G45	26%
G50	26%
G60	26%
G70	26%
G80	26%
G100	26%
G130	26%
G150	26%
G150	26%
G175	26%
G200	26%
G230	26%
G250	26%
G275	26%

G300	26%
APS60 - (Reference the "APS 60 100 1000 2000 List Price" Caterpillar Price List)	17%
APS100 - (Reference the "APS 60 100 1000 2000 List Price" Caterpillar Price List)	17%
APS1000 - (Reference the "APS 60 100 1000 2000 List Price" Caterpillar Price List)	17%
APS2000 - (Reference the "APS 60 100 1000 2000 List Price" Caterpillar Price List)	17%
XQ20N, 60 HZ, 20 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad)) (Reference the "PSNA-EPG-F_XQ20N" Caterpillar Price List) 20 kW* (3 or 1 phase)	45%
*There are several voltage options available	
XQ30N, 60 HZ, 30 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad)) (Reference the "PSNA-EPG-F_XQ30N" Caterpillar Price List) 30 kW* (3 or 1 phase)	45%
*There are several voltage options available	
XQ35BM, 60 HZ, 35 kVA prime (EPA Tier 4 Final & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ35BN" Caterpillar Price List)	23%
XQ60N, 60 HZ, 60 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad)) (Reference the "PSNA-EPG-F_XQ60N" Caterpillar Price List) 60 kW* (3 or 1 phase)	45%
*There are several voltage options available	
XQ60BM Tier 4 Final	23%
XQ200N, 60 HZ, 200 kW (EPA Tier 4 Interim & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ200N" Caterpillar Price List) 182 kW* (3 phase or 1 phase)	45%
XQ350N, 60 HZ, 350 kW (EPA Tier 4 Interim & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ350N" Caterpillar Price List) 320 kW* (3 phase or 1 phase)	23%
XQ425BM, 60 HZ, 375 kW (EPA Tier 4 Final & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ425BN" Caterpillar Price List)	23%
XQ500N, 60 HZ, 500 kW (EPA Tier 4 Final & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ500N" Caterpillar Price List) 455 kW* (3 or 1 phase)	23%
XQ570BM, 60 HZ, 500 kW (EPA Tier 4 Final & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ570BN" Caterpillar Price List)	23%
XQ800N, 60 HZ, 800 kW (EPA Tier 4 Interim & CARB Emissions Certified (Non-road)) (Reference the "PSNA-EPG-F_XQ800N" Caterpillar Price List) 725 kW* (3 or 1 phase)	23%
*There are several voltage options available	
XQ2000N, 60 HZ, 2000 kW (EPA Tier 2 & CARB Emissions Certified) (Reference the "XQ2000N" Caterpillar Price List) 1825 kW* (3 phase)	19%
Switchgear (customizable)	12%
<i>Due to the customization and plethora of options, it is not feasible to provide a paper price list for Cat switchgear. However, members will receive a 12% discount off of the configured list price from each member's local dealer.</i>	
UPS (Uninterruptible Power Supply) Flywheel Options (Reference the "UPS300AG" Caterpillar Price List)	
UP0300A - UPS 300 480V 60HZ	20%
UP300G - UPS 300 480V 60HZ	20%
UP0600G - UPS 600 480V 60HZ	20%
UP0300Z - UPS 300 480V 60HZ	20%
UP0600Z - UPS 600 480V 60HZ	20%
UP0900Z - UPS 900 480V 60HZ	20%
UP01200Z - UPS 1200 480V 60HZ	20%
UPEXP02 - UPS Module Power Stage Expansion	20%
(Reference the "UPS750FG" Caterpillar Price List)	20%
Epic (Reference the "CATEPICG" Price List)	
Epic - Master Control Panel	10%
Epic - Generator Control Panel	10%
Epic - Utility Control Panel	10%
Supervisory Control Panel (Reference the "CATSCPN" Price List) EMCP 4.4 SCP	10%
ATS (AUTOMATIC TRANSFER SWITCHES)	
444 ATS's available via ATS 2014 Price List Password: ATS2011	20%

Caterpillar Sourced Goods & Support Services Multiplier

Sourced Goods & Support Service Provided

	NJPA Member Pricing
Custom Shop Work	5% off list price / typical sale price if no list price is available
Installation	5% off list price / typical sale price if no list price is available
Delivery/Freight	5% off list price / typical sale price if no list price is available
Training	5% off list price / typical sale price if no list price is available
Custom Enclosure	5% off list price / typical sale price if no list price is available
Custom Fuel Tank	5% off list price / typical sale price if no list price is available
Custom ATS	5% off list price / typical sale price if no list price is available
Dealer Labor	5% off list price / typical sale price if no list price is available
Additional/Custom Parts	5% off list price / typical sale price if no list price is available
General Contracting Labor	5% off list price / typical sale price if no list price is available
Maintenance Agreements	5% off list price / typical sale price if no list price is available

Electrical Energy Generation Equipment with Related Accessories, Services, and Supplies.

