

RESOLUTION NO: 2018 - 167

**A RESOLUTION BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA, AUTHORIZING THE COUNTY ADMINISTRATOR, OR DESIGNEE, TO PIGGYBACK NPP CONTRACT #VH11129, FOR THE PURCHASE OF NINETY (90) AUTOMATED EXTERNAL DEFIBRILLATORS (AED) AND RELATED EQUIPMENT FOR ST JOHNS COUNTY FIRE RESCUE, AND TO ISSUE A PURCHASE ORDER WITH RESCUEAED, LLC FOR THE PURCHASE.**

**RECITALS**

**WHEREAS**, the County seeks to purchase Ninety (90) Zoll Semi Auto AED Plus's and related equipment for St Johns County Fire Rescue; and

**WHEREAS**, the AED's and related equipment are available from RescueAED, LLC under the National Purchasing Partners, LLC.(NPP) Contract #VH11129, and the County seeks to piggyback the contract in order to purchase the required equipment; and

**WHEREAS**, the purchase of the equipment will be funded by St. Johns County Fire Rescue; and

**WHEREAS**, the purchase of the equipment serves a public purpose.

**NOW, THEREFORE BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA:**

Section 1. The above Recitals are incorporated by reference into the body of this Resolution and such Recitals are adopted as finds of fact.

Section 2. The County Administrator, or designee, is hereby authorized to piggyback the NPP Contract and purchase the required AED's and equipment from RescueAED, LLC.

Section 3. The County Administrator, or designee, is further authorized to execute a purchase order in the amount of \$102,199.60 for the purchase of Ninety (90) Zoll Semi Auto AED Plus's and related equipment from RescueAED, LLC.

Section 4. To the extent that there are typographical and/or administrative errors that do not change the tone, tenor, or concept of this Resolution, then this Resolution may be revised without subsequent approval by the Board of County Commissioners.

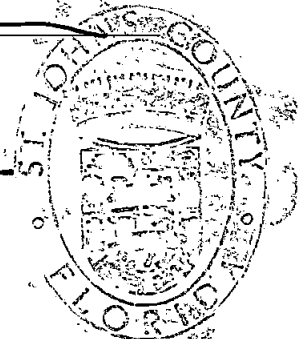
**PASSED AND ADOPTED** by the Board of County Commissioners of St. Johns County, Florida, this 19 day of June 2018.

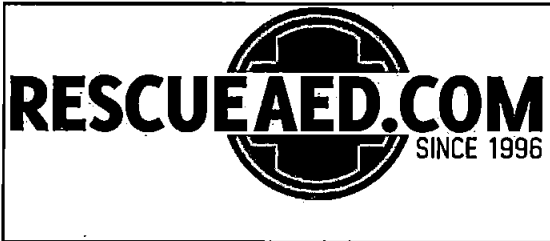
**BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA**

By: Henry Deah  
Henry Deah, Chair

ATTEST: Hunter S. Conrad, Clerk  
By: Pam Halterum  
Deputy Clerk

RENDITION DATE 6/22/18





**RescueAED, LLC**  
 11990 SW 93 Terrace  
 Miami, FL 33186 US  
 (305) 424-8460  
 info@rescueaed.com  
 www.RescueAED.com

**Quote**

|   |
|---|
| <b>ADDRESS</b>  |
| St. Johns County Fire Rescue<br>3657 Gaines Road<br>St. Augustine, FL 32084 USA |

|                |             |  |
|----------------|-------------|--|
| <b>QUOTE #</b> | <b>DATE</b> |  |
| 1071           | 03/11/2018  |  |

**P.O. NUMBER**  
 TBD

**SALES REP**  
 RAR

| ACTIVITY   | PRODUCT DESCRIPTION                      | QTY | UNIT COST | SUBTOTAL   |
|--|--|-----|-----------|------------|
| Zoll Semi Auto AED Plus  | <b>Zoll AED Equipment:8000-004000-01</b> | 90  | 1,699.95  | 152,995.50 |
| DISCOUNT   | <b>DISCOUNT</b>                          | 90  | -535.51   | -48,195.90 |
| Shipping cost of 1,500.00 waved. Customer will receive free shipping | <b>Shipping</b>                          | 1   | 0.00      | 0.00       |
| Credit for CR-Plus Trade in  | <b>DISCOUNT</b>                          | 75  | -         | -14,800.00 |
|  |  |     | 197.3333  |            |

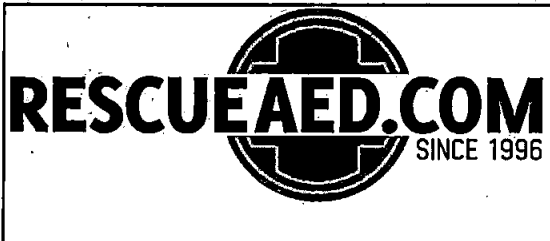
Note the Cancellation policy for classes is as follows: 48 hrs. prior to the start of class 50% of total course cost, 24 hrs or less from the start of class, no refund will be issued. No class completion cards will be issued until the training is paid in full. All product orders must be paid in full prior to the item being shipped. No refunds will be given on any AED or any products purchased. It is the buyer's responsibility to take delivery within 30 days from the date the item is paid in full. All SALES ARE FINAL!

**TOTAL**

**\$89,999.60**

Accepted By

Accepted Date



**RescueAED, LLC**  
 11990 SW 93 Terrace  
 Miami, FL 33186 US  
 (305) 424-8460  
 info@rescueaed.com  
 www.RescueAED.com

**Quote**

|   |
|---|
| <b>ADDRESS</b>  |
| St. Johns County Fire Rescue<br>3657 Gaines Road<br>St. Augustine, FL 32084 USA |

|                |             |  |
|----------------|-------------|--|
| <b>QUOTE #</b> | <b>DATE</b> |  |
| 1072           | 03/12/2018  |  |

**P.O. NUMBER**  
 TBD

**SALES REP**  
 RAR

| ACTIVITY   | PRODUCT DESCRIPTION                        | QTY | UNIT COST | SUBTOTAL |
|--|--|-----|-----------|----------|
| Zoll Semi Auto AED Plus with AED Cover, RX Medical Prescription, CPR-D-Padz Electrodes, Pack of CR123 Batteries & Soft-sided carry case. | <b>Zoll AED Equipment:8000-004000-01</b>   | 2   | 0.00      | 0.00     |
| 8008-0050-01 ZOLL AED Plus Trainer2 Unit   | <b>Zoll AED Equipment:ZOLL AED TRN</b>     | 2   | 0.00      | 0.00     |
| Essentials 2 year tracking software licences   | <b>5101202</b>                             | 180 | 0.00      | 0.00     |
| Zoll BatteryType 123 Lithium Batteries, pack of 10   | <b>Zoll AED Equipment:ZOLL AED Battery</b> | 90  | 56.00     | 5,040.00 |
| ZOLL AED CR Plus Soft sided carry case   | <b>Zoll AED Equipment:ZOLL Carry Soft</b>  | 90  | 50.00     | 4,500.00 |
| ZOLL AED Electrode CPR D PADZ  | <b>Zoll AED Equipment:ZOLL CPR D PADZ</b>  | 90  | 29.5555   | 2,660.00 |
| ZOLL RX MEDICAL PRESCRIPTION   | <b>MISC:spec</b>                           | 90  | 0.00      | 0.00     |

TOTAL

**\$12,200.00**

Accepted By

Accepted Date

# ZOLL®

March 21, 2018

269 Mill Road  
Chelmsford, Massachusetts 01824-4105

978-421-9655 (main)

978-421-0025 (fax)

[www.zoll.com](http://www.zoll.com)

Hello Chief Whaley,

This letter is to affirm that RescueAED is an authorized distributor for ZOLL Medical Corporation. ZOLL only uses preferred distributors that have demonstrated the same values and core beliefs as ZOLL Medical. RescueAED has proven to be a dependable and reliable partner. They are extremely professional and prompt. They value both your time and your business. As the Southeast Regional Manager for ZOLL Medical, I hereby recommend RescueAED as an authorized distributor for ZOLL Medical.

Sincerely,



**Damian L. Dollard**

*Channel Partner Manager*

*Covering-FL, LA, AL, MS*

*ZOLL Medical Corporation*

*Public Safety Division*

*813-785-7223 (cell)*

*DDOLLARD@ZOLL.com*

### Product Specifics

ZOLL Medical provides a comprehensive set of products for defibrillators, monitoring, circulation, and CPR feedback. A wide variety of ZOLL products are available on this contract, including:



- X, E, and M Series defibrillator/monitors and accessories
- E Series AED, AED Pro, AED Plus, related accessories, and training equipment
- AutoPulse non-invasive cardiac support pump and accessories
- RescueNet, Data Relay & 12-lead transmission software solutions
- Batteries, smart batteries & components, electrodes, and upgrades
- Propaq MD Air Medical commercial line
- EnPro product line including PlusTrac, PlusSurvey, and Plus Learning

### Pricing Details

This contract provides a 25%-39% discount off list price. Quantity discounts also available. For pricing and details, log in to [nppgov.com](http://nppgov.com).

### Contract Details

- Log into [nppgov.com](http://nppgov.com)
- Forms, legal documentation, price lists and other information can be found on the ZOLL vendor page
- Sign the Intergovernmental Agreement (IGA) and keep for your records
- Provide your NPPGov member number on the purchase order



Lead Public Agency: League  
of Oregon Cities

RFP #520

#### CONTRACT TERM

Effective Date: 07/30/12

Initial expiration: 07/30/16

Possible extensions through: 07/30/20

Available for Fire Rescue

### NPPGov

NPPGov is a national cooperative procurement organization based in Seattle, WA offering publicly solicited contracts to government entities nationwide. Our contracts are created through a public solicitation by a Lead Public Agency. Access to our cooperative contracts is free and there are no purchasing obligations.

#### Benefits of cooperative contracts:

- Competitively bid, no additional RFP necessary
- Saves time and money in your procurement process
- Live contract support

# **National Purchasing Partners**

## **Member Intergovernmental Cooperative Purchasing Agreement**

This Intergovernmental Agreement (Agreement) by and between government entities that execute a Lead Contracting Agency Authorization ("Lead Contracting Agency(ies)") to be supplemented and made a part hereof and participating National Purchasing Partners ("NPP") government entity members ("Participating Agencies") including members of FireRescue GPO and Public Safety GPO, that agree to the terms and conditions of this Agreement. All NPP Lead Contracting Agencies and Participating Agencies shall be considered as "parties" to this agreement.

WHEREAS, upon completion of a formal competitive solicitation and selection process, the Lead Contracting Agencies have entered into Master Price Agreements with one or more Vendors to provide goods and services, often based on national sales volume projections;

WHEREAS, NPP, created by a nonprofit medical center, provides group purchasing marketing and administrative support for governmental entities within the membership. NPP's marketing and administrative services are free to its membership, which includes participating public entities and non-profit institutions throughout the United States and Canada.

WHEREAS, NPP has instituted a cooperative purchasing program under which member Participating Agencies may reciprocally utilize competitively solicited Vendor Contracts through the inclusion of the membership in Lead Contracting Agency bid Solicitation and Master Price Agreements;

WHEREAS, the Master Price Agreements provide that all members of NPP may purchase goods and services on the same terms, conditions and pricing as the Lead Contracting Agency, subject to applicable local and state laws of the Participating Agencies;

WHEREAS, the parties agree to comply with the requirements of the Intergovernmental Cooperation Act as may be applicable to the local and state laws of the Participating Agencies;

WHEREAS, the parties desire to conserve and leverage resources, and to improve the efficiency and economy of the procurement process while reducing solicitation and procurement costs;

WHEREAS, the parties are authorized and eligible to contract with governmental bodies and Vendors to perform governmental functions and services, including the purchase of goods and services; and

WHEREAS, the parties desire to contract with Vendors under the terms of the Master Price Agreements open to all Participating Agencies;

NOW, THEREFORE, the parties agree as follows:

**ARTICLE 1: LEGAL AUTHORITY**

Each Party represents and warrants that it is eligible to participate in this Agreement because it is a local government or non-profit corporation created and operated to provide one or more governmental functions and possesses adequate legal authority to enter into this Agreement.

**ARTICLE 2: APPLICABLE LAWS**

The procurement of goods and services subject to this Agreement shall be conducted in accordance with and subject to the relevant statutes, ordinances, rules, and regulations that govern each party's procurement policies. It is the responsibility of each party to ensure it has met all applicable solicitation and procurement requirements, both in state law and local policy.

**ARTICLE 3: USE OF BID, PROPOSAL OR PRICE AGREEMENT**

- a. Each party will facilitate the cooperative procurement of goods and services.
- b. The procuring party shall be responsible for the ordering of goods and services under this Agreement. A non-procuring party shall not be liable in any fashion for any violation by a procuring party, and the procuring party shall hold non-procuring parties harmless from any liability that may arise from action or inaction of the procuring party.
- c. The procuring party shall not use this agreement as a method for obtaining additional concessions or reduced prices for similar goods and services outside the scope of the Master Price Agreements and NPP.
- d. The exercise of any rights or remedies by the procuring party shall be the exclusive obligation of such procuring party.
- e. The cooperative use of bids, proposals or price agreements obtained by a party to this Agreement shall be in accordance with the terms and conditions of the bid, proposal or price agreement, except as modified where otherwise allowed or required by applicable law, and does not relieve the party of its other bid requirements under state law or local policies.

#### **ARTICLE 4: PAYMENT OBLIGATIONS**

The procuring party will make timely payments to Vendors for goods and services received in accordance with the terms and conditions of the procurement. Payment for goods and services, inspections and acceptance of goods and services ordered by the procuring party shall be the exclusive obligation of such procuring party. Disputes between procuring party and Vendor shall be resolved in accordance with the law and venue rules of the state of the procuring party.

#### **ARTICLE 5: COMMENCEMENT DATE**

This Agreement shall take effect after execution of the "Lead Contracting Agency Endorsement and Authorization" or "Participating Agency Endorsement and Authorization," as applicable.

#### **ARTICLE 6: TERMINATION OF AGREEMENT**

This Agreement shall remain in effect until terminated by a party giving 30 days written notice to the Lead Contract Agency.

#### **ARTICLE 7: ENTIRE AGREEMENT**

This Agreement and any attachments, as provided herein, constitute the complete Agreement between the parties hereto, and supersede any and all oral and written agreements between the parties relating to matters herein.

#### **ARTICLE 8: CHANGES AND AMENDMENTS**

This Agreement may be amended only by a written amendment executed by all parties, except that any alterations, additions, or deletions of this Agreement which are required by changes in Federal and State law or regulations are automatically incorporated into this Agreement without written amendment hereto and shall become effective on the date designated by such law or regulation.

#### **ARTICLE 9: SEVERABILITY**

All parties agree that should any provision of this Agreement be determined to be invalid or unenforceable, such determination shall not affect any other term of this Agreement, which shall continue in full force and effect.

**THIS INSTRUMENT HAS BEEN EXECUTED IN TWO OR MORE ORIGINALS BY EXECUTION AND ATTACHMENT OF EACH "LEAD CONTRACTING AGENCY ENDORSEMENT AND AUTHORIZATION" OR "PARTICIPATING AGENCY ENDORSEMENT AND AUTHORIZATION," AS APPLICABLE. ONCE EXECUTED, IT IS THE RESPONSIBILITY OF EACH PARTY TO FILE THIS AGREEMENT WITH THE PROPER AGENCY IF REQUIRED BY LOCAL OR STATE LAW.**

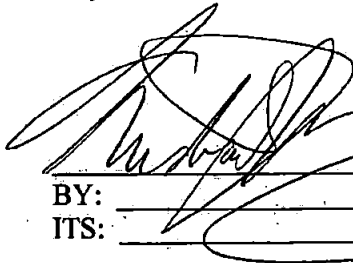


**LEAD CONTRACTING AGENCY  
ENDORSEMENT AND AUTHORIZATION**

The undersigned acknowledges, on behalf of League of Oregon Cities (Lead Contracting Agency) that he/she has read and agrees to the general terms and conditions set forth in the enclosed Member Intergovernmental Cooperative Purchasing Agreement regulating use of the Master Price Agreements and purchase of goods and services that from time to time are made available by Lead Contracting Agencies to Participating Agencies locally, regionally, and nationally through NPP. Copies of Master Price Agreements and any amendments thereto made available by Lead Contracting Agencies will be provided to Participating Agencies and NPP to facilitate use by Participating Agencies.

The undersigned understands that the purchase of goods and services under the provisions of the Member Intergovernmental Cooperative Purchasing Agreement is at the absolute discretion of the Participating Agencies.

The undersigned affirms that he/she is an agent of League of Oregon Cities and is duly authorized to sign this Lead Contracting Agency Endorsement and Authorization.

  
BY: \_\_\_\_\_  
ITS: \_\_\_\_\_

Date: 4-3-14

**Lead Contracting Agency Contact Information:**

Contact Person: SUSAN MUIR  
Address: 1201 COURT ST NE SUITE 200  
SALEM, OR 97301  
Telephone No.: 503.588.6250  
Email: smuir@okcities.org

**PARTICIPATING AGENCY  
ENDORSEMENT AND AUTHORIZATION**

The undersigned acknowledges, on behalf of \_\_\_\_\_ (Participating Agency) that he/she has read and agrees to the general terms and conditions set forth in the enclosed Member Intergovernmental Cooperative Purchasing Agreement regulating use of the Master Price Agreements and purchase of goods and services that from time to time are made available by Lead Contracting Agencies to Participating Agencies locally, regionally, and nationally through NPP.

The undersigned further acknowledges that the purchase of goods and services under the provisions of the Member Intergovernmental Cooperative Purchasing Agreement is at the absolute discretion of the Participating Agency and that neither the Lead Contracting Agency nor NPP shall be held liable for any costs or damages incurred by or as a result of the actions of the Vendor or any other Participating Agency. Upon award of contract, the Vendor shall deal directly with the Participating Agency concerning the placement of orders, disputes, invoicing and payment.

The undersigned affirms that he/she is an agent of \_\_\_\_\_ and is duly authorized to sign this Participating Agency Endorsement and Authorization.\*

Date: \_\_\_\_\_

\_\_\_\_\_  
BY: \_\_\_\_\_  
ITS: \_\_\_\_\_

**Participating Agency Contact Information:**

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Telephone No.: \_\_\_\_\_

Email: \_\_\_\_\_

\* In addition to execution of this Member Intergovernmental Cooperative Purchasing Agreement, all Participating Agencies must be registered members of NPP and/or FireRescue GPO in order to access NPP competitively bid contracts. Registration is fast and free. Go to [www.nppgovernment.com](http://www.nppgovernment.com) or contact a customer service representative at 1-877-329-8847 or [customerservice@nppgovernment.com](mailto:customerservice@nppgovernment.com).

**Eleventh Amendment to Automatic Electronic Defibrillators and  
Clinical Defibrillators  
Master Purchase Agreement**

**Product Adjustment**

This Amendment to the Master Purchase Agreement is entered into this 22nd day of August, 2017 by the LEAGUE OF OREGON CITIES ("Purchaser") and ZOLL MEDICAL CORPORATION ("Supplier") based upon the sales and/or service of Automatic Electronic Defibrillators and Clinical Defibrillators

**RECITALS**

WHEREAS, Purchaser and Supplier entered into a Master Purchase Agreement on or about July 30, 2012 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Amendment to the Master Purchase Agreement on or about October 10, 2013 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Second Amendment to the Master Purchase Agreement on or about July 24, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Third Amendment to the Master Purchase Agreement on or about December 2, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fourth Amendment to the Master Purchase Agreement on or about May 29, 2015 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fifth Amendment to the Master Purchase Agreement on or about July 29, 2015 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Sixth Amendment to the Master Purchase Agreement on or about July 26, 2016 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Seventh Amendment to the Master Purchase Agreement on or about September 30, 2016 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Eighth Amendment to the Master Purchase Agreement on or about November 23, 2016 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Ninth Amendment to the Master Purchase Agreement on or about March 28, 2017 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Tenth Amendment to the Master Purchase Agreement on or about July 21, 2017 and by this reference incorporated herein; and

WHEREAS, Supplier included X-Series Defibrillators and related parts and accessories in its response; and

WHEREAS, an additional X-Series Defibrillator has become available; and

WHEREAS, Supplier has provided notice to update the product offering to include the additional X-Series Defibrillator at the same discount percentage off list pricing as other X-Series Defibrillators under the Master Purchase Agreement on or about August 11, 2017; and

WHEREAS, Purchaser and Supplier desire that the Master Purchase Agreement shall be amended in part to reflect the product adjustment;

NOW, THEREFORE, Purchaser and Supplier enter into the following:

### **AMENDMENT TO MASTER PURCHASE AGREEMENT**

1. Adjustment to Product Offering on Automatic Electronic Defibrillators and Clinical Defibrillators. Attachment A to the Master Purchase Agreement shall be amended in part to reflect the following product addition:

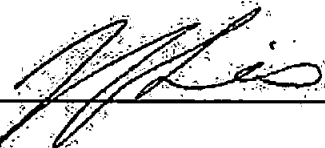
| Product Number | Product Description   | List Price  | Contract Price | Discount % |
|----------------|---|-------------|----------------|------------|
| 601-0120001-01 | X SERIES,<br>MONITOR/DEFIBRILLATOR<br>, 3/5 LEAD, ECG SPO2,<br>CPR EXPANSION PACK,<br>DMS | \$17,785.00 | \$14,583.70    | 18%        |

2. Full Force and Effect. In each and every other respect, the terms of the Master Purchase Agreement, as amended, entered into between the parties on or about :

July 30, 2012 shall remain in full force and effect during the term of the agreement and the parties hereto hereby ratify said Master Purchase Agreement in its entirety, as if fully set out herein, along with the modifications identified herein.

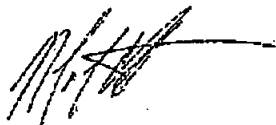
**IN WITNESS WHEREOF**, the parties have hereto signed this Amendment on the day and year first above written.

LEAGUE OF OREGON CITIES:

  
\_\_\_\_\_  
BY:  
ITS:

Date 8/22/17

ZOLL MEDICAL CORPORATION:

  
\_\_\_\_\_  
BY: Michael Trotter  
Group VP EMS North American Sales  
ITS:

Date August 22<sup>nd</sup>, 2017

**Tenth Amendment to Automatic and Electronic Defibrillators and  
Clinical Defibrillators  
Master Purchase Agreement**

**Contract Extension**

This Amendment to the Master Purchase Agreement is entered into this 31 day of July, 2017 by the LEAGUE OF OREGON CITIES ("Purchaser") and ZOLL MEDICAL CORPORATION ("Supplier") based upon the sales and/or service of Automatic Electronic Defibrillators and Clinical Defibrillators.

**RECITALS**

WHEREAS, Purchaser and Supplier entered into a Master Purchase Agreement on or about July 30, 2012 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Amendment to the Master Purchase Agreement on or about October 10, 2013 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Second Amendment to the Master Purchase Agreement on or about July 24, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Third Amendment to the Master Purchase Agreement on or about December 2, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fourth Amendment to the Master Purchase Agreement on or about May 29, 2015 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fifth Amendment to the Master Purchase Agreement on or about July 29, 2015 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Sixth Amendment to the Master Purchase Agreement on or about July 26, 2016 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Seventh Amendment to the Master Purchase Agreement on or about September 30, 2016 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Eighth Amendment to the Master Purchase Agreement on or about November 23, 2016 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Ninth Amendment to the Master Purchase Agreement on or about March 28, 2017 and by this reference incorporated herein; and

WHEREAS, Article 3.1 of the Master Purchase Agreement provides for the extension of the Agreement for four (4) additional one (1) year periods upon written notice; and

WHEREAS, Purchaser and Supplier desire to extend the term of the Master Purchase Agreement;

NOW, THEREFORE, Purchaser and Supplier enter into the following:

**AMENDMENT TO MASTER PURCHASE AGREEMENT**

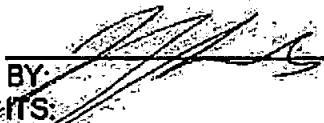
1. **Extension of Master Purchase Agreement Term.**

Pursuant to Article 3, Section 3.1, Purchaser and Supplier agree to extend the Master Purchase Agreement through July 31, 2018.

2. **Full Force and Effect.** In each and every other respect, the terms of the Master Purchase Agreement, as amended, entered into between the parties on or about July 30, 2012 shall remain in full force and effect during the term of the agreement and the parties hereto hereby ratify said Master Purchase Agreement in its entirety, as if fully set out herein, along with the modifications identified herein.

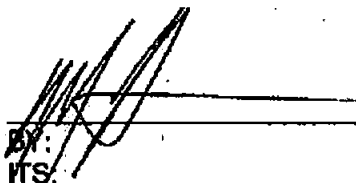
**IN WITNESS WHEREOF**, the parties have hereto signed this Amendment on the day and year first above written:

LEAGUE OF OREGON CITIES:

BY:   
ITS:

Date 7/22/17

ZOLL MEDICAL CORPORATION:

BY:   
ITS:

Date 7/21/17

**Ninth Amendment to Automatic Electronic Defibrillators and  
Clinical Defibrillators  
Master Purchase Agreement**

**Product Adjustment**

This Amendment to the Master Purchase Agreement is entered into this 28th day of March, 2017 by the LEAGUE OF OREGON CITIES ("Purchasers") and ZOLL MEDICAL CORPORATION ("Supplier") based upon the sales and/or service of Automatic Electronic Defibrillators and Clinical Defibrillators

**RECITALS**

WHEREAS, Purchaser and Supplier entered into a Master Purchase Agreement on or about July 30, 2012 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Amendment to the Master Purchase Agreement on or about October 10, 2013 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Second Amendment to the Master Purchase Agreement on or about July 24, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Third Amendment to the Master Purchase Agreement on or about December 2, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fourth Amendment to the Master Purchase Agreement on or about May 29, 2015 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fifth Amendment to the Master Purchase Agreement on or about July 29, 2015 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Sixth Amendment to the Master Purchase Agreement on or about July 26, 2016 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Seventh Amendment to the Master Purchase Agreement on or about September 30, 2016 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Eighth Amendment to the Master Purchase Agreement on or about November 23, 2016 and by this reference incorporated herein; and

WHEREAS, Supplier included Auto Pulse units and related parts and accessories in its response;



WHEREAS, lithium ion batteries have replaced NiMH batteries for Auto Pulse units on the Master Price Agreement;

WHEREAS, Purchaser has provided notice to update the product offering to include lithium ion batteries for Auto Pulse units at the same discount percentage off list pricing as NiMH batteries on or about March 24, 2017; and

WHEREAS, Purchaser and Supplier desire that the Master Purchase Agreement shall be amended in part to reflect the product adjustment;

NOW, THEREFORE, Purchaser and Supplier enter into the following:

### AMENDMENT TO MASTER PURCHASE AGREEMENT

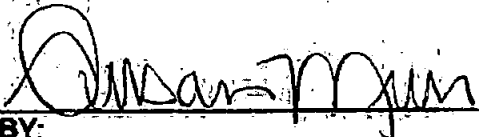
1. Adjustment to Product Offering on Automatic Electronic Defibrillators and Clinical Defibrillators. Attachment A to the Master Purchase Agreement shall be amended in part to reflect the following product addition:

| Part Number  | Product Description      | List Price | Contract Price | Discount % |
|--------------|--------------------------|------------|----------------|------------|
| 8700-0752-01 | AUTOPULSE LI-ION BATTERY | \$825.00   | \$808.50       | 2%         |

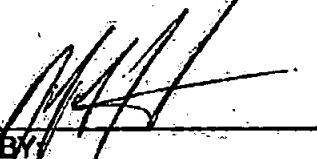
2. Full Force and Effect. In each and every other respect, the terms of the Master Purchase Agreement, as amended, entered into between the parties on or about July 30, 2012 shall remain in full force and effect during the term of the agreement and the parties hereto hereby ratify said Master Purchase Agreement in its entirety, as if fully set out herein, along with the modifications identified herein.

IN WITNESS WHEREOF, the parties have hereto signed this Amendment on the day and year first above written.

LEAGUE OF OREGON CITIES:

  
BY: \_\_\_\_\_ Date 4.3.17  
ITS:

ZOLL MEDICAL CORPORATION:

  
BY: \_\_\_\_\_ Date March 28th, 2017  
ITS:

**Eighth Amendment to Automatic Electronic Defibrillators and  
Clinical Defibrillators  
Master Purchase Agreement**

**Dealer List Adjustment**

This Amendment to the Master Purchase Agreement is entered into this 23rd day of November, 2016 by the LEAGUE OF OREGON CITIES ("Purchaser") and ZOLL MEDICAL CORPORATION ("Supplier") based upon the sales and/or service of Automatic Electronic Defibrillators and Clinical Defibrillators

**RECITALS**

WHEREAS, Purchaser and Supplier entered into a Master Purchase Agreement on or about July 30, 2012 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Amendment to the Master Purchase Agreement on or about October 10, 2013 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Second Amendment to the Master Purchase Agreement on or about July 24, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Third Amendment to the Master Purchase Agreement on or about December 2, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fourth Amendment to the Master Purchase Agreement on or about May 29, 2015 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fifth Amendment to the Master Purchase Agreement on or about July 29, 2015 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Sixth Amendment to the Master Purchase Agreement on or about July 26, 2016 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Seventh Amendment to the Master Purchase Agreement on or about September 30, 2016 and by this reference incorporated herein; and

WHEREAS, Supplier has provided a list of distributors authorized to provide AED Plus, AED Pro, and related AED Packages and Accessories under the terms of the Master Purchase Agreement; and

WHEREAS Supplier desires to provide a link where the current list of distributors authorized to provide AED Plus, AED Pro, and related AED Packages and Accessories under the terms of the Master Purchase Agreement can be found electronically online; and

WHEREAS, Purchaser and Supplier desire that the Master Purchase Agreement shall be amended in part to reflect the addition of the distributor link;

NOW, THEREFORE, Purchaser and Supplier enter into the following:

### AMENDMENT TO MASTER PURCHASE AGREEMENT

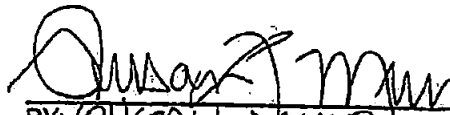
1. Dealer list for AED Plus, AED Pro, and related AED Packages and Accessories. The list of distributors authorized to sell AED Plus, AED Pro, and related AED Packages and Accessories under the terms of the Master Purchase Agreement can be found electronically online at the following link:

<http://info.zoll.com/nppdistributors>


2. Full Force and Effect. In each and every other respect, the terms of the Master Purchase Agreement, as amended, entered into between the parties on or about July 30, 2012 shall remain in full force and effect during the term of the agreement and the parties hereto hereby ratify said Master Purchase Agreement in its entirety, as if fully set out herein, along with the modifications identified herein.

IN WITNESS WHEREOF, the parties have hereto signed this Amendment on the day and year first above written.

LEAGUE OF OREGON CITIES:

 Date 11-22-16  
BY: SUSAN MUIR  
ITS: Member - Human Director

ZOLL MEDICAL CORPORATION:

 Date 11-23-16  
BY: Susan Conway  
ITS: VP of Corporate Account Sales

**Seventh Amendment to Automatic Electronic Defibrillators and  
Clinical Defibrillators  
Master Purchase Agreement**

**Distributor Addition**

This Amendment to the Master Purchase Agreement is entered into this 30<sup>th</sup> day of September, 2016 by the LEAGUE OF OREGON CITIES ("Purchaser") and ZOLL MEDICAL CORPORATION ("Supplier") based upon the sales and/or service of Automatic Electronic Defibrillators and Clinical Defibrillators

**RECITALS**

WHEREAS, Purchaser and Supplier entered into a Master Purchase Agreement on or about July 30, 2012 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Amendment to the Master Purchase Agreement on or about October 10, 2013 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Second Amendment to the Master Purchase Agreement on or about July 24, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Third Amendment to the Master Purchase Agreement on or about December 2, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fourth Amendment to the Master Purchase Agreement on or about May 29, 2015 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fifth Amendment to the Master Purchase Agreement on or about July 29, 2015 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Sixth Amendment to the Master Purchase Agreement on or about July 26, 2016 and by this reference incorporated herein; and

WHEREAS, Supplier desires to add a distributor that is authorized to provide AED Plus, AED Pro, and related AED Packages and Accessories under the terms of the Master Purchase Agreement; and

WHEREAS, Supplier has provided notice of the distributor addition on or about September 16, 2016; and

WHEREAS, Purchaser and Supplier desire that the Master Purchase Agreement shall be amended in part to reflect the distributor addition;

NOW, THEREFORE, Purchaser and Supplier enter into the following:

## AMENDMENT TO MASTER PURCHASE AGREEMENT

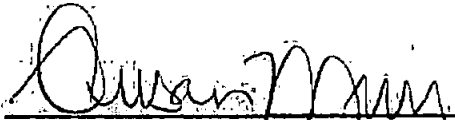
1. **Addition to distributor list for AED Plus, AED Pro, and related AED Packages and Accessories for Automatic Electronic Defibrillators and Clinical Defibrillators** The following distributor is added to the list of authorized distributors to sell AED Plus, AED Pro, and related AED Packages and Accessories under the terms of the Master Purchase Agreement:

R&M Associates LLC  
dba PROACTIVE SAFETY  
948 Sullivan Ave  
South Windsor, CT 06074  
Contact: Jason D. Race  
(860)729-5286  
[Jason@DoYouKnowCPR.com](mailto:Jason@DoYouKnowCPR.com)


2. **Full Force and Effect**. In each and every other respect, the terms of the Master Purchase Agreement, as amended, entered into between the parties on or about July 30, 2012 shall remain in full force and effect during the term of the agreement and the parties hereto hereby ratify said Master Purchase Agreement in its entirety, as if fully set out herein, along with the modifications identified herein.

IN WITNESS WHEREOF, the parties have hereto signed this Amendment on the day and year first above written.

LEAGUE OF OREGON CITIES:

 Date 9-29-16  
BY: \_\_\_\_\_  
ITS: Member Services Director

ZOLL MEDICAL CORPORATION:

 Date 9/29/16  
BY: \_\_\_\_\_  
ITS: VP Corporate Accounts

**Sixth Amendment to Automatic and Electronic Defibrillators  
and Clinical Defibrillators  
Master Purchase Agreement**

**Contract Extension**

This Amendment to the Master Purchase Agreement is entered into this 23<sup>rd</sup> day of May 2016 by the LEAGUE OF OREGON CITIES ("Purchaser") and ZOLL MEDICAL CORPORATION ("Supplier") based upon the sales and/or service of Automatic Electronic Defibrillators and Clinical Defibrillators

**RECITALS**

WHEREAS, Purchaser and Supplier entered into a Master Purchase Agreement on or about July 30, 2012 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Amendment to the Master Purchase Agreement on or about October 10, 2013 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Second Amendment to the Master Purchase Agreement on or about July 24, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Third Amendment to the Master Purchase Agreement on or about December 2, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fourth Amendment to the Master Purchase Agreement on or about May 29, 2015 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fifth Amendment to the Master Purchase Agreement on or about July 29, 2015 and by this reference incorporated herein; and

WHEREAS, Article 3.1 of the Master Purchase Agreement provides for the extension of the Agreement for four (4) additional one (1) year periods upon written notice; and

WHEREAS, Purchaser and Supplier desire to extend the term of the Master Purchase Agreement;

NOW, THEREFORE, Purchaser and Supplier enter into the following:

**AMENDMENT TO MASTER PURCHASE AGREEMENT**

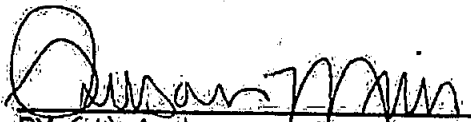
1. Extension of Master Purchase Agreement Term:

Pursuant to Article 3, Section 3.1, Purchaser and Supplier agree to extend the Master Purchase Agreement through July 31, 2017.

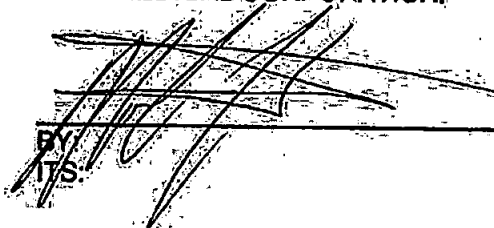
2. Full Force and Effect: In each and every other respect, the terms of the Master Purchase Agreement, as amended, entered into between the parties on or about July 30, 2012 shall remain in full force and effect during the term of the agreement and the parties hereto hereby ratify said Master Purchase Agreement in its entirety, as if fully set out herein, along with the modifications identified herein.

**IN WITNESS WHEREOF**, the parties have hereto signed this Amendment on the day and year first above written.

LEAGUE OF OREGON CITIES:

 Date 5-23-16  
BY: SUSAN MUIR  
ITS: MEMBER SERVICES DIRECTOR

ZOLL MEDICAL CORPORATION:

 Date 7-26-2016  
BY: \_\_\_\_\_  
ITS: \_\_\_\_\_

**Fifth Amendment to Automatic Electronic Defibrillators and  
Clinical Defibrillators  
Master Purchase Agreement  
Distributor Addition**

This Amendment to the Master Purchase Agreement is entered into this 29<sup>th</sup> day of July, 2015 by the LEAGUE OF OREGON CITIES ("Purchaser") and ZOLL MEDICAL CORPORATION ("Supplier") based upon the sales and/or service of Automatic Electronic Defibrillators and Clinical Defibrillators

**RECITALS**

WHEREAS, Purchaser and Supplier entered into a Master Purchase Agreement on or about July 30, 2012 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Amendment to the Master Purchase Agreement on or about October 10, 2013 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Second Amendment to the Master Purchase Agreement on or about July 24, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Third Amendment to the Master Purchase Agreement on or about December 2, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Fourth Amendment to the Master Purchase Agreement on or about May 29, 2015 and by this reference incorporated herein; and

WHEREAS, Supplier desires to add a distributor that is authorized to provide AED Plus, AED Pro, and related AED Packages and Accessories under the terms of the Master Purchase Agreement; and

WHEREAS, Supplier has provided notice of the distributor addition on or about July 21, 2015; and

WHEREAS, Purchaser and Supplier desire that the Master Purchase Agreement shall be amended in part to reflect the distributor addition;

NOW, THEREFORE, Purchaser and Supplier enter into the following:



## AMENDMENT TO MASTER PURCHASE AGREEMENT


1. Addition to distributor list for AED Plus, AED Pro, and related AED Packages and Accessories for Automatic Electronic Defibrillators and Clinical Defibrillators The following distributor is added to the list of authorized distributors to sell AED Plus, AED Pro, and related AED Packages and Accessories under the terms of the Master Purchase Agreement:

Moore Medical LLC  
1690 New Britain Avenue  
PO Box 4066  
Farmington, CT 06034-4066  
Contact: Robert Silberman, Sr. Market Mgr. – School & Govt.  
Email: Robert.Silberman@Mooremedical.com  
Phone: 904.380.4876  
Mobile: 904.535.6490  
Fax: 904.322.3207


2. Full Force and Effect. In each and every other respect, the terms of the Master Purchase Agreement, as amended, entered into between the parties on or about July 30, 2012 shall remain in full force and effect during the term of the agreement and the parties hereto hereby ratify said Master Purchase Agreement in its entirety, as if fully set out herein, along with the modifications identified herein.

IN WITNESS WHEREOF, the parties have hereto signed this Amendment on the day and year first above written.

LEAGUE OF OREGON CITIES:

 Date 7.29.15  
BY: Susan Mann  
ITS: MEMBER SERVICES DIRECTOR

ZOLL MEDICAL CORPORATION:

 Date July 29, 2015  
BY: Michael Trotter  
ITS: EMS Group VP of Sales

**Fourth Amendment to Automatic Electronic Defibrillators and  
Clinical Defibrillators  
Master Purchase Agreement**

**Product Adjustment**

This Amendment to the Master Purchase Agreement is entered into this 6<sup>th</sup> day of May, 2015 by the LEAGUE OF OREGON CITIES ("Purchaser") and ZOLL MEDICAL CORPORATION ("Supplier") based upon the sales and/or service of Automatic Electronic Defibrillators and Clinical Defibrillators

**RECITALS**

WHEREAS, Purchaser and Supplier entered into a Master Purchase Agreement on or about July 30, 2012 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Amendment to the Master Purchase Agreement on or about October 10, 2013 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Second Amendment to the Master Purchase Agreement on or about July 24, 2014 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Third Amendment to the Master Purchase Agreement on or about December 2, 2014 and by this reference incorporated herein; and

WHEREAS, Pursuant to Attachment A of the Master Purchase Agreement, Supplier desires to update the price list to reflect package options of products that are consistent with the products and pricing already offered in the Master Purchase Agreement; and

WHEREAS, Supplier has provided notice of product adjustment on or about May 5, 2015; and

WHEREAS, Supplier desires to provide a list of distributors that are authorized to provide AED Plus, AED Pro, and related AED Packages and Accessories under the terms of the Master Purchase Agreement; and

WHEREAS, Purchaser and Supplier desire that the Master Purchase Agreement shall be amended in part to reflect the product adjustment and distribution list;

NOW, THEREFORE, Purchaser and Supplier enter into the following:

## AMENDMENT TO MASTER PURCHASE AGREEMENT

1. **Adjustment to Price List on Automatic Electronic Defibrillators and Clinical Defibrillators.** Attachment A to the Master Purchase Agreement shall be amended in part to reflect the following product package additions:

Semi-Automatic AED Plus Packages      ZOLL AED Plus - Public Safety Only:

| Part Number    | Description  | List Price | NPP     |
|----------------|--|------------|---------|
| 8000-004000-01 | <b>AED Plus with Medical Prescription:</b> ZOLL AED Plus with AED Cover, PlusRX Medical Prescription, CPR-D-padz® Electrode, pack of 10 CR123a batteries, and Carry Case | \$2,100    | \$1,350 |
| 8000-004003-01 | <b>AED Plus with PlusTrac Professional1:</b> ZOLL AED Plus with AED Cover, PlusTrac Professional1*, CPR-D-padz® Electrode, pack of 10 CR123a batteries, and Carry Case   | \$2,299    | \$1,485 |
| 8000-004004-01 | <b>AED Plus with PlusTrac Professional5:</b> ZOLL AED Plus with AED Cover, PlusTrac Professional5*, CPR-D-padz® Electrode, pack of 10 CR123a batteries, and Carry Case   | \$2,599    | \$1,675 |

Fully Automatic AED Plus Packages      ZOLL AED Plus - Public Safety Only:

| Part Number    | Description  | List Price | NPP     |
|----------------|--|------------|---------|
| 8000-004007-01 | <b>Fully Automatic AED Plus with Medical Prescription:</b> ZOLL Fully Automatic AED Plus with AED Cover, PlusRX Medical Prescription, CPR-D-padz® Electrode, pack of 10 CR123a batteries, and Carry Case | \$2,100    | \$1,350 |

|                |  |         |         |
|----------------|--|---------|---------|
| 8000-004010-01 | <b>Fully Automatic AED Plus with PlusTrac Professional1:</b> ZOLL Fully Automatic AED Plus with AED Cover, PlusTrac Professional1*, CPR-D-padz® Electrode, pack of 10 CR123a batteries, and Carry Case | \$2,299 | \$1,485 |
| 8000-004011-01 | <b>Fully Automatic AED Plus with PlusTrac Professional5:</b> ZOLL Fully Automatic AED Plus with AED Cover, PlusTrac Professional5*, CPR-D-padz® Electrode, pack of 10 CR123a batteries, and Carry Case | \$2,599 | \$1,675 |

If you would like to purchase the following part number(s) please contact your local American Red Cross (ARC) Health and Safety Representative. The following part numbers are not authorized to be a direct purchase with ZOLL.

| Part Number       | Description   | List Price | NPP     |
|-------------------|---|------------|---------|
| 22500010101011010 | AED Plus with CPR-D Padz, batteries, carry case, RX, and ARC Responder Pack                 | \$2,248    | \$1,350 |
| 22500710701011010 | Fully Automatic AED Plus with CPR-D Padz, batteries, carry case, RX, and ARC Responder Pack | \$2,348    | \$1,350 |

**2. Distributor list for AED Plus, AED Pro, and related AED Packages and Accessories for Automatic Electronic Defibrillators.** The following distributors are authorized to sell AED Plus, AED Pro, and related AED Packages and Accessories under the terms of the Master Purchase Agreement:

**AED brands**  
3640 Kennesaw N. Industrial Pkwy  
Suite A  
Kennesaw, GA 30144  
Contact: Mike Czabala  
Office: 770-425-5840  
Email: [mczabala@aedbrands.com](mailto:mczabala@aedbrands.com)

**American First Response**  
8735 Sheltie Drive, Suite F  
Maumelle, AR 72113  
Contact: Diana Boulton, RN  
Office: 501-771-1778  
Cell: 501-680-2385  
Fax: 501-771-1266

Email: [diana@aferteam.com](mailto:diana@aferteam.com)

**Cardiac Life**

349 W. Commercial St.  
Suite 1260

Rochester, NY 14445

Contact: Mary Beke Wynne – President

Office: 585-267-7895

Email: [mwynne@cardiaclife.net](mailto:mwynne@cardiaclife.net)

Contact: Nancy Marone – Sales Manager

Office: 585-310-3808

Email: [nmarone@cardiaclife.net](mailto:nmarone@cardiaclife.net)

**Cardio Partner Resources**

700 Nicholas Blvd. Suite 312

Elk Grove Village, IL 60007

Contact: Brian Leonard, President

Customer Service: 866-599-2337

Office: 312-327-3321

Cell: 319-210-1527

Fax: 877-202-6719

Website: [www.cardiopartners.com](http://www.cardiopartners.com)

**Corporate Safety Solutions**

1520 N Church Road Suite C

Liberty, MO 64068

Contact: David Brownell

Phone: (816) 200-6033

Email: [dbrownell@mycsskc.com](mailto:dbrownell@mycsskc.com)

**DiPietro & Associates, Inc.**

101 W McKnight, Suite B, #255

Grass Valley, CA 95949

Contact: David DiPietro, President

Phone: 530-477-6818

Fax: 530-477-6850

Email: [david@dipietroassociates.com](mailto:david@dipietroassociates.com)

**First Aid & Safety of Texas**

Contact: Michael Riggs, Retired EMT-Paramedic

4097 Rosemeade Pkwy Suite B-115

Dallas, TX 75287

Office: 972-733-0073

Cell: 214-924-8820

Fax: 972-248-7099

Email: [riggsm@fas-tex.com](mailto:riggsm@fas-tex.com)

Website: [www.fas-tex.com](http://www.fas-tex.com)

**Life Support Systems**

59 Allied Drive

Dedham, MA 02026

Contact: Bret Smith

Toll-Free: (800) 520-9635

Phone: (781) 320-0030

Fax: (781) 320-0051

Email: [bsmith@lifesupportsystems.com](mailto:bsmith@lifesupportsystems.com)

**LifeMed Safety, Inc.**  
6124 East 162nd  
Brighton, CO 80602  
Jon P. Cloutler  
President  
United States  
800.276.0274 Ext. 700  
800.228.7601 Fax  
Email: [jon@lifemedssafety.com](mailto:jon@lifemedssafety.com)

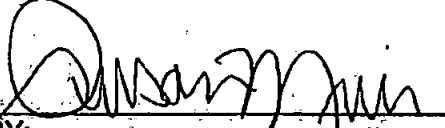
**Second Chance Medical Products Inc.**  
7125 Headley Unit #773  
Ada, MI 49301  
Contact: John Endres  
Phone: 616-977-0118  
Email: [Northstarcustomerservice@comcast.net](mailto:Northstarcustomerservice@comcast.net)

**Square One Medical**  
349 Valerie Dr.  
Cranberry Township, PA 16066  
Contact: Kevin O'Neill – President  
Office: 877-306-1217  
Email: [Squareone@zoominternet.net](mailto:Squareone@zoominternet.net)

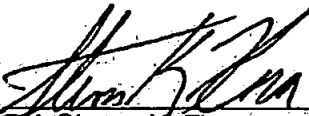
3. **Full Force and Effect.** In each and every other respect, the terms of the Master Purchase Agreement, as amended, entered into between the parties on or about July 30, 2012 shall remain in full force and effect during the term of the agreement and the parties hereto hereby ratify said Master Purchase Agreement in its entirety, as if fully set out herein, along with the modifications identified herein.

**IN WITNESS WHEREOF**, the parties have hereto signed this Amendment on the day and year first above written.

**LEAGUE OF OREGON CITIES:**

 Date 5-29-15  
BY: \_\_\_\_\_  
ITS: Member Services Director

**ZOLL MEDICAL CORPORATION:**

 Date 5/28/15  
BY: Steven K. Flora  
ITS: Sr. Vice President

**Third Amendment to Automatic Electronic Defibrillators and  
Clinical Defibrillators  
Master Purchase Agreement**

**Pricing Adjustment**

This Amendment to the Master Purchase Agreement is entered into this <sup>2<sup>n</sup></sup>~~20<sup>th</sup>~~ day of December, 2014 by LEAGUE OF OREGON CITIES ("Purchaser") and ZOLE MEDICAL CORPORATION ("Supplier") based upon the sales and/or service of Automatic Electronic Defibrillators and Clinical Defibrillators.

**RECITALS**

WHEREAS, Purchaser and Supplier entered into a Master Purchase Agreement on or about July 30, 2012 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into an Amendment to the Master Purchase Agreement on or about October 10, 2013 and by this reference incorporated herein; and

WHEREAS, Purchaser and Supplier entered into a Second Amendment to the Master Purchase Agreement on or about July 24, 2014 and by this reference incorporated herein; and

WHEREAS, Pursuant to Attachment A of the Master Purchase Agreement, Supplier desires to update price list to reflect new and obsolete models;

WHEREAS, Supplier has provided notice of price list adjustment on or about November 13, 2014; and

WHEREAS, Purchaser and Supplier desire that the Master Purchase Agreement be amended in part to reflect the updated price list;

NOW, THEREFORE, Purchaser and Supplier enter into the following:

**AMENDMENT TO MASTER PURCHASE AGREEMENT**

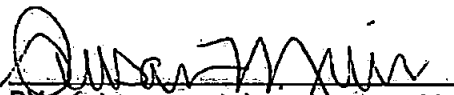
1. Adjustment to price list on Automatic Electronic Defibrillators and Clinical Defibrillators. The products and pricing set forth in Attachment A of the Master Purchase Agreement are hereby replaced with the updated list of products attached hereto as:

NPP Price List November 2014

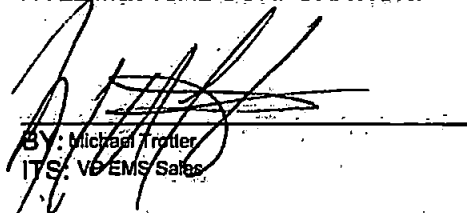
2. **Full Force and Effect.** In each and every other respect, the terms of the Master Purchase Agreement, as amended, entered into between the parties on or about July 30, 2012 shall remain in full force and effect during the term of the agreement and the parties hereto hereby ratify said Master Purchase Agreement in its entirety, as if fully set out herein, along with the modifications identified herein.

**IN WITNESS WHEREOF**, the parties have hereto signed this Amendment on the day and year first above written.

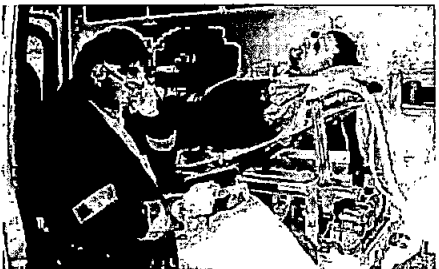
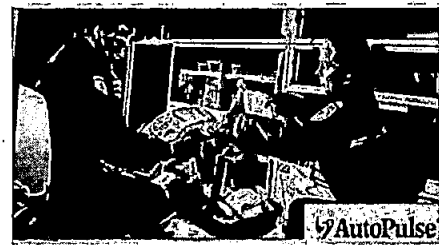
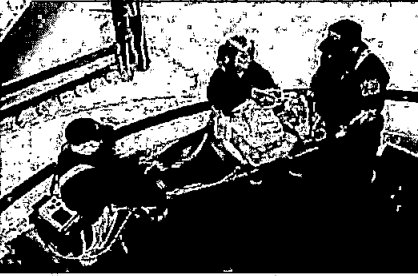
LEAGUE OF OREGON CITIES:

 Date 12.2.14  
BY: Susan Munn  
ITS: Member Services Director

ZOLL MEDICAL CORPORATION:

 Date 12/1/14  
BY: Michael Trotter  
ITS: VP EMS Sales





# ZOLL

## NPP Price List November 2014

**E Series®**

List Price NPP

Option Fields

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 5 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 6 | 4 | 0 | 1 | 3 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|

**E Series® AED**

**E Series AED with Manual Override, AC Power, Printer, Protocol Assist Codemarkers and GPS Clock Auto Sync**  
 Includes: TriMode Display, 3-lead ECG Patient Cable, Universal Cable, Two Rechargeable Sealed Lead Acid Batteries, RS-232 Data Transfer Port, Rugged SoftPack Carry Case and Rapid Cable Deployment System, AC Power Cord, 12" AC Extension Cable, One Package of Recorder Paper, Two PCMCIA Card Slots, Operator's Manual, and Standard One (1) Year Warranty for EMS Use.

|          |            |
|----------|------------|
| \$11,195 | \$8,396.25 |
|----------|------------|

Options

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |          |             |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|----------|-------------|
| 5 | 0 | 1 | 1 | 1 | 8 | 1 | 0 | 0 | 2 | 0 | 1 | 6 | 4 | 0 | 1 | 3 | Noninvasive Pacing, NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth | \$28,620 | \$21,465.00 |
| 5 | 0 | 1 | 1 | 0 | 8 | 1 | 0 | 0 | 1 | 0 | 1 | 6 | 4 | 0 | 1 | 3 | Noninvasive Pacing, NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port)   | \$20,290 | \$15,217.50 |
| 5 | 0 | 1 | 1 | 1 | 7 | 1 | 0 | 0 | 2 | 0 | 1 | 6 | 4 | 0 | 1 | 3 | Noninvasive Pacing, NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth          | \$25,875 | \$19,406.25 |
| 5 | 0 | 1 | 1 | 0 | 7 | 1 | 0 | 0 | 1 | 0 | 1 | 6 | 4 | 0 | 1 | 3 | Noninvasive Pacing, NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port)  | \$17,545 | \$13,158.75 |
| 5 | 0 | 1 | 1 | 1 | 4 | 1 | 0 | 0 | 2 | 0 | 1 | 6 | 4 | 0 | 1 | 3 | Noninvasive Pacing, SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth                                   | \$25,545 | \$19,158.75 |
| 5 | 0 | 1 | 1 | 0 | 4 | 1 | 0 | 0 | 1 | 0 | 1 | 6 | 4 | 0 | 1 | 3 | Noninvasive Pacing, SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port)   | \$17,220 | \$12,915.00 |
| 5 | 0 | 1 | 1 | 1 | 3 | 1 | 0 | 0 | 2 | 0 | 1 | 6 | 4 | 0 | 1 | 3 | Noninvasive Pacing, SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth  | \$22,800 | \$17,100.00 |
| 5 | 0 | 1 | 1 | 0 | 3 | 1 | 0 | 0 | 1 | 0 | 1 | 6 | 4 | 0 | 1 | 3 | Noninvasive Pacing and SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port)   | \$14,475 | \$10,856.25 |
| 5 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 2 | 0 | 1 | 6 | 4 | 0 | 1 | 3 | Noninvasive Pacing, 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth  | \$21,595 | \$16,196.25 |
| 5 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 1 | 6 | 4 | 0 | 1 | 3 | Noninvasive Pacing  | \$13,295 | \$9,971.25  |
| 5 | 0 | 1 | 1 | 1 | 8 | 1 | 0 | 0 | 2 | 0 | 0 | 6 | 4 | 0 | 1 | 3 | NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth                     | \$26,545 | \$19,908.75 |
| 5 | 0 | 1 | 1 | 0 | 8 | 1 | 0 | 0 | 1 | 0 | 0 | 6 | 4 | 0 | 1 | 3 | NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port)   | \$18,245 | \$13,683.75 |
| 5 | 0 | 1 | 1 | 1 | 7 | 1 | 0 | 0 | 2 | 0 | 0 | 6 | 4 | 0 | 1 | 3 | NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth                              | \$23,800 | \$17,850.00 |
| 5 | 0 | 1 | 1 | 0 | 7 | 1 | 0 | 0 | 1 | 0 | 0 | 6 | 4 | 0 | 1 | 3 | NIBP w/ Adult-Plus cuff and hose and SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port)   | \$15,500 | \$11,625.00 |
| 5 | 0 | 1 | 1 | 1 | 4 | 1 | 0 | 0 | 2 | 0 | 0 | 6 | 4 | 0 | 1 | 3 | SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth   | \$23,490 | \$17,617.50 |
| 5 | 0 | 1 | 1 | 0 | 4 | 1 | 0 | 0 | 1 | 0 | 0 | 6 | 4 | 0 | 1 | 3 | SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port)   | \$15,190 | \$11,392.50 |
| 5 | 0 | 1 | 1 | 1 | 3 | 1 | 0 | 0 | 2 | 0 | 0 | 6 | 4 | 0 | 1 | 3 | SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth  | \$20,745 | \$15,558.75 |
| 5 | 0 | 1 | 1 | 0 | 3 | 1 | 0 | 0 | 1 | 0 | 0 | 6 | 4 | 0 | 1 | 3 | SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port)  | \$12,445 | \$9,333.75  |
| 5 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 2 | 0 | 0 | 6 | 4 | 0 | 1 | 3 | 12-lead ECG with 1-step Patient Cable and Integrated Bluetooth  | \$19,525 | \$14,643.75 |

**E Series®**

List Price NPP

Option Fields

|   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 5 | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 1  | 0  | 0  | 2  | 4  | 0  | 1  | 3  |

**E Series ACLS Manual with See-Thru CPR®, Real CPR Help®, and Advisory Capabilities; plus AC Power, Printer, Protocol Assist Code Markers and GPS Clock Auto Sync**  
 Includes: TriMode Display, 3-lead ECG Patient Cable, Universal Cable, Two Rechargeable Sealed Lead Acid Batteries, RS-232 Data Transfer Port, Rugged SoftPack Carry Case and Rapid Cable Deployment System, AC Power Cord, 12" AC Extension Cable, One Package of Recorder Paper, Two PCMCIA Card Slots, Operator's Manual, and Standard One (1) Year Warranty for EMS Use.

|          |            |
|----------|------------|
| \$10,595 | \$7,946.25 |
|----------|------------|

**E Series® ACLS**

Options

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |          |             |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|----------|-------------|
| 5 | 0 | 2 | 1 | 1 | 8 | 1 | 0 | 0 | 2 | 0 | 1 | 2 | 4 | 0 | 1 | 3 | Noninvasive Pacing, NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth | \$27,990 | \$20,992.50 |
| 5 | 0 | 2 | 1 | 0 | 8 | 1 | 0 | 0 | 1 | 0 | 1 | 2 | 4 | 0 | 1 | 3 | Noninvasive Pacing, NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port)   | \$19,690 | \$14,767.50 |
| 5 | 0 | 2 | 1 | 1 | 7 | 1 | 0 | 0 | 2 | 0 | 1 | 2 | 4 | 0 | 1 | 3 | Noninvasive Pacing, NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth          | \$25,245 | \$18,933.75 |
| 5 | 0 | 2 | 1 | 0 | 7 | 1 | 0 | 0 | 1 | 0 | 1 | 2 | 4 | 0 | 1 | 3 | Noninvasive Pacing, NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port)  | \$16,945 | \$12,708.75 |
| 5 | 0 | 2 | 1 | 1 | 4 | 1 | 0 | 0 | 2 | 0 | 1 | 2 | 4 | 0 | 1 | 3 | Noninvasive Pacing, SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth                                   | \$24,420 | \$18,315.00 |
| 5 | 0 | 2 | 1 | 0 | 4 | 1 | 0 | 0 | 1 | 0 | 1 | 2 | 4 | 0 | 1 | 3 | Noninvasive Pacing, SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port)   | \$16,590 | \$12,442.50 |
| 5 | 0 | 2 | 1 | 1 | 3 | 1 | 0 | 0 | 2 | 0 | 1 | 2 | 4 | 0 | 1 | 3 | Noninvasive Pacing, SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth  | \$22,175 | \$16,631.25 |
| 5 | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 1 | 2 | 4 | 0 | 1 | 3 | Noninvasive Pacing  | \$12,650 | \$9,487.50  |
| 5 | 0 | 2 | 0 | 1 | 0 | 1 | 0 | 0 | 2 | 0 | 1 | 2 | 4 | 0 | 1 | 3 | Noninvasive Pacing, 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth  | \$20,975 | \$15,731.25 |
| 5 | 0 | 2 | 1 | 0 | 3 | 1 | 0 | 0 | 1 | 0 | 0 | 2 | 4 | 0 | 1 | 3 | SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port)  | \$11,800 | \$8,850.00  |
| 5 | 0 | 2 | 1 | 1 | 8 | 1 | 0 | 0 | 2 | 0 | 0 | 2 | 4 | 0 | 1 | 3 | NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth                     | \$25,970 | \$19,477.50 |
| 5 | 0 | 2 | 1 | 0 | 8 | 1 | 0 | 0 | 1 | 0 | 0 | 2 | 4 | 0 | 1 | 3 | NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port)   | \$17,620 | \$13,215.00 |
| 5 | 0 | 2 | 1 | 1 | 7 | 1 | 0 | 0 | 2 | 0 | 0 | 2 | 4 | 0 | 1 | 3 | NIBP w/ Adult-Plus cuff and hose, SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth                              | \$23,225 | \$17,418.75 |
| 5 | 0 | 2 | 1 | 0 | 7 | 1 | 0 | 0 | 1 | 0 | 0 | 2 | 4 | 0 | 1 | 3 | NIBP w/ Adult-Plus cuff and hose and SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port)   | \$14,875 | \$11,156.25 |
| 5 | 0 | 2 | 1 | 0 | 3 | 1 | 0 | 0 | 1 | 0 | 1 | 2 | 4 | 0 | 1 | 3 | Noninvasive Pacing and SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port)   | \$13,845 | \$10,383.75 |
| 5 | 0 | 2 | 1 | 1 | 3 | 1 | 0 | 0 | 2 | 0 | 0 | 2 | 4 | 0 | 1 | 3 | SpO <sub>2</sub> (comes with EtCO <sub>2</sub> port), 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth  | \$20,100 | \$15,075.00 |
| 5 | 0 | 2 | 1 | 0 | 4 | 1 | 0 | 0 | 1 | 0 | 0 | 2 | 4 | 0 | 1 | 3 | SpO <sub>2</sub> and SpCO (comes with EtCO <sub>2</sub> port)   | \$14,545 | \$10,908.75 |
| 5 | 0 | 2 | 0 | 1 | 0 | 1 | 0 | 0 | 2 | 0 | 0 | 2 | 4 | 0 | 1 | 3 | 12-lead ECG with 1-Step Patient Cable and Integrated Bluetooth  | \$18,925 | \$14,193.75 |

**E Series ® Special Considerations:**

|    |   |  |
|----|---|--|
| 1  | To order E Series CAPNO 5™ Mainstream Sensor please quote Part # 8000-0312 as additional line item at \$4,775. The E Series must also have the SpO <sub>2</sub> option.   |  |
| 2  | To order E Series CAPNO 5™ Sidestream Module please quote Part # 8000-0367 as additional line item at \$4,775. The E Series must also have the SpO <sub>2</sub> option.   |  |
| 3  | To order both E Series CAPNO 5™ Mainstream Sensor and CAPNO 5™ Sidestream Module together at the same time, please quote both Part # 8000-0312 and 8000-0367 as additional line items at a price of \$4,775 each. This provides a bundled price for both of \$9,550. The E Series must also have the SpO <sub>2</sub> option. |  |
| 4  | When ordering new E Series with SpO <sub>2</sub> , SpO <sub>2</sub> +SpCO, or SpO <sub>2</sub> +SpCO+SpMet, please quote the cable/sensor as a separate line item.  |  |
| 5  | To add SpMet to new E Series with SpO <sub>2</sub> +SpCO, change digit 6 to a 5 and add \$2,355 to list price. Must have SpO <sub>2</sub> +SpCO for SpMet option  |  |
| 6  | To add SpMet to new E Series with NIBP, SpO <sub>2</sub> +SpCO, change digit 6 to a 9 and add \$2,355 to list price. Must have SpO <sub>2</sub> +SpCO for SpMet option.   |  |
| 7  | All E Series units are configured with a biphasic waveform  |  |
| 8  | To order Sealed Lead Acid batteries with built in DC Charger change digit 7 to a 2.   |  |
| 9  | To order SurePower™ Rechargeable Lithium Ion Battery with built in AC Charger change digit 7 to a 3, and order SurePower™ Rechargeable Lithium Ion Battery (part # 8019-0535-01) as a separate line item at \$475.  |  |
| 10 | To order SurePower™ Rechargeable Lithium Ion Battery with built in DC Charger change digit 7 to a 4, and order SurePower™ Rechargeable Lithium Ion Battery (part # 8019-0535-01) as a separate line item at \$475.  |  |
| 11 | Voice recording can be added to any E Series AED. This can be ordered by replacing digit 13 with a "7". Add \$545 to List Price.  |  |
| 12 | Integrated Bluetooth option may be purchased by changing digit 10 to a 2 and adding \$700 per device.   |  |
| 13 | To order the E Series Lithium Battery filler Kit please order Part # 7777-0290 as a separate line item at \$16 per kit.   |  |
| 14 | To include paddle wells on the E Series, replace digit 17 with a 1.   |  |
| 15 | To order Roll Cage with Long Side Bags, change digit 17 to a 2.   |  |
| 16 | To order Rugged SoftPack Carry Case, change digit 17 to a 3.  |  |
| 17 | To order Expanded Carry Case, change digit 17 to a 4, and add \$100.  |  |

**ZOLL E Series® / M Series® Accessories**

List Price      NPP

**E Series Carry Bags**

|              |  |       |          |
|--------------|--|-------|----------|
| 8000-0910    | Top Bag (Roll Cage)  | \$130 | \$97.50  |
| 8000-0911    | Rear Bag (Roll Cage)   | \$145 | \$108.75 |
| 8000-0912    | Short Right Bag (Roll Cage)                                    | \$80  | \$60.00  |
| 8000-0913    | Short Left Bag (Roll Cage)                                     | \$80  | \$60.00  |
| 8000-0914    | Shoulder Strap (Roll Cage)                                     | \$35  | \$26.25  |
| 8000-0915    | Rail to Top Bag Snaps (Roll Cage)                              | \$30  | \$22.50  |
| 8000-0916    | Complete Bag Set (Roll Cage)                                   | \$375 | \$281.25 |
| 8000-0917    | Long Right Bag (Roll Cage)                                     | \$80  | \$60.00  |
| 8000-0918    | Long Left Bag (Roll Cage)                                      | \$80  | \$60.00  |
| 8000-0919    | Complete Bag Set for Roll Cage with Long Side Bags (Roll Cage) | \$375 | \$281.25 |
| 8000-0931-01 | Rugged SoftPack Carry Case (Includes kickstand)                | \$375 | \$281.25 |
| 8000-0935-01 | Expanded Rugged SoftPack Carry Case (Includes kickstand)       | \$475 | \$356.25 |
| 8000-0933-01 | Soft Case Flap for E Series                                    | \$55  | \$41.25  |
| 8000-0921    | Replacement Kick Stand for E Series with Soft Case             | \$30  | \$22.50  |

**E Series Brackets (For Use with E-Series Roll Cage Versions Only)**

|              |  |       |          |
|--------------|--|-------|----------|
| 8000-9007    | E Series Bracket Kit, AC Power, with Swivel (includes swivel plate & bracket manual) | \$925 | \$693.75 |
| 8000-9008    | E Series Bracket Kit, DC Power, with Swivel (includes swivel plate & bracket manual) | \$925 | \$693.75 |
| 8000-9009    | E Series Bracket Kit, No Power, with Swivel (includes swivel plate & bracket manual) | \$875 | \$656.25 |
| 8000-9011    | E Series Bracket, AC Power, No Swivel  | \$675 | \$506.25 |
| 8000-9012    | E Series Bracket, DC Power, No Swivel  | \$675 | \$506.25 |
| 8000-9013    | E Series Bracket, No Power, No Swivel  | \$625 | \$468.75 |
| 8000-9014    | E Series Swivel Plate  | \$235 | \$176.25 |
| 9650-9010-40 | E Series Bracket Manual  | \$30  | \$22.50  |