**Letter of Agreement
To Extend the Contract**

Between

Caterpillar, Inc. (Vendor)
100 NE Adams Street
Peoria, IL 61629


and

National Joint Powers Alliance® (NJPA)
202 12th Street NE
Staples, MN 56479
Phone: (218) 894-1930

The Vendor and NJPA have entered into an Agreement (Contract #080613-CAT) for the procurement of Electrical Energy Generation Equipment with Related Accessories, Services and Supplies. This Agreement has an expiration date of September 17, 2017, but the parties may extend the Agreement for one additional year by mutual consent.

The parties acknowledge that extending the Agreement for another year benefits the Vendor, NJPA and NJPA's Members. The Vendor and NJPA therefore agree to extend the Agreement listed above for a fifth year. This existing Agreement will terminate on September 17, 2018. All other terms and conditions of the Agreement remain in force.

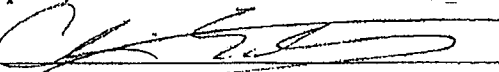
National Joint Powers Alliance® (NJPA)

By: , Its: Director of Cooperative
Contracts & Procurement/CP

Name printed or typed: Jeremy Schwartz

Date 1-6-17

Caterpillar, Inc.

By: , Its: _____

Name printed or typed: Christopher L. Schwarz

Date 6 Jan 17

ANNUAL RENEWAL OF AGREEMENT

Made by and Between

Caterpillar, Inc. (Vendor)
100 NE Adams Street
Peoria, IL 61629

and

National Joint Powers Alliance® (NJPA)
202 12th Street NE
Staples, MN 56479
Phone: (218) 894-1930

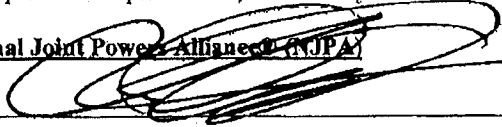
Whereas:

"Vendor" and "NJPA" have entered into an "Acceptance and Award #080613-CAT" for the procurement of Electrical Energy Generation Equipment with Related Accessories, Services and Supplies, and having a maturity date of September 17, 2017, and which are subject to annual renewals at the option of both parties.

Now therefore:

"Vendor" and "NJPA" hereby desire and agree to extend and renew the above defined contract for the period of September 17, 2016 to September 17, 2017.

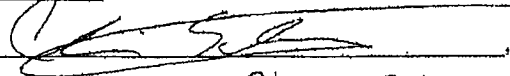
National Joint Powers Alliance® (NJPA)

By:  Its: Executive Director/CEO

Name printed or typed: Chad Coquette

Date 8/12/16

Caterpillar, Inc.

By:  Its: Marketing Representative

Name printed or typed: Chris Schwarz

Date 12 Aug 16

If you do not desire to extend contract, please sign below and return this agreement.
Discontinue: We desire to discontinue the contract.

Signature: _____ Date: _____

ANNUAL RENEWAL OF AGREEMENT

Made by and Between

Caterpillar, Inc. (Vendor)
100 NE Adams Street
Peoria, IL 61629

and

National Joint Powers Alliance® (NJPA)
202 12th Street NE
Staples, MN 56479
Phone: (218) 894-1930

Whereas:

"Vendor" and "NJPA" have entered into an "Acceptance and Award #080613-CAT" for the procurement of Electrical Energy Generation Equipment with Related Accessories, Services and Supplies, and having a maturity date of September 17, 2017, and which are subject to annual renewals at the option of both parties.

Now therefore:

"Vendor" and "NJPA" hereby desire and agree to extend and renew the above defined contract for the period of September 17, 2015 to September 17, 2016.

National Joint Powers Alliance® (NJPA)

By: [Signature], Its: Executive Director/CEO

Name printed or typed: Chad Coquette

Date 9/10/15

Caterpillar, Inc.

By: [Signature], Its: Industry Rep

Name printed or typed: Chris Schwarz

Date 10 Sept 15

If you do not desire to extend contract, please sign below and return this agreement.
Discontinue: We desire to discontinue the contract.