**M Series Carry Cases**

|              |  |       |          |
|--------------|--|-------|----------|
| 8000-0593-01 | Xtreme Pack I Carry Case, Soft case with expanded rear and side pouches for use with hands-free defibrillation (red)                                   | \$350 | \$262.50 |
| 8000-0594-01 | Xtreme Pack I Carry Case, Soft case with expanded rear pouch for use with paddles (red)  | \$350 | \$262.50 |
| 8000-0592-01 | Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles   | \$530 | \$397.50 |
| 8000-0595-01 | Xtreme Pack II Carry Case, molded rubber case with rear and side pockets for use with hands-free defibrillation  | \$530 | \$397.50 |
| 8000-0742    | Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles and modern extension cable for 12 lead                              | \$635 | \$476.25 |
| 8000-0743    | Xtreme Pack II Carry Case, molded rubber case with rear and side pockets for use with hands-free defibrillation and modern extension cable for 12-lead | \$635 | \$476.25 |
| 8000-0056-01 | Primary Carry Case, Blue Canvas  | \$160 | \$120.00 |

**ZOLL E Series / M Series Accessories**

List Price      NPP

**M Series Carry Cases with NIBP Module**

|           |   |       |          |
|-----------|---|-------|----------|
| 8000-0660 | Xtreme Pack I Carry Case, Soft case with expanded rear and side pouches for use with hands-free defibrillation and NIBP   | \$350 | \$262.50 |
| 8000-0657 | Xtreme Pack II Carry Case, molded rubber case with rear and side pockets for use with hands-free defibrillation and NIBP  | \$530 | \$397.50 |
| 8000-0740 | Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles and modem extension cable for 12 lead and NIBP                                     | \$635 | \$476.25 |
| 8000-0741 | Xtreme Pack II Carry Case, molded rubber case with rear pouch and side pockets for use with hands-free defibrillation with modem extension cable for 12-lead and NIBP | \$650 | \$487.50 |
| 8000-0661 | Xtreme Pack I Carry Case, Soft case with expanded rear pouch for use with paddles and NIBP  | \$350 | \$262.50 |
| 8000-0656 | Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles and NIBP   | \$530 | \$397.50 |

**CCT Carry Cases without Blood Pressure**

|           |   |       |          |
|-----------|---|-------|----------|
| 8000-0700 | Xtreme Pack II Carry Case for CCT with rear pouch for use with paddles  | \$530 | \$397.50 |
| 8000-0701 | Xtreme Pack II Carry Case for CCT with rear and side pockets for use with hands-free defibrillation                                       | \$530 | \$397.50 |
| 8000-0746 | Xtreme Pack II Carry Case for CCT with modem extension cable for 12-lead and rear pouch for use with paddles                              | \$635 | \$476.25 |
| 8000-0747 | Xtreme Pack II Carry Case for CCT with modem extension cable for 12-lead and rear and side pockets for use with hands free defibrillation | \$635 | \$476.25 |
| 8000-0726 | Xtreme Pack I Carry Case for CCT with rear pouch for use with paddles   | \$350 | \$262.50 |
| 8000-0727 | Xtreme Pack I Carry Case for CCT with rear and side pockets for use with hands-free defibrillation  | \$350 | \$262.50 |

**CCT Carry Cases with NIBP/IBP Module**

|           |   |       |          |
|-----------|---|-------|----------|
| 8000-0704 | Xtreme Pack II Carry Case for CCT with rear pouch for use with paddles, NIBP  | \$530 | \$397.50 |
| 8000-0705 | Xtreme Pack II Carry Case for CCT with rear and side pockets for use with hands-free defibrillation, NIBP                                       | \$530 | \$397.50 |
| 8000-0748 | Xtreme Pack II Carry Case for CCT with modem extension cable for 12-lead and rear pouch for use with paddles, NIBP                              | \$635 | \$476.25 |
| 8000-0749 | Xtreme Pack II Carry Case for CCT with modem extension cable for 12-lead and rear and side pockets for use with hands free defibrillation, NIBP | \$635 | \$476.25 |
| 8000-0728 | Xtreme Pack I Carry Case for CCT with rear pouch for use with paddles, NIBP   | \$350 | \$262.50 |
| 8000-0729 | Xtreme Pack I Carry Case for CCT with rear and side pockets for use with hands-free defibrillation, NIBP  | \$350 | \$262.50 |

**M Series Carry Cases with XL Upgrade**

|           |   |       |          |
|-----------|---|-------|----------|
| 8000-0744 | Xtreme Pack II Carry Case, XL with rear pouch for use with paddles (formerly 8000-0083-01)  | \$530 | \$397.50 |
| 8000-0745 | Xtreme Pack II Carry Case, XL with rear and side pockets for use with hands-free defibrillation (8000-0084-01)                              | \$530 | \$397.50 |
| 8000-0751 | Xtreme Pack II Carry Case, XL with modem extension cable for 12-lead and rear pouch for use with paddles                                    | \$635 | \$476.25 |
| 8000-0752 | Xtreme Pack II Carry Case, XL with modem extension cable for 12-lead and rear and side pockets for use with hands-free defibrillation       | \$635 | \$476.25 |
| 8000-0717 | Xtreme Pack II Carry Case, XL with rear pouch for use with paddles, NIBP  | \$530 | \$397.50 |
| 8000-0718 | Xtreme Pack II Carry Case, XL with rear and side pockets for use with hands-free defibrillation, NIBP                                       | \$530 | \$397.50 |
| 8000-0753 | Xtreme Pack II Carry Case, XL with modem extension cable for 12-lead and rear pouch for use with paddles, NIBP                              | \$635 | \$476.25 |
| 8000-0754 | Xtreme Pack II Carry Case, XL with modem extension cable for 12-lead and rear and side pockets for use with hands-free defibrillation, NIBP | \$635 | \$476.25 |

*Note:* Xtreme Pack II Carry Case (all models) includes: lifetime warranty covering defibrillator housing. See separate warranty statement on page 8 for details

**M Series / CCT Case Accessories**

|              |   |       |          |
|--------------|---|-------|----------|
| 8000-0596-01 | Cable management accessory pouch  | \$55  | \$41.25  |
| 8000-0092-01 | Replacement rear pouch for Xtreme Pack II                                   | \$90  | \$67.50  |
| 8000-0095-01 | Replacement rear pouch with side pockets for Xtreme Pack II                 | \$160 | \$120.00 |
| 7777-0129    | Xtreme Pack II Upgrade for 12-lead, includes base and modem extension cable | \$210 | \$157.50 |
| 8000-0096    | Replacement front Flap for Xtreme Pack II with NIBP                         | \$45  | \$33.75  |
| 8000-0097    | Replacement front Flap for Xtreme Pack II                                   | \$45  | \$33.75  |
| 8000-0735    | Replacement carry Strap   | \$37  | \$27.75  |

**ZOLL E Series / M Series Accessories**

List Price    NPP

**Cables**

|              |   |       |          |
|--------------|---|-------|----------|
| 8000-0308-01 | Universal Cable, (standard 8' cable) allows use of Paddles or Multi-Function Electrodes, Replacement  | \$135 | \$101.25 |
| 8000-0308-02 | Universal Cable 12' extended model, allows use of Paddles or Multi-Function Electrodes, Replacement   | \$185 | \$138.75 |
| 8000-1005-01 | 5-lead Patient Cable with integral lead wires   | \$160 | \$120.00 |
| 8000-1007-01 | 1 Step Patient Cable for 12-lead ECG with limb leads and v leads ( 10 ft )  | \$315 | \$236.25 |
| 8000-1007-02 | 1 Step Patient Cable for 12-lead ECG with limb leads and v leads ( 7 ft )   | \$315 | \$236.25 |
| 8000-1006    | Limb Lead Patient Cable for 12-lead ECG ( 10 ft )   | \$160 | \$120.00 |
| 8000-1006-02 | Limb Lead Patient Cable for 12-lead ECG ( 7 ft )  | \$160 | \$120.00 |
| 8000-1008-01 | V Lead Patient Cable for 12-lead ECG ( 3.5 ft )   | \$185 | \$138.75 |
| 8000-1008-02 | V Lead Patient Cable for 12-lead ECG ( 2.5 ft )   | \$185 | \$138.75 |
| 8012-0208    | V Lead Patient Cable with banana plugs  | \$185 | \$138.75 |
| 8012-0209    | Alligator Clips (for patient cables with banana plugs)  | \$50  | \$37.50  |
| 8000-0771    | Bed clip for 12 Lead ECG Patient Cable (10 per pack)  | \$50  | \$37.50  |
| 8000-0772    | 6-Lead wire organizer for v-lead cable for 12-lead ECG Patient Cable (10 per pack)  | \$25  | \$18.75  |
| 8000-0773    | 4-Lead wire organizer for Limb lead cable for 12-lead ECG Patient Cable (10 per pack)   | \$20  | \$15.00  |
| 8000-0780    | Replacement RJ-11 Phone Cable   | \$25  | \$18.75  |
| 8000-0605-01 | RS232 Data Transfer Cable   | \$55  | \$41.25  |
| 8000-0025    | Replacement 3-lead ECG Patient Cable, 12 ft. (ships standard with Hospital M Series)  | \$135 | \$101.25 |
| 8000-0025-02 | Replacement 3-lead ECG Patient Cable, 6 ft. (ships standard with EMS M Series)  | \$100 | \$75.00  |
| 8000-0730    | AC Extension Cable for E Series and M Series(12")   | \$27  | \$20.25  |
| 7775-0002    | AC Extension Cable Strain Relief Kit for E Series. Strain relief designed to hold AC power extension cord for use with the E Series Defibrillator/Monitor firmly in-place. Contains strain relief screws (2) and instructions for use. Does not include AC Extension cable. | \$12  | \$9.00   |
| 8000-0086    | 12-lead Modem Extension Cable Revision B, for use with the Ositech Cellular Ready Modem and the Viking Cellular Read Modems only. For M Series and CCT ONLY.  | \$135 | \$101.25 |
| 8000-0465    | RS232 / Serial to USB Data Transfer Cable for E Series and M Series   | \$99  | \$74.25  |
| 8000-0466    | DC Extension Cable for E Series   | \$99  | \$74.25  |
| 8000-1009-01 | V Pak Adapter Cable for use with the 12-Lead ECG patient cable for Vpak electrodes.   | \$135 | \$101.25 |
| 8000-1598    | 12 Lead ECG Extension Cable   | \$145 | \$108.75 |

**Miscellaneous**

|              |   |         |            |
|--------------|---|---------|------------|
| 8000-0301    | Recorder Paper 80 mm Fan Fold, 20 packages  | \$75    | \$56.25    |
| 8000-0302    | Recorder Paper 80 mm Fan Fold, 10 packages  | \$40    | \$30.00    |
| 8000-0053    | Defibrillator Gel, 12 Tubes   | \$75    | \$56.25    |
| 8000-1020    | Anterior Posterior Paddle Assembly  | \$810   | \$607.50   |
| 8000-1010-01 | External Paddle Assembly Apex / Sternum with controls and built-in pediatric electrodes | \$590   | \$442.50   |
| 8009-0751-01 | SeeThru CPR Simulator for E Series ®, R Series, and AED Pro.                            | \$495   | \$371.25   |
| 8012-0206    | 12-lead ECG Simulator   | \$1,065 | \$798.75   |
| 8000-0684    | 12-lead ECG Simulator with IBP channel  | \$1,385 | \$1,038.75 |
| 8000-0370    | CPR Connector   | \$265   | \$198.75   |
| 8000-0791    | CPR Starter Pack (includes 1 CPR Connector & 2 CPR stat-padz)                           | \$395   | \$296.25   |

**IT Accessories**

|                |   |         |            |
|----------------|---|---------|------------|
| 8005-000100-01 | E Series Data Comm                                  | \$2,895 | \$2,171.25 |
| 8000-0551      | 8 MB PCMCIA Data Cards (2 Per Pack)                 | \$450   | \$337.50   |
| 8000-0552      | 16 MB PCMCIA Data Cards (2 Per Pack)                | \$550   | \$412.50   |
| 8000-0553      | 32 MB PCMCIA Data Cards (2 Per Pack)                | \$650   | \$487.50   |
| 8000-0167      | 16 meg PCMCIA Data Card "For CCT Only" (2 Per Pack) | \$550   | \$412.50   |

**ZOLL E Series / M Series Accessories**

List Price NPP

**12-Lead Bluetooth Pod Accessories****M Series/CCT**

|           |  |       |          |
|-----------|--|-------|----------|
| 8000-2030 | Replacement Ositech "King of Hearts III" Modem Card            | \$365 | \$273.75 |
| 8000-2032 | Replacement Ositech "King of Hearts III" Bluetooth Adapter Pod | \$345 | \$258.75 |
| 8000-0396 | M Series "King of Hearts III" Modem Extension Cable            | \$150 | \$112.50 |
| 8000-1032 | Replacement Ositech "King of Hearts II" Bluetooth Pod & CD.    | \$345 | \$258.75 |

**E Series**

|           |  |       |          |
|-----------|--|-------|----------|
| 8000-2030 | Replacement Ositech "King of Hearts III" Modem Card  | \$365 | \$273.75 |
| 8000-2032 | Replacement Ositech "King of Hearts III" Bluetooth Adapter Pod   | \$345 | \$258.75 |
| 8000-0391 | E Series "King of Hearts III" Modem Extension Cable Cover  | \$27  | \$20.25  |
| 8000-0392 | E Series "King of Hearts III" Modem Extension Cable Clamp  | \$27  | \$20.25  |
| 8000-0398 | E Series "King of Hearts III" Modem Extension Cable  | \$150 | \$112.50 |
| 8000-0273 | E Series "King of Hearts III" Modem Extension Cable Kit (Cable, Clamp and Cover)   | \$195 | \$146.25 |
| 8000-1032 | Replacement Ositech "King of Hearts II" Bluetooth Pod & CD.<br>Ositech FoIP is not sold by ZOLL Medical Corporation. To order, call Ositech Communications at (519) 836-8063 x270. | \$345 | \$258.75 |

**Pulse Oximetry LNCS/LNOP Sensors/Cables/Accessories**

|           |   |       |          |
|-----------|---|-------|----------|
| 8000-0294 | SpO <sub>2</sub> LNCS Adult Reusable Sensor (1 Each)                    | \$295 | \$221.25 |
| 8000-0295 | SpO <sub>2</sub> LNCS Pediatric Reusable Sensor (1 Each)                | \$350 | \$262.50 |
| 8000-0320 | SpO <sub>2</sub> LNCS Disposable Adult Sensors (20 per Case)            | \$300 | \$225.00 |
| 8000-0321 | SpO <sub>2</sub> LNCS Disposable Pediatric Sensors (20 per Case)        | \$320 | \$240.00 |
| 8000-0322 | SpO <sub>2</sub> LNCS Disposable Infant Sensors (20 per Case)           | \$405 | \$303.75 |
| 8000-0323 | SpO <sub>2</sub> LNCS Disposable Neonatal Sensors (20 per Case)         | \$425 | \$318.75 |
| 8000-0324 | SpO <sub>2</sub> LNCS Disposable Preterm Neonatal Sensors (20 per Case) | \$470 | \$352.50 |
| 8000-0298 | SpO <sub>2</sub> LNCS Reusable Patient Cable (4 ft)                     | \$160 | \$120.00 |
| 8000-0293 | SpO <sub>2</sub> LNCS Reusable Patient Cable (10 ft)                    | \$185 | \$138.75 |
| 8000-0325 | SpO <sub>2</sub> LNCS Extension Cable with DB-9 Connector               | \$160 | \$120.00 |
| 8000-0326 | SpO <sub>2</sub> LNOP Sensor to LNCS Adapter Cable                      | \$55  | \$41.25  |
| 8000-0327 | SpO <sub>2</sub> LNCS Sensor to LNOP Adapter Cable                      | \$55  | \$41.25  |
| 8000-0296 | SpO <sub>2</sub> LNOP Adult Reusable One-Piece Sensor and Cable (12 ft) | \$455 | \$341.25 |
| 8000-0377 | SpO <sub>2</sub> Rainbow DBI-DC8 Reusable Patient Cable / Sensor (8 ft) | \$925 | \$693.75 |
| 8000-0378 | SpO <sub>2</sub> LNCS DBI-DC8 Reusable Patient Cable / Sensor (8 ft)    | \$585 | \$438.75 |
| 8000-0379 | SpO <sub>2</sub> LNCS DBI LNCS Reusable Sensor (3 ft)                   | \$335 | \$251.25 |

**Pulse Oximetry, Carbon Monoxide and Methemoglobin Monitoring Rainbow Sensors/Cables/Accessories**

|           |   |         |          |
|-----------|---|---------|----------|
| 8000-0330 | SpO <sub>2</sub> Rainbow Reusable Patient Cable: Connects to LNCS Single Use & Reusable Sensors (4 ft)  | \$295   | \$221.25 |
| 8000-0331 | SpO <sub>2</sub> Rainbow Reusable Patient Cable: Connects to LNCS Single Use & Reusable Sensors (10 ft) | \$345   | \$258.75 |
| 8000-0332 | SpO <sub>2</sub> Rainbow DCI Adult Reusable Patient Cable/Sensor (3 ft)                                 | \$345   | \$258.75 |
| 8000-0333 | SpO <sub>2</sub> Rainbow DCI Pediatric Reusable Patient Cable/Sensor (3 ft)                             | \$395   | \$296.25 |
| 8000-0334 | SpO <sub>2</sub> Rainbow DCI Adult Reusable Patient Cable/Sensor (12 ft)                                | \$595   | \$446.25 |
| 8000-0335 | SpO <sub>2</sub> Rainbow DCI Pediatric Reusable Patient Cable/Sensor (12 ft)                            | \$645   | \$483.75 |
| 8000-0343 | SpO <sub>2</sub> /SpCO/SpMet Rainbow DCI Adult Reusable Patient Cable/Sensor (8 ft)                     | \$895   | \$671.25 |
| 8000-0344 | SpO <sub>2</sub> /SpCO/SpMet Rainbow DCI Adult Reusable Patient Cable/Sensor (12 ft)                    | \$1,095 | \$821.25 |
| 8000-0345 | SpO <sub>2</sub> /SpCO/SpMet Rainbow DCI Pediatric Reusable Patient Cable/Sensor (8 ft)                 | \$995   | \$746.25 |
| 8000-0346 | SpO <sub>2</sub> /SpCO/SpMet Rainbow DCI Pediatric Reusable Patient Cable/Sensor (12 ft)                | \$1,195 | \$896.25 |
| 8000-0341 | SpO <sub>2</sub> /SpCO/SpMet Rainbow Patient Cable: Connects to Single Use Sensors (4 ft)               | \$225   | \$168.75 |
| 8000-0342 | SpO <sub>2</sub> /SpCO/SpMet Rainbow Patient Cable: Connects to Single Use Sensors (12 ft)              | \$295   | \$221.25 |
| 8000-0336 | SpO <sub>2</sub> /SpCO/SpMet Rainbow Single Use Sensors: Patients > 30 kg (10 per Case)                 | \$695   | \$521.25 |
| 8000-0337 | SpO <sub>2</sub> /SpCO/SpMet Rainbow Single Use Sensors: Patients < 3kg, > 30 kg (10 per Case)          | \$695   | \$521.25 |
| 8000-0339 | SpO <sub>2</sub> /SpCO/SpMet Rainbow Single Use Sensors: Patients 10-50 kg (10 per Case)                | \$795   | \$596.25 |
| 8000-0340 | SpO <sub>2</sub> /SpCO/SpMet Rainbow Single Use Sensors: Patients 3-10 kg (10 per Case)                 | \$795   | \$596.25 |



**ZOLL E Series / M Series Accessories**

List Price      NPP

**EtCO2 Mainstream Accessories**

|              |  |         |            |
|--------------|--|---------|------------|
| 8000-0264-01 | M Series / CCT CAPNO 3 Mainstream CO2 Sensor and Cable                       | \$1,725 | \$1,293.75 |
| 8000-0312    | E Series Only CAPNO 5 Mainstream CO2 Sensor and Cable                        | \$4,775 | \$3,581.25 |
| 8000-0266-01 | Sensor Cable Holding Clips, Bag of 5   | \$25    | \$18.75    |
| 8000-0260-01 | Single Patient Use Pediatric/Adult Airway Adapter, Box of 10                 | \$95    | \$71.25    |
| 8000-0261-01 | Single Patient Use Neonatal/Pediatric Airway Adapter, Box of 10              | \$95    | \$71.25    |
| 8000-0262-01 | Reusable Adult Airway Adapter  | \$80    | \$60.00    |
| 8000-0263-01 | Reusable Neonatal Airway Adapter   | \$80    | \$60.00    |
| 8000-0265-01 | Single Patient Use Pediatric Adult Airway Adapter with Mouthpiece, Box of 10 | \$105   | \$78.75    |
| 8000-0760    | CO2 mask with adapter, adult, package of 10                                  | \$185   | \$138.75   |
| 8000-0761    | CO2 mask with adapter, adult large, package of 10                            | \$185   | \$138.75   |
| 8000-0762    | CO2 mask with adapter, pediatric, package of 10                              | \$185   | \$138.75   |

**EtCO2 Sidestream LoFlo Accessories**

|           |  |         |            |
|-----------|--|---------|------------|
| 8000-0365 | M Series / CCT CAPNO 3 Sidestream LoFlo Module                             | \$1,725 | \$1,293.75 |
| 8000-0367 | E Series Only CAPNO 5 Sidestream LoFlo Module                              | \$4,775 | \$3,581.25 |
| 8000-0351 | Nasal CO2 Sampling Cannula, Adult, box of 10                               | \$120   | \$90.00    |
| 8000-0352 | Nasal CO2 Sampling Cannula, Pediatric, box of 10                           | \$120   | \$90.00    |
| 8000-0353 | Nasal CO2 Sampling Cannula, Infant, box of 10                              | \$120   | \$90.00    |
| 8000-0354 | Oral/Nasal CO2 Sampling Cannula, Adult, box of 10                          | \$130   | \$97.50    |
| 8000-0355 | Oral/Nasal CO2 Sampling Cannula, Pediatric, box of 10                      | \$130   | \$97.50    |
| 8000-0356 | Nasal CO2 w/ O2 Cannula, Adult, box of 10                                  | \$145   | \$108.75   |
| 8000-0357 | Nasal CO2 w/ O2 Cannula, Pediatric, box of 10                              | \$145   | \$108.75   |
| 8000-0358 | Oral/Nasal CO2 w/ O2 Cannula, Adult, box of 10                             | \$140   | \$105.00   |
| 8000-0359 | Oral/Nasal CO2 w/ O2 Cannula, Pediatric, box of 10                         | \$140   | \$105.00   |
| 8000-0361 | Airway Adapter Kit, Pediatric/Infant, box of 10                            | \$110   | \$82.50    |
| 8000-0362 | Airway Adapter Kit, Adult/Pediatric, box of 10                             | \$110   | \$82.50    |
| 8000-0363 | Airway Adapter Kit w/ dehumidification tubing, Adult/Pediatric, box of 10  | \$160   | \$120.00   |
| 8000-0364 | Airway Adapter Kit w/ dehumidification tubing, Pediatric/Infant, box of 10 | \$160   | \$120.00   |

**NIBP Accessories**

|           |   |      |         |
|-----------|---|------|---------|
| 8000-0662 | Hose, Air, 3 mtr, NIBP                                | \$55 | \$41.25 |
| 8000-0655 | Hose, Air, 1.5 mtr, NIBP                              | \$55 | \$41.25 |
| 8000-1650 | Cuff, All Purpose, Pediatric / Small Adult, 17 - 25cm | \$32 | \$24.00 |
| 8000-1651 | Cuff, All Purpose, Adult, 23 - 33cm                   | \$37 | \$27.75 |
| 8000-1653 | Cuff, All Purpose, Large Adult, 31 - 40cm             | \$42 | \$31.50 |
| 8000-1654 | Cuff, All Purpose, Thigh, 38 - 50cm                   | \$42 | \$31.50 |
| 8000-1655 | Cuff, All Purpose, Child, 12 - 19cm                   | \$27 | \$20.25 |

## ZOLL E Series / M Series Accessories

|                                  |  | List Price | NPP      |
|----------------------------------|--|------------|----------|
| <b><u>Manuals / Videos</u></b>   |  |            |          |
| 9650-1210-01                     | E Series Operator's Manual, English  | \$27       | \$20.25  |
| 9650-1450-01                     | E Series Service Manual, English   | \$50       | \$37.50  |
| 9658-0502-01                     | E Series In-Service Training CD  | \$27       | \$20.25  |
| 9650-1213-01                     | E Series 12-Lead Operator's Insert   | \$27       | \$20.25  |
| 9650-1211-01                     | E Series SPO2 Operator's Insert  | \$27       | \$20.25  |
| 9650-1212-01                     | E Series EtCO2 Operator's Insert   | \$27       | \$20.25  |
| 9650-1214-01                     | E Series NIBP Operator's Insert  | \$27       | \$20.25  |
| 9658-0410-01                     | Capnography in EMS Training CD   | \$27       | \$20.25  |
| 9650-0200-01                     | M Series Operator's Manual, English  | \$27       | \$20.25  |
| 9650-0450-01                     | M-Series Service Manual, English   | \$55       | \$41.25  |
| 9650-0209-01                     | Biphasic Operator's Insert   | \$27       | \$20.25  |
| 9650-0215-01                     | 12-lead Operator's Insert  | \$27       | \$20.25  |
| 9650-0202-01                     | SPO2 Operator's Insert   | \$27       | \$20.25  |
| 9650-0212-01                     | EtCO2 Operator's Insert  | \$27       | \$20.25  |
| 9650-0214-01                     | NIBP Operator's Insert   | \$27       | \$20.25  |
| 9650-0219-01                     | Invasive Blood Pressure Operator's Insert  | \$27       | \$20.25  |
| 9650-0220-01                     | Temperature Operator's Insert  | \$27       | \$20.25  |
| 9650-0073                        | M Series In-service Video - VHS  | \$27       | \$20.25  |
| 9650-0063                        | M Series Parameters In-service Video - VHS   | \$27       | \$20.25  |
| 9650-0260-01                     | CPR Train the Trainer Manual   | \$10       | \$7.50   |
| <b><u>Training Materials</u></b> |  |            |          |
| 8000-0663-01                     | <b>M Series Training Resource Kit</b> - developed for conducting Train-the-Trainer program, this kit includes a M Series Resource Manual (hard copy and on CD), Training Resource CD, M Series In-service Video, M Series Parameters Video, 2 ECG Simulators, training   | \$1,065    | \$798.75 |
| 9650-0217-01                     | <b>Site Coordinator Resource Kit</b> - developed for installation and training coordinators, this kit provides a M Series Resource Manual (hard copy and on CD), Training Resource CD, M Series In-service Video and M Series Parameters Video   | \$35       | \$26.25  |
| 9650-1000-01                     | <b>Pocket Reference Guide</b> - Pocket-sized trifold guide to basic operation and vital sign characteristics of the M Series (25 each per pack)  | \$15       | \$11.25  |
| 9652-0605-01                     | <b>12 Lead Pocket Reference Cards</b> - Pocket-sized guide for 12-lead Electrode Placement (pack of 25)  | \$19.95    | \$14.96  |
| 9650-0605-01                     | <b>Pre-Hospital 12-lead ECG Manual</b> - Developed for Paramedics utilizing 12-lead ECG in the field and ED department. Includes Rapid 12-lead ECG Interpretation, Effective Use of Computerized Interpretive Statements, Understanding Cardiac Markers and Evaluation and Therapeutic Interventions for ACLS. | \$29.95    | \$22.46  |
| 8000-1610                        | Training Cable   | \$55       | \$41.25  |

## CCT ONLY Accessories:

### Invasive Blood Pressure Accessories (CCT only)

|              |  | List Price | NPP      |
|--------------|--|------------|----------|
| 8000-0664-02 | Transducer interface cable - Abbott                      | \$160      | \$120.00 |
| 8000-0665    | Transducer interface cable - Baxter/Edwards              | \$160      | \$120.00 |
| 8000-0685    | Transducer interface cable - Utah Medical                | \$160      | \$120.00 |
| 8000-0678    | Philips/Agilent/HP monitor to M Series CCT Adapter cable | \$255      | \$191.25 |
| 8000-0679    | GE/Marquette monitor to M Series CCT Adapter cable       | \$255      | \$191.25 |
| 8000-0666    | Deltran IV (Utah Medical) IBP transducers (Box of 25)    | \$375      | \$281.25 |

### Temperature Accessories (CCT only)

|           |  |        |         |
|-----------|--|--------|---------|
| 8000-0668 | YSI reusable adult Esophageal/Rectal Temperature probe   | \$55   | \$41.25 |
| 8000-0670 | YSI reusable adult Skin Temperature probe  | \$75   | \$56.25 |
| 8000-0671 | YSI reusable pediatric Skin Temperature probe  | \$75   | \$56.25 |
| 8000-0669 | YSI reusable pediatric Esophageal Rectal probe   | \$75   | \$56.25 |
| 8000-0672 | YSI single use adult Esophageal Rectal probe   | \$7.50 | \$5.63  |
| 8000-0673 | YSI single use adult Skin Temperature probe  | \$7.50 | \$5.63  |
| 8000-0674 | Disposable Temperature Sensor Adapter Cable  | \$55   | \$41.25 |
| 8000-0675 | 2 - Channel Y-Adaptor  | \$55   | \$41.25 |
| 8000-0900 | Bed hook accessories compatible with M Series CCT, M Series with XL Battery, and XL Battery Upgrade for M Series | \$27   | \$20.25 |

### NIBP Accessories (CCT only)

|           |   |       |         |
|-----------|---|-------|---------|
| 8000-0640 | Neonatal Disposable Cuffs Size 1 (3.0-6.0 cm) 10 per Box  | \$90  | \$67.50 |
| 8000-0641 | Neonatal Disposable Cuffs Size 2 (4.0-8.0 cm) 10 per Box  | \$95  | \$71.25 |
| 8000-0642 | Neonatal Disposable Cuffs Size 3 (6.0-11.0 cm) 10 per Box | \$100 | \$75.00 |
| 8000-0643 | Neonatal Disposable Cuffs Size 4 (7.0-13.0 cm) 10 per Box | \$105 | \$78.75 |
| 8000-0644 | Neonatal Disposable Cuffs Size 5 (8.0-15.0 cm) 10 per Box | \$110 | \$82.50 |

## M Series ®

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### M Series ® Notes (applies to pages 1-4 only, not CCT model)

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- All M Series ® with EtCO2 include one EtCO2 sensor. You must choose mainstream or sidestream sensor by quoting sensor as additional line item at No Charge. Mainstream Capnostat sensor is 8000-0264-01. Sidestream LoFlo Module sensor is 8000-0365.
- Bluetooth wireless option may be purchased by changing digit 10 to a 1, this is \$500 per device. This is not available for CCT models.
- Direct transmission to GE Medical Systems MUSE® is standard for M Series ® with 12-lead option.
- All EMS M Series ® are available with a DC Power Supply instead of an AC Power Supply at no additional charge. This can be ordered by replacing digit 7 with a "2". If RS232 option is required, the RS232 Data Transfer Cable must be quoted. Part number 8000-0605-01, \$55 per cable.
- New M Series ® are available with an XL Battery Upgrade at no additional cost. This upgrade includes the XL Battery enclosure and handle. One XL battery is substituted for the 2 standard batteries. This upgrade is ordered by replacing digit "7" with a "3" for M Series ® with AC power, by replacing digit "7" with a "4" for M Series ® with DC power or a "5" for M Series ® with no external power source.
- All M Series ® quoted in this price book are configured with a biphasic waveform.
- New monophasic M Series ® may be ordered as a "Special Order" requiring prior approval from Management and VP Sales with 120-180 day delivery terms. Replace digit 9 with "0". The price is the same as biphasic.
- Refurbished Monophasic units can be ordered by replacing digit 1 with a "6" and digit 9 with a "0". Quote these 20% off list price.
- Voice recording can be added to any AED. This can be ordered by replacing digit 13 with a "7". Add \$545.
- Xtreme Pack II is optional and may be substituted for Xtreme Pack I at the time of the order for \$170. List as separate line item for each M Series ® ordered.
- Xtreme Pack II for 12-lead or 12-lead and NIBP may be substituted for Xtreme Pack I at the time of the order for \$250. List as a separate line item for each M Series ® ordered.

**M Series**

List Price NPP

| Option Fields |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |   |   |         |            |
|---------------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|---|---|---------|------------|
| 1             | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |   |   |         |            |
| 4             | 1 | 2 | 1 | 0 | 0 | 1 | 1 | 1 | 0  | 0  | 0  | 0  | 0  | 3  | 0  | 1  | 0 | <b>Manual Defibrillator with AC Power, Multiple Application Printer with Summary Report, and Code Markers</b> | \$9,675 | \$8,223.75 |

**Basic**

Includes: High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.

Option:

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |          |             |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|--|----------|-------------|
| 4 | 1 | 2 | 1 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 0 | 3 | 0 | 1 | 0 | Basic with Noninvasive Pacing and Code Markers   | \$12,145 | \$10,323.25 |
| 4 | 1 | 2 | 1 | 0 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, SPO2 with reusable sensor and 4' Cable  | \$11,150 | \$9,477.50  |
| 4 | 1 | 2 | 1 | 0 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable  | \$14,125 | \$12,006.25 |
| 4 | 1 | 2 | 2 | 1 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers and 12-lead with 1-Step Cable  | \$16,975 | \$14,428.75 |
| 4 | 1 | 2 | 1 | 0 | 2 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, SPO2 with reusable sensor and 4' Cable and Noninvasive Pacing   | \$13,625 | \$11,581.25 |
| 4 | 1 | 2 | 1 | 0 | 5 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and Noninvasive Pacing   | \$16,575 | \$14,088.75 |
| 4 | 1 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable  | \$18,450 | \$15,682.50 |
| 4 | 1 | 2 | 2 | 1 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable  | \$21,425 | \$18,211.25 |
| 4 | 1 | 2 | 2 | 1 | 0 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, Noninvasive Pacing and 12-lead with 1-Step Cable  | \$19,450 | \$16,532.50 |
| 4 | 1 | 2 | 1 | 0 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor  | \$15,895 | \$13,510.75 |
| 4 | 1 | 2 | 1 | 0 | 7 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor  | \$18,875 | \$16,043.75 |
| 4 | 1 | 2 | 1 | 0 | 3 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing  | \$18,375 | \$15,618.75 |
| 4 | 1 | 2 | 1 | 0 | 7 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing                            | \$21,350 | \$18,147.50 |
| 4 | 1 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing  | \$20,925 | \$17,786.25 |
| 4 | 1 | 2 | 2 | 1 | 5 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing                    | \$23,895 | \$20,310.75 |
| 4 | 1 | 2 | 2 | 1 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable   | \$23,195 | \$19,715.75 |
| 4 | 1 | 2 | 2 | 1 | 7 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable                     | \$26,175 | \$22,248.75 |
| 4 | 1 | 2 | 2 | 1 | 3 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable, EtCO2 with sensor and Noninvasive Pacing                                     | \$25,675 | \$21,823.75 |
| 4 | 1 | 2 | 2 | 1 | 7 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 1 | 0 | Basic with Code Markers, NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable, EtCO2 with sensor and Noninvasive Pacing | \$28,625 | \$24,331.25 |

**M Series**

List Price NPP

Option Fields  
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |          |            |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|----------|------------|
| 4 | 1 | 5 | 1 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 3 | 0 | 1 | 0 | <b>Manual/Advisory Defibrillator with AC Power, Multiple Application Printer with Summary Report and Code Markers</b> | \$10,175 | \$8,648.75 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|----------|------------|

Includes: High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.

**MedPro**

Option:

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |          |             |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|----------|-------------|
| 4 | 1 | 5 | 1 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 2 | 3 | 0 | 1 | 0 | MedPro with Noninvasive Pacing  | \$12,150 | \$10,327.50 |
| 4 | 1 | 5 | 1 | 0 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 3 | 0 | 1 | 0 | MedPro with SPO2 with reusable sensor and 4' Cable  | \$11,650 | \$9,902.50  |
| 4 | 1 | 5 | 1 | 0 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 3 | 0 | 1 | 0 | MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable  | \$14,625 | \$12,431.25 |
| 4 | 1 | 5 | 2 | 1 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 3 | 0 | 1 | 0 | MedPro with 12-lead with 1-Step Cable   | \$17,475 | \$14,853.75 |
| 4 | 1 | 5 | 2 | 1 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 3 | 0 | 1 | 0 | MedPro with SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable  | \$18,950 | \$16,107.50 |
| 4 | 1 | 5 | 2 | 1 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 3 | 0 | 1 | 0 | MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable  | \$21,925 | \$18,636.25 |
| 4 | 1 | 5 | 2 | 1 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 2 | 3 | 0 | 1 | 0 | MedPro with Noninvasive Pacing and 12-lead with 1-Step Cable  | \$19,450 | \$16,532.50 |
| 4 | 1 | 5 | 1 | 0 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 3 | 0 | 1 | 0 | MedPro with SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor  | \$16,395 | \$13,935.75 |
| 4 | 1 | 5 | 1 | 0 | 7 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 3 | 0 | 1 | 0 | MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor  | \$19,350 | \$16,447.50 |
| 4 | 1 | 5 | 2 | 1 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 3 | 0 | 1 | 0 | MedPro with SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable   | \$23,695 | \$20,140.75 |
| 4 | 1 | 5 | 2 | 1 | 7 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 3 | 0 | 1 | 0 | MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable   | \$26,675 | \$22,673.75 |
| 4 | 1 | 6 | 1 | 0 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 2 | 3 | 0 | 1 | 0 | MedPro with SPO2 with reusable sensor and 4' Cable with Noninvasive Pacing  | \$13,625 | \$11,581.25 |
| 4 | 1 | 6 | 1 | 0 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 2 | 3 | 0 | 1 | 0 | MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable with Noninvasive Pacing  | \$16,575 | \$14,088.75 |
| 4 | 1 | 6 | 1 | 0 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 2 | 3 | 0 | 1 | 0 | MedPro with SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing  | \$18,375 | \$15,618.75 |
| 4 | 1 | 6 | 1 | 0 | 7 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 2 | 3 | 0 | 1 | 0 | MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing  | \$21,325 | \$18,126.25 |
| 4 | 1 | 6 | 2 | 1 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 2 | 3 | 0 | 1 | 0 | MedPro with SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing  | \$20,925 | \$17,786.25 |
| 4 | 1 | 6 | 2 | 1 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 2 | 3 | 0 | 1 | 0 | MedPro with SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable, EtCO2 with sensor and Noninvasive Pacing   | \$25,675 | \$21,823.75 |
| 4 | 1 | 6 | 2 | 1 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 2 | 3 | 0 | 1 | 0 | MedPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing  | \$23,895 | \$20,310.75 |
| 4 | 1 | 6 | 2 | 1 | 7 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 2 | 3 | 0 | 1 | 0 | <b>Manual/Advisory Defibrillator with AC Power, Multiple Application Printer with Summary Report, Code Markers, NIBP with cuff and hose, SPO2 with reusable sensor, 4' Cable, Noninvasive Pacing, 12-lead with 1-Step Cable and EtCO2 with sensor</b> | \$27,250 | \$23,162.50 |

Includes: High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.

**MedPro Plus**

**M Series**

List Price NPP

Option Fields  
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 4 | 1 | 3 | 1 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 6 | 3 | 0 | 1 | 0 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|

**AED / Manual Defibrillator with AC Power, Multiple Application Printer with Summary Report, Manual Override and Code Markers**

|          |            |
|----------|------------|
| \$10,750 | \$9,137.50 |
|----------|------------|

Includes: High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.  
Option:

**MultiPro**

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 4 | 1 | 3 | 1 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 3 | 1 | 0 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 3 | 1 | 0 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 3 | 2 | 1 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 3 | 2 | 1 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 3 | 2 | 1 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 3 | 2 | 1 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 3 | 1 | 0 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 3 | 1 | 0 | 7 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 3 | 2 | 1 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 3 | 2 | 1 | 7 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 4 | 2 | 1 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 4 | 1 | 0 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 4 | 1 | 0 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 4 | 1 | 0 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 4 | 1 | 0 | 7 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 4 | 2 | 1 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 4 | 2 | 1 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 6 | 3 | 0 | 1 | 0 |
| 4 | 1 | 4 | 2 | 1 | 7 | 1 | 1 | 1 | 0 | 0 | 0 | 1 | 6 | 3 | 0 | 1 | 0 |

MultiPro with Noninvasive Pacing

|          |             |
|----------|-------------|
| \$12,725 | \$10,816.25 |
|----------|-------------|

MultiPro with SPO2 with reusable sensor and 4' Cable

|          |             |
|----------|-------------|
| \$12,250 | \$10,412.50 |
|----------|-------------|

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable

|          |             |
|----------|-------------|
| \$15,195 | \$12,915.75 |
|----------|-------------|

MultiPro with 12-lead with 1-Step Cable

|          |             |
|----------|-------------|
| \$18,075 | \$15,363.75 |
|----------|-------------|

MultiPro with SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable

|          |             |
|----------|-------------|
| \$19,550 | \$16,617.50 |
|----------|-------------|

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and 12-lead with 1-Step Cable

|          |             |
|----------|-------------|
| \$22,495 | \$19,120.75 |
|----------|-------------|

MultiPro with Noninvasive Pacing and 12-lead with 1-Step Cable

|          |             |
|----------|-------------|
| \$20,045 | \$17,038.25 |
|----------|-------------|

MultiPro with SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor

|          |             |
|----------|-------------|
| \$16,995 | \$14,445.75 |
|----------|-------------|

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and EtCO2 with sensor

|          |             |
|----------|-------------|
| \$19,950 | \$16,957.50 |
|----------|-------------|

MultiPro with SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable

|          |             |
|----------|-------------|
| \$24,295 | \$20,650.75 |
|----------|-------------|

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and 12-lead with 1-Step Cable

|          |             |
|----------|-------------|
| \$27,250 | \$23,162.50 |
|----------|-------------|

MultiPro with SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable, EtCO2 with sensor and Noninvasive Pacing

|          |             |
|----------|-------------|
| \$26,275 | \$22,333.75 |
|----------|-------------|

MultiPro with SPO2 with reusable sensor and 4' Cable and Noninvasive Pacing

|          |             |
|----------|-------------|
| \$14,225 | \$12,091.25 |
|----------|-------------|

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable and Noninvasive Pacing

|          |             |
|----------|-------------|
| \$17,175 | \$14,598.75 |
|----------|-------------|

MultiPro with SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing

|          |             |
|----------|-------------|
| \$18,950 | \$16,107.50 |
|----------|-------------|

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, EtCO2 with sensor and Noninvasive Pacing

|          |             |
|----------|-------------|
| \$21,925 | \$18,636.25 |
|----------|-------------|

MultiPro with SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing

|          |             |
|----------|-------------|
| \$21,525 | \$18,296.25 |
|----------|-------------|

MultiPro with NIBP with Adult-Plus cuff and hose, SPO2 with reusable sensor and 4' Cable, 12-lead with 1-Step Cable and Noninvasive Pacing

|          |             |
|----------|-------------|
| \$24,495 | \$20,820.75 |
|----------|-------------|

**MultiPro Plus AED/Manual with AC Power, Multiple Application Printer with Summary Report, Manual Override, Code Markers, NIBP with cuff and hose, SPO2 with reusable sensor and 4' Cable, Noninvasive Pacing, 12-lead with 1-Step Cable and EtCO2 with sensor**

|          |             |
|----------|-------------|
| \$27,825 | \$23,651.25 |
|----------|-------------|

Includes: High contrast display, 3 lead patient cable with integral lead wires, universal cable, two rechargeable lead acid batteries, carry case, AC mains power cord, one package of recorder paper, integral diagnostic frequency response, two PCMCIA card slots, RS232 data transfer capabilities, operator's manual and standard one year warranty for EMS use.

**MultiPro Plus**

**M Series CCT**

List Price NPP

Option Fields  
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 4 | 4 | 5 | 1 | 0 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 4 | 0 | 1 | 0 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|

|   |                 |                    |
|---|-----------------|--------------------|
| <b>Advisory Transport Defibrillator with Color Display, AC Power, Multiple Application Printer, Summary Report with Trending, Code Markers and SPO2</b> | <b>\$12,995</b> | <b>\$11,045.75</b> |
|---|-----------------|--------------------|

Includes: 3-channel color display, background rhythm analysis, 3-lead ECG patient cable, one rechargeable XL Smart Ready lead acid battery, RS232 data transfer capabilities, carry case, AC power cord, one package of recorder paper, two PC Card slots, Operator's Manual, and standard one (1) year warranty for EMS use.

**MSeries CCT**

Option:

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |          |             |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|----------|-------------|
| 4 | 4 | 5 | 1 | 0 | 2 | 1 | 1 | 1 | 0 | 0 | 1 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with noninvasive pacing  | \$14,995 | \$12,745.75 |
| 4 | 4 | 5 | 1 | 0 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with EtCO2 with sensor   | \$17,775 | \$15,108.75 |
| 4 | 4 | 5 | 1 | 0 | 3 | 1 | 1 | 1 | 0 | 0 | 1 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with EtCO2 with sensor and noninvasive pacing  | \$19,750 | \$16,787.50 |
| 4 | 4 | 5 | 2 | 1 | 2 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with 12-lead with 1-Step Cable   | \$20,325 | \$17,276.25 |
| 4 | 4 | 5 | 2 | 1 | 2 | 1 | 1 | 1 | 0 | 0 | 1 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with 12-lead with 1-Step Cable and noninvasive pacing  | \$22,325 | \$18,976.25 |
| 4 | 4 | 5 | 2 | 1 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with EtCO2 with sensor and 12-lead with 1-Step Cable   | \$25,075 | \$21,313.75 |
| 4 | 4 | 5 | 2 | 1 | 3 | 1 | 1 | 1 | 0 | 0 | 1 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with EtCO2 with sensor, 12-lead with 1-Step Cable and noninvasive pacing   | \$27,050 | \$22,992.50 |
| 4 | 4 | 5 | 1 | 0 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose   | \$15,995 | \$13,595.75 |
| 4 | 4 | 5 | 1 | 0 | 5 | 1 | 1 | 1 | 0 | 0 | 1 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and noninvasive pacing  | \$17,975 | \$15,278.75 |
| 4 | 4 | 5 | 1 | 0 | 7 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and EtCO2 with sensor   | \$20,725 | \$17,616.25 |
| 4 | 4 | 5 | 1 | 0 | 7 | 1 | 1 | 1 | 0 | 0 | 1 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor and noninvasive pacing   | \$22,725 | \$19,316.25 |
| 4 | 4 | 5 | 2 | 1 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and 12-lead with 1-Step Cable   | \$23,295 | \$19,800.75 |
| 4 | 4 | 5 | 2 | 1 | 5 | 1 | 1 | 1 | 0 | 0 | 1 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, 12-lead with 1-Step Cable and noninvasive pacing                                 | \$25,275 | \$21,483.75 |
| 4 | 4 | 5 | 2 | 1 | 7 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor and 12-lead with 1-Step Cable                                  | \$28,050 | \$23,842.50 |
| 4 | 4 | 5 | 2 | 1 | 7 | 1 | 1 | 1 | 0 | 0 | 1 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with Adult-Plus cuff and hose, EtCO2 with sensor, 12-lead with 1-Step Cable and noninvasive pacing   | \$28,650 | \$24,352.50 |
| 4 | 4 | 5 | 1 | 0 | 8 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose and IBP & Temp.   | \$17,975 | \$15,278.75 |
| 4 | 4 | 5 | 1 | 0 | 8 | 1 | 1 | 1 | 0 | 0 | 1 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with Adult-Plus cuff and hose, IBP & Temp. and noninvasive pacing  | \$19,950 | \$16,957.50 |
| 4 | 4 | 5 | 2 | 1 | 8 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, IBP & Temp. and 12-lead with 1-Step Cable  | \$25,275 | \$21,483.75 |
| 4 | 4 | 5 | 2 | 1 | 8 | 1 | 1 | 1 | 0 | 0 | 1 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, IBP & Temp., 12-lead with 1-Step Cable and noninvasive pacing                    | \$27,250 | \$23,162.50 |
| 4 | 4 | 5 | 1 | 0 | 9 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor and IBP & Temp.  | \$22,695 | \$19,290.75 |
| 4 | 4 | 5 | 1 | 0 | 9 | 1 | 1 | 1 | 0 | 0 | 1 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor, IBP & Temp. and noninvasive pacing                            | \$24,695 | \$20,990.75 |
| 4 | 4 | 5 | 2 | 1 | 9 | 1 | 1 | 1 | 0 | 0 | 0 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor, 12-lead with 1-Step Cable and IBP & Temp.                     | \$29,995 | \$25,495.75 |
| 4 | 4 | 5 | 2 | 1 | 9 | 1 | 1 | 1 | 0 | 0 | 1 | 2 | 4 | 0 | 1 | 0 | M Series @ CCT with NIBP with neonatal/pediatric/adult settings, Adult-Plus cuff and hose, EtCO2 with sensor, 12-lead with 1-Step Cable, IBP & Temp. and noninvasive pacing | \$30,625 | \$26,031.25 |



### CCT Special Considerations:

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- All CCT with EtCO<sub>2</sub> include one EtCO<sub>2</sub> sensor. You must choose mainstream or sidestream sensor by quoting sensor as additional line item at No Charge. Mainstream Capnostat sensor is 8000-0264-01. Sidestream LoFlo Module sensor is 8000-0365.
- All CCTs are available with a DC Power Supply instead of an AC Power Supply at no additional charge. This can be ordered by replacing digit 7 with a "2".
- Direct transmission to GE Medical Systems MUSE® is available for CCT with 12-lead option. Replace digit 5 with a "2".
- Xtreme Pack I or II is available for all M Series ® units. Order as a separate line item if required for transport applications.
- If RS232 option is required, the RS232 Data Transfer Cable must be quoted. Part number 8000-0605-01, \$55 per cable.
- Xtreme Pack II is optional and may be substituted for Xtreme Pack I at the time of the order for \$170. List as separate line item for each M Series ® ordered.
- Xtreme Pack II for 12-lead is optional and may be substituted for Xtreme Pack I at the time of the order for \$250. List as a separate line item for each M Series ® ordered.
- The CCT Model may be upgraded to include a XL Smart Complete Battery for an additional charge of \$55. This upgrade includes the replacement of the XL Smart Ready Battery with the Smart Complete Battery. This can be ordered by replacing digit 7 with a "6" for M Series CCT with AC power or by replacing digit 7 with a "7" for M Series CCT with DC power.

### Xtreme Pack II Limited Warranty Statement:

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ZOLL Medical Corporation warrants solely to the original purchaser of an M Series Defibrillator encased in a Xtreme Pack II that if the M Series injection molded enclosure is cracked or damaged under normal operating conditions when housed in an Xtreme Pack II carry case, that ZOLL will repair or replace the injection molded enclosure at its option so as to return the enclosure to original factory condition. This warranty is provided for the life on the M Series when the M Series is used under normal operating conditions. Additionally, this warranty includes the use of a loaner defibrillator during repair, the cost of shipping the damaged unit to ZOLL, and the cost of the return of the repaired or replacement unit to the original purchaser.

This limited warranty is the sole warranty made with respect to the Xtreme Pack II and is expressly in lieu of any other warranty either stated or implied, including any implied warranty of merchantability. ZOLL expressly disclaims all liability for any special or consequential damages. Breakage or damage to the screen, recorder, electronic or other portion of the M Series defibrillator other than the injection-molded enclosure are specifically excluded from this limited warranty.

### EtCO<sub>2</sub> Mainstream Sensor and LoFlo EtCO<sub>2</sub> Module Warranty

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ZOLL Medical Corporation warrants solely to the original purchaser of an M Series®, M Series CCT, or E Series™ defibrillator that if an EtCO<sub>2</sub> Mainstream Sensor or LoFlo EtCO<sub>2</sub> Module used with a ZOLL Defibrillator fails under normal operating conditions, ZOLL will either replace or repair the defective Mainstream EtCO<sub>2</sub> sensor or LoFlo EtCO<sub>2</sub> Module at ZOLL's option. This limited lifetime warranty begins from the original date of purchase of the EtCO<sub>2</sub> Mainstream Sensor or LoFlo EtCO<sub>2</sub> Module.

The foregoing warranty constitutes the exclusive remedy of the customer and the exclusive liability of ZOLL Medical Corporation for any breach of warranty related to the EtCO<sub>2</sub> Mainstream Sensor or LoFlo EtCO<sub>2</sub> Module supplied hereunder. ZOLL Medical Corporation expressly disclaims all other warranties whether written, oral, implied or statutory, included but not limited to any warranties of merchantability or fitness for a particular purpose.

## X Series EMS Price List

### X Series Monitor/Defibrillator

Small, lightweight (11.7 lbs./5.3 kg) manual or AED (configurable) monitor/defibrillator with Real CPR Help®, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable), USB data transfer capable, 80mm Printer, and large 6.5" (16.5cm) diagonal screen with up to 4 waveform channels and one (1) year warranty for EMS use.

#### Accessories Included:

- 3-Lead ECG Cable - 6 ft.
- Multi-Function Therapy Cable
- CPR Connector
- A/C Power Cord, Adapter and Charger
- 1 Roll Printer Paper - 80mm
- 6 hour rechargeable SurePower II Li-Ion Battery
- USB Data Transfer Cable
- Carrying Case
- Declaration of Conformity, Operator's Instructions, Quick Reference

Guide

**U.S. List Price**

**\$14,995**

### Real CPR Help Expansion Pack

- CPR Dashboard®: quantitative depth and rate in real time, release indicator, interruption timer, perfusion performance indicator (PPI)
- See-Thru CPR® artifact filtering

**\$995**

### Non-Invasive Pacing - ZOLL:

**\$2,550**

### Pulse CO-Oximetry - Masimo:

#### SpO<sub>2</sub>

- Signal Extraction Technology (SET®)

*Order patient cable and sensor separately*

**\$1,795**

#### SpO<sub>2</sub> & SpCO

- Signal Extraction Technology (SET®)
- Rainbow SET® (for SpCO & SpMet)

*Order patient cable and sensor separately*

**\$4,540**

#### SpO<sub>2</sub>, SpCO & SpMet

- Signal Extraction Technology (SET®)
- Rainbow SET® (for SpCO & SpMet)

*Order patient cable and sensor separately*

**\$6,895**

### NIBP - Welch Allyn®:

- Smartcuf® Dual Lumen Hose - 10ft.
- SureBP® Reusable Adult Cuff

**\$3,495**

### End-tidal CO<sub>2</sub> (EtCO<sub>2</sub>) monitoring - Oridion Microstream®:

*Order required Microstream® tubing sets separately*

**\$4,995**

### 12-Lead ECG - Inovise 12L Algorithm:

- 12-Lead One Step ECG Cable - Includes 4-lead trunk cable and removable precordial 6-lead set.

**\$8,450**

### Invasive pressure - 3 channels with digital monitoring:

*Order invasive pressure cable/transducer separately*

**\$2,750**

### Temperature monitoring - 2 channels with digital displays:

*Order temperature probes separately*

**\$995**

Real CPR Help®, See-Thru CPR® and CPR Dashboard® Registered trademarks of ZOLL Medical Corporation

SET® Registered trademark of Masimo Corp

Smartcuf® and SureBP® Registered trademarks of Welch Allyn

Microstream® registered trademark of Oridion

**X Series Notes:**

- 1 SurePower Battery Charging System Is NOT Included and must be ordered separately. Order part number: 8300-0500-01.
- 2 If customer already owns the SurePower Charging System they must order battery adapters separately (up to 4 per charger). Part number: 8300-0250-01

**X Series**

**U.S. List Price    NPP**

Option Fields

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |   |   |   |  |             |             |
|---|---|---|---|---|---|---|---|---|----|----|----|---|---|---|--|-------------|-------------|
| 6 | 0 | 1 | - | 0 | 1 | 0 | 0 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator  | \$14,995   | \$12,295.90 |             |
| 6 | 0 | 1 | - | 0 | 1 | 0 | 0 | 0 | 0  | 0  | 1  | - | 0 | 1   | X Series Monitor/Defibrillator with CPR Expansion Pack | \$15,990    | \$13,111.80 |
| 6 | 0 | 1 | - | 0 | 1 | 2 | 0 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2  | \$16,790   | \$13,767.80 |             |
| 6 | 0 | 1 | - | 0 | 2 | 0 | 0 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng   | \$17,545   | \$14,386.90 |             |
| 6 | 0 | 1 | - | 0 | 1 | 2 | 0 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2 and CPR Expansion Pack                     | \$17,785   | \$14,583.70 |             |
| 6 | 0 | 1 | - | 0 | 2 | 0 | 0 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng and CPR Expansion Pack                    | \$18,540   | \$15,202.80 |             |
| 6 | 0 | 1 | - | 0 | 2 | 2 | 0 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Monitor/Defibrillator with Pacng and SpO2                          | \$19,340   | \$15,858.80 |             |
| 6 | 0 | 1 | - | 0 | 1 | 3 | 0 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2 and SpCO                                   | \$19,535   | \$16,018.70 |             |
| 6 | 0 | 1 | - | 0 | 1 | 0 | 1 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with EtCO2   | \$19,990   | \$16,391.80 |             |
| 6 | 0 | 1 | - | 0 | 2 | 2 | 0 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng, SpO2 and CPR Expansion Pack              | \$20,335   | \$16,674.70 |             |
| 6 | 0 | 1 | - | 0 | 1 | 3 | 0 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2, SpCO and CPR Expansion Pack               | \$20,530   | \$16,834.60 |             |
| 6 | 0 | 1 | - | 0 | 1 | 0 | 1 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with CPR Expansion Pack and EtCO2                    | \$20,985   | \$17,207.70 |             |
| 6 | 0 | 1 | - | 0 | 1 | 2 | 1 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2 and EtCO2                                  | \$21,785   | \$17,863.70 |             |
| 6 | 0 | 1 | - | 0 | 1 | 4 | 0 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2, SpCO and SpMet                            | \$21,890   | \$17,949.80 |             |
| 6 | 0 | 1 | - | 0 | 2 | 0 | 1 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng and EtCO2                                 | \$22,540   | \$18,482.80 |             |
| 6 | 0 | 1 | - | 0 | 1 | 2 | 1 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2, CPR Expansion Pack and EtCO2              | \$22,780   | \$18,679.60 |             |
| 6 | 0 | 1 | - | 0 | 2 | 2 | 0 | 0 | 1  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng, NIBP, and SpO2                           | \$22,835   | \$18,724.70 |             |
| 6 | 0 | 1 | - | 0 | 1 | 4 | 0 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2, SpCO, SpMet and CPR Expansion Pack        | \$22,885   | \$18,765.70 |             |
| 6 | 0 | 1 | - | 2 | 1 | 0 | 0 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG                                     | \$23,445   | \$19,224.90 |             |
| 6 | 0 | 1 | - | 0 | 2 | 0 | 1 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng, CPR Expansion Pack and EtCO2             | \$23,535   | \$19,298.70 |             |
| 6 | 0 | 1 | - | 0 | 2 | 2 | 0 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng, NIBP, SpO2 and CPR Expansion Pack        | \$23,830   | \$19,540.60 |             |
| 6 | 0 | 1 | - | 0 | 2 | 2 | 1 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng, SpO2 and EtCO2                           | \$24,335   | \$19,954.70 |             |
| 6 | 0 | 1 | - | 2 | 1 | 0 | 0 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, CPR Expansion Pack                 | \$24,440   | \$20,040.80 |             |
| 6 | 0 | 1 | - | 0 | 1 | 3 | 1 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2, SpCO and EtCO2                            | \$24,530   | \$20,114.60 |             |
| 6 | 0 | 1 | - | 2 | 1 | 2 | 0 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG and SpO2                            | \$25,240   | \$20,696.80 |             |
| 6 | 0 | 1 | - | 0 | 2 | 2 | 1 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng, SpO2, CPR Expansion Pack and EtCO2       | \$25,330   | \$20,770.60 |             |
| 6 | 0 | 1 | - | 0 | 1 | 3 | 1 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2, SpCO, CPR Expansion Pack and EtCO2        | \$25,525   | \$20,930.50 |             |
| 6 | 0 | 1 | - | 0 | 2 | 3 | 0 | 0 | 1  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng, NIBP, SpO2 and SpCO                      | \$25,580   | \$20,975.60 |             |
| 6 | 0 | 1 | - | 2 | 2 | 0 | 0 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG and Pacng                           | \$25,995   | \$21,315.90 |             |
| 6 | 0 | 1 | - | 2 | 1 | 2 | 0 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, SpO2 and CPR Expansion Pack        | \$26,235   | \$21,512.70 |             |
| 6 | 0 | 1 | - | 0 | 1 | 2 | 1 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with NIBP, SpO2, CPR Expansion Pack and EtCO2        | \$26,275   | \$21,545.50 |             |
| 6 | 0 | 1 | - | 0 | 1 | 4 | 0 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with NIBP, SpO2, SpCO, SpMet and CPR Expansion Pack  | \$26,380   | \$21,631.60 |             |
| 6 | 0 | 1 | - | 0 | 2 | 3 | 0 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng, NIBP, SpO2, SpCO, and CPR Expansion Pack | \$26,575   | \$21,791.50 |             |
| 6 | 0 | 1 | - | 0 | 1 | 4 | 1 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2, SpCO, SpMet and EtCO2                     | \$26,885   | \$22,045.70 |             |
| 6 | 0 | 1 | - | 2 | 2 | 0 | 0 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacng and CPR Expansion Pack       | \$26,990   | \$22,131.80 |             |
| 6 | 0 | 1 | - | 0 | 1 | 2 | 1 | 4 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with NIBP, SpO2, Temp, CPR Expansion Pack and EtCO2  | \$27,270   | \$22,361.40 |             |
| 6 | 0 | 1 | - | 2 | 2 | 2 | 0 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacng and SpO2                     | \$27,790   | \$22,787.80 |             |
| 6 | 0 | 1 | - | 0 | 2 | 2 | 1 | 0 | 1  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng, NIBP, SpO2 and EtCO2                     | \$27,830   | \$22,820.60 |             |
| 6 | 0 | 1 | - | 0 | 1 | 4 | 1 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2, SpCO, SpMet, CPR Expansion Pack and EtCO2 | \$27,880   | \$22,861.60 |             |
| 6 | 0 | 1 | - | 0 | 2 | 4 | 0 | 0 | 1  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacng, NIBP, SpO2, SpCO and SpMet               | \$27,935   | \$22,906.70 |             |

**X Series**

**U.S. List Price**

**NPP**

| Option Fields |   |   |   |   |   |   |   |   |    |    |    |   |   |  |          |             |
|---------------|---|---|---|---|---|---|---|---|----|----|----|---|---|--|----------|-------------|
| 1             | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |   |   |  |          |             |
| 6             | 0 | 1 | - | 2 | 1 | 3 | 0 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, SpO2 and SpCO   | \$27,985 | \$22,947.70 |
| 6             | 0 | 1 | - | 0 | 2 | 3 | 1 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, SpO2, SpCO, CPR Expansion Pack and EtCO2                   | \$28,075 | \$23,021.50 |
| 6             | 0 | 1 | - | 0 | 2 | 4 | 0 | 5 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, SpO2, SpCO, SpMet and IBP/Temp                             | \$28,185 | \$23,111.70 |
| 6             | 0 | 1 | - | 2 | 1 | 0 | 1 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG and EtCO2  | \$28,440 | \$23,320.80 |
| 6             | 0 | 1 | - | 2 | 2 | 2 | 0 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, SpO2 and CPR Expansion Pack                   | \$28,785 | \$23,603.70 |
| 6             | 0 | 1 | - | 0 | 2 | 2 | 1 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, NIBP, SpO2, CPR Expansion Pack and EtCO2                   | \$28,825 | \$23,636.50 |
| 6             | 0 | 1 | - | 0 | 2 | 4 | 0 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, NIBP, SpO2, SpCO, SpMet and CPR Expansion Pack             | \$28,930 | \$23,722.60 |
| 6             | 0 | 1 | - | 2 | 1 | 3 | 0 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, SpO2, SpCO and CPR Expansion Pack                     | \$28,980 | \$23,763.60 |
| 6             | 0 | 1 | - | 0 | 2 | 3 | 1 | 4 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, SpO2, SpCO, Temp, CPR Expansion Pack and EtCO2             | \$29,070 | \$23,837.40 |
| 6             | 0 | 1 | - | 0 | 1 | 3 | 1 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with NIBP, SpO2, SpCO, CPR Expansion Pack and EtCO2                     | \$29,020 | \$23,796.40 |
| 6             | 0 | 1 | - | 2 | 1 | 2 | 0 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, NIBP, SpO2 and CPR Expansion Pack                     | \$29,730 | \$24,378.60 |
| 6             | 0 | 1 | - | 0 | 2 | 2 | 1 | 4 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, NIBP, SpO2, Temp, CPR Expansion Pack and EtCO2             | \$29,820 | \$24,452.40 |
| 6             | 0 | 1 | - | 0 | 1 | 2 | 1 | 5 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with NIBP, SpO2, IBP/Temp, CPR Expansion Pack and EtCO2                 | \$30,020 | \$24,616.40 |
| 6             | 0 | 1 | - | 2 | 1 | 2 | 1 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, SpO2 and EtCO2  | \$30,235 | \$24,792.70 |
| 6             | 0 | 1 | - | 2 | 1 | 4 | 0 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, SpO2, SpCO and SpMet                                  | \$30,340 | \$24,878.80 |
| 6             | 0 | 1 | - | 0 | 2 | 4 | 1 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, SpO2, SpCO, SpMet, CPR Expansion Pack and EtCO2            | \$30,430 | \$24,952.60 |
| 6             | 0 | 1 | - | 0 | 2 | 3 | 1 | 0 | 1  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, NIBP, SpO2, SpCO and EtCO2                                 | \$30,575 | \$25,071.50 |
| 6             | 0 | 1 | - | 2 | 1 | 2 | 0 | 4 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, NIBP, SpO2, Temp and CPR Expansion Pack               | \$30,725 | \$25,194.50 |
| 6             | 0 | 1 | - | 2 | 2 | 0 | 1 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing and EtCO2                                      | \$30,990 | \$25,411.80 |
| 6             | 0 | 1 | - | 2 | 2 | 2 | 0 | 0 | 1  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, and SpO2                                | \$31,285 | \$25,653.70 |
| 6             | 0 | 1 | - | 2 | 1 | 4 | 0 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, SpO2, SpCO, SpMet and CPR Expansion Pack              | \$31,335 | \$25,694.70 |
| 6             | 0 | 1 | - | 0 | 1 | 4 | 1 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with SpO2, SpCO, SpMet, NIBP, CPR Expansion Pack and EtCO2              | \$31,375 | \$25,727.50 |
| 6             | 0 | 1 | - | 2 | 2 | 3 | 0 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, SpO2, SpCO, and CPR Expansion Pack            | \$31,530 | \$25,854.60 |
| 6             | 0 | 1 | - | 0 | 2 | 3 | 1 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, NIBP, SpO2, SpCO, CPR Expansion Pack and EtCO2             | \$31,570 | \$25,887.40 |
| 6             | 0 | 1 | - | 0 | 2 | 3 | 1 | 5 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, SpO2, SpCO, IBP/Temp, CPR Expansion Pack and EtCO2         | \$31,820 | \$26,092.40 |
| 6             | 0 | 1 | - | 2 | 2 | 2 | 0 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2 and CPR Expansion Pack             | \$32,280 | \$26,469.60 |
| 6             | 0 | 1 | - | 2 | 1 | 3 | 0 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, NIBP, SpO2, SpCO and CPR Expansion Pack               | \$32,475 | \$26,629.50 |
| 6             | 0 | 1 | - | 0 | 2 | 2 | 1 | 5 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, NIBP, SpO2, IBP/Temp, CPR Expansion Pack and EtCO2         | \$32,570 | \$26,707.40 |
| 6             | 0 | 1 | - | 2 | 2 | 2 | 1 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, SpO2 and EtCO2                                | \$32,785 | \$26,883.70 |
| 6             | 0 | 1 | - | 0 | 2 | 4 | 1 | 0 | 1  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, NIBP, SpO2, SpCO, SpMet and EtCO2                          | \$32,930 | \$27,002.60 |
| 6             | 0 | 1 | - | 2 | 1 | 3 | 1 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, SpO2, SpCO and EtCO2                                  | \$32,980 | \$27,043.60 |
| 6             | 0 | 1 | - | 2 | 2 | 2 | 0 | 4 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, Temp and CPR Expansion Pack       | \$33,275 | \$27,285.50 |
| 6             | 0 | 1 | - | 2 | 1 | 3 | 0 | 4 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, NIBP, SpO2, SpCO, Temp and CPR Expansion Pack         | \$33,470 | \$27,445.40 |
| 6             | 0 | 1 | - | 2 | 2 | 2 | 1 | 0 | 0  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, SpO2, EtCO2, and CPR Expansion Pack           | \$33,780 | \$27,699.60 |
| 6             | 0 | 1 | - | 0 | 2 | 4 | 1 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with Pacing, NIBP, SpO2, SpCO, SpMet, CPR Expansion Pack and EtCO2      | \$33,925 | \$27,818.50 |
| 6             | 0 | 1 | - | 2 | 2 | 3 | 0 | 0 | 1  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2 and SpCO                           | \$34,030 | \$27,904.60 |
| 6             | 0 | 1 | - | 2 | 1 | 2 | 1 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, NIBP, SpO2, EtCO2 and CPR Expansion Pack              | \$34,725 | \$28,474.50 |
| 6             | 0 | 1 | - | 2 | 1 | 4 | 0 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, NIBP, SpO2, SpCO, SpMet and CPR Expansion Pack        | \$34,830 | \$28,560.60 |
| 6             | 0 | 1 | - | 2 | 2 | 3 | 0 | 0 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO and CPR Expansion Pack       | \$35,025 | \$28,720.50 |
| 6             | 0 | 1 | - | 2 | 1 | 4 | 1 | 0 | 0  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, SpO2, SpCO, SpMet and EtCO2                           | \$35,335 | \$28,974.70 |
| 6             | 0 | 1 | - | 2 | 2 | 3 | 0 | 4 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, Temp and CPR Expansion Pack | \$36,020 | \$29,536.40 |
| 6             | 0 | 1 | - | 2 | 2 | 2 | 0 | 5 | 1  | 1  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, IBP/Temp and CPR Expansion Pack   | \$36,025 | \$29,540.50 |
| 6             | 0 | 1 | - | 2 | 2 | 2 | 1 | 0 | 1  | 0  | -  | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2 and EtCO2                          | \$36,280 | \$29,749.60 |