Signature: _____ Date: _____

ANNUAL RENEWAL OF AGREEMENT

Made by and Between

Caterpillar, Inc. (Vendor)
100 NE Adams Street
Peoria, IL 61629

and

National Joint Powers Alliance® (NJPA)
202 12th Street NE
Staples, MN 56479
Phone: (218) 894-1930

Whereas:

"Vendor" and "NJPA" have entered into an "Acceptance and Award #080613-CAT" for the procurement of Electrical Energy Generation Equipment with Related Accessories, Services and Supplies, and having a maturity date of September 17, 2017, and which are subject to annual renewals at the option of both parties.

Now therefore:

"Vendor" and "NJPA" hereby desire and agree to extend and renew the above defined contract for the period of September 17, 2014 to September 17, 2015.

National Joint Powers Alliance® (NJPA)

By: *Chad Coauette*, Its: Executive Director/CEO

Name printed or typed: Chad Coauette

Date 9-19-14

Caterpillar, Inc.

By: *Chris Schwarz*, Its: Industry Rep

Name printed or typed: Chris Schwarz

Date 17 Sept 14

If you do not desire to extend contract, please sign below and return this agreement.
Discontinue: We desire to discontinue the contract.

Signature: _____ Date: _____

FORM D

Formal Offering of Proposal
(To be completed Only by Proposer)



ELECTRICAL ENERGY GENERATION EQUIPMENT WITH RELATED ACCESSORIES, SERVICES, AND SUPPLIES.

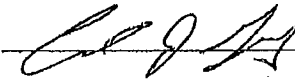
In compliance with the Request for proposal (RFP) for "ELECTRICAL ENERGY GENERATION EQUIPMENT WITH RELATED ACCESSORIES, SERVICES, AND SUPPLIES.", the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby propose, fully commit and agree to furnish the defined equipment/products and related services in full compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they accept the full responsibility as the sole source of responsibility of the proposed response herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this proposal is the sole responsibility of the Proposer.

Company Name: Caterpillar, Inc. Date: 7/30/13

Company Address: 100 NE Adams St.

City: Peoria State: IL Zip: 61629

Contact Person: Alex Graf Title: Electric Power Sales Manager

Authorized Signature (ink only):  Alex Graf
(Name printed or typed)



Contract Acceptance and Award

(To be completed only by NJPA)

NJPA 080613 ELECTRICAL ENERGY GENERATION EQUIPMENT WITH RELATED ACCESSORIES, SERVICES, AND SUPPLIES.

Caterpillar, Inc.
Proposer's full legal name

Your proposal is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined product/equipment and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, your Response, and any exceptions accepted or rejected by NJPA on Form C.

The effective date of the Contract will be September 17, 20 13 and continue for four years thereafter AND which is subject to annual renewal at the option of both parties. This contract has the consideration of an optional fifth year renewal option at the discretion NJPA.

National Joint Powers Alliance® (NJPA)

NJPA Authorized signature: [Signature] Chad Couette
NJPA Executive Director (Name printed or typed)

Awarded this 17th day of September 20 13 NJPA Contract Number # 080613-CAT

NJPA Authorized signature: [Signature] Scott Verona
NJPA Board Member (Name printed or typed)

Executed this 17th day of September 20 13 NJPA Contract Number # 080613-CAT

Proposer hereby accepts contract award including all accepted exceptions and NJPA clarifications identified on FORM C.

Vendor Name Caterpillar, Inc

Vendor Authorized signature: [Signature] Alexander J. Graf
(Name printed or typed)

Title: Region Sales Manager - North America

Executed this 19 day of September 20 13 NJPA Contract Number # 080613-CAT

Regular Meeting & Retreat Minutes of the
NATIONAL JOINT POWERS ALLIANCE®
Board of Directors
Tuesday, September 17, 2013
Executive Conference Room

Vice Chair Wilson called the Regular Board meeting to order at 5:50 p.m. with the following members present: Scott Veronen, Randy Pepin, Brian Lehman, Mike Wilson, Mike Domin, Barb Schmitt, and Barb Neprud. Also present were Chad Coauette, Susan Nanik, Diana Pihlaja, David Jessop, Misty Myers, Rynell Schock, Michael Wegscheid, and Deb Cervantez, staff.

Mr. Pepin moved, seconded by Mr. Veronen to accept the agenda as amended. Motion carried.

Ms. Schmitt moved, seconded by Ms. Neprud to accept the minutes of the Regular Board Meeting held on August 20, 2013. Motion carried.

Ms. Pihlaja presented the monthly Financial Reports.

Ms. Neprud moved, seconded by Mr. Veronen to approve the Resolution of Signed Authority as presented. Motion carried.