X Series

U.S. List Price NPP

Option Fields

1 2 3 4 5 6 7 8 9 10 11 12

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |          |             |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|--|----------|-------------|
| 6 | 0 | 1 | - | 2 | 2 | 4 | 0 | 0 | 1 | 0 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO and SpMet                                      | \$36,385 | \$29,835.70 |
| 6 | 0 | 1 | - | 2 | 2 | 3 | 1 | 0 | 0 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, SpO2, SpCO, EtCO2, and CPR Expansion Pack                       | \$36,525 | \$29,950.50 |
| 6 | 0 | 1 | - | 2 | 2 | 2 | 1 | 0 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, CPR Expansion Pack and EtCO2                        | \$37,275 | \$30,565.50 |
| 6 | 0 | 1 | - | 2 | 2 | 4 | 0 | 0 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, SpMet and CPR Expansion Pack                  | \$37,380 | \$30,651.60 |
| 6 | 0 | 1 | - | 2 | 1 | 3 | 1 | 0 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, NIBP, SpO2, SpCO, EtCO2 and CPR Expansion Pack                          | \$37,470 | \$30,725.40 |
| 6 | 0 | 1 | - | 2 | 2 | 2 | 1 | 4 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, EtCO2, Temp and CPR Expansion Pack                  | \$38,270 | \$31,381.40 |
| 6 | 0 | 1 | - | 2 | 2 | 3 | 0 | 5 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, IBP/Temp and CPR Expansion Pack               | \$38,770 | \$31,791.40 |
| 6 | 0 | 1 | - | 2 | 2 | 4 | 1 | 0 | 0 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, SpO2, SpCO, SpMet, EtCO2, and CPR Expansion Pack                | \$38,880 | \$31,881.60 |
| 6 | 0 | 1 | - | 2 | 2 | 3 | 1 | 0 | 1 | 0 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO and EtCO2                                      | \$39,025 | \$32,000.50 |
| 6 | 0 | 1 | - | 2 | 1 | 4 | 1 | 0 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, NIBP, SpO2, SpCO, SpMet, EtCO2 and CPR Expansion Pack                   | \$39,825 | \$32,656.50 |
| 6 | 0 | 1 | - | 2 | 2 | 3 | 1 | 0 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, EtCO2 and CPR Expansion Pack                  | \$40,020 | \$32,816.40 |
| 6 | 0 | 1 | - | 2 | 2 | 3 | 1 | 4 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, EtCO2, Temp and CPR Expansion Pack            | \$41,015 | \$33,632.30 |
| 6 | 0 | 1 | - | 2 | 2 | 2 | 1 | 5 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, IBP/Temp, CPR Expansion Pack and EtCO2              | \$41,020 | \$33,636.40 |
| 6 | 0 | 1 | - | 2 | 2 | 4 | 0 | 5 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, SpMet, IBP/Temp and CPR Expansion Pack        | \$41,125 | \$33,722.50 |
| 6 | 0 | 1 | - | 2 | 2 | 4 | 1 | 0 | 1 | 0 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, SpMet and EtCO2                               | \$41,380 | \$33,931.60 |
| 6 | 0 | 1 | - | 2 | 2 | 4 | 1 | 0 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, SpMet, CPR Expansion Pack and EtCO2           | \$42,375 | \$34,747.50 |
| 6 | 0 | 1 | - | 2 | 2 | 4 | 1 | 4 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, SpMet, EtCO2, Temp and CPR Expansion Pack     | \$43,370 | \$35,563.40 |
| 6 | 0 | 1 | - | 2 | 2 | 3 | 1 | 5 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, IBP/Temp, CPR Expansion Pack and EtCO2        | \$43,765 | \$35,887.30 |
| 6 | 0 | 1 | - | 2 | 2 | 4 | 1 | 5 | 1 | 1 | - | 0 | 1 | X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, SpMet, IBP/Temp, CPR Expansion Pack and EtCO2 | \$46,120 | \$37,818.40 |

## X Series Accessories

| Part Number                                     | Description  | U.S. List Price | NPP         |     |
|---|--|-----------------|-------------|-----|
| <b>ECG Accessories</b>                          |  |                 |             |     |
| 8000-000898-01                                  | 12-Lead one step ECG cable - AAMI includes 4-Lead trunk cable and removable precordial 6 lead set. | \$ 425.00       | \$ 348.50   |     |
| 8000-000898-12                                  | 12-Lead one step ECG cable - IEC includes 4-Lead trunk cable and removable precordial 6 lead set.  | \$ 325.00       | \$ 266.50   |     |
| 8000-000896-01                                  | Replacement 3-Lead Cable - AAMI  | \$ 165.00       | \$ 135.30   |     |
| 8000-000896-12                                  | Replacement 3-Lead Cable - IEC   | \$ 165.00       | \$ 135.30   |     |
| 8000-000897-01                                  | 5-Lead ECG Cable - AAMI  | \$ 175.00       | \$ 143.50   |     |
| 8000-000897-12                                  | 5-Lead ECG Cable - IEC   | \$ 175.00       | \$ 143.50   |     |
| 8000-002005-01                                  | Cable Sleeve, Royal Blue   | \$ 49.95        | \$ 40.96    | ADD |
| <b>SpO2 Accessories</b>                         |  |                 |             |     |
| 8000-000456                                     | Masimo Single Patent Ear Sensor, LNCS E1   | \$ 295.00       | \$ 241.90   | ADD |
| 8000-000457                                     | Masimo Single Patient Ear Sensor, M-LNCS E1  | \$ 295.00       | \$ 241.90   | ADD |
| 8000-000459                                     | M-LNCS DCI Reusable Sensor   | \$ 295.00       | \$ 241.90   | ADD |
| 8000-000371                                     | Rainbow Adult Reusable Patient Sensor For SpO2, SpCO, SpMet  | \$ 415.00       | \$ 340.30   |     |
| 8000-000372                                     | Rainbow Pediatric Reusable Patient Sensor For SpO2, SpCO, SpMet                                    | \$ 445.00       | \$ 364.90   |     |
| 8000-000460                                     | Red MNC Patient Cable, 4 ft.   | \$ 395.00       | \$ 323.90   | ADD |
| <b>Multifunction Defibrillation Accessories</b> |  |                 |             |     |
| 8300-000676                                     | X Series OneStep Cable   | \$ 425.00       | \$ 348.50   |     |
| 8000-000865                                     | USB Clinical Event Download Cable  | \$ 295.00       | \$ 241.90   | ADD |
| <b>Battery and Charger Accessories</b>          |  |                 |             |     |
| 8300-000006                                     | D/C Aux. Power Supply for X Series   | \$ 1,512.00     | \$ 1,239.84 | ADD |
| <b>Cases and Mount Accessories</b>              |  |                 |             |     |
| 8707-000502-01                                  | X Series Carry Case  | \$ 495.00       | \$ 405.90   | ADD |
| 8707-000501-01                                  | Accessory carry case   | \$ 445.00       | \$ 364.90   |     |
| 8707-000500-01                                  | USB Extension Cable  | \$ 35.00        | \$ 28.70    |     |
| <b>Training &amp; Manual Accessories</b>        |  |                 |             |     |
| 9652-000391-01                                  | Waterproof Quick Reference Guide, English  | \$ 26.00        | \$ 21.32    |     |
| 9650-001355-01                                  | Operator's Guide, X Series, English, Paper Format  | \$ 26.00        | \$ 21.32    |     |
| 9650-001356-01                                  | Service Manual, X Series, English, Paper Format  | \$ 26.00        | \$ 21.32    |     |
| 9658-001355-01                                  | Operator's Guide, X Series, English, CD ROM Format   | \$ 26.00        | \$ 21.32    |     |
| 8000-000901                                     | ECG plain white paper - 80 mm (pack of 6 rolls)  | \$ 24.00        | \$ 19.68    |     |
| 8000-000910-01                                  | X Series Thermal Paper with Grid - 80 mm (pack of 6 rolls)   | \$ 24.00        | \$ 19.68    | ADD |
| <b>USB Modem Accessories</b>                    |  |                 |             |     |
| 8000-000471-01                                  | Multi-Tech USB cellular modem kit, GSM, Includes modem and 90 degree USB cable.                    | \$ 595.00       | \$ 487.90   | ADD |
| 8000-000472-01                                  | Multi-Tech USB cellular modem kit, CDMA (Verizon) - Includes modem and 90 degree USB cable.        | \$ 595.00       | \$ 487.90   | ADD |

**AED Pro®**

List Price      NPP

**AED Pro Defibrillators:**

Option Fields

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 9 | 0 | 1 | 1 | 0 | 2 | 0 | 0 | 4 | 9 | 9 | 9 | 9 | 1 | 0 | 1 | 0 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|

AED Pro® Semi-Auto/Manual.

\$3,795      \$2,580.60

Includes: Backlit LCD screen, soft carry case, rugged over-molded outer housing, multi-patient internal memory, IrDA port, operator guide, five year factory warranty, limited lifetime outer housing warranty.

Other Options:

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 9 | 0 | 1 | 1 | 0 | 6 | 0 | 0 | 4 | 9 | 9 | 9 | 9 | 1 | 0 | 1 | 0 |
| 9 | 0 | 1 | 1 | 0 | 4 | 0 | 0 | 4 | 9 | 9 | 9 | 9 | 1 | 0 | 1 | 0 |

AED Pro® Manual Only.

\$3,595      \$2,444.60

AED Pro® Semi-Auto Only.

\$3,595      \$2,444.60

**AED Pro Notes**

- Voice Recording can be added to AED Pro® by changing digit 8 with a "2". Add \$545.
- Batteries and Electrodes for all AED Pro® defibrillators are NOT included with device and MUST be ordered as separate line items. See AED Pro® accessories for part numbers and prices.

**AED Pro Lifetime Unconditional Outer Housing Warranty**

ZOLL Medical Corporation warrants solely to the purchaser of an AED Pro® defibrillator that if the AED Pro® injected molded enclosure is cracked or broken under normal operating conditions, that ZOLL will repair or replace the exterior upper or lower housing (at its sole option) so as to return the housing to its original factory condition. This warranty is provided for the life of the AED Pro® unit when the AED Pro® is used under normal conditions.

This warranty is the sole warranty made with respect to the AED Pro® upper and lower housing and is expressly in lieu of any other warranty either stated or implied, including any implied warranty of merchantability. ZOLL expressly disclaims all liability for any special or consequential damages. Breakage or damage to the screen, electronic or other portion of the AED Pro® defibrillator other than the injected molded enclosure is specifically excluded from this warranty.

**AED Pro® Accessories**

|                         |  | List Price | NPP      |
|-------------------------|--|------------|----------|
| <b><u>Cables</u></b>    |  |            |          |
| 8000-0838               | AED Pro ECG Cable AAMI   | \$160      | \$120.00 |
| <b><u>Batteries</u></b> |  |            |          |
| 8000-0860-01            | AED Pro non-rechargeable lithium battery pack  | \$160      | \$120.00 |
| <b><u>Cases</u></b>     |  |            |          |
| 8000-0810-01            | AED Pro Soft Carry Case  | \$105      | \$78.75  |
| 8000-0832-01            | AED Pro Molded Vinyl Carry Case with Spare Battery Compartment   | \$165      | \$123.75 |
| 8000-0875-32            | AED Pro Hard Case with Foam Cut-Outs   | \$229      | \$171.75 |
| 8000-0255-01            | ZOLL AED Pro / Propaq LT Combo Carry Case  | \$195      | \$146.25 |
| <b><u>Simulator</u></b> |  |            |          |
| 8000-0829-01            | AED Pro Simulator  | \$295      | \$221.25 |
| <b><u>Other</u></b>     |  |            |          |
| 8000-0843-01            | ZOLL Administrative Software for AED Pro, CD-ROM   | \$27       | \$20.25  |
| 7771-000012-01          | AED Pro 2010 Guidelines Upgrade Kit. Includes ZOLL Administrative Software (ZAS), AED Pro upgrade instructions and a software update acknowledgement card. | \$10       | \$10.00  |
| <b><u>Manuals</u></b>   |  |            |          |
| 9650-0350-01            | AED Pro Replacement Operator Guide   | \$27       | \$20.25  |
| 9650-0309-01            | AED Pro Service Manual   | \$55       | \$41.25  |



**ZOLL AED Plus - EMS / Public Safety Series**

List Price NPP 1-50 units in a single PO NPP 51-99 units in a single PO NPP 100+ units in a single PO

**AED Plus®** Includes: LCD screen showing voice prompt messages, device advisory messages, elapsed time, shock count and chest compression graph. Supplied with Public Safety PASS Cover, Softcase, Operator's Guide and (5) five year limited warranty.

| Option Fields |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |   |         |            |          |          |
|---------------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|---|---------|------------|----------|----------|
| 1             | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |   |         |            |          |          |
| 2             | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0  | 1  | 0  | 1  | 1  | 0  | 1  | 0  | AED Plus with Graphical Cover                             | \$1,995 | \$1,215.96 | N/A      | N/A      |
| 2             | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0  | 2  | 0  | 1  | 1  | 0  | 1  | 0  | AED Plus with AED Cover                                   | \$1,995 | \$1,215.96 | \$947.50 | \$852.75 |
| 2             | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 0  | 2  | 0  | 1  | 1  | 0  | 1  | 0  | AED Plus with Professional Interface (no circle of icons) | \$1,995 | \$1,215.96 | N/A      | N/A      |
| 2             | 0 | 6 | 0 | 0 | 0 | 0 | 0 | 1 | 0  | 1  | 0  | 1  | 1  | 0  | 1  | 0  | AED Plus and Small Pelican Case                           | \$2,095 | \$1,409.35 | N/A      | N/A      |
| 2             | 0 | 7 | 0 | 0 | 0 | 0 | 0 | 1 | 0  | 1  | 0  | 1  | 1  | 0  | 1  | 0  | AED Plus and Large Pelican Case                           | \$2,145 | \$1,437.35 | N/A      | N/A      |
| 2             | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 1 | 0  | 2  | 0  | 1  | 1  | 0  | 1  | 0  | AED Plus with AED cover and Police Carry Case             | \$1,995 | \$1,345.45 | N/A      | N/A      |

**Fully Automatic AED Plus®** Includes: LCD screen showing voice prompt messages, device advisory messages, elapsed time, shock count and chest compression graph. Supplied with AED Cover, Type 123 Lithium Batteries quantity of ten (10), CPR-D-pad, Operator's Guide and (5) five year limited warranty.

| Option Fields |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |  |         |            |     |     |
|---------------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|--|---------|------------|-----|-----|
| 1             | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |  |         |            |     |     |
| 2             | 1 | 4 | 0 | 0 | 7 | 1 | 0 | 7 | 0  | 2  | 0  | 1  | 1  | 0  | 1  | 0  | Fully automatic AED Plus with AED Cover                          | \$2,095 | \$1,409.35 | N/A | N/A |
| 2             | 2 | 2 | 0 | 0 | 7 | 1 | 0 | 7 | 0  | 2  | 0  | 1  | 1  | 0  | 1  | 0  | Fully automatic AED Plus with AED Cover and Medical Prescription | \$2,095 | \$1,409.35 | N/A | N/A |



**Fully Automatic AED Plus®** Includes: LCD screen showing voice prompt messages, device advisory messages, elapsed time, shock count and chest compression graph. Supplied with PASS Cover, Softcase, Operator's Guide and (5) five year limited warranty.

| Option Fields |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |   |         |            |     |     |
|---------------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|---|---------|------------|-----|-----|
| 1             | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |   |         |            |     |     |
| 2             | 2 | 3 | 0 | 0 | 7 | 0 | 0 | 7 | 0  | 1  | 0  | 1  | 1  | 0  | 1  | 0  | Fully Automatic AED Plus with Graphical Cover | \$1,995 | \$1,215.96 | N/A | N/A |
| 2             | 2 | 3 | 0 | 0 | 7 | 0 | 0 | 7 | 0  | 2  | 0  | 1  | 1  | 0  | 1  | 0  | Fully Automatic AED Plus with AED Cover       | \$1,995 | \$1,215.96 | N/A | N/A |



**AED Plus with VOICE RECORDING** Includes: Built-in digital voice recording, LCD screen showing voice prompt messages, device advisory messages, elapsed time, shock count and chest compression graph. Supplied with Public Safety PASS Cover, Softcase, Operator's Guide and (5) five year limited warranty.

| Option Fields |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |   |         |            |     |     |
|---------------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|---|---------|------------|-----|-----|
| 1             | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |   |         |            |     |     |
| 2             | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 0  | 1  | 0  | 1  | 1  | 0  | 1  | 0  | AED Plus with Voice Recording and Graphical Cover                             | \$2,210 | \$1,287.45 | N/A | N/A |
| 2             | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 0  | 2  | 0  | 1  | 1  | 0  | 1  | 0  | AED Plus with Voice Recording and AED Cover                                   | \$2,210 | \$1,287.45 | N/A | N/A |
| 2             | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 3 | 0  | 2  | 0  | 1  | 1  | 0  | 1  | 0  | AED Plus with Voice Recording and Professional Interface (no circle of icons) | \$2,210 | \$1,287.45 | N/A | N/A |
| 2             | 0 | 6 | 0 | 0 | 0 | 0 | 1 | 1 | 0  | 1  | 0  | 1  | 1  | 0  | 1  | 0  | AED Plus with Voice Recording and Small Pelican Case                          | \$2,300 | \$1,351.25 | N/A | N/A |
| 2             | 0 | 7 | 0 | 0 | 0 | 0 | 1 | 1 | 0  | 1  | 0  | 1  | 1  | 0  | 1  | 0  | AED Plus with Voice Recording and Large Pelican Case                          | \$2,345 | \$1,379.75 | N/A | N/A |
| 2             | 0 | 5 | 0 | 0 | 0 | 0 | 1 | 1 | 0  | 2  | 0  | 1  | 1  | 0  | 1  | 0  | AED Plus with Voice Recording, AED Cover, and Police Carry Case               | \$2,210 | \$1,345.45 | N/A | N/A |

**AED Plus Accessories**

Disposables

|              |   |       |          |
|--------------|---|-------|----------|
| 8900-0800-01 | CPR-D* padz* one piece electrode pad with Real CPR Help*. Supplied with gloves, barrier mask, scissors, razor, wet wipe and dry wipe. Five (5) year shelf-life.   | \$169 | \$119.99 |
| 8900-0807-01 | CPR-D accessory kit contains CPR barrier mask, scissors, gloves, prep razor, towel and a moist towelette in a small zip-lock pouch, one each.   | \$19  | \$13.49  |
| 8900-0808-01 | CPR-D accessory kit contains CPR barrier mask, scissors, gloves, prep razor, towel and a moist towelette in a small zip-lock pouch, one case of 50 each.  | \$800 | \$568.00 |
| 8900-0810-01 | pedi*padz* // Pediatric Multi-Function Electrodes - Designed for use with the AED Plus. The AED recognizes when pedi*padz // are connected and automatically proceeds with a pediatric ECG and adjusts energy to pediatric levels. Twenty four (24) month shelf-life. One pair. | \$95  | \$67.45  |

Battery Support

|              |  |      |         |
|--------------|--|------|---------|
| 8000-0807-01 | Type 123 Lithium Batteries, quantity of ten (10) with storage sleeve | \$75 | \$53.25 |
|--------------|--|------|---------|

Note: Batteries & Electrodes must be purchased separately.

\*\* Contact Local Representative for quantity requirements.

**AED Plus Accessories (continued)**

|                      |   | List Price | NPP      |
|----------------------|---|------------|----------|
| <b>Miscellaneous</b> |   |            |          |
| 7771-000013-01       | AED Plus 2010 Guidelines Upgrade, CD ONLY. Includes ZOLL Administrative Software (ZAS), AED Plus upgrade instructions and a software update acknowledgement card.   | \$10       | \$10.00  |
| 7771-000011-01       | AED Plus 2010 Guidelines Upgrade, Single Kit (CD and One Overlay Label Set). Includes AED Plus upgrade instructions, ZOLL Administrative Software (ZAS) and one overlay label set for modifying icons on the face of the AED Plus, overlay label placement instructions and a software update acknowledgement card. | \$10       | \$10.00  |
| 7771-000010-01       | AED Plus 2010 Guidelines Upgrade, Ten Kit (CD and Overlay Label Sets). Includes AED Plus upgrade instructions, ZOLL Administrative Software (ZAS) and ten overlay label sets for modifying icons on the face of the AED Plus, overlay label placement instructions and a software update acknowledgement card.      | \$100      | \$100.00 |
| 7777-000700-01       | AED Plus 2010 Guidelines Upgrade, 10 Overlay Labels. Includes 10 overlay label sets for modifying icons on the face of the AED Plus and overlay label placement instructions.   | \$100      | \$100.00 |
| 7777-0801-01         | AED Plus 5.1 Application Software Upgrade Kit. Allows users to upgrade their AED Plus to the latest level of software. Allows the AED Plus to recognize Pedi Padz II and perform pediatric rescue. Includes Admin Guide and Upgrade Instructions.   | \$25       | \$17.75  |
| 8000-0837-01         | Large Pelican Case with cut-outs for AED Plus, CPR-D Padz and pedi Padz II  | \$219      | \$155.49 |
| 8000-0836-01         | Small Pelican Case with cut-outs for AED Plus only  | \$199      | \$141.29 |
| 8000-0802-01         | Replacement Softcase  | \$105      | \$74.55  |
| 8000-0806-01         | Replacement Softcase - POLICE   | \$105      | \$74.55  |
| 8000-0812-01         | Replacement Public Safety PASS Cover designed for CPR-D Padz and accessories  | \$55       | \$39.05  |
| 8000-0808-01         | Replacement Public Access PASS Cover (Graphic Interface Label) designed for CPR-D Padz and accessories  | \$55       | \$39.05  |
| 8000-0803-01         | Compact Low Profile Public Safety Cover (not for use with CPR-D Padz and accessories)   | \$55       | \$39.05  |
| 8000-0804-01         | Defibrillator Analyzer Adapter Cable - connects AED Plus to defibrillator analyzer  | \$105      | \$74.55  |
| 8000-0819-01         | Simulator/Tester -connects to AED Plus to demonstrate operation   | \$239      | \$169.09 |
| 8000-0809-01         | Mounting Bracket (used to mount unit on the wall)   | \$65       | \$46.15  |
| 8000-0855            | Standard Metal Wall Cabinet   | \$199      | \$141.29 |
| 8000-0738            | Standard Metal Wall Cabinet with Strobe Light   | \$229      | \$162.59 |
| 8000-0855-02         | Brushed Stainless Steel Wall Cabinet  | \$389      | \$276.19 |
| 8000-0817            | Surface Wall Mounting Box   | \$319      | \$226.49 |
| 8000-0814            | Recessed Wall Mounting Box  | \$319      | \$226.49 |
| 8000-0811            | Flush Wall Mounting Box   | \$319      | \$226.49 |
| 8000-0856            | Clear AED Plus Wall Cabinet   | \$350      | \$249.50 |
| 8000-0608-01         | RescueNet Code Review Software - Physical copy  | \$95       | \$67.45  |
| 8000-0815            | USB IrDA Adapter  | \$105      | \$74.55  |
| 8000-0816            | RS-232 IrDA Adapter   | \$105      | \$74.55  |
| 9650-0300-01         | Operator's Guide for individual operators or for use as wall poster **  | \$6        | \$4.26   |
| 9650-0301-01         | Administration Guide  | \$6        | \$4.26   |
| 8000-0311-01         | ZOLL Administration Software, CD-ROM  | \$159      | \$112.89 |
| 9658-0401-01         | EMS / Public Safety AED Plus Promotional Video - Mpeg file on CD  | \$25       | \$17.75  |
| 9310-0738            | AED Plus 3-D Wall Sign  | \$14       | \$9.94   |
| 8000-0825            | AED Plus Wall Sign (8 1/2" x 11")   | \$11       | \$7.81   |

**AED Plus Training and Accessories**

List Price NPP

**AED Plus Trainer 2 Unit**

The AED Plus Trainer2 can be used by trainers to train users of the AED Plus. Supplied with wireless Remote Controller, one set of CPR-D training electrodes, one pair of replacement gels, 4 D-Cell batteries, 2 AA batteries, Operators Guide, and a (6) six month limited warranty.

Option Fields

|   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 8 | 0 | 0 | 8 | - | 0 | 0 | 5 | 0 | -  | 0  | 1  |    |    |    |    |    |

AED Plus Trainer 2 Unit

\$379 \$269.09

The Fully Automatic AED Plus Trainer2 can be used by trainers to train users of the AED Plus. Supplied with wireless Remote Controller, one set of CPR-D training electrodes, one pair of replacement gels, 4 D-Cell batteries, 2 AA batteries, Operators Guide, and a (6) six month limited warranty.

|   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 8 | 0 | 0 | 8 | - | 0 | 0 | 0 | 0 | 5  | 2  | -  | 0  | 1  |    |    |    |

AED Plus Fully Automatic Trainer 2 Unit

\$379 \$269.09



**Accessories**

|                |   |       |         |
|----------------|---|-------|---------|
| 8900-0804-01   | CPR-D • padz Training Electrodes (TO BE USED WITH TRAINER ONLY)– with reusable "Z-design" electrode with CPR hand placement indicator and one (1) pair of disposable adhesive gels. (Note: the disposable gels must be applied to the reusable pad before use.) | \$90  | \$63.90 |
| 8900-0803-01   | Replacement Adhesive gels for CPR-D • padz - Training Electrode replacements, 5 pair.   | \$31  | \$22.01 |
| 8900-008861-01 | Trainer Electrode, pedi-padz II (6 pairs per case)  | \$129 | \$91.59 |
| 8008-0007      | Trainer Wireless Remote Controller with 2 AA batteries (replacement)  | \$69  | \$48.99 |
| 8000-0375-01   | ZOLL AED Plus Trainer / Trainer2 Carry Case.  | \$85  | \$60.35 |

\*\* Note: Replacement D-cell and AA batteries are not available from ZOLL.

**AED Plus Training Unit**

The AED Plus trainer is for use by Trainers to train in the use of the AED Plus. Supplied with Training Remote Control, hand held cord, one set of CPR-D training electrodes, one pair of replacement gels operator manual, administration guide and (1) one year limited warranty.

Option Fields

|   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 8 | 0 | 0 | 8 | - | 0 | 1 | 0 | 4 | -  | 0  | 1  |    |    |    |    |    |

AED Plus Training Unit

\$479 \$340.09

**Accessories**

|                |  |       |          |
|----------------|--|-------|----------|
| 8900-0804-01   | CPR-D • padz Training Electrodes (TO BE USED WITH TRAINER ONLY)– with reusable "Z-design" electrode with CPR hand placement indicator and one (1) pair of disposable adhesive gels. (Note: the disposable gels must be applied to the reusable pad before use.)  | \$90  | \$63.90  |
| 8900-0803-01   | Replacement Adhesive gels for CPR-D • padz - Training Electrode replacements, 5 pair.  | \$31  | \$22.01  |
| 8900-008861-01 | Trainer Electrode, pedi-padz II (6 pairs per case)   | \$129 | \$91.59  |
| 8000-0821      | Trainer Phone Cord (replacement)   | \$21  | \$14.91  |
| 8000-0822      | Trainer US AC Adapter  | \$55  | \$39.05  |
| 1008-0113-01   | Trainer Remote (replacement)   | \$165 | \$117.15 |
| 9650-0304-01   | Trainer Operator's Guide (replacement)   | \$11  | \$7.81   |
| 8000-0375-01   | ZOLL AED Plus Trainer / Trainer2 Carry Case.   | \$85  | \$60.35  |
| 9650-0850-01   | AED Plus EMS and Public Safety Video - VHS   | \$27  | \$19.17  |
| 9650-0851-01   | AED Plus First Responder Video - VHS   | \$27  | \$19.17  |
| 9658-0413-01   | AED Plus Setup and Practice Videos. AED Plus in-service and training DVD collection. Includes videos on in-servicing your AED Plus, setting up the device, and performing single and team rescues with the AED Plus. DVD also contains WMV files allowing users who do not have the capability to play a DVD the ability to view the videos. | \$10  | \$7.10   |

\*\* Note: Batteries & Electrodes must be purchased separately.



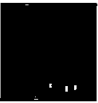


**AED Plus Training and Accessories**

|              |  | List Price | NPP      |
|--------------|--|------------|----------|
| 8000-0834-01 | AED Demo Kit. Includes carry bag, manikin torso with head and one <i>CPR-D</i> Demo Pad.   | \$399      | \$283.29 |
| 8000-0847-01 | AED Plus Demo Kit Carry Bag  | \$149      | \$105.79 |
| 8000-0835-01 | AED Plus Demo Manikin. Includes manikin torso with velcro strips attached and a separate head with hardware for attachment   | \$199      | \$141.29 |
| 8900-5007    | <i>CPR-D</i> Demo Pad (TO BE USED WITH CLINICAL UNIT ONLY). Includes one <i>CPR-D</i> Demo Pad (with Velcro strips for attachment to manikin) and y-cable with intelligent CPR puck and connector for simulator.                               | \$125      | \$88.75  |
| 8900-0809-01 | Replacement <i>CPR-D</i> Demo Pads. Includes a pair of <i>CPR-D</i> replacement electrode pads with tabbed pull-away gel covers without the CPR puck assembly. Can be used to replace worn or frayed pads from complete <i>CPR-D</i> Demo Pad. | \$40       | \$28.40  |
| 8008-0006-01 | Real CPR Help Travel Trainer   | \$399      | \$283.29 |

# ZOLL AutoPulse® Non-Invasive Cardiac Support Pump

List Price NPP

## Products

| Product ID   | Product Name                               | Description   | List Price  | NPP         | Buttons   |
|--|--|---|-------------|-------------|---|
| 8700-0730-01   | AutoPulse System with Pass Thru            | Generates consistent and uninterrupted chest compressions, offering improved blood flow during cardiac arrest. Includes Backboard, User Guide, Quick Reference Guide, Shoulder Restraints, Backboard Cable Ties, Head Immobilizer, Grip Strips, In-service Training DVD, and one year warranty. | \$10,995.00 | \$10,775.10 |   |
| 8700-0752-01   | AutoPulse® Li-Ion Battery                  | Original equipment Lithium Ion (Li-Ion) battery for use with the AutoPulse® Platform.   | \$825.00    | \$808.50    |    |
| 8700-0702-01   | AutoPulse Battery                          | Original equipment Nickel-metal Hydride (NiMH) battery for use with the AutoPulse Platform.   | \$575.00    | \$563.50    |   |
| 8700-0753-01   | AutoPulse® SurePower Battery Charger, U.S. | Charges and automatically conditions two NiMH or Li-Ion batteries and automatically verifies battery charge level. Includes User Guide and U.S. power cord.   | \$1,795.00  | \$1,759.10  |    |
| 8700-0703-01   | AutoPulse Battery Charger, U.S.            | Charges and conditions up to two batteries and automatically assesses battery charge level. Includes User Guide and U.S. power cord.  | \$1,795.00  | \$1,759.10  |    |
| <p><b>Note: AutoPulse® Battery and AutoPulse® Battery Charger carry a one year warranty.</b></p> |  |   |             |             |   |
| 8700-0701-01   | LifeBand® 1 pack                           | Single-use chest compression band. (1 per package)  | \$139.00    | \$136.22    |   |
| 8700-0705-01   | LifeBand 3 pack                            | Single-use chest compression band. (3 per package)  | \$375.00    | \$367.50    |   |
| 8700-000759-01   | AutoPulse Training System                  | Consists of 1 each AutoPulse Trainer Platform, 1 LifeBand Trainer, 1 Battery Charger, and 2 Batteries. NOT FOR PATIENT USE.   | \$6,895.00  | \$6,757.10  |  |
| 8700-0713-01   | AutoPulse Training System                  | Consists of 1 each AutoPulse Trainer Platform, 1 LifeBand Trainer, 1 Battery Charger, and 2 Batteries. NOT FOR PATIENT USE.   | \$6,895.00  | \$6,757.10  |  |

# ZOLL AutoPulse® (continued)

List Price NPP

## Accessories

|                |  |   | List Price | NPP      |            |
|----------------|--|---|------------|----------|------------|
| 8700-0716-01   | <b>AutoPulse Transporter</b>                     | Customized roll stand for easy transport of the AutoPulse   | \$395.00   | \$387.10 |            |
| 8700-000758-01 | <b>AutoPulse Soft Carry Case</b>                 | Soft-sided carrying case holds AutoPulse Platform, spare battery, spare LifeBand and Shoulder Restraints.   | \$395.00   | \$387.10 | <b>ADD</b> |
| 8700-0705-01   | <b>AutoPulse Soft Carry Case</b>                 | Soft-sided carrying case holds AutoPulse Platform, spare battery, spare LifeBand and Shoulder Restraints.   | \$395.00   | \$387.10 |            |
| 8700-0710-01   | <b>AutoPulse Head Immobilizer</b>                | AutoPulse Patient Head Immobilizer. (5 per package)   | \$29.95    | \$29.35  |            |
| 8700-0717-01   | <b>AutoPulse Hygiene Barrier</b>                 | AutoPulse Hygiene Barrier, one each.  | \$12.00    | \$11.76  |            |
| 8700-0709-01   | <b>AutoPulse Shoulder Restraint</b>              | AutoPulse Patient Shoulder Restraint.   | \$29.95    | \$29.35  |            |
| 8700-0711-01   | <b>AutoPulse Backboard Cable Ties</b>            | Backboard Restraint Ties, single use. Used to secure the AutoPulse Platform to a standard backboard. (25 per package)                               | \$19.95    | \$19.55  |            |
| 8700-0708-01   | <b>AutoPulse Grip Strips</b>                     | Adhesive backed strips designed to provide a high-friction contact between the AutoPulse Platform and a backboard. Semi-permanent adhesive. (1 set) | \$4.95     | \$4.85   |            |
| 9658-0716-01   | <b>AutoPulse In-service Training Video (DVD)</b> | AutoPulse In-service Training Video, DVD format.  | \$19.95    | \$19.55  |            |
| 9650-0717-01   | <b>AutoPulse In-service Training Video (VHS)</b> | AutoPulse In-service Training Video, VHS tape format.   | \$19.95    | \$19.55  |            |
| 8700-0712-01   | <b>AutoPulse Soft Stretcher</b>                  | Extrication stretcher suitable to move patient while AutoPulse is deployed.   | \$129.00   | \$126.42 |            |
| 8700-0707-01   | <b>LifeBand Trainer</b>                          | Re-usable LifeBand designed for training. NOT FOR PATIENT USE.  | \$349.00   | \$342.02 |            |
| 8700-0704-01   | <b>AutoPulse Power Cord</b>                      | U.S. standard power cord.   | \$10.00    | \$9.80   |            |
| 9650-0714-01   | <b>AutoPulse User Guide</b>                      | Describes the operating steps and maintenance requirements for the AutoPulse Platform.  | \$30.00    | \$29.40  |            |
| 9650-0715-01   | <b>AutoPulse Battery Charger User Guide</b>      | Describes the operating steps and maintenance requirements for the AutoPulse Battery Charger.   | \$25.00    | \$24.50  |            |
| 8700-0718-01   | <b>AutoPulse Manikin</b>                         | AutoPulse Manikin   | \$185.00   | \$181.30 |            |

**RescueNet®**

List Price

NPP

**RescueNet 12 Lead**

|                |   |           |           |
|----------------|---|-----------|-----------|
| 8700-010001-01 | RescueNet 12-Lead - Unlimited Enterprise Service (signed agreement necessary) | No Charge | No Charge |
| 8700-010010-01 | RescueNet 12-Lead - 1 day Onsite Training (T&E not Included)                  | \$1,500   | \$1,500   |

**RescueNet software applications**

|              |  |         |         |
|--------------|--|---------|---------|
| 8000-0609-01 | <b>RescueNet Code Review - Enterprise Edition.</b> Software for Windows designed for advance responder (ALS) and mixed responder (ALS/LS/BLS) programs. Also embedded in this program is ZOLL Data Relay Server Software. Includes technical support and upgrades for the first 12 months. | \$2,495 | \$2,495 |
|--------------|--|---------|---------|

**ZOLL Data Relay & 12-lead Transmission**

|              |   |         |         |
|--------------|---|---------|---------|
| 8000-0616-01 | <b>ZOLL Data Relay Server Software (US)</b> - Stand-a-lone server software for local server installation by a ZOLL Data Systems Deployment Engineer via On-site Deployment. Includes technical support for first 12 months. This is not needed if customer is using "ZOLL-Hosted Server Subscription, North America" option.  | \$995   | \$995   |
| 8700-0800-01 | <b>Onsite Deployment</b> - This option includes deployment of the "ZOLL Data Relay Server Software" by a ZOLL Data Systems Deployment Engineer along with the training to set up the field devices. The customer will be responsible for providing the hardware and software necessary for the deployment. This deployment is recommended for organizations that want to maintain their own server. Not required for "ZOLL-Hosted Server Subscription, North America" option. | \$3,000 | \$3,000 |
| 8700-0518-01 | <b>ZOLL-Hosted Server Subscription, North America (Two Years).</b> This two-year service is part of the "ZOLL Wireless 12-lead ECG Transmission" solution and allows EMS customers to transmit an unlimited amount of 12-lead ECGs per month via a ZOLL-Hosted server that is resident on the Internet. This service is beneficial for customers who would rather not implement and support a server.   | \$1,200 | \$1,200 |
| 7771-2000-01 | <b>E Series Wireless 12-lead ECG Transmission DUN Software Kit U.S.</b> Self-installing software on PCMCIA card that enables E Series devices, with integrated Bluetooth DUN module, to communicate with the ZOLL-Hosted Subscription Server or a local server running "ZOLL Data Relay Server Software." May be installed on an unlimited number of E Series.  | \$995   | \$995   |

## Battery Support

List Price NPP

### Batteries, Smart Batteries & Components

|              |  | List Price | NPP      |
|--------------|--|------------|----------|
| 8000-0299-01 | 1400/2000/1600/1700/M Series®/E Series®/AED Pro® Sealed Lead Acid Battery (not upgradeable to Smart Battery)   | \$140      | \$105.00 |
| 8019-0535-01 | SurePower™ Rechargeable Lithium Ion Battery Pack <ul style="list-style-type: none"> <li>▪ 5.8 Ah Capacity</li> <li>▪ High density lithium ion chemistry</li> <li>▪ RunTime™ Indicator</li> <li>▪ Automatic calibration ready</li> <li>▪ Stores history of use and maintenance</li> </ul> | \$475      | \$356.25 |
| 8000-0052    | 1200/900 Battery   | \$135      | \$101.25 |
| 8004-0104-01 | Smart Ready Battery  | \$160      | \$120.00 |
| 7777-0103-01 | Smart Ready Battery Upgrade (includes Smart Chip and indicator label)  | \$80       | \$60.00  |
| 7776-0103-01 | Smart Battery Reconditioning Kit (includes Smart Ready Battery and indicator label)  | \$165      | \$123.75 |
| 8204-0103-01 | Smart Battery Complete (option for replacement of standard battery when ordering new equipment)  | \$55       | \$41.25  |
| 8000-0500-01 | XL Smart Ready Battery   | \$265      | \$198.75 |
| 8000-0686-01 | XL Smart Ready Battery, Package of three (3)   | \$635      | \$476.25 |
| 7777-0203-01 | XL Smart Ready Battery Upgrade (includes Smart Chip and indicator label)   | \$80       | \$60.00  |

■ When ordering M Series with XL Battery, change digit 7 to 3 for M Series XL Battery with AC Power or to 4 for M Series with XL Battery with DC Power. One XL Battery will be included.

**Warranty Statement: ZOLL Battery Packs carry a one (1) year warranty**

### Charging Systems

|                |   |         |            |
|----------------|---|---------|------------|
| 8050-0030-01   | SurePower™ Charging Station <ul style="list-style-type: none"> <li>▪ 4 Charging bays</li> <li>▪ Multiple chemistry compatible</li> <li>▪ 200 watt capacity</li> <li>▪ Graphic driven user interface</li> <li>▪ RS-232 communication port</li> </ul> | \$2,275 | \$1,706.25 |
| 8200-000100-01 | SurePower Single Bay Charger  | \$945   | \$708.75   |

**ADD**

### Accessories

|              |   |      |         |
|--------------|---|------|---------|
| 7777-0290    | E Series Lithium Battery Filler Kit                     | \$16 | \$12.00 |
| 8050-0032-01 | SurePower Charger Battery Well Spacer                   | \$20 | \$15.00 |
| 1004-0151-01 | Power Charger Clips (2) with Instructions and Label     | \$27 | \$20.25 |
| 8000-0090    | Replacement Power Cord for Base PowerCharger 4x4 or 1x1 | \$60 | \$45.00 |
| 8000-0100    | Replacement Power Cord for Base Station Charger         | \$60 | \$45.00 |

### Manuals/Videos

|              |  |      |         |
|--------------|--|------|---------|
| 9650-0536-01 | SurePower Battery Instructions                   | \$27 | \$20.25 |
| 9650-0043    | PowerCharger Operator's Manual                   | \$27 | \$20.25 |
| 9650-0074    | PowerCharger Service Manual                      | \$14 | \$10.50 |
| 9650-0060    | PD-4420 Battery Support System Operator's Manual | \$11 | \$8.25  |
| 9650-0049    | PD-4420C Battery Support System Service Manual   | \$53 | \$39.75 |
| 9650-0054    | Base PowerCharger 4x4, Operator's Manual         | \$27 | \$20.25 |
| 9650-0072    | Base PowerCharger 4x4, Service Manual            | \$52 | \$39.00 |
| 9650-0019    | Battery Management Program Guide                 | \$37 | \$27.75 |
| 9650-0221-01 | XL Battery Operator's Manual                     | \$11 | \$8.25  |



**ZOLL Electrodes**

|                         |  | Quantity      | Shelf-life | List Price | NPP      |
|-------------------------|--|---------------|------------|------------|----------|
| <b><u>stat•padz</u></b> | <b><u>Non-CPR Multi-function Electrodes</u></b>                    |               |            |            |          |
| 8900-4003               | stat•padz HVP Multi-Function Electrodes                            | 12 pair/case  | 24 months  | \$479      | \$359.25 |
| 8900-4004               | stat•padz HVP Multi-Function Electrodes                            | 1 pair        | 24 months  | \$55       | \$41.25  |
| 8900-0802-01            | stat•padz II HVP Multi-Function Electrodes                         | 12 pair/case  | 24 months  | \$499      | \$374.25 |
| 8900-0801-01            | stat•padz II HVP Multi-Function Electrodes                         | 1 pair        | 24 months  | \$59       | \$44.25  |
| <b><u>pro•padz</u></b>  | <b><u>For Elective and Special Procedures</u></b>                  |               |            |            |          |
| 8900-2100-01            | pro•padz Cardiology Specialty LVP Multi-Function                   | 12 pairs/case | 18 months  | \$479      | \$359.25 |
| 8900-2101-01            | pro•padz Cardiology Specialty LVP Multi-Function                   | 1 pair        | 18 months  | \$55       | \$41.25  |
| 8900-2303-01            | pro•padz Biphasic Multi-Function Electrodes                        | 12 pairs/case | 9 months   | \$479      | \$359.25 |
| 8900-2302-01            | pro•padz Biphasic Multi-Function Electrodes                        | 1 pair        | 9 months   | \$55       | \$41.25  |
| 8900-4005               | pro•padz Solid Gel Radiolucent Multi-Function Electrodes           | 12 pairs/case | 12 months  | \$695      | \$521.25 |
| 8900-4006               | pro•padz Solid Gel Radiolucent Multi-Function Electrodes           | 1 pair        | 12 months  | \$65       | \$48.75  |
| 8900-2105-01            | pro•padz LiquidGel Radiolucent Multi-Function Electrodes           | 12 pairs/case | 12 months  | \$695      | \$521.25 |
| 8900-2106-01            | pro•padz LiquidGel Radiolucent Multi-Function Electrodes           | 1 pair        | 12 months  | \$65       | \$48.75  |
| 8900-4012               | pro•padz Sterile Multi-Function Electrodes with 54-inch lead wires | 6 pairs/case  | 12 months  | \$285      | \$213.75 |
| 8900-4013               | pro•padz Sterile Multi-Function Electrodes with 54-inch lead wires | 1 pair        | 12 months  | \$55       | \$41.25  |
| 8900-4052-40            | pro•padz Sterile Multi-Function Electrodes with 10-foot lead wires | 6 pairs/case  | 12 months  | \$405      | \$303.75 |
| 8900-4055-40            | pro•padz Sterile Multi-Function Electrodes with 10-foot lead wires | 1 pair        | 12 months  | \$75       | \$56.25  |
| <b><u>pedi•padz</u></b> | <b><u>For Pediatrics</u></b>                                       |               |            |            |          |
| 8900-2065               | pedi•padz Pediatric Liquid Gel Multi-Function Electrodes           | 6 pairs/case  | 12 months  | \$249      | \$186.75 |
| 8900-2061               | pedi•padz Pediatric Liquid Gel Multi-Function Electrodes           | 1 pair        | 12 months  | \$60       | \$45.00  |
| 8900-3000-01            | pedi•padz Solid Gel Multi-Function Electrodes                      | 6 pairs/case  | 24 months  | \$249      | \$186.75 |
| 8900-3001-01            | pedi•padz Solid Gel Multi-Function Electrodes                      | 1 pair        | 24 months  | \$60       | \$45.00  |
| 8900-1065               | pedi•padz Pacing Only Pediatric Electrodes                         | 6 pairs/case  | 12 months  | \$385      | \$288.75 |
| 8900-1061               | pedi•padz Pacing Only Pediatric Electrodes                         | 1 pair        | 12 months  | \$80       | \$60.00  |
| 8900-0401               | pedi•padz Reduced Energy Electrode                                 | 1 pair        | 24 months  | \$110      | \$82.50  |

## ZOLL Electrodes

|   |   | Quantity     | Shelf-life | List Price | NPP      |
|---|---|--------------|------------|------------|----------|
| <b><u>ECG Monitoring Electrodes</u></b>                             |   |              |            |            |          |
| 8900-0003   | 3 ECG electrodes/pouch (600 electrodes)   | 200 pouches  | 24 months  | \$120      | \$90.00  |
| 8900-0004   | 4 ECG electrodes/pouch (480 electrodes)   | 120 pouches  | 24 months  | \$96       | \$72.00  |
| 8900-0005   | 5 ECG electrodes/pouch (500 electrodes)   | 100 pouches  | 24 months  | \$100      | \$75.00  |
| 8900-0006   | 6 ECG electrodes/pouch (600 electrodes)   | 100 pouches  | 24 months  | \$120      | \$90.00  |
| 8900-1003-01  | Pediatric ECG electrodes/3 per pouch (300 electrodes)   | 100 pouches  | 24 months  | \$60       | \$45.00  |
| 8900-1300-01  | V <sup>+</sup> pak Preconnected V Lead Electrodes for 12 Lead (40 Pouches / Case)   | 40 pouches   | 15 months  | \$340      | \$255.00 |
| 8900-0700   | 30 pouch rectangle liquid gel ECG electrodes (600 electrodes)   | 20 pouches   | 24 months  | \$120      | \$90.00  |
| 8900-0701   | 30 pouch round liquid gel ECG electrodes (600 electrodes, 1.5" diameter)  | 20 pouches   | 24 months  | \$120      | \$90.00  |
| 8900-0702   | 30 pouch rectangle solid gel ECG electrodes (600 electrodes)  | 20 pouches   | 24 months  | \$120      | \$90.00  |
| 8900-0703   | 30 pouch round liquid gel ECG electrodes (600 electrodes, 2" diameter)  | 20 pouches   | 24 months  | \$120      | \$90.00  |
| 8900-0704   | 30 pouch radiolucent ECG electrodes (300 electrodes, 1.5" diameter)   | 10 pouches   | 24 months  | \$60       | \$45.00  |
| 8900-0706   | 30 pouch square liquid gel ECG electrodes (600 electrodes)  | 20 pouches   | 24 months  | \$120      | \$90.00  |
| 8900-0707   | 30 pouch square solid gel ECG electrodes (600 electrodes)   | 20 pouches   | 24 months  | \$120      | \$90.00  |
| 8900-0708   | 30 pouch round solid gel ECG electrodes (600 electrodes, 1.5" diameter)   | 20 pouches   | 24 months  | \$120      | \$90.00  |
| 8900-0709   | 4 pouch pediatric ECG electrodes (480 electrodes)   | 120 pouches  | 24 months  | \$96       | \$72.00  |
| 8900-0714   | Solid gel, foam ECG electrodes, 4 per pouch, case of 480 electrodes   | 120 pouches  | 24 months  | \$96.00    | \$72.00  |
| 8900-0715   | Solid gel, foam ECG electrodes, 6 per pouch, case of 600 electrodes   | 100 pouches  | 24 months  | \$120.00   | \$90.00  |
| <b><u>Electrodes for AEDs</u></b>                                   |   |              |            |            |          |
| 8900-0400   | CPR stat <sup>+</sup> padz HVP Multi-Function CPR Electrodes  | 8 pair/case  | 24 months  | \$560      | \$420.00 |
| 8900-0402   | CPR stat <sup>+</sup> padz HVP Multi-Function CPR Electrodes  | 1 pair       | 24 months  | \$75       | \$56.25  |
| <b><u>Electrodes for Training</u></b>                               |   |              |            |            |          |
| 8900-0180   | OneStep Training Cable and Electrode. Includes one training cable with CPR sensor and y-connector for simulator connection and one pair of replacement OneStep training CPR A/P electrodes. | 1 Pair       |            | \$139      | \$104.25 |
| 8900-0240-01  | OneStep Training Cable and Electrode. Includes one training cable with CPR sensor and y-connector for simulator connection and one pair of replacement CPR A/A pads.                        | 1 Pair       |            | \$139      | \$104.25 |
| 8900-0185   | Replacement OneStep Training CPR A/P Electrodes (8 per case)  | 8 pair/case  |            | \$99       | \$74.25  |
| 8900-0245-01  | Replacement OneStep Training Electrodes (CPR A/A format) (8 per case)   | 8 pair/case  |            | \$99       | \$74.25  |
| 8900-0190   | Training CPR stat <sup>+</sup> padz. Includes one training cable with CPR sensor, Y connector for simulator connection, and one pair of replacement training electrodes.                    | 1 pair       |            | \$89       | \$66.75  |
| 8900-0195   | Replacement Training Electrodes (CPR stat <sup>+</sup> padz case of 8). Includes 8 pairs (Sternum and Apex pad) of replacement electrodes for training CPR stat <sup>+</sup> padz.          | 8 pairs/case |            | \$79       | \$59.25  |
| <b><u>Electrodes for AED Plus Trainer (non-clinical device)</u></b> |   |              |            |            |          |
| 8900-0805-01  | Training Electrodes, stat <sup>+</sup> padz II (6 pairs per case)   | 6 pairs/case | 24 months  | \$129      | \$96.75  |

**Upgrades**

|   |  | List Price | NPP        |
|---|--|------------|------------|
| <b><u>E Series ® Only</u></b>             |  |            |            |
| 7777-0390                                 | E Series SpCO Upgrade (units with blue SpO2 connector)   | \$4,995    | \$3,746.25 |
| 7777-0392                                 | E Series SpCO Upgrade (units with red SpO2 connector)  | \$3,750    | \$2,812.50 |
| 7777-0391                                 | E Series SpCO + SpMet Upgrade (units with blue SpO2 connector)   | \$7,350    | \$5,512.50 |
| 7777-0393                                 | E Series SpCO + SpMet Upgrade (units with red SpO2 connector)  | \$5,950    | \$4,462.50 |
| <b><u>E Series ® &amp; M Series ®</u></b> |  |            |            |
| 7777-0135                                 | M Series Bluetooth Upgrade - (Must be RS232 enabled and a minimum of 35.75 Revision software) Not available for CCT Models.                                      | \$1,595    | \$1,196.25 |
| 7777-0138                                 | E Series Bluetooth Upgrade - For E Series units <u>without</u> integrated Bluetooth  | \$1,795    | \$1,346.25 |
| 7777-0139                                 | E Series Bluetooth DUN Upgrade - For E Series <u>with</u> integrated Bluetooth and Serial # AB07G004949 or below   | \$1,295    | \$971.25   |
| 7777-0112                                 | 12-lead  | \$10,000   | \$7,500.00 |
| 7777-0096                                 | MUSE Upgrade Option for M Series ® Units older than version 20.10. Contact ZOLL Technical Service.   | \$1,495    | \$1,121.25 |
| 7777-0132                                 | AC Power   | \$1,000    | \$750.00   |
| 7777-0128                                 | Advisory   | \$750      | \$562.50   |
| 7777-0114                                 | AED  | \$3,000    | \$2,250.00 |
| 7777-0113                                 | Biphasic   | \$4,000    | \$3,000.00 |
| 7777-0116                                 | Codemarkers  | \$750      | \$562.50   |
| 7777-0131                                 | DC Power   | \$1,000    | \$750.00   |
| 7777-0111                                 | EL Display, with Pacing  | \$750      | \$562.50   |
| 7777-0109                                 | EL Display, without Pacing   | \$750      | \$562.50   |
| 7777-0115                                 | EtCO2 Mainstream Upgrade - for M Series ® and CCT units with no EtCO2 option installed. (Must have SP02)   | \$6,000    | \$4,500.00 |
| 7777-0350-01                              | EtCO2 LoFlo Sidestream Customer Upgrade Kit - for M Series ® units with Mainstream EtCO2 installed and SW > 30.00. (Must have SP02)                              | \$2,000    | \$1,500.00 |
| 7777-0351-01                              | EtCO2 LoFlo Sidestream Factory Upgrade Kit - for M Series ® units with Mainstream EtCO2 installed and SW < 30.00. (Must have SP02)                               | \$4,000    | \$3,000.00 |
| 7777-0354-01                              | EtCO2 LoFlo Sidestream Customer Upgrade Kit - for CCT units with Mainstream EtCO2 installed (Must have SP02)   | \$2,000    | \$1,500.00 |
| 7777-0352-01                              | EtCO2 LoFlo Sidestream Upgrade - for M Series ® and CCT units with no Mainstream EtCO2 installed. (Must have SP02)   | \$6,000    | \$4,500.00 |
| 7777-0353-01                              | EtCO2 Mainstream and LoFlo Sidestream Factory Upgrade Kit - for M Series ® and CCT units with no EtCO2 installed who want to have both options. (Must have SP02) | \$7,500    | \$5,625.00 |
| 7777-0133                                 | Manual with Advisory   | \$1,250    | \$937.50   |
| 7777-0125                                 | NIBP (must have SPO2)  | \$5,000    | \$3,750.00 |
| 7777-0275                                 | Neonatal (must have NIBP) CCT model only   | \$2,000    | \$1,500.00 |
| 7777-0110                                 | Pacing   | \$3,250    | \$2,437.50 |
| 7777-0091                                 | SPO2 - AED - w/EL Display if needed  | \$3,250    | \$2,437.50 |
| 7777-0090                                 | SPO2 - Manual - w/EL Display if needed   | \$3,250    | \$2,437.50 |
| 7777-0232                                 | RS232 for software versions 30.00 and higher   | \$1,200    | \$900.00   |
| 7777-0130                                 | Voice Recording  | \$1,700    | \$1,275.00 |

**Upgrades**

|              |  | List Price | NPP        |
|--------------|--|------------|------------|
| 7777-0126    | Printer, Summary Report, Manual Override | \$3,000    | \$2,250.00 |
| 7777-0127    | Printer, Summary Report                  | \$3,000    | \$2,250.00 |
| 7777-0136    | IBP & Temp for CCT units ONLY            | \$3,500    | \$2,625.00 |
| 7777-3901-01 | Limited CPR Software Upgrade             | \$795      | \$596.25   |

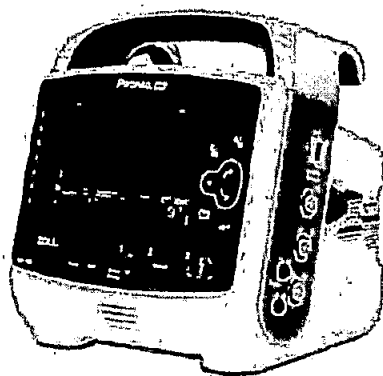
**AED Plus ®**

|           |   |       |          |
|-----------|---|-------|----------|
| 7777-0802 | AED Plus 5.1 Application Software Upgrade Performed by ZOLL Technical Service.<br>Upgrades AED Plus ® to the latest level of software allowing the AED Plus ® to recognize PEDI PADZ II and perform pediatric rescue. | \$299 | \$224.25 |
|-----------|---|-------|----------|

**Batteries, Smart Batteries & Components**

|           |   |       |          |
|-----------|---|-------|----------|
| 7777-0264 | Upgrade to accommodate XL Battery for M Series Software versions 20.00 and higher but less than 30.00. (Includes software, handle, shroud and label. Must be installed a ZOLL service depot.) | \$495 | \$371.25 |
| 7777-0261 | Upgrade to accommodate XL Battery for M Series ® Software versions 30.00 and higher. (Includes handle, shroud and label.)   | \$95  | \$71.25  |
| 7777-0262 | 4x4 Base Power Charger XL Battery Upgrade; Includes Chip Set and labels   | \$95  | \$71.25  |
| 7777-0263 | 1 x1 Base Power Charger <u>XL Battery</u> Upgrade ( includes 1 chip and label)  | \$75  | \$56.25  |

# Propaq MD Air Medical Commercial Price List



| Part Number    | Description  | List Price   | NPP          |
|----------------|--|--------------|--------------|
| 331-1011301-01 | <p><b>Propaq MD Air Medical configuration.</b> Propaq MD includes; a large color display capable of displaying 4 waveforms simultaneously with a high contrast and NVG friendly screens, adult, pediatric and neonatal monitoring capability, 3, 5 and 12-Lead ECG, impedance pneumography respirations, Nellcor Oximax pulse oximetry, non-invasive blood pressure with SURE rapid BP technology, Microstream CO2 for intubated and non-intubated patients, three channels of invasive blood pressures, two temperature channels, ZOLL Rectilinear Biphasic defibrillator with synchronization capability, external transcutaneous pacing, waveform snapshot, vital sign trending and codemarkers documentation, USB port for data transfer, multiple application printer, durable handle with integral bedrail hooks. one year warranty.</p> <p><i>The following accessories ship standard with each Propaq MD:</i></p> <p>12-Lead 1 step ECG Cable, one package of ECG electrodes (4 electrodes per pouch), one package of ECG electrodes (6 electrodes per pouch), Nellcor DS 100A Durasensor-reusable SpO2 finger probe, Nellcor DEC-8-SpO2 extension cable-eight foot, Dual Lumen NIBP 10 foot Hose, Adult NIBP Cuff, Oridion etCO2 Sample Pack-Mixed Adult sample lines, Multifunction Therapy Cable, two sets of Air Medical Stat Padz multifunction disposable electrodes, ECG plain white paper - 50 mm (three rolls), six hour rechargeable Smart battery, AC Power adapter / charger, US power cord, Waterproof Propaq MD Quick Reference Guide-English, Operator's Guide - English-CD ROM Format.</p> | \$ 39,995.00 | \$ 33,195.85 |

| ECG Accessories |  |            |           |
|-----------------|--|------------|-----------|
| Part Number     | Description  | List Price | NPP       |
| 8300-0802-01    | 12-Lead one step ECG cable - AAMI includes 4-Lead trunk cable and removable precordial 6 lead set. | \$ 325.00  | \$ 276.25 |
| 8300-0802-12    | 12-Lead one step ECG cable - IEC includes 4-Lead trunk cable and removable precordial 6 lead set.  | \$ 325.00  | \$ 276.25 |
| 8300-0803-01    | Replacement 4-Lead Trunk Cable - AAMI  | \$ 165.00  | \$ 140.25 |
| 8300-0803-12    | Replacement 4-Lead Trunk Cable - IEC   | \$ 165.00  | \$ 140.25 |
| 8300-0804-01    | Replacement precordial 6 lead Cable - AAMI   | \$ 175.00  | \$ 148.75 |
| 8300-0804-12    | Replacement precordial 6 lead Cable - IEC  | \$ 175.00  | \$ 148.75 |
| 8300-0801-01    | 5-Lead ECG Cable - AAMI with low profile Propaq MD connector                                       | \$ 175.00  | \$ 148.75 |
| 8300-0801-12    | 5-Lead ECG Cable - IEC with low profile Propaq MD connector.                                       | \$ 175.00  | \$ 148.75 |
| 8300-0800-01    | 3-Lead ECG Cable - AAMI with low profile Propaq MD connector                                       | \$ 125.00  | \$ 106.25 |
| 8300-0800-12    | 3-Lead ECG Cable - IEC with low profile Propaq MD connector  | \$ 125.00  | \$ 106.25 |

| Part Number | Description | List Price | NPP |
|-------------|-------------|------------|-----|
|-------------|-------------|------------|-----|

#### SpO2 Accessories

|              |  |           |           |
|--------------|--|-----------|-----------|
| 8300-0791-01 | Replacement Nellcor DS 100A Durasensor, reusable SpO2 finger probe | \$ 297.70 | \$ 253.05 |
| 8300-0792-01 | Replacement Nellcor DEC-8 extension cable, eight foot              | \$ 188.50 | \$ 160.23 |
| 8300-0805-01 | Nellcor MAX-PAC adhesive SpO2 sensor assortment sample pack        | \$ 175.50 | \$ 149.18 |

#### Non-Invasive Blood Pressure Accessories

|               |  |           |           |
|---------------|--|-----------|-----------|
| 8300-0002-02  | Dual Lumen NIBP 5 foot Hose for Propaq MD  | \$ 65.00  | \$ 55.25  |
| 8300-0002-01  | Dual Lumen NIBP 10 foot Hose for Propaq MD                                       | \$ 65.00  | \$ 55.25  |
| 8300-0796-01  | Infant/Neonate, 8 foot single lumen NIBP hose, w/ female luer cuff connector     | \$ 65.00  | \$ 55.25  |
| 8300-0797-01  | Neonatal Cuff Kit, one each of sizes #1 - #5, single tube w/ male luer connector | \$ 299.00 | \$ 254.15 |
| 8000-0895     | Cuff Kit with Welch Allyn Small Adult, Large Adult and Thigh Cuffs               | \$ 157.50 | \$ 133.88 |
| REUSE-07-2MQ  | Welch Allyn REUSE-07-2MQ Cuff, Infant, 2-Tube, Twist lock connector              | \$ 52.50  | \$ 44.63  |
| REUSE-08-2MQ  | Welch Allyn REUSE-08-2MQ Cuff, Small Child, 2-Tube, Twist lock connector         | \$ 52.50  | \$ 44.63  |
| REUSE-09-2MQ  | Welch Allyn REUSE-09-2MQ Cuff, Child, 2-Tube, Twist lock connector               | \$ 52.50  | \$ 44.63  |
| REUSE-10-2MQ  | Welch Allyn REUSE-10-2MQ Cuff, Small Adult, 2-Tube, Twist lock connector         | \$ 52.50  | \$ 44.63  |
| REUSE-11-2MQ  | Welch Allyn REUSE-11-2MQ Cuff, Adult, 2-Tube, Twist lock connector               | \$ 52.50  | \$ 44.63  |
| REUSE-11L-2MQ | Welch Allyn REUSE-11L-2MQ Cuff, Adult Long, 2-Tube, Twist lock connector         | \$ 52.50  | \$ 44.63  |
| REUSE-12-2MQ  | Welch Allyn REUSE-12-2MQ Cuff, Lg Adult, 2-Tube, Twist lock connector            | \$ 52.50  | \$ 44.63  |
| REUSE-12L-2MQ | Welch Allyn REUSE-12L-2MQ Cuff, Lg Adult Long, 2-Tube, Twist lock connector      | \$ 52.50  | \$ 44.63  |
| REUSE-13-2MQ  | Welch Allyn REUSE-13-2MQ Cuff, Thigh, 2-Tube, Twist lock connector               | \$ 52.50  | \$ 44.63  |
| SOFT-06-2MQ   | Disposable Cuff, soft newborn, 2-Tube, twist lock connector, box of 20           | \$ 124.30 | \$ 105.66 |
| SOFT-07-2MQ   | Disposable Cuff, soft Infant, 2-Tube, twist lock connector, box of 20            | \$ 124.30 | \$ 105.66 |
| SOFT-08-2MQ   | Disposable Cuff, soft sm child, 2-Tube, twist lock connector, box of 20          | \$ 124.30 | \$ 105.66 |
| SOFT-09-2MQ   | Disposable Cuff, soft child, 2-Tube, twist lock connector, box of 20             | \$ 124.30 | \$ 105.66 |
| SOFT-10-2MQ   | Disposable Cuff, soft sm adult, 2-Tube, twist lock connector, box of 20          | \$ 168.61 | \$ 143.32 |
| SOFT-11-2MQ   | Disposable Cuff, soft Adult, 2-Tube, twist lock connector, box of 20             | \$ 168.61 | \$ 143.32 |
| SOFT-11L-2MQ  | Disposable Cuff, soft Adult Long, 2-Tube, twist lock connector, box of 20        | \$ 192.00 | \$ 163.20 |
| SOFT-12-2MQ   | Disposable Cuff, soft Lg Adult, 2-Tube, twist lock connector, box of 20          | \$ 168.61 | \$ 143.32 |
| SOFT-12L-2MQ  | Disposable Cuff, soft Lg Adult long, 2-Tube, twist lock connector, box of 20     | \$ 192.00 | \$ 163.20 |
| SOFT-13-2MQ   | Disposable Cuff, soft Thigh, 2-Tube, twist lock connector, box of 20             | \$ 224.00 | \$ 190.40 |

AD3

#### Invasive Pressure Accessories

|              |   |           |           |
|--------------|---|-----------|-----------|
| 8300-0787-01 | Transducer interface cable with right angle connector - Edwards | \$ 195.00 | \$ 165.75 |
| 8300-0788-01 | Transducer interface cable with right angle connector - Abbott  | \$ 150.00 | \$ 127.50 |

#### EtCO2 Accessories

|              |   |           |           |
|--------------|---|-----------|-----------|
| 8300-0520-01 | Filterline Set Adult/Pediatric, Case of 25                | \$ 275.00 | \$ 233.75 |
| 8300-0521-01 | Filterline H Set Adult/Pediatric, Case of 25              | \$ 450.00 | \$ 382.50 |
| 8300-0522-01 | Filterline H Set Infant/Neonatal, Case of 25              | \$ 450.00 | \$ 382.50 |
| 8300-0523-01 | Vitaline H Set Adult/Pediatric, Case of 25                | \$ 685.00 | \$ 582.25 |
| 8300-0524-01 | Smart CapnoLine Plus O2 Adult(O2 tubing), Case of 25      | \$ 355.00 | \$ 301.75 |
| 8300-0525-01 | Smart CapnoLine Plus O2 Pediatric (O2 tubing), Case of 25 | \$ 395.00 | \$ 335.75 |

| Part Number | Description | List Price | NPP |
|-------------|-------------|------------|-----|
|-------------|-------------|------------|-----|