Ms. Schmitt moved, seconded by Mr. Pepin to approve the check register and Treasurer's Report of Cash, Revenues, and Expenditures and to pay all vendor disbursements #79592 to #79799. Motion carried.

Ms. Schmitt moved, seconded by Mr. Domin to approve all Wire Transfers #45 to #68. Motion carried.

Ms. Neprud moved, seconded by Ms. Schmitt to accept the Consent Agenda as follows:

- Updated Membership Agreements Members added August 1-31, 2013 (Enc #4)
- Request Authorization to Bid
 - Common Communications Equipment for Emergency Services with Related Services, Supplies, and Accessories
 - Power Transmission Components with Related Accessories, Services, and Supplies
 - Travel Related Logistics and Solutions
- Approve Bid Evaluation Committee's Recommendation to Award RFP #062013 for Renewable Energy Generation Equipment with Related Accessories, Services and Supplies to:
 - Aegis Wind LLC 062013
- Approve Bid Evaluation Committee's Recommendation to Award RFP #080613 for Electrical Energy Generation Equipment with Related Accessories, Services and Supplies to:
 - Caterpillar, Inc. 080613
- Approve Bid Evaluation Committee's Recommendation to Award eZIQC – Southern California – General Lighting to:
 - Synergy Companies CA-GL08C-082013
 - Synergy Companies CA-GL11C-082013
 - Synergy Companies CA-GL12C-082013
- Approve Bid Evaluation Committee's Recommendation to Award eZIQC – Southern California – HVAC to:
 - EMCOR Services/Mesa CA-H02B-082013
 - EMCOR Services/Mesa CA-H04B-082013
 - EMCOR Services/Mesa CA-H05B-082013
 - EMCOR Services/Mesa CA-H06B-082013

- o EMCOR Services/Mesa CA-H07C-082013
- o EMCOR Services/Mesa CA-H08C-082013
- o EMCOR Services/Mesa CA-H09C-082013
- o EMCOR Services/Mesa CA-H10B-082013
- o EMCOR Services/Mesa CA-H15C-082013
- o Performance Automation Solutions, Inc. CA-H07D-082013
- o WR Robbins Company CA-H09B-082013
- Approve Bid Evaluation Committee’s Recommendation to Award ezIQC – Southern California – Street Lighting to:
 - o ABM Electrical & Lighting Solutions, Inc. CA-SL03B-082013
 - o ABM Electrical & Lighting Solutions, Inc. CA-SL09B-082013
- Approve Renewal of Agreements with
 - o Caterpillar, Inc. #060311
 - o Document Advantage #051311
 - o Henke Mfg. #062512
- Approve ezIQC Renewal of Agreements with
 - o BDI Construction Company FL06-022912
 - o Whalen Electric OH04EA-080311

Motion carried.

Mr. Jessop reported on Risk Management.

Ms. Schmitt moved, seconded by Mr. Veronen to approve the Joint Powers Agreement with Brooklyn Center Schools and accept them into the MPPA pool effective October 1, 2013. Motion carried.

Ms. Schock reported on Education Solutions. She gave an update on the Leadership Academy, new marketing materials, and early literacy.

Mr. Wegscheid reported on Information Technology. He gave an update on Technology Solutions and ongoing technology audits throughout Region 5.

Mr. Lehman moved, seconded by Mr. Pepin to approve transfer of property at 225 1st Street NE to the City of Staples through either donation or sale for purpose of public use. Motion carried.

Dr. Coauette gave an update on the R5 Summit that will take place on October 15th here at NJPA.

Ms. Schmitt moved, seconded by Mr. Lehman to approve the Purchase of Service Agreement with Brainerd ISD 181. Motion carried.

Ms. Schmitt moved, seconded by Mr. Veronen to approve the revised FY13-14 Employee Matrix as presented. Motion carried.

Mr. Lehman moved, seconded by Mr. Pepin to approve the Amended Master Agreement for the Director of Contracts and Marketing as presented. Motion carried.

Mr. Lehman moved, seconded by Mr. Domin to approve hiring Kathy Moore as Marketing Manager effective September, 16, 2013; Dianne Heldman as Customer Service Specialist effective September 23, 2013; and Tania Denny as IT Support Specialist effective September 23, 2013. Motion carried.

Mr. Lehman moved, seconded by Ms. Neprud to approve the job description for a Controller and open the position. Motion carried.

Dr. Coauette gave the Executive Director Update.

National Conference dates were reviewed.

Mr. Lehman reported on his attendance at the NIGP conference.

Mr. Domin moved, seconded by Ms. Schmitt to adjourn the meeting at 8:00 p.m. Motion carried.