### Multifunction Defibrillation Accessories

|              |   |           |           |
|--------------|---|-----------|-----------|
| 8900-0950-01 | Air Medical stat-padz HVP Multi-Function Electrodes (1 pair)  | \$ 55.00  | \$ 46.75  |
| 8900-0951-01 | Air Medical stat-padz HVP Multi-Function Electrodes (12 / case)   | \$ 479.00 | \$ 407.15 |
| 8300-0783-01 | Propaq MD Multifunction Therapy Cable - allows use of disposable multifunction electrodes and ZOLL M Series CCT External and Internal paddles (sold separately) | \$ 298.00 | \$ 253.30 |
| 8011-0139-01 | Sterilizable Internal Handle, With Switch, 1.0" spoon, 10' cable; 100 - 120 volt  | \$ 825.00 | \$ 701.25 |
| 8011-0139-02 | Sterilizable Internal Handle, With Switch, 1.6" spoon, 10' cable; 100 - 120 volt  | \$ 825.00 | \$ 701.25 |
| 8011-0139-03 | Sterilizable Internal Handle, With Switch, 2.7" spoon, 10' cable; 100 - 120 volt  | \$ 825.00 | \$ 701.25 |
| 8011-0139-04 | Sterilizable Internal Handle, With Switch, 3.0" spoon, 10' cable; 100 - 120 volt  | \$ 825.00 | \$ 701.25 |
| 8011-0139-05 | Sterilizable Internal Handle, With Switch, 2.0" spoon, 10' cable; 100 - 120 volt  | \$ 825.00 | \$ 701.25 |
| 8011-0140-01 | Sterilizable Internal Handle, without Switch, 1.0" spoon  | \$ 825.00 | \$ 701.25 |
| 8011-0140-02 | Sterilizable Internal Handle, without Switch, 1.6" spoon  | \$ 825.00 | \$ 701.25 |
| 8011-0140-03 | Sterilizable Internal Handle, without Switch, 2.7" spoon  | \$ 825.00 | \$ 701.25 |
| 8011-0140-04 | Sterilizable Internal Handle, without Switch, 3.0" spoon  | \$ 825.00 | \$ 701.25 |
| 8011-0140-05 | Sterilizable Internal Handle, without Switch, 2.0" spoon  | \$ 825.00 | \$ 701.25 |

### Battery and Charger Accessories

|              |   |             |             |
|--------------|---|-------------|-------------|
| 8000-0580-01 | Six hour rechargeable Propaq MD Smart battery                                   | \$ 495.00   | \$ 420.75   |
| 8300-0500-01 | SurePower 4 Bay Charging System including 4 Propaq MD Battery Charging adapters | \$ 2,583.00 | \$ 2,195.55 |
| 8300-0250-01 | SurePower Charger Adapter for Propaq MD Batteries                               | \$ 97.00    | \$ 82.45    |
| 8300-0004    | Propaq MD Replacement AC Power adapter / charger, 120 - 240 VAC, 50, 60 400 Hz  | \$ 445.00   | \$ 378.25   |

### Cases and Mount Accessories

|                |                                     |           |           |
|----------------|-------------------------------------|-----------|-----------|
| 8000-0891-01   | Propaq MD Molded Carrying Case      | \$ 375.00 | \$ 318.75 |
| 8000-0891-02   | Propaq MD Soft Carrying Case        | \$ 325.00 | \$ 276.25 |
| 8000-0893      | Propaq MD Rugged Shipping Case      | \$ 590.00 | \$ 501.50 |
| 8000-000530-01 | Propaq MD Air Medical Carrying Case | \$ 425.00 | \$ 361.25 |
| 8000-0864-01   | Propaq MD Low Profile Soft handle   | \$ 74.00  | \$ 62.90  |
| 8000-0894      | Propaq MD USB Flash Drive           | \$ 41.00  | \$ 34.85  |

### Training & Manual Accessories

|                |   |          |          |
|----------------|---|----------|----------|
| 9652-0370-01   | Waterproof Propaq MD Quick Reference Guide, English   | \$ 26.00 | \$ 22.10 |
| 9650-0802-01   | Operator's Guide, Propaq MD, English, Paper Format    | \$ 26.00 | \$ 22.10 |
| 9650-0801-01   | Service Manual, Propaq MD, English, Paper Format      | \$ 26.00 | \$ 22.10 |
| 9658-0351-01   | Operator's Guide, Propaq MD, English, CD ROM Format   | \$ 26.00 | \$ 22.10 |
| 8700-020001-01 | Propaq MD Data Conversion Utility, Rev A              | \$ 95.00 | \$ 80.75 |
| 001739-U       | ECG plain white paper - 50 mm (three rolls = one box) | \$ 17.00 | \$ 14.45 |

# EnPro Products

List

## PlusTrac (Program Management)

|              |  |       |
|--------------|--|-------|
| 8000-1110-01 | <b>PlusTrac1</b> – Program management to accompany a single AED for one year (North America). Includes medical direction with prescription, emergency response plan, dedicated account manager, AED registration / EMS notification, Plus Trac data base set-up, Interactive AED management, E-minders and alert notifications, & Interactive reporting console. | \$179 |
| 8000-1111-01 | <b>PlusTrac5</b> – Program management to accompany a single AED for 5 years (North America). Includes medical direction with prescription, emergency response plan, dedicated account manager, AED registration / EMS notification, Plus Trac data base set-up, Interactive AED management, E-minders and alert notifications, & Interactive reporting console.  | \$379 |
| 8000-1112-01 | <b>PlusTrac1eu</b> – Program management to accompany a single AED for one year (Europe). Includes medical direction, emergency response plan, dedicated account manager, AED registration / EMS notification, Plus Trac data base set-up, Interactive AED management, E-minders and alert notifications, & Interactive reporting console.                        | \$199 |
| 8000-1113-01 | <b>PlusTrac5eu</b> – Program management to accompany a single AED for 5 years (Europe). Includes medical direction, emergency response plan, dedicated account manager, AED registration / EMS notification, Plus Trac data base set-up, Interactive AED management, E-minders and alert notifications, & Interactive reporting console.                         | \$479 |
| 8000-1114-01 | <b>PlusTrac1i</b> – Program management to accompany a single AED for one year (International Non-Euro). Includes medical direction, emergency response plan, dedicated account manager, AED registration / EMS notification, Plus Trac data base set-up, Interactive AED management, E-minders and alert notifications, & Interactive reporting console.         | \$259 |
| 8000-1115-01 | <b>PlusTrac5i</b> – Program management to accompany a single AED for 5 years (International Non-Euro). Includes medical direction, emergency response plan, dedicated account manager, AED registration / EMS notification, Plus Trac data base set-up, Interactive AED management, E-minders and alert notifications, & Interactive reporting console.          | \$429 |

## PlusSurvey (Site Surveys)

|              |   |       |
|--------------|---|-------|
| 8000-1062-01 | <b>PlusSurvey On-site (North America)</b> – Physical site assessment to determine and recommend number and placement of AEDs required for your AED program. | \$187 |
| 8000-1063-01 | <b>PlusSurvey Virtual (North America)</b> – Remote site survey using telephone and layout diagrams (if available). No site visit required.                  | \$59  |
| 8000-1064-01 | <b>PlusSurvey On-site (Europe &amp; International)</b> – Physical site assessment to determine and recommend number and placement of AEDs required.         | \$325 |
| 8000-1065-01 | <b>PlusSurvey Virtual (Europe &amp; International)</b> – Remote site survey using telephone and layout diagrams (if available). No site visit required.     | \$129 |



**Plus Learning (Training Classes)****CPR / AED Training in US:**

|              |   |              |
|--------------|---|--------------|
| 8000-1066-01 | <b>PlusLearning5</b> – CPR / AED training for class of FIVE learners, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i>                      | <b>\$385</b> |
| 8000-1067-01 | <b>PlusLearning8</b> – CPR / AED training for class of EIGHT learners, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i>                     | <b>\$485</b> |
| 8000-1068-01 | <b>PlusLearning10</b> – CPR / AED training for class of TEN learners, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i>                      | <b>\$595</b> |
| 8000-1069-01 | <b>PlusLearning1</b> – CPR / AED training for ONE ADDITIONAL learner, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must accompany certificate for CPR/AED class of 5 or more. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i> | <b>\$65</b>  |

**CPR / AED / First Aid Training in US:**

|              |  |              |
|--------------|--|--------------|
| 8000-1070-01 | <b>PlusLearning5f</b> – CPR / AED / First Aid training for class of FIVE learners, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i>                                | <b>\$450</b> |
| 8000-1071-01 | <b>PlusLearning8f</b> – CPR / AED / First Aid training for class of EIGHT learners, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i>                               | <b>\$599</b> |
| 8000-1072-01 | <b>PlusLearning10f</b> – CPR / AED / First Aid training for class of TEN learners, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i>                                | <b>\$699</b> |
| 8000-1073-01 | <b>PlusLearning1f</b> – CPR / AED / First Aid training for ONE ADDITIONAL learner, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must accompany certificate for CPR/AED/First Aid class of 5 or more. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i> | <b>\$75</b>  |

**Plus Learning (Training Classes)**

**Bloodborne Pathogens Training in US (Add-On):**

|              |  |              |
|--------------|--|--------------|
| 8000-1074-01 | <p><b>PlusLearning5ba</b> – Additional Bloodborne Pathogens training for class of FIVE learners, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled as extension of another class. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p>   | <b>\$235</b> |
| 8000-1075-01 | <p><b>PlusLearning8ba</b> – Additional Bloodborne Pathogens training for class of EIGHT learners, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled as extension of another class. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p>  | <b>\$299</b> |
| 8000-1076-01 | <p><b>PlusLearning10ba</b> – Additional Bloodborne Pathogens training for class of TEN learners, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled as extension of another class. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p>   | <b>\$375</b> |
| 8000-1077-01 | <p><b>PlusLearning1ba</b> – Additional Bloodborne Pathogens training for ONE ADDITIONAL learner, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled as extension of another class. Must also accompany certificate for additional Bloodborne Pathogens class of 5 or more. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hrs not allowed.</i></p> | <b>\$30</b>  |

**Bloodborne Pathogens Training in US (Stand-Alone):**

|              |  |              |
|--------------|--|--------------|
| 8000-1078-01 | <p><b>PlusLearning5bs</b> – Stand-alone Bloodborne Pathogens training for class of FIVE learners, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p>                                   | <b>\$275</b> |
| 8000-1079-01 | <p><b>PlusLearning8bs</b> – Stand-alone Bloodborne Pathogens training for class of EIGHT learners, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p>                                  | <b>\$360</b> |
| 8000-1080-01 | <p><b>PlusLearning10bs</b> – Stand-alone Bloodborne Pathogens training for class of TEN learners, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p>                                   | <b>\$420</b> |
| 8000-1081-01 | <p><b>PlusLearning1bs</b> – Stand-alone Bloodborne Pathogens training for ONE ADDITIONAL learner, conducted by certified instructor at customer site (United States). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must accompany certificate for Bloodborne Pathogens class of 5 or more. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p> | <b>\$45</b>  |

**Plus Learning (Training Classes)****CPR Training in Canada:**

|              |   |              |
|--------------|---|--------------|
| 8000-1084-01 | <b>PlusLearning10cc</b> – CPR training for class of TEN learners, conducted by certified instructor at customer site (Canada). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i>           | <b>\$575</b> |
| 8000-1085-01 | <b>PlusLearning1cc</b> – CPR training for ONE ADDITIONAL learner, conducted by certified instructor at customer site (Canada). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must accompany certificate for CPR class of 10. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i> | <b>\$65</b>  |

**AED Training in Canada:**

|              |   |              |
|--------------|---|--------------|
| 8000-1088-01 | <b>PlusLearning10ca</b> – CPR training for class of TEN learners, conducted by certified instructor at customer site (Canada). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i>           | <b>\$900</b> |
| 8000-1089-01 | <b>PlusLearning1ca</b> – CPR training for ONE ADDITIONAL learner, conducted by certified instructor at customer site (Canada). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must accompany certificate for AED class of 10. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i> | <b>\$65</b>  |

**CPR / AED Training in Europe:**

|              |  |                |
|--------------|--|----------------|
| 8000-1090-01 | <b>PlusLearning5eu</b> – CPR / AED training for class of FIVE learners, conducted by certified instructor at customer site (Europe). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i>                      | <b>\$1,500</b> |
| 8000-1092-01 | <b>PlusLearning10eu</b> – CPR / AED training for class of TEN learners, conducted by certified instructor at customer site (Europe). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i>                      | <b>\$2,899</b> |
| 8000-1093-01 | <b>PlusLearning1eu</b> – CPR / AED training for ONE ADDITIONAL learner, conducted by certified instructor at customer site (Europe). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must accompany certificate for CPR/AED class of 5 or more. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i> | <b>\$299</b>   |

**Plus Learning (Training Classes)**

**CPR / AED Training for International Non-Euro Markets:**

|              |  |                |
|--------------|--|----------------|
| 8000-1094-01 | <p><b>PlusLearning5i</b> – CPR / AED training for class of FIVE learners, conducted by certified instructor at customer site (International non-Europe). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p>                    | <b>\$1,199</b> |
| 8000-1095-01 | <p><b>PlusLearning10i</b> – CPR / AED training for class of TEN learners, conducted by certified instructor at customer site (International non-Europe). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p>                    | <b>\$1,899</b> |
| 8000-1096-01 | <p><b>PlusLearning1i</b> – CPR / AED training for ONE ADDITIONAL learner, conducted by certified instructor at customer site (International non-Europe). Includes on-site training materials, student manuals, certification testing, and certification cards. <i>Must accompany certificate for CPR/AED class of 5 or 10. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p> | <b>\$199</b>   |

**Delivery Coordination:**

|              |   |              |
|--------------|---|--------------|
| 8000-1097-01 | <p><b>PlusLearning Delivery Coordination</b> – Class Instructor delivers AED at time of training (North America). Includes on-site delivery of AED by instructor. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p>            | <b>\$79</b>  |
| 8000-1098-01 | <p><b>PlusLearning Delivery Coordination</b> – Class Instructor delivers AED at time of training (Europe). Includes on-site delivery of AED by instructor. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p>                   | <b>\$199</b> |
| 8000-1099-01 | <p><b>PlusLearning Delivery Coordination</b> – Class Instructor delivers AED at time of training (International non-Europe). Includes on-site delivery of AED by instructor. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i></p> | <b>\$269</b> |

**EnPro Products continued**

List

**Plus Learning (Training Classes)**

**Post-Delivery In-Service Training:**

|              |   |              |
|--------------|---|--------------|
| 8000-1100-01 | <b>PlusLearning Post-delivery In-service Training (NA)</b> – In-service training class explaining how to setup, maintain, and use ZOLL's AED Plus (North America). Includes no more than one-hour of training, class of any size, no certification required, and demo unit supplied by instructor. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i>                                 | <b>\$129</b> |
| 8000-1101-01 | <b>PlusLearning Post-delivery In-service Training (Europe)</b> – In-service training class explaining how to setup, maintain, and use ZOLL's AED Plus (Europe). Includes no more than one-hour of training, class of any size, no certification required, and AED supplied by instructor. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i>  | <b>\$199</b> |
| 8000-1102-01 | <b>PlusLearning Post-delivery In-service Training (International Non-Europe)</b> – In-service training class explaining how to setup, maintain, and use ZOLL's AED Plus (International non-Europe). Includes no more than one-hour of training, class of any size, no certification required, and demo AED supplied by instructor. <i>Must be scheduled 15 days in advance. Cancellation fee required to re-schedule within 72 to 24 hours. Cancellation within 24 hours not allowed.</i> | <b>\$269</b> |

**Second Amendment to Automatic Electronic Defibrillators and  
Clinical Defibrillators  
Master Purchase Agreement**

This Amendment to the Master Purchase Agreement is entered into this 24<sup>th</sup> day of July, 2014 by the LEAGUE OF OREGON CITIES ("Purchaser") and ZOLL MEDICAL CORPORATION ("Supplier") based upon the sales and/or service of Automatic Electronic Defibrillators and Clinical Defibrillators.

**RECITALS**

WHEREAS, Purchaser and Supplier entered into a Master Purchase Agreement on or about July 30, 2012 and by this reference incorporated herein; and

WHEREAS, Article 4.6 of the Master Purchase Agreement provides for a price warranty; and

WHEREAS, Purchaser and Supplier desire that the Master Purchase Agreement shall be amended in part to reflect a price warranty adjustment to clarify price warranty terms.

NOW, THEREFORE, Purchaser and Supplier enter into the following:

**AMENDMENT TO MASTER PURCHASE AGREEMENT**

1. **Adjustment to Article 4.6.** Article 4.6 to the Master Purchase Agreement shall be amended in its entirety to read as follows:

4.6 Supplier represents, warrants, and covenants that the prices, charges, and fees for Products set forth in this Agreement assure contracted pricing is commensurate with other Emergency Medical Service ("EMS") - Group Purchasing Organizations ("GPO"). If Supplier agrees or contracts with other EMS-GPO's during the Term of this Agreement, and offers or agrees to financial terms more favorable than those set forth herein, Supplier hereby agrees that it will reduce the prices, charges and/or fees charged to Purchaser in respect of the Products hereunder to the most favorable rates received by those other EMS - GPO's.

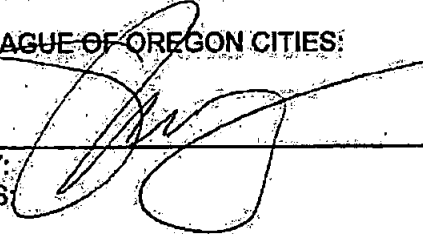
2. **Full Force and Effect.** In each and every other respect, the terms of the Master Purchase Agreement, as amended, entered into between the parties on or about July 30, 2012 shall remain in full force and effect during the term of the agreement and

the parties hereto hereby ratify said Master Purchase Agreement in its entirety, as if fully set out herein, along with the modifications identified herein.

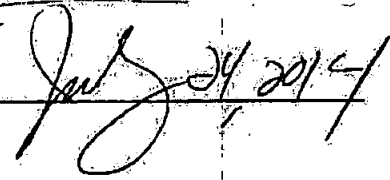
**IN WITNESS WHEREOF**, the parties have hereto signed this Amendment on the day and year first above written.

**LEAGUE OF OREGON CITIES:**

BY:  
ITS:



Date



**ZOLL MEDICAL CORPORATION:**

BY: Michael Trotter  
ITS: Vice President of EMS Sales



Date 7/23/2014

## Amendment to Master Purchasing Agreement

This Amendment to the Master Purchase Agreement is entered into this \_\_\_\_ day of October, 2013 by the LEAGUE OF OREGON CITIES ("Purchasers") and ZOLL MEDICAL CORPORATION: ("Supplier") based upon the sales and/or service of Automatic Electronic Defibrillators and Clinical Defibrillators.

### RECITALS

WHEREAS, Purchaser and Supplier entered into a Master Purchase Agreement on or about July 30, 2012 and by this reference incorporated herein; and

WHEREAS, Article 4.1 and Attachment A of the Master Purchase Agreement provides for a pricing/discount adjustment after year one of the agreement; and

WHEREAS, Purchaser and Supplier desire that the Master Purchase Agreement shall be amended in part to reflect the pricing/discount adjustment;

NOW, THEREFORE, Purchaser and Supplier enter into the following:

### AMENDMENT TO MASTER PURCHASE AGREEMENT

1. Adjustment to extended warranty pricing discounts. Attachment A to the Master Purchase Agreement shall be amended in reflect to reflect the following new warranty discount adjustments:

| SERVICE SOLD AFTER EQUIPMENT SALE<br>CCT   |            |                         |
|--|------------|-------------------------|
| M Series®, E Series®, R Series®, X Series® and<br>EXTENDED WARRANTY & PREVENTIVE MAINTENANCE SERVICE CONTRACTS |            |                         |
| PART NUMBER  | PRICE      | DESCRIPTION             |
| EXTENDED WARRANTY  |            |                         |
| 8889-0001  | \$1,145.00 | 1 YR. EXTENDED WARRANTY |
| 8889-0002  | \$2,060.00 | 2 YR. EXTENDED WARRANTY |
| 8889-0003  | \$3,015.00 | 3 YR. EXTENDED WARRANTY |
| 8889-0004  | \$3,900.00 | 4 YR. EXTENDED WARRANTY |
| 8889-5000  | \$4,680.00 | 5 YR. EXTENDED WARRANTY |



| 1 PM PER YEAR   |            |                                  |
|-----------------|------------|----------------------------------|
| 8889-1891       | \$230.00   | 1 YEAR, 1 PREVENTIVE MAINTENANCE |
| 8889-2891       | \$460.00   | 2 YEAR, 1 PREVENTIVE MAINTENANCE |
| 8889-3891       | \$690.00   | 3 YEAR, 1 PREVENTIVE MAINTENANCE |
| 8889-4891       | \$920.00   | 4 YEAR, 1 PREVENTIVE MAINTENANCE |
| 8889-5891       | \$1,150.00 | 5 YEAR, 1 PREVENTIVE MAINTENANCE |
| 8889-6891       | \$1,380.00 | 6 YEAR, 1 PREVENTIVE MAINTENANCE |
| 2 PM's PER YEAR |            |                                  |
| 8889-1892       | \$460.00   | 1 YEAR, 2 PREVENTIVE MAINTENANCE |
| 8889-2892       | \$900.00   | 2 YEAR, 2 PREVENTIVE MAINTENANCE |
| 8889-3892       | \$1,350.00 | 3 YEAR, 2 PREVENTIVE MAINTENANCE |
| 8889-4892       | \$1,800.00 | 4 YEAR, 2 PREVENTIVE MAINTENANCE |
| 8889-5892       | \$2,250.00 | 5 YEAR, 2 PREVENTIVE MAINTENANCE |
| 8889-6899       | \$2,700.00 | 6 YEAR, 2 PREVENTIVE MAINTENANCE |

### EXTENDED WARRANTY SERVICE CONTRACT BENEFITS:

- Parts and Labor for the repair of the defibrillator and paddles
- Shipping, Handling and Insurance fees
- 20% Discount on the replacement of Paddles that cannot be repaired
- 50% Discount off of current list price of Sealed Lead Acid batteries
- 25% Discount off of current list price of Lithium SurePower™ Battery Pack
- 20% Discount off of current list price of Cables
- Special Preventive Maintenance Pricing when purchased with Extended Warranty

SALES SOLD AT TIME OF DEFIBRILLATOR SALE M Series®, E Series®, R Series®, X Series® and CCT

EXTENDED WARRANTY AND PM SERVICE CONTRACTS

| PART NUMBER              | PRICE      | DESCRIPTION                      |
|--------------------------|------------|----------------------------------|
| <b>EXTENDED WARRANTY</b> |            |                                  |
| 8778-0123                | \$630.00   | 6 MONTH EXTENDED WARRANTY        |
| 8778-0104                | \$990.00   | 1 YR. EXTENDED WARRANTY          |
| 8778-0105                | \$1,875.00 | 2 YR. EXTENDED WARRANTY          |
| 8778-0108                | \$2,730.00 | 3 YR. EXTENDED WARRANTY          |
| 8778-0107                | \$3,550.00 | 4 YR. EXTENDED WARRANTY          |
| 8778-0121                | \$4,290.00 | 5 YR. EXTENDED WARRANTY          |
| 8778-0136                | \$5,150.00 | 6 YR. EXTENDED WARRANTY          |
| <b>1 PM PER YEAR</b>     |            |                                  |
| 8778-0114                | \$230.00   | 1 YEAR, 1 PREVENTIVE MAINTENANCE |
| 8778-0115                | \$460.00   | 2 YEAR, 1 PREVENTIVE MAINTENANCE |
| 8778-0116                | \$690.00   | 3 YEAR, 1 PREVENTIVE MAINTENANCE |
| 8778-0117                | \$920.00   | 4 YEAR, 1 PREVENTIVE MAINTENANCE |
| 8778-0119                | \$1,150.00 | 5 YEAR, 1 PREVENTIVE MAINTENANCE |
| 8778-0122                | \$1,380.00 | 6 YEAR, 1 PREVENTIVE MAINTENANCE |
| <b>2 PM'S PER YEAR</b>   |            |                                  |
| 8778-1222                | \$490.00   | 1 YEAR, 2 PREVENTIVE MAINTENANCE |
| 8778-2222                | \$900.00   | 2 YEAR, 2 PREVENTIVE MAINTENANCE |
| 8778-3222                | \$1,350.00 | 3 YEAR, 2 PREVENTIVE MAINTENANCE |
| 8778-4222                | \$1,800.00 | 4 YEAR, 2 PREVENTIVE MAINTENANCE |
| 8778-5222                | \$2,250.00 | 5 YEAR, 2 PREVENTIVE MAINTENANCE |
| 8778-6222                | \$2,700.00 | 6 YEAR, 2 PREVENTIVE MAINTENANCE |


**EXTENDED WARRANTY SERVICE CONTRACT BENEFITS:**

- Parts and Labor for the repair of the defibrillator and paddles
- Shipping, Handling and Insurance fees
- 20% Discount on the replacement of Paddles that cannot be repaired
- 50% Discount off of current list price of Sealed Lead Acid batteries
- 25% Discount off of current list price of Lithium SurePower™ Battery Pack
- 20% Discount off of current list price of Cables
- Special Preventive Maintenance Pricing when purchased with Extended Warranty

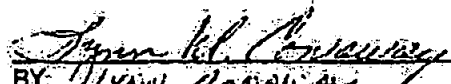
2. **Full Force and Effect.** In each and every other respect, the terms of the Master Purchase Agreement, as amended, entered into between the parties on or about July 30, 2012 shall remain in full force and effect during the term of the agreement and the parties hereto hereby ratify said Master Purchase Agreement in its entirety, as if fully set out herein, along with the modifications identified herein.

IN WITNESS WHEREOF, the parties have hereto signed this Amendment on the day and year first above written.

LEAGUE OF OREGON CITIES:

 Date 10-10-13  
BY: SUSAN M. WIP  
ITS: MEMBER SERVICES DIRECTOR

ZOLL MEDICAL CORPORATION:

 Date 10-9-13  
BY: LYNN CONWAY  
ITS: VP, Corporate Account Sales

**AUTOMATIC ELECTRONIC DEFIBRILLATORS**  
**AND CLINICAL DEFIBRILLATORS**  
**MASTER PURCHASE AGREEMENT**

This Master Purchase Agreement dated as of July \_\_, 2012 is by and between the LEAGUE OF OREGON CITIES ("Purchaser") and ZOLL MEDICAL CORPORATION ("Supplier").

**RECITALS**

WHEREAS, the Supplier is in the business of selling certain products and related services, as further described herein; and

WHEREAS, the Supplier desires to sell and the Purchaser desires to purchase certain *automatic electronic defibrillator and clinical defibrillator products and related services*, all upon and subject to the terms and conditions set forth herein; and

WHEREAS, the Supplier desires to extend the terms of this Master Price Agreement to members of National Purchasing Partners, LLC.

NOW, THEREFORE, Supplier and Purchaser, intending to be legally bound, hereby agree as follows:

**ARTICLE 1 – CERTAIN DEFINITIONS**

1.1 "Parties" shall mean the Purchaser and Supplier.

1.2 "Agreement" shall mean to this Master Price Agreement, including the main body of this Agreement and Attachments A-F attached hereto and by this reference incorporated herein, including Purchaser's Request for Proposal RFP No. 520 (herein "RFP") and Supplier's Proposal submitted in response to the RFP (herein "Supplier's Proposal") as referenced and incorporated herein as though fully set forth (sometimes referred to collectively as the "Contract Documents").

1.3 "Applicable Law(s)" shall mean all applicable federal, state and local laws, statutes, ordinances, codes, rules, regulations, standards, orders and other governmental requirements of any kind, including, but not limited to, those relating to (i) affirmative action and equal employment opportunity, (ii) nondiscrimination based on race, color, creed, religion, sex, age, ethnic origin or existence of a disability, (iii) wages and hours, (iv) workers' compensation and unemployment insurance, (v) labor and employment conditions, (vi) occupational safety and health and (vii) the environment and the use and handling and disposal of toxic and/or hazardous substances and materials.

1.4 "Employee Taxes" shall mean all taxes, assessments, charges and other amounts whatsoever payable in respect of, and measured by the wages of, the Supplier's employees (or

subcontractors), as required by the Federal Social Security Act and all amendments thereto and/or any other applicable federal, state or local law.

1.5 "Purchaser's Destination" shall mean such delivery location(s) or destination(s) as Purchaser may prescribe from time to time.

1.6 "Products" shall mean the products and/or services to be sold by Supplier hereunder as identified and described on Attachment A hereto and incorporated herein, as may be updated from time to time by Supplier to reflect products and/or services offered by Supplier generally to its customers.

1.7 "Purchase Order" shall mean any authorized written, electronic, telephone or fax order sent or made by Purchaser pursuant hereto, including, but not limited to, written purchase orders, requisitions sent by fax machine, and orders in such other form and/or mode of transmission as Purchaser and Supplier may from time to time agree. Each Purchase Order will specify the following items: National Purchasing Partners contract number, specific Products requested (by id number), unit price per Product, quantity, delivery schedule, destination (with contact/recipient), and total price of the Purchase Order. Each Purchase Order issued under this Agreement shall be made part of, and be incorporated into this Agreement, and shall reference this Agreement on the face of each Purchase Order. Should any Purchase Order not conform to or satisfy the terms of this Agreement, Supplier shall have five (5) business days after receipt to reject the Purchase Order. By not rejecting the Purchase Order within five (5) business days, Supplier will have accepted the Purchase Order. Acceptance by Supplier is limited to the provisions proposed by Supplier or Purchaser shall apply. In addition, the parties agree that this Agreement and accepted Purchase Orders constitute a contract for the sale of goods and/or services and satisfy all statutory and legal formalities of a contract.

1.8 "Unemployment Insurance" shall mean the contribution required of Supplier, as an employer, in respect of, and measured by, the wages of its employees (or subcontractors) as required by any applicable federal, state or local unemployment insurance law or regulation.

1.9 "National Purchasing Partners" is a subsidiary of two nonprofit health care systems and provides group purchasing marketing and administrative support for governmental entities and non-profit institutions within the membership. National Purchasing Partners' membership includes participating public and non-profit entities across North America.

1.10 "Participating Agencies" shall mean members of National Purchasing Partners that Supplier for which Supplier has agreed to extend the terms of this Master Price Agreement pursuant to Article 2.5 and Attachment C herein.

## **ARTICLE 2 – AGREEMENT TO SELL**

2.1 Supplier hereby agrees to sell to Purchaser such Products as Purchaser may order from time to time by Purchase Order, all in accordance with and subject to the terms, covenants and conditions of this Agreement. Purchaser agrees to purchase those Products ordered by Purchaser by Purchase Order in accordance with and subject to the terms, covenants and conditions of this Agreement.

2.2 All Purchase Orders issued by Purchaser to Supplier for Products during the Term (as hereinafter defined) of this Agreement are subject to the provisions of this Agreement as though fully set forth in such Purchase Order. In the event that the provisions of this Agreement conflict with any Purchase Order issued by Purchaser to Supplier, the provisions of this Agreement shall govern. No other terms and conditions, including, but not limited to, those contained in Supplier's standard printed terms and conditions, on Supplier's order acknowledgment, invoices or otherwise, shall have any application to or effect upon or be deemed to constitute an amendment to or to be incorporated into this Agreement, any Purchase Order, or any transactions occurring pursuant hereto or thereto, unless this Agreement shall be specifically amended to adopt such other terms and conditions in writing by the parties.

2.3 Notwithstanding any other provision of this Agreement to the contrary, Purchaser shall have no obligation to order or purchase any Products hereunder and the placement of any Purchase Order shall be in the sole discretion of Purchaser. Without limiting the generality of the foregoing, the actual quantity of Products to be purchased hereunder shall be determined by Purchaser in its sole discretion. This Agreement is not exclusive. Supplier expressly acknowledges and agrees that Purchaser may purchase at its sole discretion, products which are identical or similar to the Products described in this Agreement from any third party.

2.4 In case of any conflict or inconsistency between any of the Contract Documents, the documents shall prevail and apply in the following order of priority:

- (i) This Agreement;
- (ii) Supplier's Proposal, including exceptions; and
- (iii) The RFP.

Supplier has provided a list of Exceptions to the RFP Solicitation identified in Supplier's Proposal. Supplier's list of Exceptions is approved in its entirety.

2.5 Extension of contract terms to National Purchasing Partners, LLC

2.5.1 Pursuant to Section 1.0 of the RFP, Supplier agrees to extend the same terms, covenants and conditions available to Purchaser under this Agreement to other government agencies that are members of National Purchasing Partners, that have executed a National Purchasing Partners IGA as a Participating Agency, and that wish to access this Agreement in accordance with Attachment C which is attached hereto and incorporated herein by reference ("Participating Agencies"); provided that each such Participating Agency, as well as all Lead Agency members, must identify the NPP-League of Oregon City Contract at the time the order is placed with Supplier. Each Participating Agency will be exclusively responsible for and deal directly with Supplier on matters relating to ordering, delivery, inspection, acceptance, invoicing, and payment for Products in accordance with the terms and conditions of this Agreement as if it were "Purchaser" hereunder. Any disputes between a Participating Public Agency and Supplier will be resolved directly between them under and in

accordance with the laws of the State in which the Participating Public Agency exists. Pursuant to 1.2A) and 3.2 of the RFP, Purchaser shall not incur any liability as a result of the access and utilization of this Agreement by other NPR Participating Agencies.

2.5.2 *This Solicitation meets Oregon public contracting requirements and may not be appropriate under, or meet Participating Agencies' procurement laws. Participating Agencies are urged to seek independent review by their legal counsel to ensure compliance with all local and state solicitation requirements.*

2.5.3 Supplier acknowledges execution of a Vendor Administration Fee Agreement with National Purchasing Partners, LLC, pursuant to Section 1.2D) of the RFP.

### **ARTICLE 3 – TERM AND TERMINATION**

3.1 The term of this Agreement shall commence on the date hereof and shall continue for four (4) years, expiring on July \_\_\_\_, 2016 (the "Original Term"); subject to any earlier termination as provided herein. Notwithstanding the foregoing, Purchaser may extend the term of this Agreement for four (4) additional periods of one (1) year each (each, an "Extension Term") by giving Supplier written notice no less than thirty (30) days prior to the expiration of the Original Term or preceding Extension Term. (The Original Term together with all Extension Terms is hereafter referred to as the "Term.")

3.2 Either party may terminate this Agreement by written notice to the other party if the other party breaches any of its obligations hereunder and fails to remedy the breach within thirty (30) days after receiving written notice of such breach from the non-breaching party.

### **ARTICLE 4 – PRICING, INVOICES, AND PAYMENT**

4.1 Purchaser shall pay Supplier for all Products ordered and delivered in compliance with the terms and conditions of this Agreement on the terms and at the discount, price or prices specified for each such Product on Attachment A. Unless Attachment A or Supplier's Proposal expressly provides otherwise, the prices for Products set forth on Attachment A hereto shall remain fixed during the entire Term of the Agreement and shall not be increased as a result of the quantity of Products ordered, the delivery time within which such Products are required to be delivered to Purchaser or for any other reason. Unless otherwise directed by Purchaser for expedited orders, Supplier shall utilize such common carrier for the delivery of Products as Supplier may select; provided, however, that for expedited orders Supplier shall obtain delivery services hereunder at rates and terms not less favorable than those paid by Supplier for its own account or for the account of any other similarly situated customer of Supplier.

4.2 Supplier shall submit original invoices to Purchaser in form and substance and format reasonably acceptable to Purchaser. All invoices must reference the Purchaser's Purchase Order number, contain an itemization of amounts for Products purchased during the applicable invoice period and any other information reasonably requested by Purchaser, and must otherwise

comply with the provisions of this Agreement and such reasonable requirements as may be prescribed by Purchaser from time to time. Invoices shall be addressed as directed by Purchaser.

4.3 Unless Attachment A or Supplier's Proposal (Attachment D) expressly provides otherwise, the prices specified on Attachment A include (i) all taxes and duties of any kind which Supplier is required to pay with respect to the sale of Products covered by this Agreement and (ii) all charges for packing, packaging and loading.

4.4 Notwithstanding any other agreement of the parties as to the payment of shipping/delivery costs, except as otherwise provided on Attachment A or Supplier's Proposal, all prices include delivery charges to Middletown, PA. Purchasing Agency is responsible for delivery charges from Middletown, PA to final destination, using the most cost effective carrier. Taxes will be added to all orders, unless a current tax exempt certificate is supplied at the time of order.

4.5 Except as specifically set forth on Attachment A or Supplier's Proposal, Purchaser shall not be responsible for any additional costs or expenses of any nature incurred by Supplier in connection with the provision of the Products, including without limitation travel expenses, clerical or administrative personnel, long distance telephone charges, etc. ("Incidental Expenses"). To the extent that Attachment A expressly requires Purchaser to reimburse Supplier for Incidental Expenses, and notwithstanding anything else set forth in this Agreement, including Attachment A, Purchaser shall not be responsible for any such reimbursement unless the expenses to be reimbursed are (i) approved, in each instance, in advance by Purchaser; and (ii) substantiated by appropriate receipts and related documentation. It is acknowledged and agreed that Purchaser may, as a condition of its approval of any such Incidental Expense reimbursement, require in each instance Supplier to utilize suppliers or service providers prescribed by Purchaser, which may include suppliers or service providers which are affiliated with Purchaser.

4.6 Supplier represents, warrants and covenants that the prices, charges and fees for Products set forth in this Agreement are at least favorable as the prices, charges and fees Supplier charges to other of its customers or clients for the same or substantially similar products provided under the same or substantially similar circumstances, terms, and conditions. If Supplier agrees or contracts with other clients or customers similarly situated during the Term of this Agreement, and offers or agrees to financial terms more favorable than those set forth herein (on the whole), Supplier hereby agrees that it will reduce the prices, charges and/or fees charged to Purchaser in respect of the Products hereunder to the most favorable rates received by those other clients or customers.

## **ARTICLE 5 - INSURANCE**

During the term of this Agreement, Supplier shall maintain at its own cost and expense (and shall cause any subcontractor to maintain) insurance policies providing insurance of the kind and in the amounts generally carried by reasonably prudent manufacturers in the industry, with one or more reputable insurance companies licensed to do business in the states where Products are to be sold hereunder. ZOLL MEDICAL CORPORATION maintains a deductible of up to \$100,000.00. ZOLL MEDICAL CORPORATION maintains cash revenues of \$50,000,000.00 on their balance sheets with no debt.



## **ARTICLE 6 – INDEMNIFICATION**

Supplier agrees that it shall indemnify, defend and hold harmless Purchaser, its respective officials, directors, employees and agents (collectively, the "Indemnities"), and National Purchasing Partners from and against any and all damages, claims, losses, expenses, costs, obligations and liabilities (including without limitation reasonable attorney's fees), suffered directly or indirectly by any of the Indemnities by reason of, or arising out of, (i) any breach of any covenant, representation or warranty made by Supplier in this Agreement, (ii) any failure by Supplier to perform or fulfill any of its obligations, covenants or agreements set forth in this Agreement, (iii) the negligence or intentional misconduct of Supplier, any subcontractor of Supplier, or any of their respective employees or agents, (iv) any failure of Supplier, its subcontractors, or their respective employees to comply with any Applicable Law, (v) any litigation, proceeding or claim by any third party relating in any way to the obligations of Supplier under this Agreement or Supplier's performance under this Agreement, (vi) any Employee Taxes or Unemployment Insurance, or (vii) any claim alleging that the Products or any part thereof infringe any third party's U.S. patent, copyright, trademark, trade secret or other intellectual property interest. Such obligation to indemnify shall not apply where the damage, claim, loss, expense, cost, obligation or liability is due to the breach of this Agreement by, or negligence or willful misconduct of, Purchaser or its officials, directors, employees, agents or contractors. In addition, Supplier shall not be liable for infringement claims related to nonstandard or special-order product, the design of which is provided to Supplier by Purchaser. The provisions of this Article shall survive the expiration or termination of this Agreement.

**LIMITATION OF LIABILITY: IN NO EVENT WILL EITHER PARTY BE LIABLE FOR ANY SPECIAL, INDIRECT, INCIDENTAL, CONSEQUENTIAL OR EXEMPLARY DAMAGES IN CONNECTION WITH OR ARISING OUT OF THIS AGREEMENT, INCLUDING, BUT NOT LIMITED TO, DAMAGES FOR INJURIES TO PERSONS OR TO PROPERTY OR LOSS OF PROFITS OR LOSS OF FUTURE BUSINESS OR REPUTATION, WHETHER BASED ON TORT OR BREACH OF CONTRACT OR OTHER BASIS, EVEN IF IT HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.**

## **ARTICLE 7 – WARRANTIES**

Purchaser shall refer to Supplier's Proposal for all Supplier and manufacturer express warranties, as well as those warranties provided under Attachment B herein.

## **ARTICLE 8 - INSPECTION AND REJECTION**

8.1 Purchaser shall have the right to inspect and test Products at any time prior to shipment, and within a reasonable time after delivery to the Purchaser's Destination. Products not inspected within a reasonable time after delivery shall be deemed accepted by Purchaser. The payment for Products shall in no way impair the right of Purchaser to reject nonconforming Products, or to avail itself of any other remedies to which it may be entitled.

8.2 If any of the Products are found at any time to be defective in material or workmanship, damaged, or otherwise not in conformity with the requirements of this Agreement or any applicable Purchase Order, as its exclusive remedy, Purchaser may at its option and at Supplier's sole cost and expense, elect either to (i) return any damaged, non-conforming or defective Products to Supplier for correction or replacement, or (ii) require Supplier to inspect the Products and remove or replace damaged, non-conforming or defective Products with conforming Products. If Purchaser elects option (ii) in the preceding sentence and Supplier fails promptly to make the necessary inspection, removal and replacement, Purchaser, at its option, may inspect and sort the Products and Supplier shall bear the cost thereof. Payment by Purchaser of any invoice shall not constitute acceptance of the Products covered by such invoice, and acceptance by Purchaser shall not relieve Supplier of its warranties or other obligations under this Agreement.

8.3 The provisions of this Article shall survive the expiration or termination of this Agreement.

## **ARTICLE 9 - SUBSTITUTIONS**

Except as otherwise permitted hereunder, Supplier may not make any substitutions of Products, or any portion thereof, of any kind without the prior written consent of Purchaser.

## **ARTICLE 10 - COMPLIANCE WITH LAWS**

10.1 Supplier agrees to comply with all Applicable Laws. Without limitation of the foregoing sentence, Supplier shall comply with all applicable equal employment opportunity, affirmative action, and all other contract clauses required by Applicable Law and shall, at Supplier's expense, secure and maintain in full force during the Term of this Agreement, any and all licenses, permits, approvals, authorizations, registrations and certificates, if any, required by Applicable Laws in connection with the performance of its obligations hereunder. At Purchaser's request, Supplier shall provide to Purchaser copies of any or all such licenses, permits, approvals, authorizations, registrations and certificates.

10.2 Purchaser has taken all required governmental action to authorize its execution of this Agreement and there is no governmental or legal impediment against Purchaser's execution of this Agreement or performance of its obligations hereunder.

## **ARTICLE 11 - PUBLICITY / CONFIDENTIALITY**

11.1 No news releases, public announcements, advertising materials, or confirmation of same, concerning any part of this Agreement or any Purchase Order issued hereunder shall be issued or made without the prior written approval of the parties. Neither party shall in any advertising, sales materials or in any other way use any of the names or logos of the other party without the prior written approval of the other party.

11.2 Any knowledge or information which Supplier or any of its affiliates shall have disclosed or may hereafter disclose to Purchaser, and which in any way relates to the Products covered by this Agreement shall not, unless otherwise designated by Supplier, be deemed to be

confidential or proprietary information, and shall be acquired by Purchaser, free from any restrictions, as part of the consideration for this Agreement.

### **ARTICLE 12 - RIGHT TO AUDIT**

Subject to Supplier's reasonable security and confidentiality procedures, Purchaser, or any third party retained by Purchaser, may at any time upon prior reasonable notice to Supplier, during normal business hours, audit the books, records and accounts of Supplier to the extent that such books, records and accounts pertain to sale of any Products hereunder or otherwise relate to the performance of this Agreement by Supplier. Supplier shall maintain all such books, records and accounts for a period of at least three (3) years after the date of expiration or termination of this Agreement. This Article 12 and Purchaser's rights hereunder shall survive the expiration or termination of this Agreement for a period of three (3) years after the date of such expiration or termination and Purchaser shall continue to have the right to audit during such period.

### **ARTICLE 13 - DELIVERY REQUIREMENTS**

**TIME IS OF THE ESSENCE WITH RESPECT TO EACH PURCHASE ORDER ISSUED HEREUNDER.** If Supplier for any reason anticipates difficulty in complying with the required delivery date, or in meeting any of the other requirements hereunder or under any Purchase Order, Supplier shall promptly notify Purchaser in writing. Except as otherwise provided in Article 18 below, if Supplier does not comply with the applicable delivery schedule, in addition to any other remedies it may have, Purchaser may require delivery by fastest method available and any actual out-of-pocket charges or costs resulting from such method (including, but not limited to, premium shipping rates, etc.), if any, must be fully prepaid and/or absorbed by Supplier without additional cost to Purchaser. It is Supplier's responsibility to comply with the delivery schedule applicable to each Purchase Order accepted by Supplier.

### **ARTICLE 14 - RISK OF LOSS AND PASSAGE OF TITLE**

Supplier shall have the risk of loss of or damage to any Products until passage of title to Purchaser. Purchaser shall have the risk of loss of or damage to the Products after title has passed to Purchaser. All products are shipped from Supplier FOB Shipping Point. Title to Products shall pass to Purchaser upon delivery of the Products to the common carrier.

### **ARTICLE 15 - REMEDIES**

Except as otherwise provided herein, any right or remedy of Supplier or Purchaser set forth in this Agreement shall not be exclusive, and, in addition thereto, Supplier and Purchaser shall have all rights and remedies under applicable law, including without limitation, equitable relief. The provisions of this Article shall survive the expiration or termination of this Agreement.

### **ARTICLE 16 - RELATIONSHIP OF PARTIES**

Supplier is an independent contractor and is not an agent, servant, employee, legal representative, partner or joint venturer of Purchaser. Nothing herein shall be deemed or construed as creating a joint venture or partnership between Supplier and Purchaser. Neither party has the power or authority to bind or commit the other.

### **ARTICLE 17 - NOTICES**

All notices required or permitted to be given or made in this Agreement shall be in writing. Such notice(s) shall be deemed to be duly given or made if delivered by hand, by certified or registered mail or by nationally recognized overnight courier to the address specified below:

If to Purchaser:

League of Oregon Cities  
c/o Jennie Messmer  
Local Government Center  
1201 Court St. NE, Suite 200  
Salem, OR 97301-4194

If to Supplier:

Lynn Conway  
269 Mill Road  
Chelmsford, MA 01824

with a copy to:

Bruce R. Busch  
Chief Legal Counsel  
National Purchasing Partners, LLC  
1100 Olive Way, Suite 1020  
Seattle, WA 98101

Either party may change its notice address by giving the other party written notice of such change in the manner specified above.

### **ARTICLE 18 - FORCE MAJEURE**

Delay in performance or non-performance of any obligation contained herein shall be excused to the extent such failure or non-performance is caused by force majeure. For purposes of this Agreement, "force majeure" shall mean any cause or agency preventing performance of an obligation which is beyond the reasonable control of either party hereto, including without limitation, fire, flood, sabotage, shipwreck, embargo, strike, explosion, labor trouble, accident, riot, acts of governmental authority (including, without limitation, acts based on laws or regulations now in existence as well as those enacted in the future), acts of God, and delays or

failure in obtaining raw materials, supplies or transportation. A party affected by force majeure shall promptly provide notice to the other, explaining the nature and expected duration thereof, and shall act diligently to remedy the interruption or delay if it is reasonably capable of being remedied. In the event of a force majeure situation, deliveries or acceptance of deliveries that have been suspended shall not be required to be made upon the resumption of performance.

### **ARTICLE 19 - WAIVER**

No delay or failure by either party to exercise any right, remedy or power herein shall impair such party's right to exercise such right, remedy or power or be construed to be a waiver of any default or an acquiescence therein; and any single or partial exercise of any such right, remedy or power shall not preclude any other or further exercise thereof or the exercise of any other right, remedy or power. No waiver hereunder shall be valid unless set forth in writing executed by the waiving party and then only to the extent expressly set forth in such writing.

### **ARTICLE 20 - PARTIES BOUND; ASSIGNMENT**

This Agreement shall inure to the benefit of and shall be binding upon the respective successors and assigns of the parties hereto, but it may not be assigned in whole or in part by Supplier without the prior written consent of Purchaser which shall not be unreasonably withheld or delayed. Supplier shall not delegate its duties under this Agreement nor assign monies due or to become due to it hereunder without prior written consent of Purchaser. Purchaser may freely assign this Agreement to an instrumentality thereof or to a third party responsible for administering this Agreement on behalf of Purchaser.

### **ARTICLE 21 - SEVERABILITY**

To the extent possible, each provision of this Agreement and any Purchase Order shall be interpreted in such a manner as to be effective and valid under applicable law. If any provision of this Agreement or any Purchase Order issued in accordance with this Agreement is declared invalid or unenforceable, by judicial determination or otherwise, such provision shall not invalidate or render unenforceable the entire Agreement or Purchase Order, but rather the entire Agreement or Purchase Order shall be construed as if not containing the particular invalid or unenforceable provision or provisions and the rights and obligations of the parties shall be construed and enforced accordingly.

### **ARTICLE 22 - INCORPORATION; ENTIRE AGREEMENT**

22.1 All the provisions of the Attachments hereto are hereby incorporated herein and made a part of this Agreement. In the event of any apparent conflict between any provision set forth in the main body of this Agreement and any provision set forth in the Attachments, including the RFP and/or Supplier's Proposal, the provisions shall be interpreted, to the extent possible, as if they do not conflict. In the event that such an interpretation is not possible, the provisions set forth in the main body of this Agreement shall control.

22.2 This Agreement (including Attachments and Contract Documents hereto) constitutes the entire agreement of the parties relating to the subject matter hereof and supersedes any and all prior written and oral agreements or understandings relating to such subject matter.

### ARTICLE 23 - HEADINGS

Headings used in this Agreement are for convenience of reference only and shall in no way be used to construe or limit the provisions set forth in this Agreement.

### ARTICLE 24 - MODIFICATIONS

This Agreement may be modified or amended only by a writing executed by both parties hereto.

### ARTICLE 25 - GOVERNING LAW

This Agreement shall be governed by and interpreted in accordance with the laws of the state in which the Purchaser exists, without regard to its choice of law provisions.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the day and year first written above.

PURCHASER:

By: 

Name: Michael J. McCauley

Title: Executive Director

LEAGUE OF OREGON CITIES

Dated: 7/30/12

SUPPLIER:

By: 

Name: Lynn Conaway

Title: V.P., Strategic Accts.

ZOLL MEDICAL CORPORATION

Dated: 7-23-12

**ATTACHMENT A**

to Purchase Agreement dated July \_\_\_\_\_, 2012 by and between **SUPPLIER** and **PURCHASER**.

**PRODUCTS, SERVICES, SPECIFICATIONS AND PRICES**

ZOLL MEDICAL CORPORATION offers the products and services to NPP members pursuant to the Price List provided in Supplier's Proposal under Tab 6. Pricing for non-standard, special-order products shall be negotiated by the parties.

Supplier shall offer FOB shipping Point and Free Freight. Taxes will be added to all orders, unless a current tax-exempt certificate is supplied at the time of order.

Pricing contained in this Attachment A shall be extended to all National Purchasing Partner members throughout the United States upon execution of the National Purchasing Partners Intergovernmental Cooperative Purchase Agreement Participating Agency Endorsement and Authorization.

**ATTACHMENT B**

to Purchase Agreement dated July \_\_\_\_\_, 2012 by and between **SUPPLIER** and **PURCHASER**.

**ADDITIONAL SELLER WARRANTIES**

To the extent possible, Supplier will make available all warranties from third party manufacturers of Products not manufactured by Supplier, as well as all warranties identified in this Agreement and Supplier's Proposal.



## ATTACHMENT C

to Purchase Agreement dated July \_\_\_\_\_, 2012 by and between SUPPLIER and PURCHASER.

### PARTICIPATING AGENCIES

Purchaser served as the Lead Contracting Agency in cooperation with National Purchasing Partners, its subsidiary, FireRescue GPO, and on behalf of other government agencies that desire to access the Master Price Agreement. Supplier must deal directly with any Participating Agency concerning the placement of orders, issuance of the purchase orders, contractual disputes, invoicing, and payment. The Purchaser is acting as "Lead Contracting Agency" for the Participating Agencies and shall not be held liable for any costs, damages, etc., incurred by any other Participating Agency.

The subsequent contract shall be construed to be in accordance with and governed by the laws of the State in which the Participating Agency exists. Each Participating Agency is required to execute a National Purchasing Partners Member Intergovernmental Cooperative Purchasing Agreement ("IGA"), all as set forth on the National Purchasing Partners web site, [www.mynpp.com](http://www.mynpp.com), under the ZOLL MEDICAL CORPORATION Contract Data Sheet. The IGA allows the Participating Agency to purchase products from the Supplier in accordance with each Participating Agency's legal requirements.

**ATTACHMENT D**

to Purchase Agreement dated July \_\_, 2012 by and between **SUPPLIER** and **PURCHASER**.

**Supplier's Proposal**

**(The Supplier's Proposal is not attached hereto.)**

**(The Supplier's Proposal is incorporated herein.)**

**ATTACHMENT E**

to Purchase Agreement dated July \_\_\_\_\_, 2012 by and between **SUPPLIER** and **PURCHASER**.

**Purchaser's Request for Proposal**

**(The Purchaser's Request for Proposal is not attached hereto.)**

**(The Purchaser's Request for Proposal is incorporated herein.)**

**ATTACHMENT F**

to Purchase Agreement dated July \_\_\_\_, 2012 by and between **SUPPLIER and PURCHASER.**

**ZOLL MEDICAL CORPORATION ADDITIONAL TERMS OF PURCHASE**

**League of Oregon Cities**  
**Automatic Electronic Defibrillators and Clinical Defibrillators**  
**Solicitation Synopsis - RFP No. 520**

**Intent**

The League of Oregon Cities (LOC), in conjunction with National Purchasing Partners, LLC (NPP), served as Lead Agency to solicit proposals from Automatic Electronic Defibrillator and Clinical Defibrillator providers to service the LOC and NPP membership. The published Request for Proposal (RFP) contained provisions that permitted all members of LOC and NPP throughout the nation to "piggy-back" off the resulting Master Price Agreement.

**Determination for issuing RFP**

LOC has determined that it is either not practicable or not advantageous for LOC to procure Automatic Electronic Defibrillators or Clinical Defibrillators using competitive sealed bidding. Competitive sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, prohibits revision of the offers, and uses price as the predominate deciding factor. Such limitations prevent LOC from awarding the most advantageous contract(s) for LOC and its members.

**Procedure**

LOC issued a RFP (520) on April 11, 2012.

The RFP was published in the Oregon Daily Journal of Commerce on April 17 and April 24, 2012.

The RFP was posted to the following web sites: [www.mynpp.com](http://www.mynpp.com), [www.orcities.org](http://www.orcities.org), and [www.findrfp.com](http://www.findrfp.com)

The text of the published notice of solicitation is as follows:

The League of Oregon Cities intends to enter into a Master Agreement for Automatic Electronic Defibrillators and Clinical Defibrillators. The intent of this Interstate Cooperative Procurement Solicitation is to source Proposers through a competitively solicited Master Price Agreement offering Defibrillators to National Purchasing Partners, LLC ("NPP") dba Fire Rescue GPO and Public Safety GPO members locally and nationwide, reduce expenses by eliminating multiple bids and/or proposals by Participating Agencies and multiple responses by Proposers and obtain discounted pricing through volume purchasing.

Consideration will be given to Proposers who are capable of servicing the League of Oregon Cities within the state of Oregon as well as Proposers with a strong national presence for a vast array of Defibrillators for use by various government agencies nationwide.

For information or a copy of the Request for Proposal, contact NPP, Lindsey Larson at (877) 329-8847 or [lindsey.larson@mynpp.com](mailto:lindsey.larson@mynpp.com). The League of Oregon Cities reserves the right to reject any or all proposals or to waive any specification or requirement when determined to be in the best interest of the League of Oregon Cities. The deadline for submitting proposals is **Wednesday, May 23, 2012 at 2:00 p.m.** All proposals must be signed, sealed, and addressed to:

**Mailing Address:**

LOC AUTOMATIC ELECTRONIC DEFIBRILLATORS AND CLINICAL  
DEFIBRILLATORS RFP  
C/O JENNIE MESSMER  
LOCAL GOVERNMENT CENTER  
1201 Court St. NE, Suite 200  
Salem, OR 98301-4194

**Physical Address for Hand or Ground Transportation Delivery:**

LOC AUTOMATIC ELECTRONIC DEFIBRILLATORS AND CLINICAL  
DEFIBRILLATORS RFP  
C/O JENNIE MESSMER  
LOCAL GOVERNMENT CENTER  
1201 Court St. NE, Suite 200  
Salem, OR 98301-4194

and marked "Solicitation 520 for Automatic Electronic Defibrillators and Clinical Defibrillators"

**NOTE: LEAGUE OF OREGON CITIES PUBLISHES ITS SOLICITATIONS IN THE DAILY JOURNAL OF COMMERCE AND ONLINE. SOLICITATIONS ARE AVAILABLE FOR VIEWING AND/OR DOWNLOADING AT THE FOLLOWING INTERNET ADDRESSES: [www.oregocities.org](http://www.oregocities.org), [findrfp.com](http://findrfp.com) AND [www.nppgovernment.com](http://www.nppgovernment.com)**

LOC received one proposal from the following vendors:

1. Zoll Medical Corporation
2. Physio-Control

A copy of the log book for proposals received is attached hereto.

A copy of the Affidavit of Mailing to potential proposers is attached hereto.

A copy of the Affidavit of Publication is attached hereto.

Proposals were evaluated over a two-week period by LOC based on the criteria contained in the RFP.

LOC reviewed a summary of the recommendations and selected the successful proposer.

## **Evaluation**

The evaluation was based on the following criteria as described in the RFP (weighted):

### **3.13 EVALUATION OF PROPOSAL – SELECTION FACTORS:**

A Proposal Analysis Committee shall be appointed by the Lead Contracting Agency in conjunction with NPP on behalf of its membership to evaluate each Proposal and prepare a scoring of each Proposal to the responses as solicited in the original request. Each Proposal received and reviewed shall be awarded points under each criterion. The maximum points awarded in each criterion are provided in parenthesis below. Points awarded under 3.13.1 to Proposers with a national presence shall not negatively impact local Proposers. At the Lead Contracting Agency's option, Proposers may be invited to make presentations to the Evaluation Committee. Best and Final Offers and/or Negotiations may be conducted, as needed, with the highest rated Proposer(s). Proposals will be evaluated on the following criteria.

#### **3.13.1 Criteria for Proposers with national presence (150).**

- (1) (50) PROVEN EXPERIENCE of the Proposer's success in providing products and services on a nationwide basis in a timely manner.
- (2) (50) NATIONAL COVERAGE - The quantity and location of distribution centers.
- (3) (50) MARKETING – The Proposer's marketing plan to promote this contractual agreement to Public Agencies nationwide (Section 2.5).

#### **3.13.2 Criteria for all Proposers (550)**

- (1) (200) PRICING - Product price analysis and/or price discounts proposed based on Specifications (ATTACHMENT A).
- (2) (50) MARKETING – The Proposer's marketing plan to promote this contractual agreement to Public Agencies within the state of Oregon (Section 2.5).
- (3) (50) Customer Service support dedicated to Lead Contracting and Participating Agencies.
- (4) (100) Completeness of the proposal package and the degree to which the Proposer responds to all requirements of the Specifications (ATTACHMENT A).
- (5) (100) Product Safety and Service and warranty data submitted.
- (6) (50) Capability of meeting delivery timelines.

#### **3.13.3 Additional criteria/preferences that are not awarded points.**

3.13.3.1 Pursuant to ORS 279A.125, Lead Contracting Agency shall give

preference to the procurement of goods manufactured from recycled materials.

3.13.3.2 Pursuant to ORS 279A.120, Lead Contracting Agency shall give preference to good and services that have been manufactured or produced within the State of Oregon if price, fitness, availability and quality are otherwise equal; and the Lead Contracting Agency shall add a percent increase to the proposal of a nonresident Proposer equal to the percent, if any, of the preference given to the Proposer in the state in which the Proposer resides. All Proposers shall identify the state to which it is a resident bidder.

3.13.3.3 Proposer shall comply with all federal, state and local laws applicable to the work under the Master Price Agreement awarded as a result of this Solicitation, including, without limitation, the provisions of ORS 279B.020, 279B.220, 279B.230, 279B.235, 279C.515(1), 279C.530 and 279C.540(9)(b), as set forth on Exhibit 1, attached hereto and incorporated herein by this reference.

3.13.3.4 Pursuant to Section 1.6, the Lead Contracting Agency encourages Minority and Women-owned Small Business Proposers to submit proposals.

**The evaluation committee selected Zoll Medical Corporation as the local and national Proposer.**

### **Pricing Structure**

Core list pricing per unit – See Price List Attachment to Proposal.

### **Product Offering Limitations**

Oregon Public Agencies are prohibited from use of products and services offered under the contract that are already provided by qualified nonprofit agencies for disabled individuals as listed on the Department of Administrative Service's Procurement List ("Procurement List") pursuant to ORS 279.835-.855. See [www.OregonRehabilitation.org/grf](http://www.OregonRehabilitation.org/grf) for more information. Supplier will not sell products and services identified on the Procurement List (e.g., reconditioned toner cartridges) to Purchaser or Participating Agencies within the state of Oregon or to public institutions in other states with similar restrictions.





**FIRE RESCUE**  
**GROUP PURCHASING**  
 www.fire-rescue-gpo.com



**PUBLIC SAFETY**  
**GROUP PURCHASING**  
 www.publicsafety-gpo.com

**RFP PROPOSAL RECEIPT LOG**

Solicitation # 520  
 Due Date 5/23/2012  
 Time 2:00pm

National Purchasing Partners (NPP) dba FireRescue GPO and PublicSafety GPO has received the following responses to the solicitation listed above.

Name 2011 Medical Corp. Date & Time 5/21/2012 @ 9:55 am  
 Shipping Carrier \_\_\_\_\_ Notes \_\_\_\_\_

Name Rysio-Control Date & Time 5/30/12 @ 2:37pm  
 Shipping Carrier \_\_\_\_\_ Notes Orig. pkg. recvd. b/f deadline

Name \_\_\_\_\_ Date & Time \_\_\_\_\_  
 Shipping Carrier \_\_\_\_\_ Notes \_\_\_\_\_

Name \_\_\_\_\_ Date & Time \_\_\_\_\_  
 Shipping Carrier \_\_\_\_\_ Notes \_\_\_\_\_

Name \_\_\_\_\_ Date & Time \_\_\_\_\_  
 Shipping Carrier \_\_\_\_\_ Notes \_\_\_\_\_

Name \_\_\_\_\_ Date & Time \_\_\_\_\_  
 Shipping Carrier \_\_\_\_\_ Notes \_\_\_\_\_

***I hereby certify that the above proposals were received prior to the due date and time listed:***

Signed M. Allen

Signed 5/30/12

Printed \_\_\_\_\_

Printed \_\_\_\_\_

Date \_\_\_\_\_

Date \_\_\_\_\_

Note: Staff will initial each entry and note the last response received, lining out the remaining spaces.

**AFFIDAVIT OF MAILING**

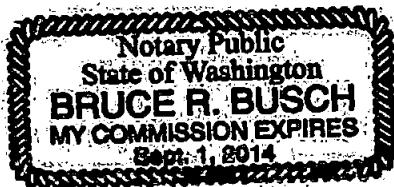
STATE OF WASHINGTON )  
 ) ss.  
 COUNTY OF KING )

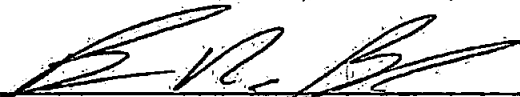
I, Jonathan Honari, being first duly sworn on oath, deposes and states that I am a Contract Manager for National Purchasing Partners, a group purchasing organization. On April 12, 2012, I caused to be deposited in the United States mail at Seattle, King County, Washington, with first class postage prepaid, one each copy of the attached NOTICE OF SOLICITATION for the MASTER AGREEMENT FOR AUTOMATIC ELECTRONIC DEFIBRILLATORS AND CLINICAL DEFIBRILLATORS to the following addresses:

|  |  |  |
|--|--|--|
| Zoll Medical Corporation<br>269 Mill Road<br>Chelmsford, MA 01824-4105                           | HeartSafe America, Inc<br>13731 Omega Rd.<br>Dallas, TX 75244-4517                         | Philips Medical Systems<br>3000 Minuteman Road<br>Andover, MA 01810              |
| Philips<br>Attn: Heather McLeod<br>1928 E. Highland Ave. Ste F 104-414<br>Phoenix, AZ 85016-4626 | Physio Control<br>11811 Willows Road NE<br>Redmond, WA 98052                               | DXE Medical, Inc<br>1001 Flagpole Court<br>Brentwood, TN 37027                   |
| AED Professionals<br>General Medical Devices, Inc.<br>348 W. Colfax St.,<br>Palatine, IL 60067   | American AED, Inc.<br>405 N.W. 10 <sup>th</sup> Terrace<br>Hallandale Beach, FL 33009-3105 | Welch Allyn, Inc.<br>4341 State Street Road<br>Skaneateles Falls, NY 13153-0220  |
| Buckeye Medical<br>2097 E Washington Street, Ste 1E<br>Colton, CA 92324-4719                     | Henan Medical<br>8276 N.W. 68 <sup>th</sup> Street<br>Miami, FL 33166                      | Absolute Medical Equipment<br>455 Route 306 Suite 112<br>Wesley Hills, NY 10952  |
| Cardiac Science, Inc.<br>3303 Monte Villa Pkwy #100<br>Bothell, WA 98021-8969                    | Defibtech, LLC<br>741 Boston Post Road, Ste 201<br>Guilford, CT 06437                      | HeartSine Technologies, Inc.<br>121 Friends Lane, Suite 400<br>Newtown, PA 18940 |

  
 Jonathan Honari

SUBSCRIBED AND SWORN TO before me this 12<sup>th</sup> day of April, 2012 by Jonathan Honari.



  
 NOTARY PUBLIC in and for the State of  
 Washington, residing at Seattle  
 My commission expires: 9-1-2014

# DJC

921 SW Washington, Suite 210 / Portland, OR 97205  
(503)226-1311 FAX (503) 222-5358

STATE OF OREGON, COUNTY OF MULTNOMAH, -ss.

I, MARC CAPLAN, being first duly sworn, depose and say that I am a Manager of the DAILY JOURNAL OF COMMERCE, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH and WASHINGTON as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the

REQUEST FOR PROPOSALS

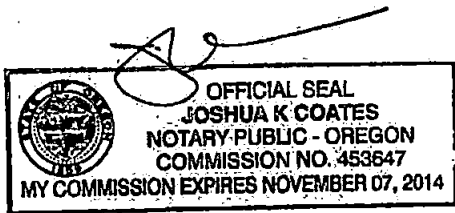
LEAGUE OF OREGON CITIES - AUTOMATIC ELECTRONIC DEFIBRILLATORS & CLINICAL DEFIBRILLATORS

a printed copy of which is attached, was published in the entire issue of this newspaper for 2 time(s) in the following issues:

04/17/2012, 04/24/2012.



Subscribed and sworn to before me this 25th day of April, 2012.



**LEAGUE OF OREGON CITIES**  
**AUTOMATIC ELECTRONIC**  
**DEFIBRILLATORS AND CLINICAL**  
**DEFIBRILLATORS**

Proposals due 2:00 pm, May 23  
**REQUEST FOR PROPOSALS**

The League of Oregon Cities intends to enter into a Master Agreement for Automatic Electronic Defibrillators and Clinical Defibrillators. The intent of this Interstate Cooperative Procurement Solicitation is to source Proposers through a competitively solicited Master Price Agreement offering Defibrillators to National Purchasing Partners, LLC ("NPP"), dba Fire, Rescue, GPO and Public Safety. GPO members locally and nationwide, reduce expenses by eliminating multiple bids and/or proposals by Participating Agencies and multiple responses by Proposers and obtain discounted pricing through volume purchasing.

Consideration will be given to Proposers who are capable of servicing the League of Oregon Cities within the state of Oregon as well as Proposers with a strong national presence for a vast array of Defibrillators for use by various government agencies nationwide.

Bids shall be submitted to the City Engineer, City of Woodburn, 190 Garfield St., Woodburn, OR 97071. Bids shall be submitted in a plain sealed envelope bearing the Bidder's name, the name of the project, and the date and time of the opening, and shall be marked "Bid No. 2012-09" and Bidders shall indicate on the Bid Proposal Form that Bidder will comply with the provisions of Chapter 278B, ORS.

Proposals shall be addressed to the City Engineer, City of Woodburn, 190 Garfield St., Woodburn, OR 97071. Bids shall be opened and read May 3, 2012 and will thereafter be publicly opened at 10:00 AM, Thursday, May 3, 2012 at City Hall Annex, City of Woodburn, OR at City Hall Annex.

2011-12 Miscellaneous Street Resurfacing Improvements will be received by the City of Woodburn, OR at City Hall Annex, 190 Garfield St. until 10:00 AM, Thursday, May 3, 2012 and will thereafter be publicly opened and read.

Sealed bids for the construction of PROJECT FILE #: 2012-07-28 BID No. 2012-09 INVITATION TO BID Bids due 10:00am, May 3

**RESURFACING IMPROVEMENTS**

NATIONAL PURCHASING PARTNERS  
Attn: LINDSEY LARSON  
1100 OLIVE WAY, STE 1020  
SEATTLE, WA 98101

Order No.: 10182819  
Client's Reference No.: