

RESOLUTION NO. 2018 - 266

A RESOLUTION BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA, AUTHORIZING THE COUNTY ADMINISTRATOR, OR DESIGNEE, TO AWARD RFP NO: 18-49 AND TO EXECUTE AGREEMENT FOR DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL SECURITY SYSTEM FOR SJC DETENTION CENTER - PHASE 1 - SYSTEM INVESTIGATION & DEVELOPMENT.

RECITALS

WHEREAS, the County desires to enter into a contract with Miller Electric Company to complete Phase 1 - System Investigation & Development in accordance with RFP No: 18-49; and

WHEREAS, the scope of the services shall include a thorough investigation of the proposed replacement system against the SJC Detention Center's current system and operations to determine a final, customized product solution, which shall be proposed to the County in accordance with RFP No: 18-49; and

WHEREAS, through the County's formal RFP process, Miller Electric Company was determined to be the highest ranking firm to enter into contract with the County to perform the work referenced above; and

WHEREAS, the County has reviewed the terms, provisions, conditions and requirements of the proposed contract (attached hereto, an incorporated herein) and finds that entering into contracts to complete the work services serves a public purpose.

WHEREAS, the contract will be finalized after negotiations but will be in substantial conformance with the attached draft contract.

NOW, THEREFORE BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA, as follows:

Section 1. The above Recitals are incorporated by reference into the body of this Resolution and such Recitals are adopted as finds of fact.

Section 2. The County Administrator, or designee, is hereby authorized to award RFP 18-49 to Miller Electric Company, enter into negotiations, and upon successful negotiations, to execute an contract to provide the services set forth therein.

Section 3. Upon board approval, the County Administrator, or designee, is authorized to enter into negotiations, and upon successful negotiations, execute an agreement in substantially the same form and format as the attached draft on behalf of the County to provide the scope of services as specifically provided in RFP 18-49.

Section 4. To the extent that there are typographical and/or administrative errors that do not change the tone, tenor, or concept of this Resolution, then this Resolution may be revised without subsequent approval by the Board of County Commissioners.

PASSED AND ADOPTED by the Board of County Commissioners of St. Johns County, Florida, this 21st day of August, 2018.

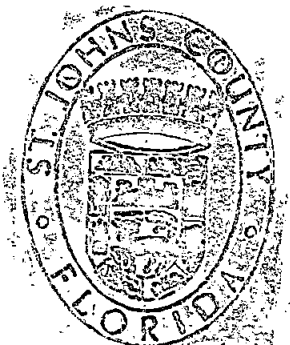
**BOARD OF COUNTY COMMISSIONERS OF
ST. JOHNS COUNTY, FLORIDA**

By: Henry Dean
Henry Dean, Chair

**ATTEST: ST. JOHNS COUNTY, FL
CLERK OF COURT - Hunter S. Conrad, Clerk**

By: Pam Halterman
Deputy Clerk

RENDITION DATE 8/24/18





CONTRACT AGREEMENT

RFP NO: 18-49; Development, Installation & Implementation of Access Control Security System for SJC Detention Center – Phase 1: Investigation & Development
Master Contract #: _____

This Contract Agreement, (“Agreement”) is made as of this _____ day of _____, 2018, (“Effective Date”), by and between **St. Johns County, FL** (“County”), a political subdivision of the State of Florida, with principal offices located at 500 San Sebastian View, St. Augustine, FL 32084, and **Miller Electric Company** (“Contractor”), authorized to do business in the State of Florida, with mailing address: 2251 Rosselle Street, Jacksonville, FL 32204; Phone: (407) 775-2017; and Email: abowman@mecojax.com.

In consideration of the mutual promises contained herein, the County and the Contractor agree as follows:

ARTICLE 1 – DURATION and EXTENSION

This Agreement shall become effective upon the Effective Date shall be in effect for a period of six (6) calendar months, and may be extended as necessary to complete the required services, upon satisfactory performance by the Contractor, mutual agreement by both parties, and the availability of funds. While this Agreement may be renewed as stated in this Article, it is expressly noted that the County is under no obligation to extend this Agreement. It is further expressly understood that the option of extension is exercisable only by the County, and only upon the County’s determination that the Contractor satisfactorily performed the Services noted in the Contract Documents.

ARTICLE 2 - ENUMERATION OF CONTRACT DOCUMENTS

The term “Contract Documents” shall include all RFP Documents and any addenda/exhibits thereto; all Specifications; this Agreement, any duly executed amendments, addenda, and/or exhibits hereto; and any and all Change Orders.

ARTICLE 3 - SERVICES

The Contractor’s responsibility under this Agreement is to provide any and all labor, materials, equipment, transportation, and supervision necessary to complete Phase 1 – System Investigation & Development, and to provide any and all work necessary to develop a comprehensive proposal for submittal to the County for review, approval, and submittal to the BOCC, as specified in the Scope of Work, proposed by the Contractor, approved by the County in accordance with RFP No: 18-49 and as otherwise provided in the Contract Documents.

Services provided by the Contractor shall be under the general direction of St. Johns County _____ Construction Services Department, in conjunction with the St. Johns County Sheriff’s Office or other authorized County designee, who shall act as the County’s representative throughout the duration of this Agreement.

ARTICLE 4 – SCHEDULE

The Contractor shall perform the required Services according to the schedule submitted and approved by the County. No changes to said schedule shall be made without prior written authorization from the County’s representative.

ARTICLE 5 – COMPENSATION/BILLING/INVOICES

- A. The County shall compensate the Contractor an amount not to exceed seventy six thousand seven hundred dollars (\$76,700.00) according to the proposal, which shall include any and all direct and indirect costs, and reimbursable expenses. The maximum amount available as compensation to Contractor under this Agreement shall not exceed the amount stated above without the County’s express written approval, and amendment to this Agreement.
- B. It is strictly understood that Contractor is not entitled to the above-referenced amount of compensation. Rather, Contractor’s compensation is based upon Contractor’s adhering to the Scope of Work, detailed in this Agreement. As such, the Contractor’s compensation is dependent upon satisfactory completion and delivery of all work product and deliverables noted in the Scope of Work, and detailed in this Agreement.
- C. The Contractor shall bill the County for services satisfactorily performed, and materials satisfactorily delivered on a monthly basis. The signature of the Contractor’s authorized representative on the submitted invoice shall constitute the Contractor’s certification to the County that:

1. The Contractor has billed the County for all services rendered by it and any of its sub-contractors or materials suppliers through the date of the invoice;
 2. As of the date of the invoice, no other outstanding amounts are due from the County to the Contractor for services rendered;
 3. The reimbursable expenses, if any, have been reasonably incurred; and
 4. The amount requested is currently due and owing.
- D. Though there is no billing form or format pre-approved by either the County, or the Contractor, bills/invoices submitted by the Contractor shall include a detailed written report of the Work accomplished in connection with the Scope of Work, and must be submitted with a Monthly Invoicing Form 1551, as provided by the County. The County may return a bill/invoice from the Contractor, and request additional documentation/information. Under such circumstances, the timeframe for payment will be extended by the time necessary to receive a verified bill/invoice.
- E. The Contractor's acceptance of the County's payment of an invoiced amount shall release the County from any claim by the Contractor, or by the Contractor's Contractors or sub-Contractors, for work performed but not invoiced during the time period indicated on the invoice for which payment was issued.
- F. Unless otherwise notified, bills/invoices should be delivered to:
- St. Johns County Construction Services Department
Attn: Raquel Moore
2416 Dobbs Road
St. Augustine, FL 32086
- G. FINAL INVOICE: In order for the County and the Contractor to reconcile/close their books and records, the Contractor shall clearly indicate "Final Invoice" on the Contractor's final bill/invoice to the County. Such indication establishes that all services have been satisfactorily performed and that all charges and costs have been invoiced to the County and that there is no further Work to be performed under this Agreement.

ARTICLE 6 – TRUTH-IN-NEGOTIATION CERTIFICATE

The signing of this Agreement by the Contractor shall act as the execution of a truth-in-negotiation certificate certifying that wage rates and other factual unit costs supporting the compensation are accurate, complete, and current as of the date of this Agreement.

The original contract price and any additions thereto shall be adjusted to exclude any significant sums by which the County determines the contract price was increased due to inaccurate, incomplete, or noncurrent wage rates and other factual unit costs. All such contract adjustments shall be made within one (1) year following the end of the Agreement.

ARTICLE 7 – ARREARS

The Contractor shall not pledge the County's credit or make it a guarantor of payment or surety for any contract, debt, obligation, judgement, lien, or any form of indebtedness. The Contractor further warrants and represents that it has no obligation or indebtedness that would impair its ability to fulfill the terms of this Agreement.

ARTICLE 8 – TERMINATION

- A. This Agreement may be terminated by the County without cause upon at least thirty (30) calendar days advance written notice to the Contractor of such termination without cause.
- B. This Agreement may be terminated by the County with cause upon at least fourteen (14) calendar days advance written notice of such termination with cause. Such written notice shall indicate the exact cause for termination.

ARTICLE 9 – NOTICE OF DEFAULT/RIGHT TO CURE

- A. Should the Contractor fail to perform (default) under the terms of this Agreement, then the County shall provide written notice to the Contractor, which such notice shall include a timeframe of no fewer than seven (7) calendar days in which to cure the default. Failure to cure the default within the timeframe provided in the notice of default (or any

such amount of time as mutually agreed to by the parties in writing), shall constitute cause for termination of this Agreement.

- B. Consistent with other provisions in this Agreement, Contractor shall be paid for services authorized and satisfactorily performed under this Contract up to the effective date of termination.
- C. Upon receipt of a notice of termination, except as otherwise directed by the County in writing, the Contractor shall:
 - 1. Stop work on the date to the extent specified.
 - 2. Terminate and settle all orders and subcontracts relating to the performance of the terminated work.
 - 3. Transfer all work in process, completed work, and other material related to the terminated work to the County.
 - 4. Continue and complete all parts of the work that have not been terminated.

ARTICLE 10 – PERSONNEL

The Contractor represents that it has, or shall secure at its own expense, all necessary personnel required to perform the Work as provided in the Contract Documents. It is expressly understood that such personnel shall not be employees of, or have any contractual relationship with the County.

All Work required hereunder shall be performed by the Contractor, or under its supervision. All personnel engaged in performing the Work shall be fully qualified and, if required, authorized or permitted under federal, state and local law to perform such Work.

Any changes or substitutions in the Contractor's key personnel must be made known to the County's representative and written approval granted by the County before said change or substitution can become effective.

The Contractor warrants that all Work shall be performed by skilled and competent personnel to the highest professional standards in the field. The Contractor is responsible for the professional quality, technical accuracy, and timely completion of all work performed hereunder, and shall correct or revise any errors or deficiencies in the Work, without additional compensation.

ARTICLE 11 – BACKGROUND SCREENINGS

The Contractor shall be required to perform background screenings on any and all employees and other personnel, including subcontractors that will perform services, at any time, on County property, under the awarded Contract. The Contractor shall certify, in writing, that all personnel proposed to perform work under the awarded Contract have been screened through the appropriate method outlined below, prior to any work being performed. Any and all Contractor provided personnel performing services on County property, under the awarded Agreement, must be properly screened, and must meet the criteria provided below:

- A. Level I Background Screenings are required for any and all Contractor provided personnel performing services on County property. Background screenings include, but are not limited to, national and local criminal history, driver license record, national sexual offender, and employment history.
- B. Level II Background Screenings are required for any and all Contractor provided personnel as specified in Chapter 435.06, Florida Statutes.
- C. Contractor provided personnel who undergo a Level I or Level II Background Screening and who are awaiting final disposition of a felony case, or who, in the past ten (10) years were found guilty of a felony offense, have had adjudication withheld in a felony case, entered into a pre-trial intervention in a felony case, or have been found guilty of any crimes involving drugs and/or theft may not perform any services under the awarded Agreement, if it is determined that the arrest record and/or the Court's action is relevant to the position and therefore makes the individual unsuitable to perform services on County property.
- D. The awarded Contractor shall be required to make any and all records from background screenings of Contractor provided personnel available to the County for review/audit, upon request from the County. The Contractor shall be responsible for obtaining any and all necessary permissions from the screened individuals allowing the transmission of records to the County for review.
- E. Any and all subcontractors performing work under the direction of the Contractor shall be required to comply with the same background check requirements as provided herein.

ARTICLE 12 – SUBCONTRACTING

The County reserves the right to approve the use of any subcontractor, or to reject the selection of a particular subcontractor, and to inspect all facilities of any subcontractors in order to make a determination as to the capability of the subcontractor to perform the Work described in the Contract Documents. The Contractor is encouraged to seek minority and women business enterprises for participation in subcontracting opportunities.

If a subcontractor fails to satisfactorily perform in accordance with the Contract Documents, and it is necessary to replace the subcontractor to complete the Work in a timely fashion, the Contractor shall promptly do so, subject to approval by the County.

The County reserves the right to disqualify any subcontractor, vendor, or material supplier based upon prior unsatisfactory performance.

ARTICLE 13 – FEDERAL AND STATE TAX

In accordance with Local, State, and Federal law, the County is exempt from the payment of Sales and Use Taxes. The County shall provide a tax exemption certificate to the Contractor upon request. The Contractor shall not be exempt from the payment of all applicable taxes in its performance under this Agreement. It is expressly understood by the County and by the Contractor that the Contractor shall not be authorized to use the County's Tax Exemption status in any manner.

The Contractor shall be solely responsible for the payment and accounting of any and all applicable taxes and/or withholdings including but not limited to Social Security payroll taxes (FICA), associated with or stemming from Contractor's performance under this Agreement.

ARTICLE 14 – AVAILABILITY OF FUNDS

The County's obligations under this Agreement are contingent upon the lawful appropriation of sufficient funds, for that purpose, by the St. Johns County Board of County Commissioners. Pursuant to the requirements of Section 129.07, Florida Statutes, payment made under this Agreement shall not exceed the amount appropriate in the County's budget for such purpose in that fiscal year. Nothing in this Agreement shall create any obligation on the part of the Board of County Commissioners to appropriate such funds for the payment of services provided under this Agreement during any given County fiscal year. Moreover, it is expressly noted that the Contractor cannot demand that the County provide any such funds in any given County Fiscal Year.

ARTICLE 15 - INSURANCE

The Contractor shall not commence work under this Agreement until he/she has obtained all insurance required under this section and such insurance has been approved by the County. All insurance policies shall be issued by companies authorized to do business under the laws of the State of Florida. The Contractor shall furnish proof of Insurance to the County prior to the commencement of operations. The Certificate(s) shall clearly indicate the Contractor has obtained insurance of the type, amount, and classification as required by contract and that no material change or cancellation of the insurance shall be effective without thirty (30) days prior written notice to the County. Certificates shall specifically include the County as Additional Insured for all lines of coverage except Workers' Compensation and Professional Liability. A copy of the endorsement must accompany the certificate. Compliance with the foregoing requirements shall not relieve the Contractor of its liability and obligations under this Agreement.

Certificate Holder Address: St. Johns County, a political subdivision of the State of Florida
500 San Sebastian View
St. Augustine, FL 32084

The Contractor shall maintain during the life of this Agreement, Comprehensive General Liability Insurance with minimum limits of \$1,000,000 per occurrence, \$2,000,000 aggregate to protect the Contractor from claims for damages for bodily injury, including wrongful death, as well as from claims of property damages which may arise from any operations under this Agreement, whether such operations be by the Contractor or by anyone directly employed by or contracting with the Contractor.

The Contractor shall maintain during the life of this Agreement, Professional Liability or Errors and Omissions Insurance with minimum limits of \$1,000,000.

The Contractor shall maintain during the life of this Agreement, Comprehensive Automobile Liability Insurance with minimum limits of \$1,000,000.00 combined single limit for bodily injury and property damage liability to protect the Contractor from claims for damages for bodily injury, including the ownership, use, or maintenance of owned and non-owned automobiles, including rented/hired automobiles whether such operations be by the Contractor or by anyone directly or indirectly employed by a Contractor.

The Contractor shall maintain during the life of this Agreement, adequate Workers' Compensation Insurance in at least such amounts as are required by the law for all of its employees (if three or more) per Florida Statute 440.02.

In the event of unusual circumstances, the County Administrator, or his designee, may adjust these insurance requirements.

ARTICLE 16 - INDEMNIFICATION

The Contractor shall indemnify and hold harmless the County and its officers and employees from claims, liabilities, damages, losses, and costs, including court costs, expert witness and professional consultation services, and attorneys' fees, arising out of the Consultant's errors, omissions, or negligence. The Contractor shall not be liable to, nor be required to indemnify the County for, any portions of damages arising out of any error, omission, or negligence of the County or its officers and employees.

ARTICLE 17 -- SUCCESSORS AND ASSIGNS

The County and the Contractor each binds itself and its partners, successors, executors, administrators and assigns to the other party of this Agreement and to the partners, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Agreement. Except as above, neither the County nor the Contractor shall assign, sublet, convey or transfer its interest in this Agreement without the written consent of the other. Nothing herein shall be construed as creating any personal liability on the part of any officer or agent of the County, which may be a party hereto, nor shall it be construed as giving any rights or benefits hereunder to anyone other than the County and the Contractor.

ARTICLE 18 -- NO THIRD PARTY BENEFICIARIES

It is expressly understood by the County, and the Contractor, and this Agreement explicitly states that no third party beneficiary status or interest is conferred to, or inferred to, any other person or entity.

ARTICLE 19 -- REMEDIES

No remedy herein conferred upon any party is intended to be exclusive, or any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity or by statute or otherwise. No single or partial exercise by any party or any right, power, or remedy hereunder shall preclude any other or further exercise thereof.

In any action brought by either party for the enforcement of the obligations of the other party, the prevailing party shall be entitled to recover reasonable attorney's fees.

ARTICLE 20 -- CONFLICT OF INTEREST

The Contractor represents that it presently has no interest and shall acquire no interest, either directly or indirectly, which would conflict in any manner with the performance of services required hereunder. The Contractor further represents that no person having any interest shall be employed for said performance.

The Contractor shall promptly notify the County, in writing, by certified mail, of all potential conflicts of interest for any prospective business association, interest or other circumstance, which may influence or appear to influence the Contractor's judgment or quality of services being provided hereunder. Such written notification shall identify the prospective business association, interest or circumstance, the nature of work that the Contractor may undertake and request an opinion of the County, whether such association, interest, or circumstance constitutes a conflict of interest if entered into by the Contractor.

The County agrees to notify the Contractor of its opinion by certified mail within thirty (30) days of receipt of notification by the Contractor. If, in the opinion of the County, the prospective business association, interest or circumstance would not constitute a conflict of interest by the Contractor, the County shall so state in the notification and the Contractor shall, at his/her option enter into said association, interest or circumstance and it shall be deemed not in conflict of interest with respect to services provided to the County by the Contractor under the terms of this Agreement.

ARTICLE 21 – EXCUSABLE DELAYS

The Contractor shall not be considered in default by reason of any delay in performance if such delay arises out of causes reasonably beyond the Contractor's control and without its fault or negligence. Such cases may include, but are not limited to: acts of God; the County's omissive and commissive failures; natural or public health emergencies; freight embargoes; and severe weather conditions.

If delay is caused by the failure of the Contractor's subcontractor(s) to perform or make progress, and if such delay arises out of causes reasonably beyond the control of the Contractor and its subcontractor(s) and is without the fault or negligence of either of them, the Contractor shall not be deemed to be in default.

Upon the Contractor's request, the County shall consider the facts and extent of any delay in performing the work and, if the Contractor's failure to perform was without its fault or negligence, the Contract Schedule and/or any other affected provision of this Agreement shall be revised accordingly; subject to the County's right to change, terminate, or stop any or all of the Work at any time.

ARTICLE 22 – DISCLOSURE AND OWNERSHIP OF DOCUMENTS

The Contractor shall deliver to the County for approval and acceptance, and before being eligible for final payment of any amounts due, all documents and materials prepared by and for the County under this Agreement.

All written and oral information not in the public domain, or not previously known, and all information and data obtained, developed, or supplied by the County, or at its expense, shall be kept confidential by the Contractor and shall not be disclosed to any other party, directly or indirectly, without the County's prior written consent, unless required by a lawful order. All drawings, maps, sketches, and other data developed, or purchased under this Agreement, or at the County's expense, shall be and remains the County's property and may be reproduced and reused at the discretion of the County.

The County and the Contractor shall comply with the provisions of Chapter 119, Florida Statutes (Public Records Law).

All covenants, agreements, representations and warranties made herein, or otherwise made in writing by any party pursuant hereto, including but not limited to, any representations made herein relating to disclosure or ownership of documents, shall survive the execution and delivery of this Agreement and the consummation of the transactions contemplated hereby.

ARTICLE 23 – INDEPENDENT CONTRACTOR RELATIONSHIP

The Contractor is, and shall be, in the performance of all work services and activities under this Agreement, an independent Contractor, and not an employee, agent, or servant of the County. All persons engaged in any of the work or services performed pursuant to this Agreement shall at all times and in all places be subject to the Contractor's sole direction, supervision, and control.

The Contractor shall exercise control over the means and manner in which it and its employees perform the work, and in all respects the Contractor's relationship and the relationship of its employees to the County shall be that of an independent contractor and not as employees or agents of the County. The Contractor does not have the power or authority to bind the County in any promise, agreement or representation other than specifically provided for in this Agreement.

ARTICLE 24 – CONTINGENT FEES

Pursuant to Section 287.055(6), Florida Statutes, the Contractor warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the Contractor to solicit or secure this Agreement and that it has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the Contractor, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the award or making of this Agreement.

Violation of this section shall be grounds for termination of this Agreement. If this Agreement is terminated for violation of this section, the County may deduct from the contract price, or otherwise recover, the full amount of such fee, commission, percentage, gift, or other consideration.

ARTICLE 25 – ACCESS AND AUDITS

The Contractor shall maintain adequate records to justify all charges, expenses, and costs incurred in performing the work for at least three (3) years after completion of this Agreement. The County shall have access to such books, records, and documents as required in this section for the purpose of inspection or audit during normal business hours, at the County's

cost, upon five (5) days written notice.

ARTICLE 26 – NONDISCRIMINATION

The Contractor warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, physical handicap, sex, age or national origin.

ARTICLE 27 – ENTIRETY OF CONTRACTUAL AGREEMENT

The County and the Contractor agree that this Agreement, signed by both parties sets forth the entire agreement between the parties, and that there are no promises or understandings other than those stated herein, or are incorporated by reference into this Agreement. None of the provisions, terms, conditions, requirements, or responsibilities noted in this Agreement may be amended, revised, deleted, altered, or otherwise changed, modified, or superseded, except by written instrument, duly executed by authorized representatives of both the County, and the Contractor.

ARTICLE 28 – ENFORCEMENT COSTS

If any legal action or other proceeding is brought for the enforcement of this Agreement, or because of an alleged dispute, breach, default or misrepresentation in connection with any provisions of this Agreement, the successful or prevailing party or parties shall be entitled to recover reasonable attorney's fees, court costs and all reasonable expenses even if not taxable as court costs (including, without limitation, all such reasonable fees, costs and expenses incident to appeals), incurred in that action or proceedings, in addition to any other relief to which such party or parties may be entitled.

ARTICLE 29 – COMPLIANCE WITH APPLICABLE LAWS

Both the County and the Contractor shall comply with any and all applicable laws, rules, regulations, orders, and policies of the County, State, and Federal Governments.

ARTICLE 30 – AUTHORITY TO PRACTICE

The Contractor hereby represents and warrants that it has and shall continue to maintain all licenses and approvals required to conduct its business, and that it shall at all times, conduct its business activities in a reputable manner.

ARTICLE 31 – SEVERABILITY

If any term or provision of this Agreement, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, the remainder of this Agreement, or the application of such items or provision, to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected and every other term and provision of this Agreement shall be deemed valid and enforceable to the extent permitted by law.

ARTICLE 32 - AMENDMENTS AND MODIFICATIONS

No amendments or modifications of this Agreement shall be valid unless in writing and signed by each of the parties:

The County reserves the right to make changes in the work, including alterations, reductions therein or additions thereto. Upon receipt by the Contractor of the County's notification of a contemplated change, the Contractor shall: (1) if requested by the County, provide an estimate for the increase or decrease in cost due to the contemplated change; (2) notify the County of any estimated change in the completion date; and (3) advise the County in writing if the contemplated change shall effect the Contractor's ability to meet the completion dates or schedules of this Agreement. If the County instructs in writing, the Contractor shall suspend work on that portion of the project, pending the County's decision to proceed with the change. If the County elects to make the change, the County shall issue a Change Order for changes, or a contract change order, if the original contract is to be changed or amended the Contractor shall not commence work on any such change until such written change order has been issued and signed by each of the parties.

ARTICLE 33 – FLORIDA LAW & VENUE

This Agreement shall be governed by the laws of the State of Florida. Any and all legal action necessary to enforce this Agreement shall be held in St. Johns County, Florida.

ARTICLE 34 – ARBITRATION

The County shall not be obligated to arbitrate or permit any arbitration binding on the County under any of the Contract Documents or in connection with the project in any manner whatsoever.

ARTICLE 35 - NOTICES

All notices required in this Agreement shall be sent by certified mail, return receipt requested, and if sent to the County shall be mailed to:

St. Johns County Purchasing Department
Attn: Jaime Locklear, MPA, CPPB, FCCM, Purchasing Manager
500 San Sebastian View
St. Augustine, FL 32084

and if sent to the Contractor shall be mailed to:

Miller Electric Company
Attn:
2251 Rosselle Street
Jacksonville, FL 32204

ARTICLE 36 - HEADINGS

The heading preceding the articles and sections herein are solely for convenience of reference and shall not constitute a part of this Agreement, or affect its meaning, construction or effect.

ARTICLE 37 - PUBLIC RECORDS

- A. The cost of reproduction, access to, disclosure, non-disclosure, or exemption of records, data, documents, and/or materials, associated with this Agreement shall be subject to the applicable provisions of the Florida Public Records Law (Chapter 119, Florida Statutes), and other applicable State and Federal provisions. Access to such public records, may not be blocked, thwarted, and/or hindered by placing the public records in the possession of a third party, or an unaffiliated party.
- B. In accordance with Florida law, to the extent that Contractor's performance under this Contract constitutes an act on behalf of the County, Contractor shall comply with all requirements of Florida's public records law. Specifically, if Contractor is expressly authorized, and acts on behalf of the County under this Agreement, Contractor shall:
- (1) Keep and maintain public records that ordinarily and necessarily would be required by the County in order to perform the Services;
 - (2) Upon request from the County's custodian of public records, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost as provided in Chapter 119, Florida Statutes, or as otherwise provided by law;
 - (3) Ensure that public records related to this Agreement that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by applicable law for the duration of this Agreement and following completion of this Agreement if the Contractor does not transfer the records to the County; and
 - (4) Upon completion of this Agreement, transfer, at no cost, to the County all public records in possession of the Contractor or keep and maintain public records required by the County to perform the Services.

If the Contractor transfers all public records to the County upon completion of this Agreement, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of this Agreement, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the County, upon request from the County's custodian of public records, in a format that is compatible with the County's information technology systems.

Failure by the Contractor to comply with the requirements of this section shall be grounds for immediate, unilateral termination of this Agreement by the County.



St. Johns County Board of County Commissioners

Purchasing Division

NOTICE OF INTENT TO AWARD

July 20, 2018

RE: RFP No: 18-49; Development, Installation & Implementation of Access Control Security System at St. Johns County Detention Center

Please be advised that St. Johns County is issuing this Notice of its Intent to Award RFP No: 18-49 – Development, Installation & Implementation of Access Control Security System at St. Johns County Detention Center to **Miller Electric Company** as the highest ranked respondent. Upon approval by the Board of County Commissioners, the County will enter into negotiations with Miller Electric Company, and upon successful negotiations, will enter into an agreement for Phase I – Investigation/Development of Proposed System. This notice will remain posted to the **St. Johns County Purchasing Department bulletin board** until 3:00 PM, Wednesday, July 25, 2018.

Any person (including any bidder or proposer) who is, or claims to be, adversely affected by the County's decision or proposed decision shall file a written Notice of Protest with the Purchasing Department of St. Johns County within 72 hours after the posting of the notice of decision or proposed decision. Failure to file a Notice of Protest within the time prescribed in Section 304.10 of the St. Johns County Purchasing Manual (the Bid Protest Procedure), or failure to post the bond or other security required by the County within the time allowed for filing a bond, shall constitute a waiver of proceedings and a waiver of the right to protest. The protest procedures may be obtained from the Purchasing Department and are included in the County's Purchasing Manual. All of the terms and conditions of the County Purchasing Manual are incorporated herein by reference and are fully binding.

Should the Purchasing Department receive no protests in response to this notice, an agenda item will be submitted to the St. Johns County Board of County Commissioners for their consideration for approval to negotiate, and upon successful negotiations, execute a contract. If negotiations fail, the County reserves the right to move on to the next highest ranked firm to pursue negotiations until such time as negotiations are successful, or until the County determines that moving forward with negotiations is not in the best interest of the County.

Please forward all correspondence, requests or inquiries directly to my attention at the information provided below. This project remains under the Black Out Period, as provided in the RFP Document. Any communications sent to any individual other than the Designated Point of Contact for this RFP, shall grounds for disqualification of a respondent from consideration for award.

Sincerely,
St. Johns County, FL
Board of County Commissioners


County Representative Signature

Date: 7/20/18

Jaime T. Locklear, MPA, CPPB, FCCM
Purchasing Manager
(904) 209-0158 – Direct
(904) 209-0159 – Fax
(904) 209-0150 – Main
jlocklear@sjcfl.us



**ST. JOHNS COUNTY
PURCHASING DEPARTMENT**

500 San Sebastian View
St. Augustine, Florida 32084

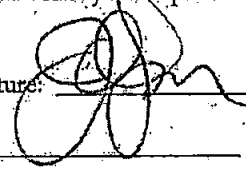
I N T E R O F F I C E M E M O R A N D U M

TO: Commander Jason Sheffield, Deputy Director, General Services Division, St. Johns County Sheriff's Office
FROM: Jaime T. Locklear, Purchasing Manager, SJC Purchasing Department
SUBJECT: RFP No. 18-49; Development, Installation & Implementation of Access Control Security System at SJC Detention Center - Department Recommendation
DATE: July 19, 2018

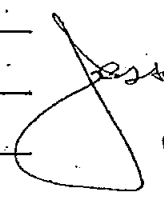
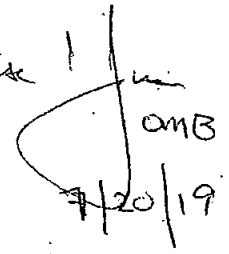
Attached is a copy of the evaluation summary sheet.

Please review and make a written recommendation for award of a contract. Also, indicate the budgeted amount, along with the appropriate charge code and return at your earliest convenience. Purchasing will prepare the agenda item and contract.

Please let me know if I can assist your department in any other way.

Department Head Signature:  Deputy Director, General Services
St. Johns County Sheriff's Office
Date: 20 July 2018

Budget Amount: \$76,700.00
Account Funding Title: _____
Funding Charge Code: 3405-56300
Recommendation for Award to: Miller Electric Company
Award Amount: Up to \$76,700.00 for Phase I.

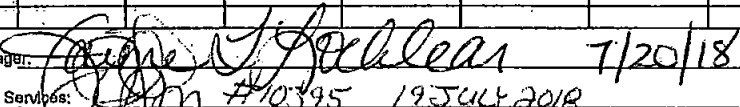
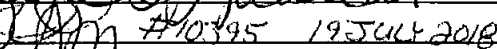
 
JMB
7/20/19

EVALUATION SUMMARY SHEET

ST. JOHNS COUNTY, FLORIDA
BOARD OF COUNTY COMMISSIONERS

Date: 19-Jul-18
RFP No: 18-46; Development, Installation & Implementation of Access Control Security System at SJC Detention Center

FIRM	EVALUATOR Bill Freeman	EVALUATOR Larry Durden	EVALUATOR Jason Sheffield	EVALUATOR Jake Parham	EVALUATOR Misty North	EVALUATOR Namlr Haddad	TOTAL	COMMENTS
Miller Electric Company	136.6	129.6	134.6	137.6	152.6	119.6	810.6	
Montgomery Technology Systems	125.0	107.0	87.0	125.0	105.0	114.0	663.0	
							0.0	
							0.0	
							0.0	
							0.0	

APPROVED: Purchasing Manager:  7/20/18
SJSO Deputy Director General Services:  #10395 19 JULY 2018

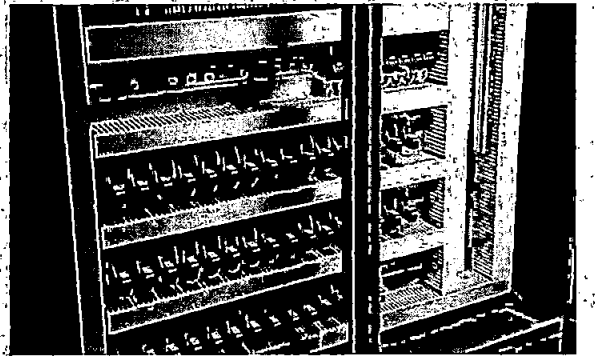
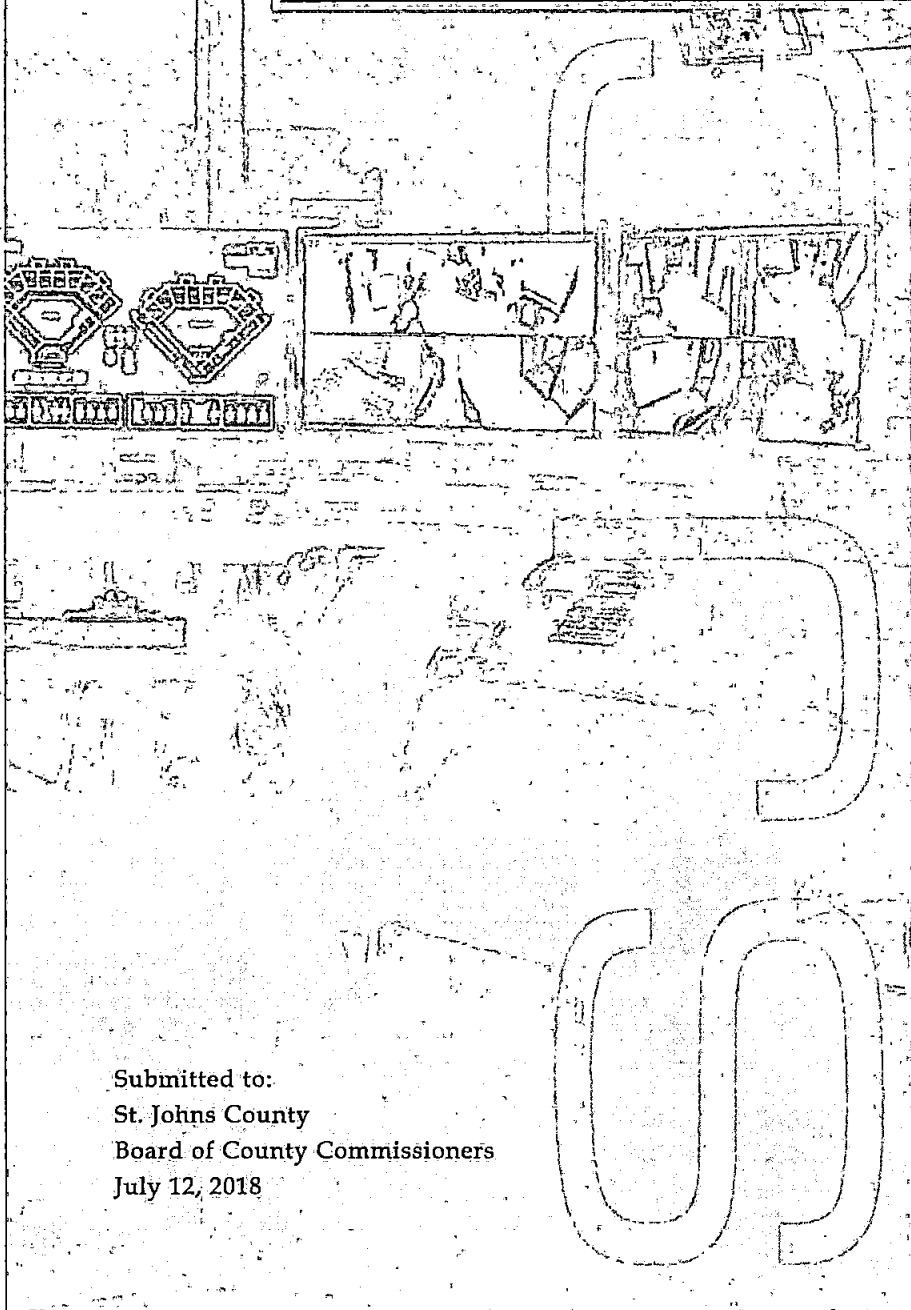
NOTE:
THE RANKING SHOWN ABOVE MUST BE FOLLOWED UNLESS SPECIAL CONDITIONS MERIT A CHANGE IN THE NEGOTIATING ORDER, IN THIS CASE, THE SPECIAL CONDITIONS CONDITIONS MUST BE EXPLAINED IN DETAIL IN THE COMMENTS SECTION OR ATTACHED TO THIS EVALUATION SUMMARY SHEET.

POSTING TIME/DATE FROM 11:00AM July 20, 2018, UNTIL 11:00AM July 25, 2018.

ANY RESPONDENT ADVERSELY AFFECTED BY AN INTENDED DECISION WITH RESPECT TO THE AWARD OF ANY SOLICITATION, SHALL FILE WITH THE ST. JOHNS COUNTY PURCHASING DEPARTMENT A WRITTEN NOTICE OF INTENT TO FILE A PROTEST NOT LATER THAN SEVENTY-TWO (72) HOURS (EXCLUDING SATURDAY, SUNDAY AND LEGAL HOLIDAYS) AFTER THE POSTING OF THE NOTICE OF INTENT TO AWARD, PROTEST PROCEDURES MAY BE OBTAINED FROM THE DESIGNATED POINT OF CONTACT PROVIDED IN THE RFP DOCUMENT.

RFQ NO. 18-49

DEVELOPMENT, INSTALLATION
AND IMPLEMENTATION OF ACCESS CONTROL
SECURITY SYSTEM FOR SJC DETENTION CENTER



Submitted to:
St. Johns County
Board of County Commissioners
July 12, 2018



MILLER ELECTRIC COMPANY
Powering the Possibilities

RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL SECURITY SYSTEM FOR SJC DETENTION CENTER

SUBMIT ONE (1) ORIGINAL HARD-COPY AND ONE (1) EXACT ELECTRONIC PDF COPY ON A USB DRIVE TO:

ST. JOHNS COUNTY, FL
PURCHASING DEPARTMENT
500 SAN SEBASTIAN VIEW
ST. AUGUSTINE, FLORIDA 32084
ATTN: Jaime T. Locklear, MPA, CPPB, FCCM
Assistant Purchasing Manager

FULL LEGAL COMPANY NAME: Miller Electric Company

MAILING ADDRESS: 2251 Rosselle Street, Jacksonville, FL 32204

DATE OF SUBMITTAL: July 12, 2018

Company Name and Address

Miller Electric Company
2251 Rosselle Street, Jacksonville Florida 32204

Primary Contact

Andy Bowman, Director
Miller Electric dba SiteSecure, LLC
317 Northlake Blvd, Suite 1020, Altamonte Springs FL 32771
Phone: (407) 775-2017
Email: abowman@mecojax.com

Company Principals

Henry Brown, CEO
David Long, President
Daniel Brown, COO
Susan Walden, Secretary Treasurer
Edward Witt Jr, Chief Construction Officer

Company History

SiteSecure was formed in 2003 to create a security-focused construction company that specializes in complex physical security projects. At that time, the market lacked a company that could turn-key the infrastructure and technology solutions without involving a willing 3rd party contractor to manage the various scopes. SiteSecure filled a niche market with municipal and utility organizations throughout Central Florida, whose projects often included fencing, motorized gates, programmable controls and concrete work, in addition to the video and access control systems. These projects were often design-build, complex, and required significant engineering and permitting; expertise that our competitors also lacked. On October 1, 2014, SiteSecure, LLC was acquired by Miller Electric Company and now operates under the Miller Integrated Systems division led by David L. Stallings, RCDD – Vice President. Committed to providing quality service to customers since 1928, Miller Electric Company has a long history of providing the highest level of service with the most dedicated employees. From its home office located at 2251 Rosselle Street in Jacksonville, FL and a network of branch offices, Miller Electric Company is able to serve the needs of our customers throughout the country. Because of our commitment to quality and customer service, Miller Electric Company consistently ranks among the largest electrical contractors in the nation.

The Miller/SiteSecure business philosophy is very different from industry competitors in that we do not employ any commissioned sales people to drive contract acquisition. To combat this industry trend, we have adopted a Project Management model, which ensures a single point of contact for all issues related to a customer's needs. Our Project Managers are not sales people; they are technical resources that provide project management, product education, field engineering and technical support as well as estimating functions. The PM is responsible for quoting new business, maintaining the relationship with their respective accounts and ensuring the customer's ultimate satisfaction. They are instrumental in ensuring that service issues are resolved in a timely fashion and interacting with our installation staff to ensure that the customer's expectations are met during project execution.



Our team is intrigued by this project because of the similarities it shares with other detention facilities. These controls systems have been largely neglected by the manufacturers that originally developed the now obsolete interface(s) and end-users are left with limited support capabilities. It is vital that these systems be transitioned to an open control interface that can be widely supported by the controls industry, and Miller/SiteSecure has the necessary experience to help guide facility owners in this complex transition. The foundation of the proposed system infrastructure will be a specialized Ethernet network, where all critical components will connect through. This future-proof, standardized and regulated communication structure will serve as the backbone for all of the sub-systems, thereby eliminating costly and proprietary system architectures. It will also allow the County to be largely self supported by their own technical resources who are familiar with TCP/IP networking and computer hardware. Once this "first tier" support is exhausted, advanced technical support will be fulfilled by Miller Electric.

The combined resources within Miller Electric Company enable this team to offer unparalleled service with an even greater scope of services. By leveraging the equipment and human resources of the combined organization, we are committed to fulfilling the needs of St. Johns County in all aspects of the County's correctional controls and monitoring systems.

We would like to thank you for the opportunity to submit our proposal on this project. If you have any questions, please feel free to contact us at (904) 388 - 8000.

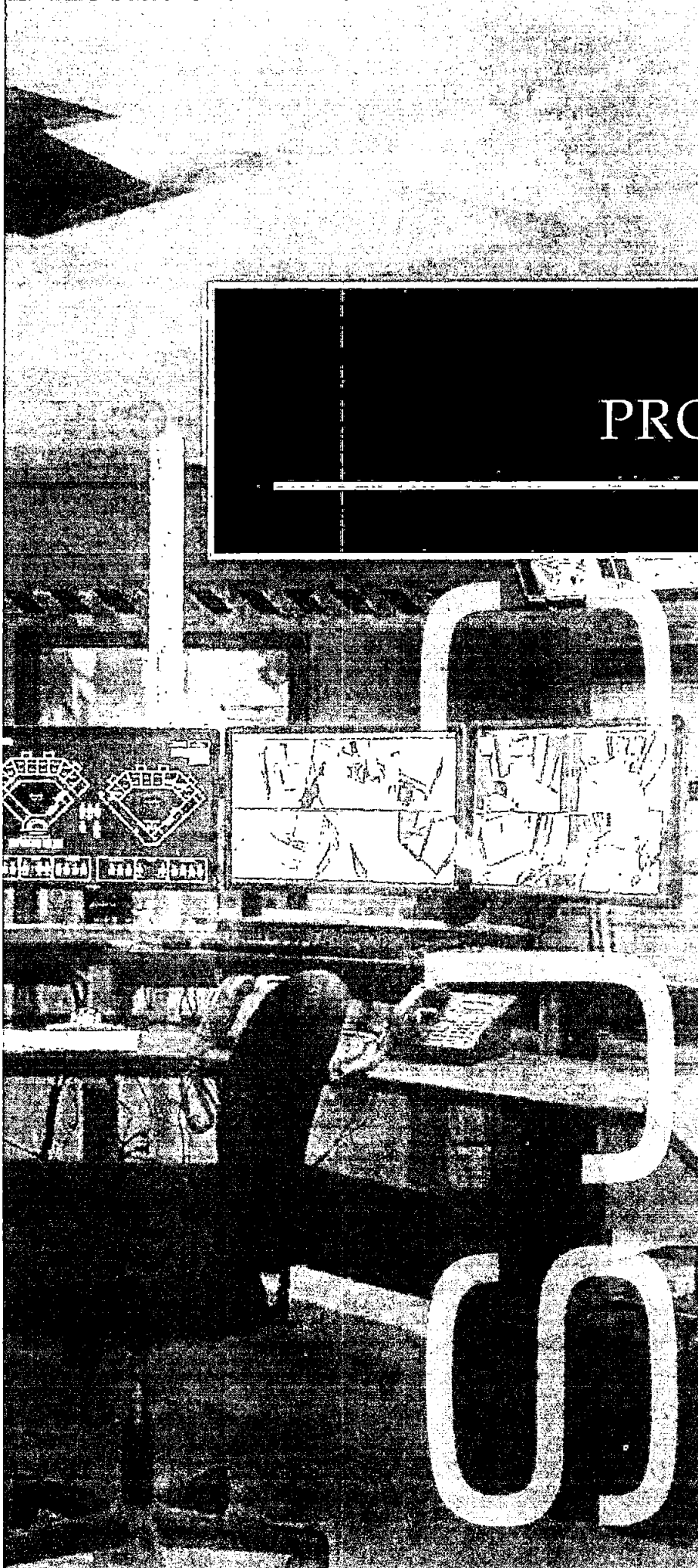
Sincerely,
Miller Electric Company



R. Andrew Bowman, P.E.
Director - SiteSecure / Miller Integrated Systems

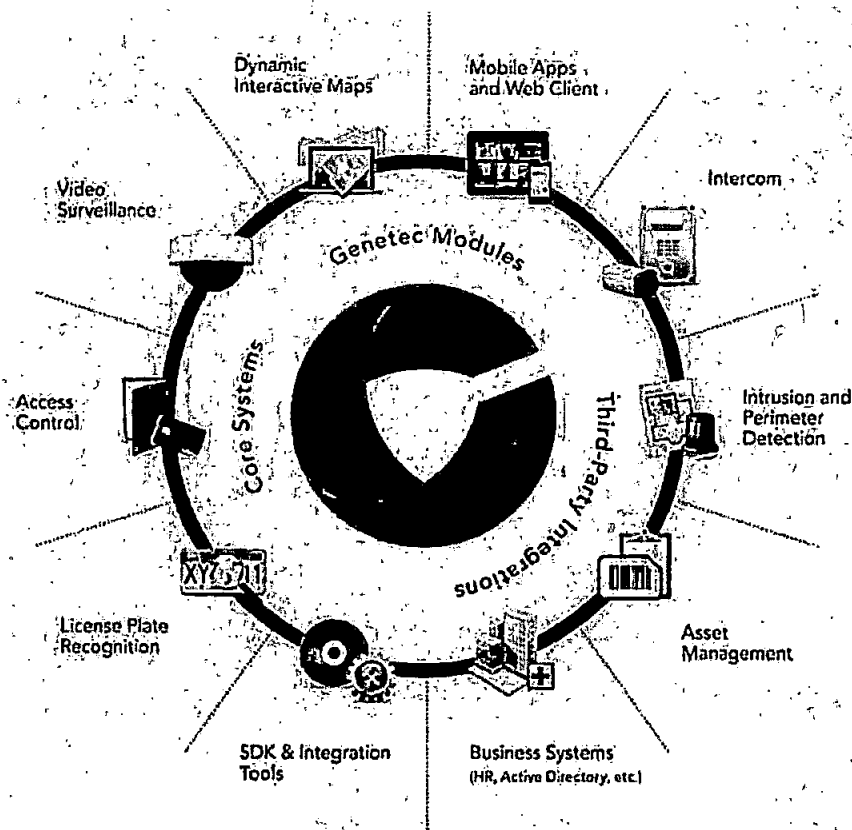


PROPOSED SYSTEM



2. Proposed System:

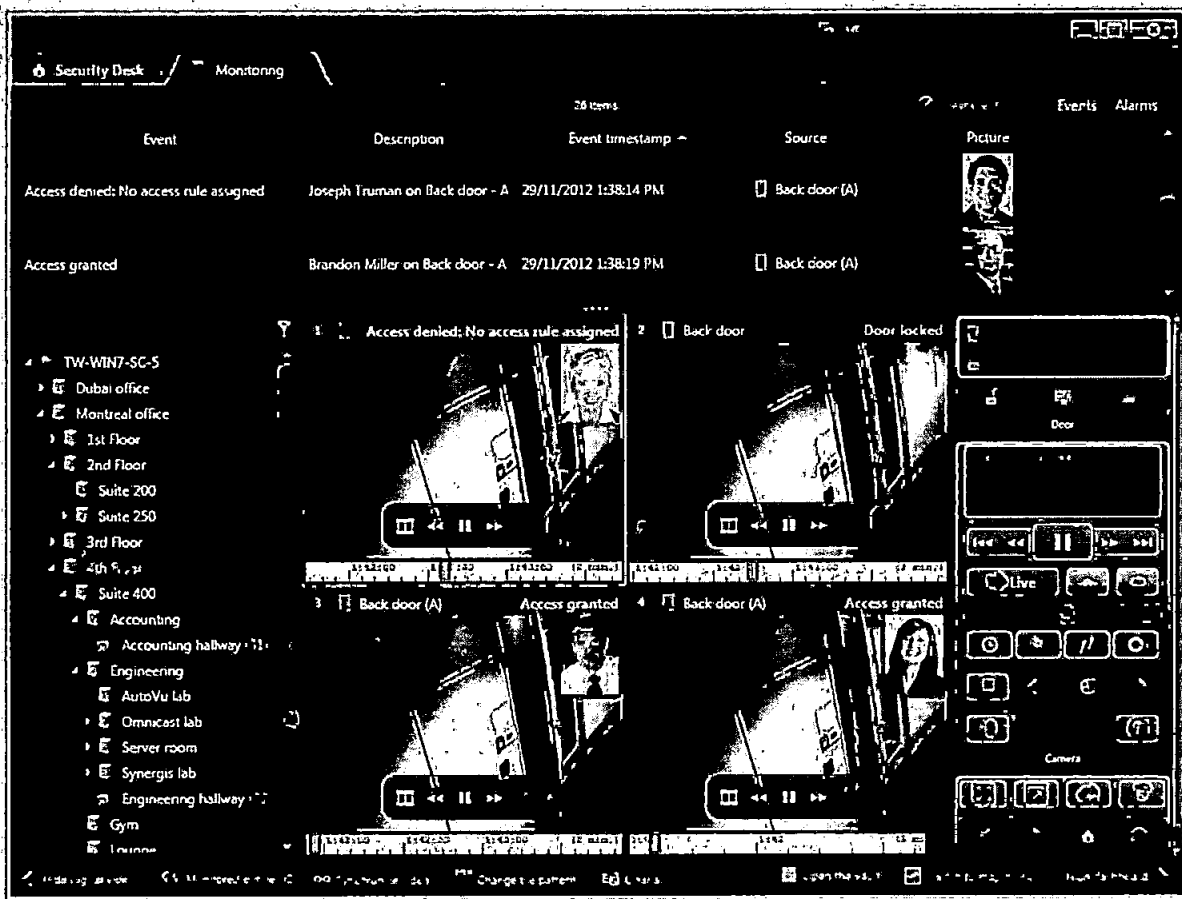
The proposed technology upgrade for this project will be comprised of multiple integrated subsystems that will operate on a newly constructed Ethernet network infrastructure. The new network will be constructed in parallel with the existing functional network, and will utilize new fiber optic single mode fiber between the major network switch locations. The new network will utilize Cisco brand managed switches which will supply POE (power-over-Ethernet) to the devices on the network. Most of the existing analog system components will be replaced with new hardware, which will be directly connected to the POE switch with industry standard CAT6 (or better) cabling. The proposed hardware replacements utilizing this configuration will be all surveillance cameras, door intercom stations, public address speakers, access control system control boards, lighting control system interface components and detention control system PLCs (programmable logic controllers).



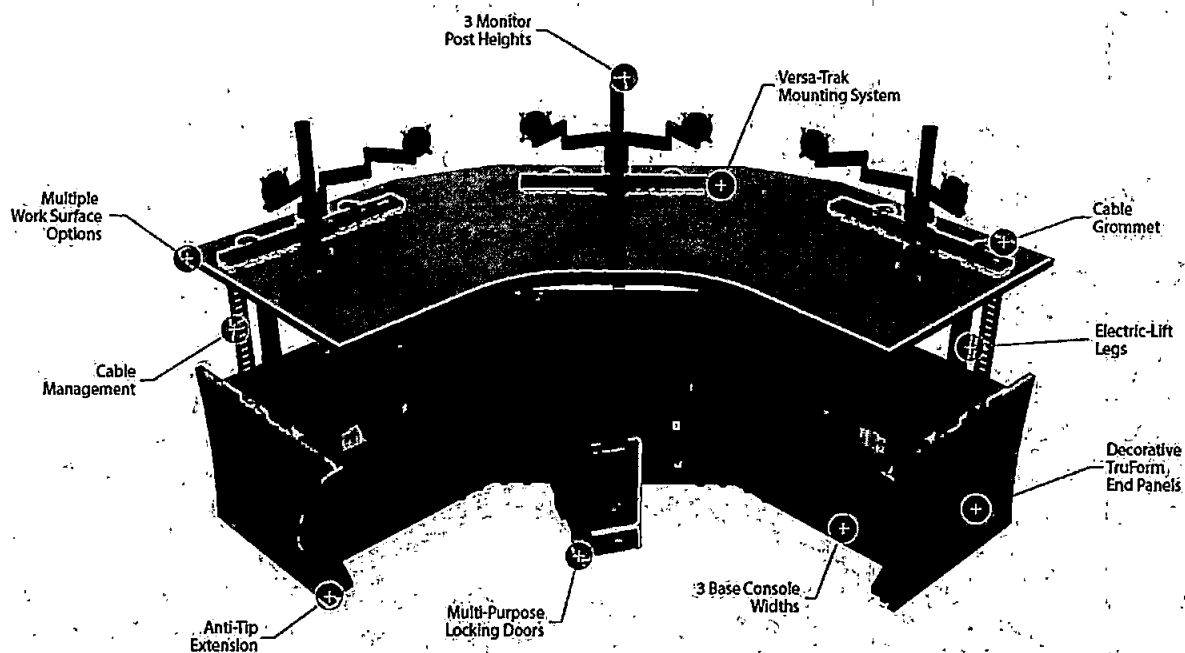
The majority of the subsystems will be managed by a single software platform from Genetec, which is called Security Center. Security Center is a unified security software platform that seamlessly blends IP (Internet Protocol) security and safety devices and systems a single innovative solution. The systems unified under Security Center include Genetec's *Omnicast* video management, *Synergis* access control, *Sipelia* communications

management and *Plan Manager* graphical layouts. These core components are all unified into the *Security Desk* client workstation user interface. This single software application is the unified interface to control all of these subsystems, improving the efficiency and functionality of the correctional officer and streamlining the tasks associated with managing trustee movements throughout the facility.

The Security Desk is the unified security interface for the Security Center platform that was developed using the latest in user interface (UI) design technology. Security Desk's unique task-based design lets operators efficiently control and monitor multiple security and public safety applications. Within a single interface, you can monitor real-time events and alarms, generate reports, track door and cardholder activity, and view live and recorded video. When licensed with Sipelia, this interface also allows for unified communications management within the same workspace, further consolidating the functionality of traditionally disparate systems.



Each control center location will be retrofitted with a new control and monitoring console. This new work environment will consist of a modular furniture assembly specifically designed for a "sit or stand" position. The work surface and monitor assemblies are attached to hydraulic assemblies which allow the work surface to be raised in a standing position, or lowered to a sitting position, without changing the layout of the hardware on the console. This variable position furniture eliminates operator fatigue and allows for better visual sight lines into the lower floors of the housing units from the control rooms.



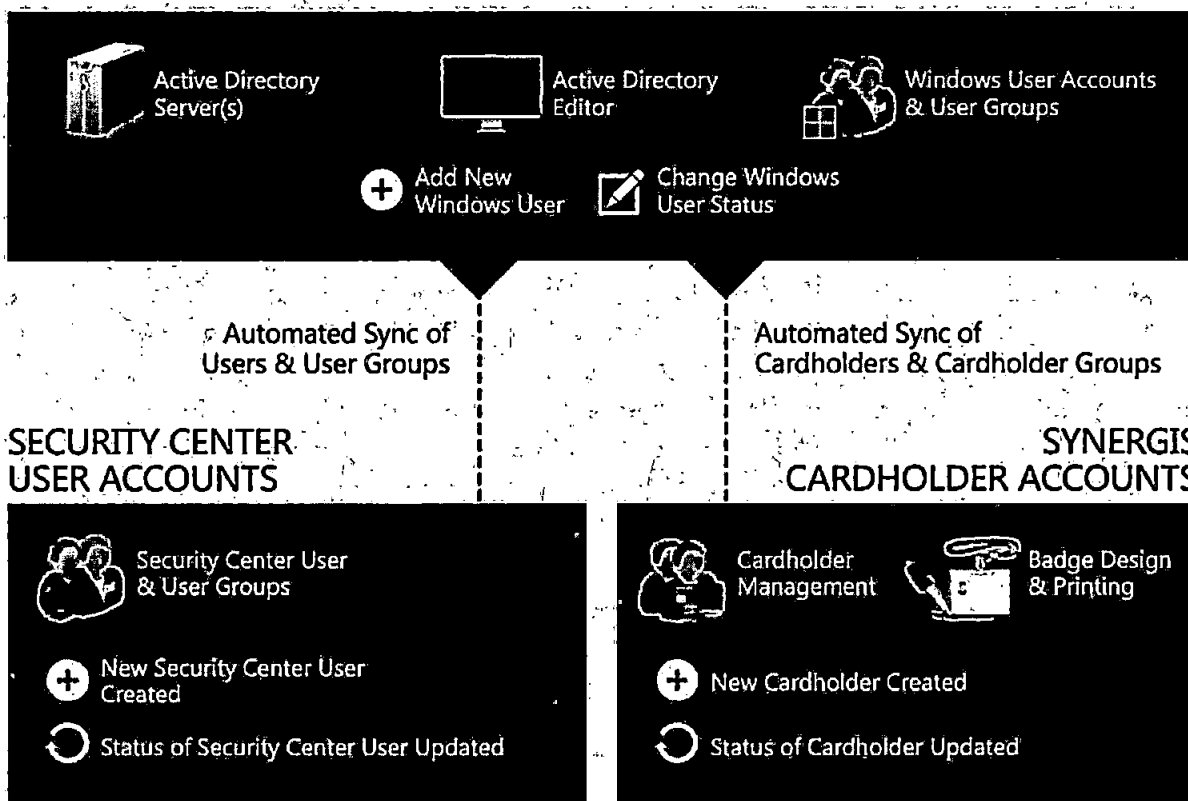
The console also has locking doors underneath to house the computer hardware and will also allow for storage of other accessories like operational binders, maintenance manuals, etc.

Each command console will house up to three computers. It is envisioned that one computer terminal will run the Genetec Security Desk software, which will feed up to four LED flat screen monitors on the desktop. The second PC will control a single monitor running the WonderWare user interface, which is a secondary control system for the detention control system and ancillary components. The third PC will be a standard County-issued machine operating on the County (or Sheriff's network) for operational functions associated with correctional log duties and email.

The Security Center software suite is a client-server architecture which runs on Microsoft Windows based commercial PC hardware, like Dell, HP, IBM, etc. There will be multiple servers required for the proposed solution and each server will be optimized for the features required. The Omnicast video server will include RAID 6 on-board storage for recording of the surveillance cameras. A single server can efficiently manage and record for over 500 high-definition IP cameras, so only one server is anticipated for this function. Another server will be dedicated to the Directory function, which is the authentication layer for the Security Center software suite. A third server will be used to managed the Synergis access control, Sipelia communications management and Plan Manager graphical map roles. All of these servers will be configured with redundant power supplies and multiple network cards to ensure high availability. These servers will be located in the main network room in a new dedicated server cabinet. This cabinet will include an

Uninterruptible Power System (UPS) to maintain power to the critical systems while bridging the gap between utility service and standby generator power.

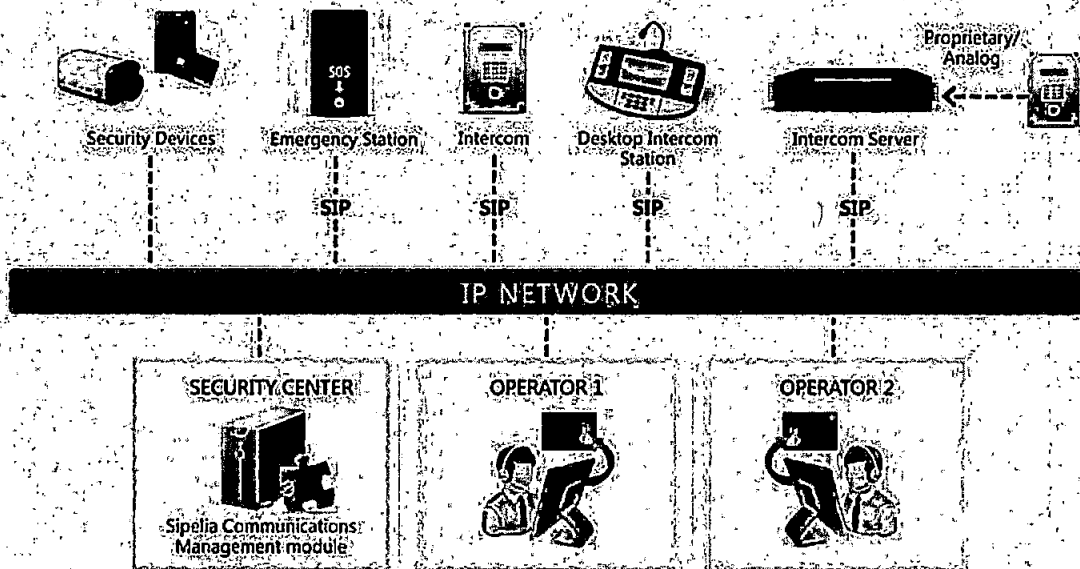
The Security Center software will include Active Directory Integration licensing for streamlined user management. Microsoft Active Directory integration facilitates the centralized management and synchronization of Windows user accounts with Security Center's administrator and cardholder accounts. Adding Windows users in Active Directory will automatically create Security Center users and/or cardholders. Synchronization is automated so the overall process is efficient and eliminates typical manual intervention and errors in the process. Flexible settings and an intuitive setup process allow you to easily define which Active Directory security groups are synchronized, as well as whether users and/or cardholder accounts are automatically managed. Once configured, synchronization is transparent to users as it runs in the background.



The core systems of Security Center are the video management (Omnicast), access control (Synergis) and automated license plate reading (AutoVu-which will not be used on this project). The other features, also called roles, within the software platform are the unified communications module (Sipelia) and the graphical mapping interface (Plan Manger/Map Manager), which will be described in further

detail below will be utilized in the proposed solution. Both Omnicast and Synergis are Genetec applications that the County Sheriff's office are currently utilizing elsewhere on the public safety campus, so these applications will not be discussed in further detail.

Sipelia, as previously mentioned, is a core module of Security Center that allows Security Center users to make, receive, and manage SIP-based voice and video calls over a network. Running on the open source Session Initiation Protocol (SIP), Sipelia also integrates existing video and access control platforms with intercom systems, and allows users to log call activities.



With Sipelia installed within Security Center, you can do the following:

- Connect standard USB headsets and webcams to Security Desk workstations, so that you can make voice and video calls through Security Center.
- Receive incoming call notifications directly through the notification tray in Security Desk.
- Initiate, answer, forward, place on hold, or cancel calls from a dedicated call dialog box.
- Generate reports to investigate the activities within specific call sessions.
- Watch call sessions that have associated video.
- Control cameras, doors, zones, and device outputs during a call.
- Deploy a SIP-based solution that makes it easy to leverage your existing communications infrastructure.

- Connect to SIP intercom devices, intercom exchange servers, and mobile apps through the SIP standard.

This software module will manage all of the SIP-enabled endpoint devices, including new intercom stations and PA speaker modules located throughout the facility and inside the holding cells. Each endpoint can be configured individually and will be managed much like other system entities like access controlled doors and surveillance cameras. A call initiated by an intercom station at a detention door will ring at the assigned Security Desk workstation inside the monitoring interface as a "floating" window, or inside an empty monitoring tile within the desktop layout.

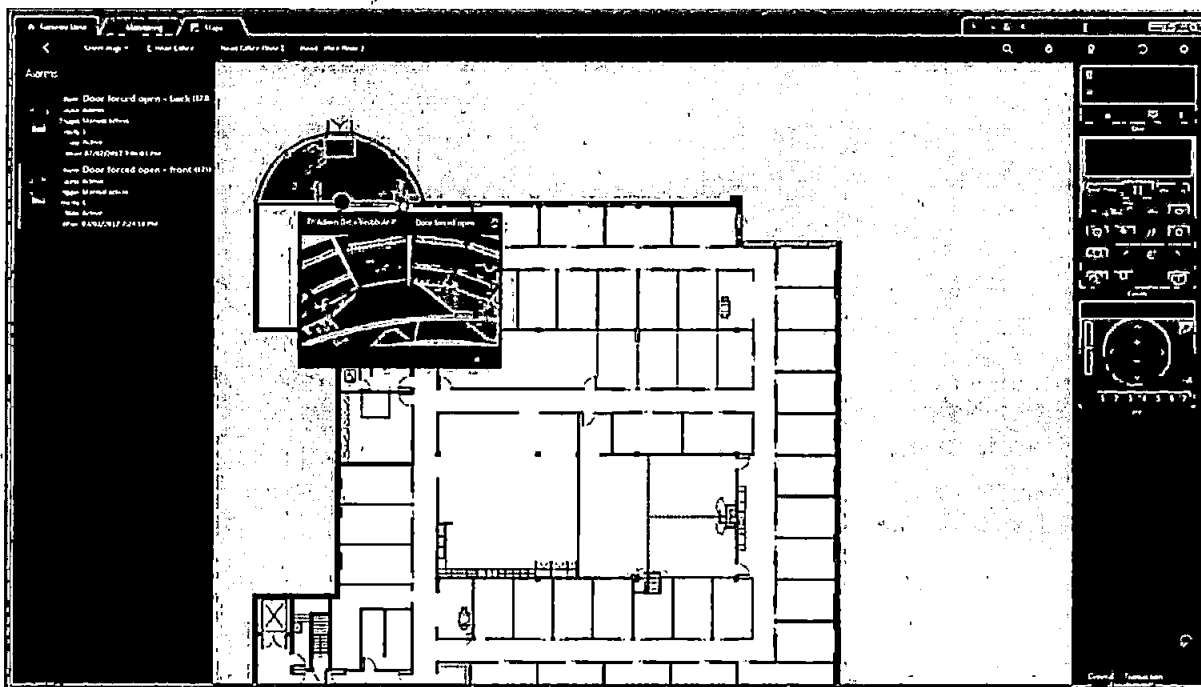


Since the Security Desk application is a "tabbed" environment, multiple task tabs can be open simultaneously, allowing the operator to switch between tasks without minimizing the software or changing to a different computer workstation.

The other potential advantage of the Sipelia module is that all SIP communication traffic can be recorded inside the SIP database and synchronized with the associated video recordings. In situations where an incident or altercation includes audio information, this can be invaluable evidence for further action.

Map Manager is the central role that manages all mapping resources in Security Center, including imported map files, external map providers, and KML objects. It acts as the map server to all client applications that require maps. This role will reside on the third server detailed previously in this section. Maps, or CAD generated building layouts, will be imported into the Map Manager role, as

background image files. Then, icons will be overlaid onto the map to represent the dynamic behaviors and functions of the objects controlled within the Security Center environment. A rudimentary building layout is shown below with very few icons populated. Notice that when the mouse cursor is "hovered" over the camera icon, the preview of the camera field of view is opened in a "floating" tile on top of the map. When the mouse is moved off of the active icon, the preview tile disappears.



The map designer application within the Security Desk environment is a powerful tool used to create and customize the building layouts. HOWEVER, unlike other graphical user interface programs, this application is NOT INFINITELY CONFIGURABLE, and there are limitations with respect to how the object icons are represented, displayed and activated. If these limitations contrast with existing operational functionality, then Plan Manager may not be a viable solution for all system interactions. It may not be feasible or practical to consolidate all functions into a single interface and this needs to be considered before standardizing on a single interface.

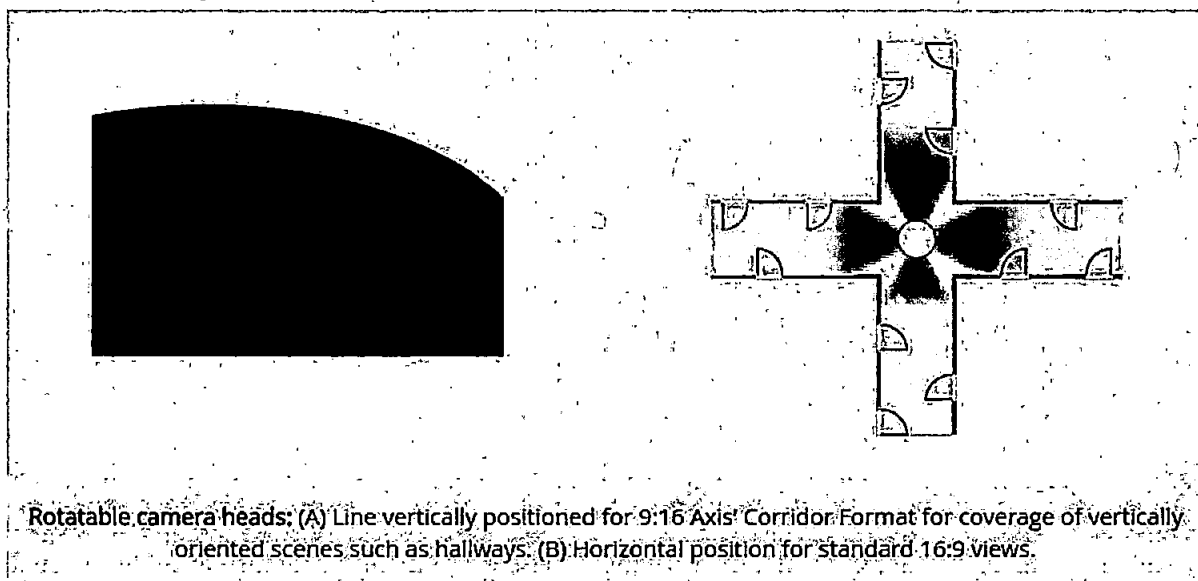
End Point Devices:

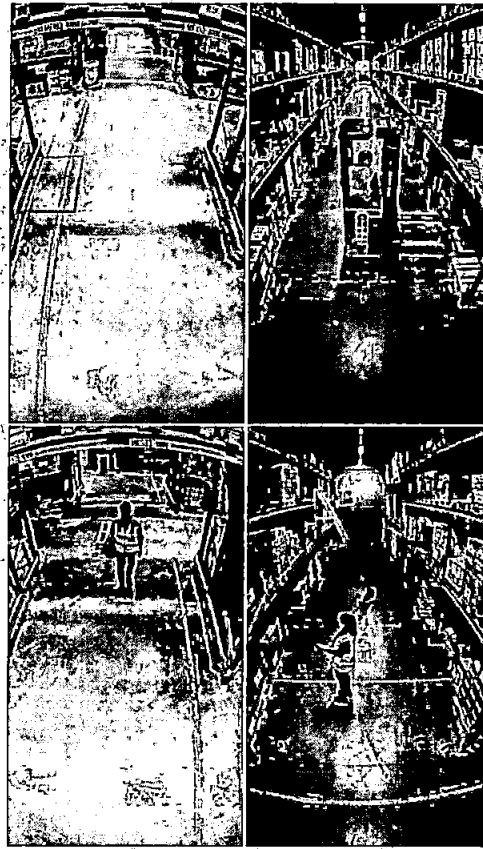
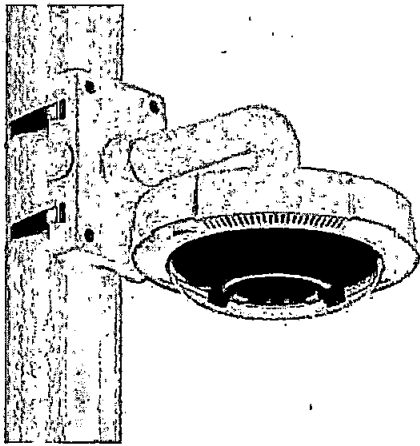
The technology retrofit will involve replacing many antiquated analog devices and associated cabling with new IP/POE hardware with standard network cabling. The following hardware items are examples of what may ultimately be used, depending on the suitability of existing rough-in and conduit conditions. In order to minimize unnecessary expense, the goal would be to match the existing form factor for the analog devices, but that may not be possible in all instances. These are examples of

hardware used in past and similar conversions and are meant to show potential conversion options.

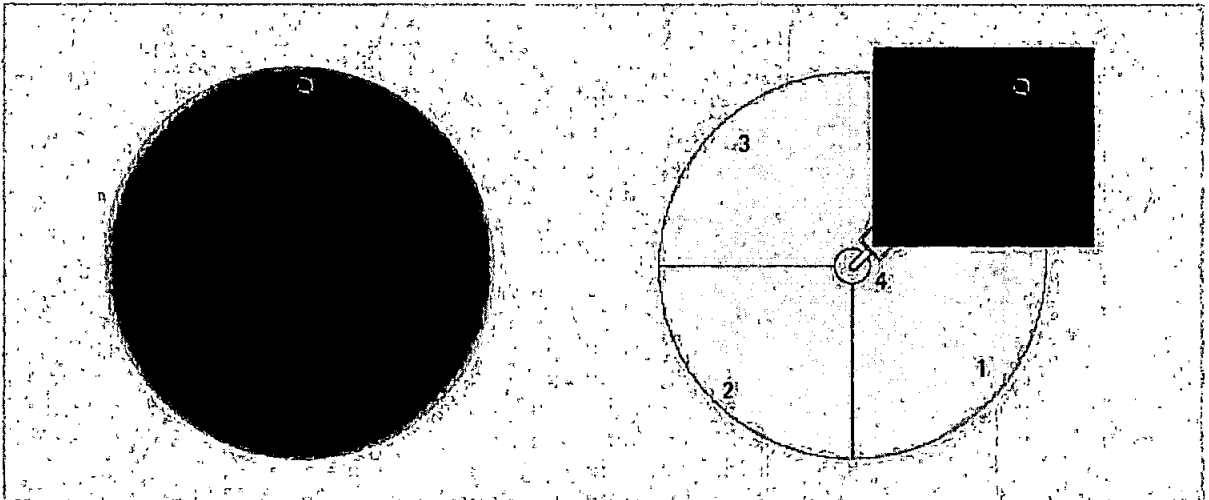
IP Cameras: Axis Communications is our preferred manufacturer for networked surveillance hardware. SiteSecure has been a Gold partner of Axis for over a decade with scores of large-scale video deployments utilizing their hardware. Axis has an enormous product portfolio with camera models to fit virtually any viewing scenario required inside or outside the facility. For all of the detention areas of the facility, we would recommend camera models with Vandal-resistance and Environmental classifications to protect against the harsh conditions within the facility. Axis hardware is also available with a factory extended warranty of up to two years, making it possible to have a full five years of warranty protection for all Axis video hardware.

Axis has several specialized cameras that may prove useful in certain areas of the facility. For instance, the multi-imager product line is available to substitute in locations where multiple cameras are traditionally installed to provide multiple viewing angles from the same vantage point. This camera type only requires a single data cable, utilizes only one POE port on the network switch and consumes only a single camera license on the Genetec Omnicast software engine, while replacing up to four separate cameras into a single housing. The imagery below shows how this could be advantageous in an intersecting corridor location:

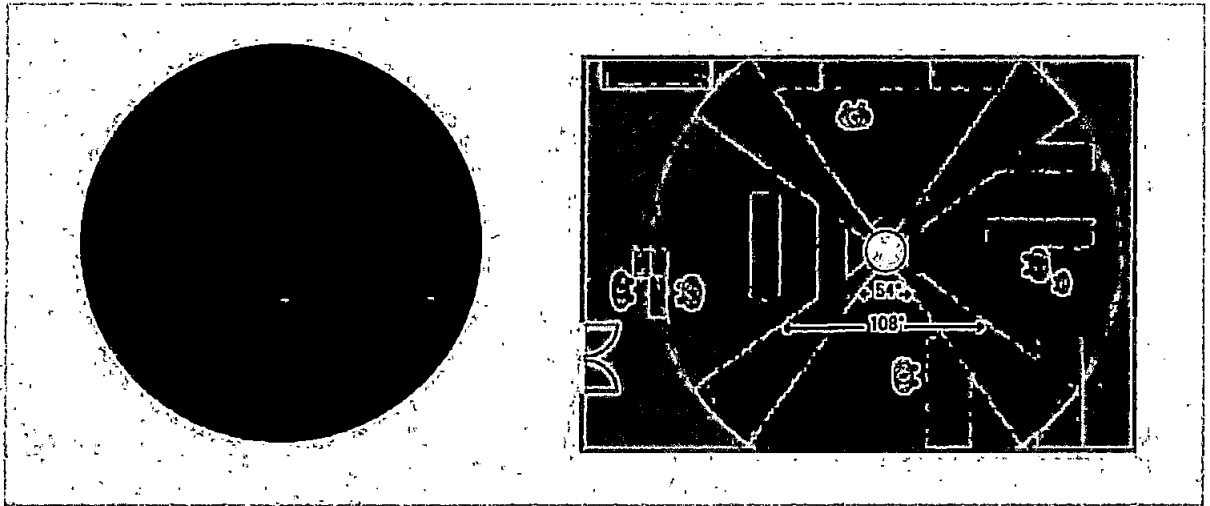




The **Axis P3707-PE** camera, shown above to the left, provides four independent image streams, as shown on the right. It can also be configured to provide 270-degrees of coverage when mounted to the outside corner of a building:



Or, it can be ceiling mounted in the center of a room to provide overlapping panoramic coverage of a large open area:



Another specialized camera that may be useful in the holding cells for high-risk inmates as well as the transport elevators is the **Axis Q8414-LVS** model. This specialized model is shown below and fits into the corner of the cell or cab with no grasping surfaces exposed to the inmate. It provides infrared illumination to monitor the inmate with the lighting extinguished and also has an on-board microphone that can be enabled for audio monitoring or noise detection, if desired. It is available in white or brushed stainless steel:

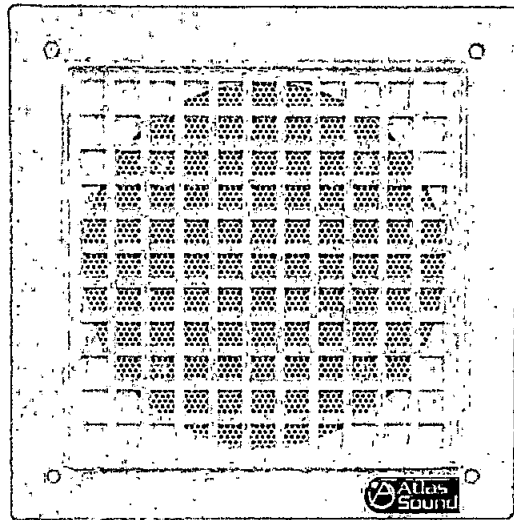


There are hundreds of other cameras in the Axis product lineup, but these are specialized models that help differentiate why Axis should be utilized for the technology upgrade project.

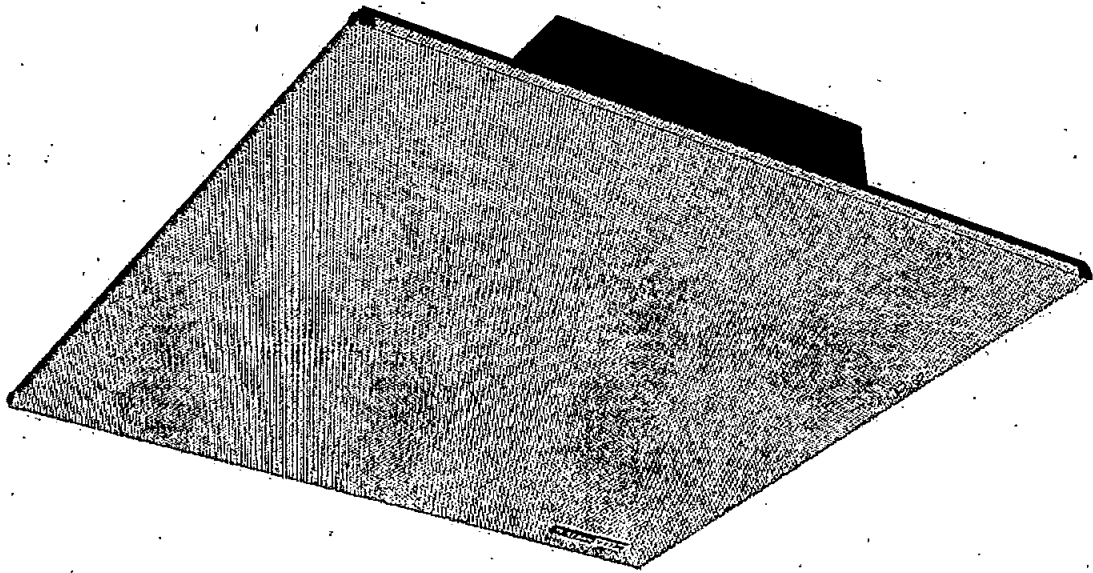
Public Address and Intercom:

There are no singular manufacturers that have a consolidated portfolio of IP enabled audio devices that can address all of the needs of this correctional facility. Instead, it appears that multiple manufacturer products will be required to suit the conditions of the install and technical capabilities of the software application. As previously stated, the design intent will be to utilize hardware that is open architecture SIP compliant. That communication protocol is supported by design in the Genetec Sipelia architecture, but preliminary testing will be required during the investigation phase to ensure that all of the recommended products work as intended.

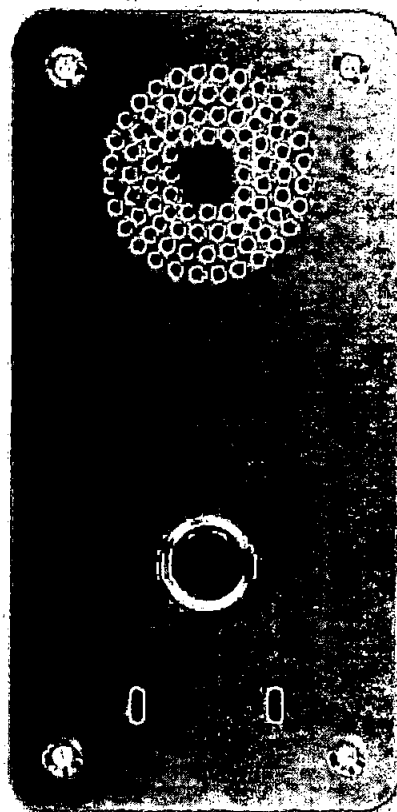
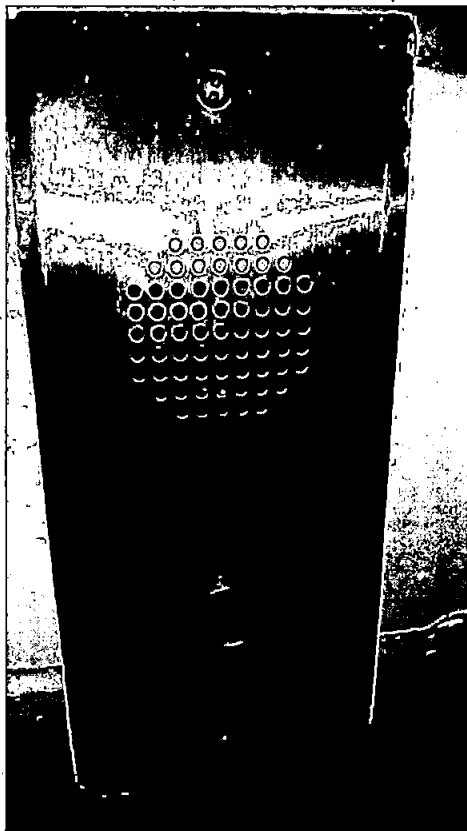
The Intercom/Speakers in the holding cells and day rooms will need to be an industrial grade, vandal resistant design, and for this reason, we will recommend the **AtlasIED IHVP+** speaker for these locations. This speaker has been operationally verified in a Cisco Unified Communications network and should connect seamlessly in the Genetec Sipelia server environment. The speaker is a POE-powered 15W device that is capable of one-way communication



only (receives from the network). If bi-directional communication is necessary, then a different type of device will be necessary at these locations. One potential office version is shown below also has an LCD display for messaging or time display. There is also available in a "lay-in tile" form factor for drop ceilings and that one is available in several sizes, but does not include an LCD display.

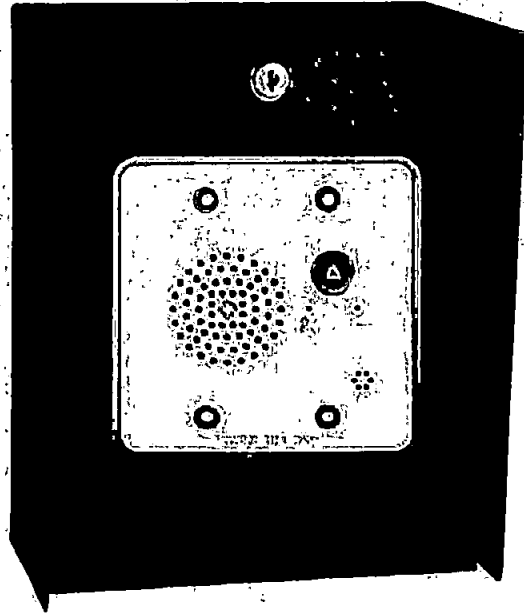


The other types of devices required will be the call stations that are located on the pedestals at the vehicle entry points and the detention door stations that partition the different lock-up areas. One of the existing units is pictured below on the left, and a proposed device is shown on the right.



The proposed unit is a Stentofon SIP compliant door station in a similar form factor. The screw pattern does not match up, so the embedded back-box would also need to be replaced, but the performance features of the proposed unit will be a "like for like" replacement. The existing conduit pathway would be re-used and the existing cable would be utilized to pull in the new CAT6 cable required for the new device.

In locations where a pedestal-mounted call station is required, a miniature version of the call station is used and is mounted to the head of the pedestal on a convenience enclosure, as shown. If necessary, a wider housing can be provided to allow for a card reader to be installed next to the intercom unit.

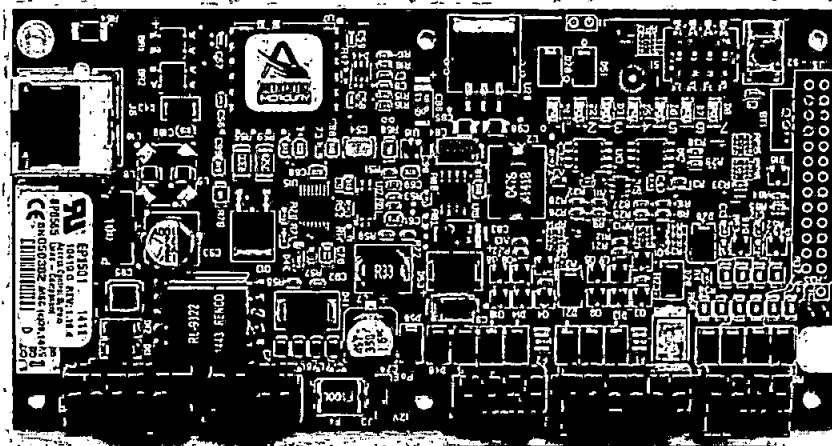


The command center locations with computer workstations and monitors can use either a headset with microphone to answer intercom requests, or a desktop USB microphone plugged into the Security Desk workstation can be used to make and answer communication requests.

Access Control System:

Traditional access control systems are comprised of a control cabinet(s) and power supplies located in a central room of the facility. The control cabinet typically has a single network connection point that communicates via Ethernet with the access control server elsewhere on campus. The card readers, power supplies and locking devices are usually non-proprietary and compatible with multiple system types. However, the proposed solution includes a technology upgrade to a more secure card technology that uses the 13.56 MHz frequency instead of the more common 125kHz proximity frequency, so the card readers will be replaced at all existing card access doors.

The proposed solution is a hybrid design which may include a similar traditional cabling architecture, but may also include Ethernet communication and POE (Power over Ethernet) directly to the door. The Mercury EP1501 pictured is an open-architecture platform and highly reliable controller that is

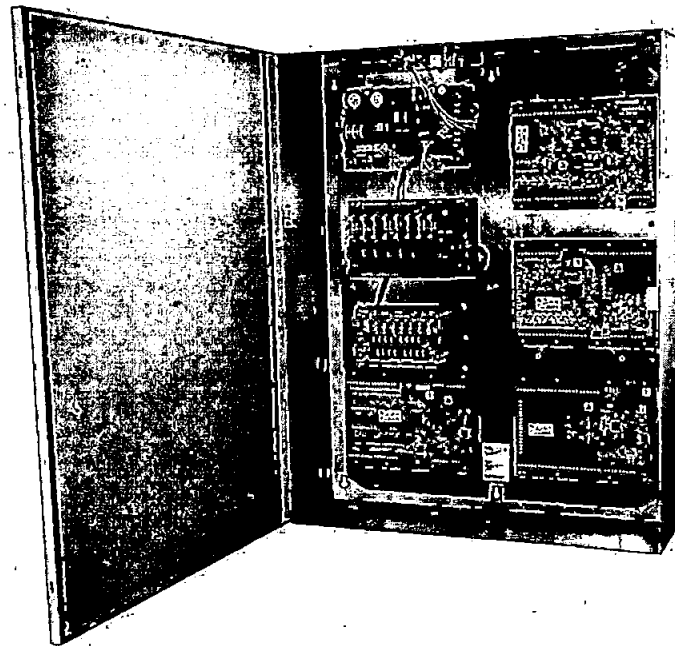


recommended for this application. This topology is limited to locking devices that use less than one Ampere of DC power to engage the lock. Typically, this is found on single

door openings with an electric strike, small maglock or an electrified lockset as the locking device. These locations can be managed with a single CAT6 data cable to the door location to support card access communications as well as locking power.

In locations where there is a "power hungry" locking device, a centralized low voltage power supply, or local power at the door, will be required.

This is typically encountered on doors with electric latch retraction devices and motorized door openers. If there are multiple doors with this requirement, than the traditional panel architecture is most cost effective and the Altronix Trove enclosure will be used to consolidate system power, lock power and control boards into a



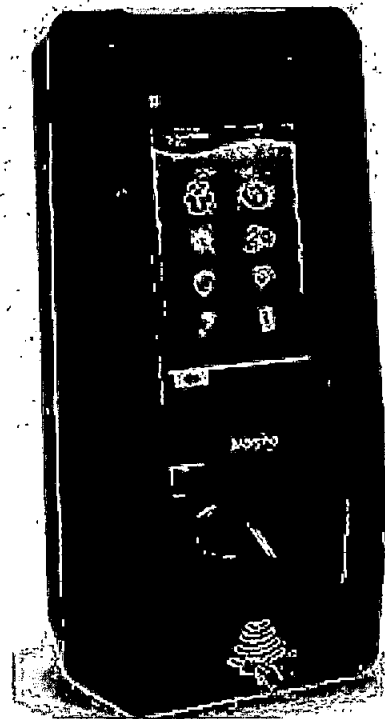
streamlined UL listed, locking access control enclosure. There will only be one Ethernet connected control board inside the cabinet; the remainder of the control boards connect to this board using a serial bus cable scheme. This demonstrates the flexibility of the Synergis access control application using a hybrid architecture.



The new card readers that will be used are based on the HID iClass technology, which is a "smart" card capable of being read and written with specific application. The card reader shown here is the one that will be used in all applications where only single factor authentication is required. This is a single-gang electrical box sized reader (the size of a light switch faceplate) and will be used in the majority of the existing card access locations. This reader is also available with a PIN pad, which enables locations to be two-factor, requiring the presentation of a card AND inputting of a PIN code in order to

gain access to the secured area.

Biometric readers are most commonly used for dual-authentication locations where a higher authentication level is required. In this application, the biometric template of the cardholder is written onto the storage area of the smart (iClass) card. When presented to a bio reader, the permissions for the cardholder are verified by the access control system, and then the cardholder is required to present the biometric instrument (typically a fingerprint) that is read by the reader and compared to the stored template on the card for verification. The Safran Morpho Sigma reader shown is a recommended reader type for locations where a biometric reader is required. This reader can be used as a two-factor reader (card plus fingerprint), or it can be networked with a central server (where the biometric templates are stored and managed) to be deployed as a stand-alone biometric reader. In this instance, the reader will grant access with only a fingerprint and does not require a card.



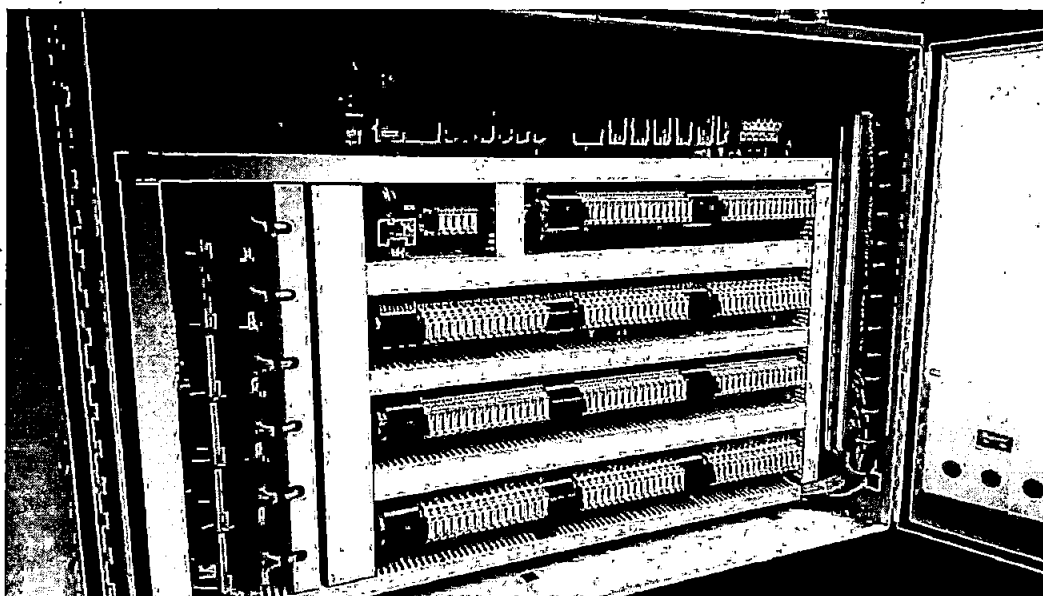
Detention Control System:

The existing detention control system is comprised of a proprietary PLC (programmable logic control) controller that uses a graphical software interface software. One migration strategy is to remove and replace the

proprietary PLC hardware with an open architecture PLC platform, and maintain the current control point architecture. This has been done on past correctional projects and involves building the new control equipment in parallel to the existing control cabinets. The correctional officer experience is largely the same, but with an updated software interface and perhaps a more modern user experience. SiteSecure / Miller Electric is teamed up with Facility Automation in Jacksonville to investigate and design an open-architecture control solution to replace the existing. Facility Automation is a Schneider Electric partner, so their preferred control platform will probably be the Schneider Modicon M580 PLC control system. Previous conversion projects performed by SiteSecure were converted this way and the end result is an orderly control cabinet(s) that consolidates all of the detention control door interfaces, plumbing valve actuators, lighting control relays and auxiliary controls into a unified screen interface.



The image above shows the proprietary control system before the renovation. The image below shows the new open-architecture PLC system. The top portion of the cabinet houses the PLC control modules; the remainder of the cabinet is the where all of the field wiring terminates onto the interface modules for input notification and output activation.



The end result is a command console that will use Genetec Security Desk to manage the card access control, video surveillance and intercom/public address on a single workstation with multiple monitors. The detention control workstation will house manage the detention door actuation, lighting systems, plumbing valves and any other ancillary control systems that do not seamlessly integrate with the Genetec software interface. An example of a similar result is shown below.





PROPOSED MAINTENANCE & SERVICE

3. Maintenance & Service:

Service calls are normally dispatched and performed during normal working hours (08:00 – 17:00, M-F) unless the failure is critical to the operation of the system. Any requests for work to be performed outside of Miller Electric's normal working hours will be dispatched by an answering service to the on-call technician in the area. The caller must identify the issue as an EMERGENCY if the issue is to be addressed prior to the next business day. A follow up email to the service request mailbox with details of the request can be better communicated to the responding technician.

Service requests are initiated either by telephone (24/7): 877-748-3123 (toll free) or E-mail using the general service mailbox: service@sitesecure.com. Email is preferred so that support tickets can be automatically created and tracked. When requesting service, please provide the following information:

- Exact location of malfunctioning device(s)
- Description of symptom(s)
- Identification of event that caused the symptom(s), i.e. power outage, storm, vandalism, etc.
- Name and phone number of site contact person
- Authorization to purchase (if after hours, non-critical component)

Warranty applicability is determined after the service technician has diagnosed the problem. If a warranty spare is identified in SiteSecure stock, the faulty component will be replaced at the time of service. If the technology is not a stock item, a factory warranty return authorization (RMA) is initiated and the factory's procedure is followed to provide a replacement unit. For critical components essential to the uptime of the system, it is recommended that the customer stock recommended spare parts at their facility for replacement by the technician. Warranty spares are restocked at the customer's facility as they are replaced by the factory.

The Security Center servers are enterprise class servers on a Dell or HP chassis and supported by the network of factory hardware service technicians employed by the chassis manufacturer. The servers in this proposal are furnished with a 5-year onsite, next business day warranty.

Please consult the attached Genetec Lifecycle Management FAQ document for specific references to the software maintenance and AutoVu hardware support, which is included after this narrative. New system licenses include the first year SMA as a matter of practice. However, the software maintenance plan should be renewed annually in order to ensure that all Microsoft compatibility issues are proactively supported for the life of the application software.

Preventative maintenance is typically only required on moving parts, which is limited to the existing detention door hardware mechanisms. SiteSecure customarily provides quarterly service to clean the surveillance camera domes and lenses in

order to ensure an unobstructed image. This interval is also used to install any required or recommended Microsoft operating system patches and hardware upgrades that have been tested and certified by the software application developer (Genetec and possibly WonderWare). These approved system updates are remotely installed by a Genetec certified remote support engineer with pre-authorized network credentials issued by the agency. All remote support engineers that conduct software modifications and programming are CJIS certified.

Overview

What Is Genetec™ Lifecycle Management?

Genetec™ Lifecycle Management is the framework for all support, software and service policies offered by Genetec™. It consists of two parts: Genetec™ Assurance, which describes the general coverage provided to all Genetec™ customers and Genetec™ Advantage, our premium, value-added support and services offering, that is offered on a renewable contract basis for up to five years at a time.

Genetec™ Assurance provides an initial period of deployment assistance, software warranty, access to a wealth of educational resources as well as online support case management.

Genetec™ Advantage offers :

- Access to service releases and cumulative updates beyond the initial software warranty period
- Access to minor and major software releases
- Live technical assistance by phone and chat for certified professionals
- Published service levels for live and email-based technical assistance
- An allocation of free technical consultation hours, Cloud Archives storage and Stratocast™ Camera Connections
- Access to the System Availability Monitor on the Genetec™ Portal

Where does the Genetec™ Software Warranty fit into this model?

All customers who purchase a Genetec™ product are covered by a Software Warranty. This Warranty is included as part of the general coverage provided by Genetec™ Assurance. The Genetec™ Software Warranty guarantees that Genetec™ software will perform in accordance with the user manual and media. Service Releases and Cumulative Updates are offered within the minor release of the software purchased in order to cover any modifications that may be needed after the initial installation and deployment of a Genetec™ product. For example, when a customer purchases Security Center 5.3 SR2, they receive access to 5.3 SR3, SR4, SR4 CU3 etc. under their Software Warranty, but would not have access to Security 5.4 GA without Genetec™ Advantage.

What Is the Difference between the Software Maintenance Agreement and Genetec™ Advantage?

Genetec™ Advantage represents an evolution of the Software Maintenance Agreement in line with the introduction of Genetec™ Lifecycle Management. The changes include a new, collaborative approach to technical assistance, transparent service levels and higher caps for the benefits included in Genetec™ Advantage.

What is the Value of Genetec™ Advantage for Genetec™ System Integrators?

System integrators in charge of maintaining systems with active Genetec™ Advantage coverage benefit from access to the Genetec™ technical support team when troubleshooting complex issues, and can also, with an end user's permission, leverage technical consulting hours to get Genetec™ assistance when planning a system upgrade or server or database changes.

Additionally, system integrators can encourage customers to use their free access to software updates and maintain their system up to date. This prevents system obsolescence, and the associated risk of a customer going back to bids for a system replacement.

Is Genetec™ Advantage Mandatory?

No. Purchasing a value-added Genetec™ Advantage is optional for users of a regular Genetec™ system. A one-year Genetec™ Advantage is mandatory with the following critical Enterprise system options: Failover, Virtual Matrix Failover, Standby Server, Windows Clustering, Bosch VRM, Global Cardholder Management, Sipelia Trunk connection and Plan Manager mapping with GIS. A one-year Genetec™ Advantage is also mandatory for systems with third-party plugins.

Will My System Stop Working if My Genetec™ Advantage Coverage Expires?

Not at all. Your Genetec™ system will continue to function even if your Genetec™ Advantage coverage expires. You will also maintain access to self-service support resources, such as the Genetec™ knowledge base, product configuration webinars and on-demand videos.

You will, however, no longer have access to new software updates, Genetec™ technical support and the System Availability Monitor. Access to cloud benefits, such as Cloud Archives and Stratocast™ Camera connections, will also end.

Is a Genetec™ Advantage Contract Transferrable?

A Genetec™ Advantage contract cannot be transferred from one system or one end-user to another.

Why Doesn't Genetec™ Include One Year of Genetec™ Advantage in the Software Price?

Genetec™ Advantage is an optional value-added software and service package, and not a mandatory purchase. Including one year of Genetec™ Advantage coverage in each system's software price would be equivalent to making Genetec™ Advantage coverage mandatory, instead of a considered purchase.

There are Genetec™ deployments of many sizes and types, and not all of them require the same level of support and involvement. Genetec™ Advantage, as well as additional options such as 24/7 support, dedicated support engineering and professional services, allow customers to tailor their experience to their needs and choose the level of service that ensures they are secure.

Why Doesn't Genetec™ Offer a Support-Only Service Plan?

Genetec™ software is an ever evolving product, and updates frequently solve issues that arose in previous versions. By providing support to customers who have access to the latest release, this allows us to control support costs and accelerate incident resolution. Providing support-only service plans opens the possibility that someone who is supported be required to upgrade their system in order to resolve their issue. Without software coverage, these updates will need to be paid for, with customers incurring additional costs in order to support their systems.

Maintaining your Genetec™ system up to date also allows you to leverage the latest features to enhance productivity, recouping Genetec™ Advantage costs and preventing system obsolescence.

Some Competing Manufacturers Provide Technical Support At No Charge. Why Does Genetec™ Charge For Genetec™ Advantage?

Genetec™ Advantage includes services that go beyond corrective maintenance, and include access to version updates, proactive system health management tools and services, as well as complimentary access to hybrid cloud features.

Because Security Center is at the center of your security infrastructure and processes, Genetec™ provides world-class technical support. When corrective maintenance is necessary, Genetec™ technicians are trained to handle the complex security environments found in the field, going beyond basic troubleshooting to ensure timely issue resolution.

Why Do I Have to Keep Paying for Software I Just Bought?

Purchasing Genetec™ Advantage provides you with value-added services to enhance your experience, maintain system performance and prevent system obsolescence. Customers who do not wish to protect their security investment do not have to subscribe to Genetec™ Advantage. Genetec™ systems do not require Genetec™ Advantage to function as intended, and the included Genetec™ Assurance coverage provides customers the necessary services to ensure that.

What Is the Price of Genetec™ Advantage Relative to a System's Value, and Why Is It So?

The price of Genetec™ Advantage will vary between 11% and 18% of a system's MSRP value, based on the system's device count and features, as well as the length of the Genetec™ Advantage commitment. This yearly investment protects your software platform, the heart of your security system, from obsolescence, while ensuring optimal system performance and providing access to the latest device integrations and innovative features.

Without Genetec™ Advantage, a system will gradually become obsolete, requiring a new system purchase, often after 5 to 7 years. This translates to a yearly cost equivalent to about 15% to 20% of a system's value, while exposing a customer to unexpected downtime and the inability to benefit from the latest software advances and hardware integrations.

Genetec™ Advantage benefits further increase the benefits of Genetec™ Advantage by providing risk-free access to new cloud services, yearly technical consulting hours to assist in system health assessment or architecture updates, and more.

Genetec™ Assurance

What is Genetec™ Assurance?

Genetec™ Assurance describes the support and software coverage Genetec™ offers to all of our customers.

Genetec™ Assurance includes:

- A 90-day period of Deployment Assistance
- Access to online resources and tutorials through the Genetec™ Portal
- Software Warranty (access to Cumulative Updates and Services Releases within Minor Release purchased)
- Access to general technical assistance through the Genetec™ Portal

For more information, please consult the **Support** and **Software Updates** sections below.

What is Deployment Assistance?

Deployment Assistance is a 90-day period following system activation in which customers have access to certain support services that are typically reserved for Genetec™ Advantage customers.

These services include:

- Access to advanced troubleshooting techniques
- Live interactions with technical support specialists in the form of case follow-ups by phone for certified professionals
- Transparent service levels for support interactions

Does Deployment Assistance Replace Genetec™ Advantage for the first three months?

Deployment Assistance is meant to help customers who opt not to purchase Genetec™ Advantage deploy their system effectively and deal with any issues that may arise when transitioning to a Genetec™ system. Customers with more complex system, support and services needs should purchase Genetec™ Advantage when purchasing their systems. Should you purchase Genetec™ Advantage after you have activated your system, but during the Deployment Assistance period, the coverage period will be backdated to the system activation date. Moreover, during the period up until Genetec™ Advantage was purchased, you would not have had :

- Direct access to live phone and chat support
- Higher service levels when contacting technical assistance over any channel
- Immediate access to complimentary cloud benefits and technical consultation hours

What Kind of Technical Assistance Do I Receive After Deployment Assistance?

Genetec™ Assurance provides access to general technical assistance online through the Genetec™ Portal. These are email based interactions to address general inquiries and licensing issues. Technical Support specialists will also refer customers to pertinent content on the Genetec™ Portal such as knowledge base articles, video tutorials and forum discussion threads that can help them resolve issues they are experiencing.

This general technical assistance does not include remote troubleshooting of issues.

Reactivation

Can I Reactivate a Lapsed SMA or Genetec™ Advantage?

Yes, any lapsed SMA or Genetec™ Advantage can be reinstated, however the reinstatement fee varies depending on the duration of the lapse in coverage. There are also waiver conditions whereby, should a customer purchase a certain period of Genetec™ Advantage, the reinstatement fee will be waived. Reinstatement fees and waiver conditions are listed in the table below:

Duration of Lapse	Reinstatement Fee	Waiver Condition
Less than 3 months	1 year ADV (Backdated to expiration date)	2 year ADV
3 months to 1 year	3-month reinstatement fee +1 year ADV	2 year ADV
1 year to 3 years	6-month reinstatement fee +1 year ADV	3 year ADV
3 years +	Software Upgrade +1 year ADV	5 year ADV

Support

Can I Obtain Support Without Active Genetec™ Advantage Coverage?

All customers, regardless of Genetec™ Lifecycle Management status, can access self-help resources on the Genetec™ Portal, which include:

- An extensive knowledge base containing over 1,300 articles
- Product documentation
- On-demand video training library for system operators and administrators
- Topic-specific live and recorded webinars
- User discussion forum

All customers may also open cases online through the Genetec™ Portal. For customers under Genetec™ Assurance who are no longer covered by Deployment Assistance, the Genetec™ technical support team will address general inquiries and license issues, as well as providing guidance by pointing to knowledge base articles and resources that will assist customers resolve the issues they are experiencing.

Live interactions with Genetec™ technical support require active Genetec™ Advantage coverage. If a system is still under Deployment Assistance, Genetec™ technical support may call back for a live follow-up to conduct advanced troubleshooting, at the discretion of the technical support team.

Who Can Contact Technical Support?

Individuals who have received a technical training certificate from Genetec™ and are working on systems under active Genetec™ Advantage coverage are able to contact technical support by phone and chat.

Can a Genetec™ End User Contact Technical Support?

Yes, as long as the caller has received technical certification and is calling for a system under active Genetec™ Advantage coverage. It is recommended that end users contact their Genetec™ system integrator first, as they are familiar with the system's components and architecture, and can rapidly assess the source of issues.

How can I obtain a Certification Number?

Technical certification can be obtained by successfully completing the required Genetec™ courses for configuration and maintenance of a system. End users wishing to receive technical certification must be approved by their system integrators of record, as well as their Genetec™ regional sales manager.

To find out which courses are required to configure and maintain your system, as well as the schedule of upcoming classes, please contact your Genetec™ representative, or email sales@genetec.com.

Can I Purchase 24/7 Access to Genetec™ Support?

Customers with active Genetec™ Advantage coverage can purchase optional 24/7 technical support access. Genetec™ 24/7 support will allow a certified customer to leave a call-back number at which an assigned support technician will call them.

I Have Not Needed Help from Genetec™ Technical Support For a While. Why Should I Pay For Genetec™ Advantage?

Genetec™ Advantage protects you from unpredictable support costs and ensures timely resolution when a system issue occurs. Maintaining active Genetec™ Advantage coverage prevents additional delays and costs related to unplanned downtime.

Your Genetec™ Advantage also provides you with value extending beyond technical support, with access to software updates, cloud service trials and the System Availability Monitor.

Whenever I Had to Get Genetec™ Technical Support, Issues Were Resolved Quickly. Why Should I Pay For Such a Limited Effort?

Genetec™ knows the importance of timely issue resolution, and invests in its technical assistance staff and infrastructure. Our technical assistance team receives in-depth product training, and benefits from our experience with customers in a wide range of applications over the past 15 years. This ensures that technicians can rapidly narrow down the potential causes and solutions to an issue and accelerates resolution.

I am Currently Experiencing Issues with My System. Will You Resolve These Issues Before I Purchase Genetec™ Advantage?

Genetec™ Assurance protects you from issues caused by product defects. Genetec™ Advantage protects you from unexpected downtime, such as issues occurring past your Deployment Assistance period, or not related to a product defect. Customers without active Genetec™ Advantage coverage will be required to purchase at least one year of Genetec™ Advantage coverage before technical assistance can be contacted.

Software Updates

Does Genetec™ Assurance Include Updates?

Genetec™ Assurance gives you access to cumulative updates and service releases within the Minor Software Release you purchased.

How Long is the Genetec™ Software Warranty Period?

Genetec™ software warranty covers all cumulative updates and service releases within the Minor Software Release purchased. Systems purchased with and installed on a SV-16, SV-32 or SV-PRO appliance benefit from an extended software warranty period covering 3 years following the activation of a system license.

What Types of Software Updates Exist?

Genetec's software release cycle includes four categories of updates:

Cumulative Updates: Cumulative updates contain a collection of recent bug fixes in a single add-on package. Cumulative updates are released every month.

Service Releases: Service releases are published every two months, and include new devices (cameras, encoders, etc.) integrations and known issue fixes. Service releases are identified as SR (ex.: Security Center 5.2 [SR3](#))

Minor Release: Minor releases are published every six months, and offer new features, user interface improvements and software integrations (plugins). Minor releases are identified by the number following the dot in Security Center's version (ex.: Security Center 5.[2](#))

Major Release: Major releases are published at a variable rate and offer architectural changes and improvements, new features and important user interface improvements. Major updates are identified by the number preceding the dot in Security Center's version (ex.: Security Center [5.2](#))

How Frequently Does Genetec™ Release New Software Versions?

As of Security Center 5.3, Genetec aims for a minor release every 6 to 8 months.

Do I Need Genetec™ Advantage to Download a Service Release?

Access to service releases within the minor release purchased (ex.: Security Center 5.2 SR2 to Security Center 5.2 SR3) is available to all customers.

Can I Buy Software Updates Without Buying Genetec™ Advantage?

Yes, access to minor releases (ex: Security Center 5.2 to 5.3) and major releases (ex: Security Center 4.1 to 5.3) can be purchased as one-time fees. Minor releases can be bought for a one-time fee equivalent to 25% of a system's MSRP, while major releases can be bought for a one-time fee equivalent to 35% of a system's MSRP. Minor and major release purchases are covered by the Genetec™ software warranty.

In most cases, however, it is much more cost-efficient to purchase Genetec™ Advantage. One-year of Genetec™ Advantage coverage normally amounts to between 15% and 18% of a system's MSRP. Even factoring a reinstatement fee equivalent to 15% of one-year of Genetec™ Advantage coverage, a customer with a system who

hasn't been covered by Genetec™ Advantage for less than 2 years would pay between 17% and 20% to purchase one-year of Genetec™ Advantage coverage, while gaining access to live support, subsequent releases, both minor and major, and additional benefits for a full year.

Opting for multi-year Genetec™ Advantage coverage is even more cost effective, as Genetec™ will waive the reinstatement fee on agreements with commitments exceeding a certain number of years. The customer will also benefit from a rebate alongside their multi-year commitment (10 % for 2-year commitment), bringing the total to an amount between 27% and 32.5% of a system's MSRP for access to the upgrade, live support and additional benefits for two years.

Additional Benefits

What Are the Benefits Offered with Genetec™ Advantage?

Genetec™ Advantage owners have access to allocations of two hybrid cloud services, Cloud Archives and Stratocast™ Camera connections. Additionally, active Genetec™ Advantage grants access to the System Availability Monitor and Technical Consultation hours.

How is my Benefit Allocation Determined?

Benefit allocation is based on the MSRP value of the Genetec™ Advantage coverage. Genetec™ Advantage value excludes options such as 24/7 support access, dedicated engineering services and additional professional services purchased. The Benefit Allocation breakdown can be found in the [Technical Assistance section of the Genetec™ Portal](#).

What Can I use Technical Consulting Hours For?

Technical consulting hours can be used for a variety of remote field engineering services. This includes system update planning assistance, server or database move, remote system health assessment or general consultation on best practices and advanced configurations.

Complimentary technical consulting hours can also be applied as a discount to field engineering services. Please contact your Genetec representative or email sales@genetec.com for more information.

We've Used All Our Technical Consulting Hours, Can We Purchase Additional Hours?

Additional technical consulting hours may be purchased with a minimum block of 4 hours as long as your system is covered by Genetec™ Advantage. Customers without active Genetec™ Advantage coverage must first reactivate their Genetec™ Advantage coverage before purchasing technical consulting hours.

What is the System Availability Monitor?

The System Availability Monitor provides a centralized view of a system's availability, health issues and alerts. Statistics, such as uptime and downtime percentage, total downtime, issues count and meantime between failures can be reviewed per system, device categories and per individual device, while health issues are listed for each connected system.



Available from any computer with internet access, the System Availability Monitor can be accessed via the Genetec™ Portal by a customer's integrator of record and in-house employees with the necessary technical certifications.

What is Cloud Archives?

Cloud Archives is a hybrid cloud service that enables organizations to maintain video recordings in the cloud, all while continuing to leverage their existing Security Center system. Cloud archives allow you to increase or decrease their storage capacity, without the need to purchase additional hardware. Security Center operators can seamlessly access video from Cloud Archives, allowing them to quickly view and search archived video, whether located on-premise or in the cloud.

What are Stratocast™ Camera Connections?

Stratocast™ Camera connections are a hybrid cloud service components that allows you to deploy cameras that record their streams in the cloud. Stratocast™ Cameras are easy to configure and require no on-site storage or recording servers, while allowing you to centralize the management and monitoring of remote sites within your existing system.

Stratocast™ Camera connections works with select cameras. Please contact your Genetec™ representative for more information or email sales@genetec.com.

Which Security Center Version Is Required to Benefit from Cloud Archives and Stratocast™ Camera Connections?

Cloud Archives requires Security Center 5.2 SR6 or above. Stratocast™ Camera connections requires Security Center 5.1 SR3 and above.

What Happens to Archives Stored in the Cloud if My Genetec™ Advantage coverage Lapses?

Access to Cloud Archives ends when your Genetec™ Advantage coverage expires. Any records stored in the cloud will be erased as well. Customers can protect their archives by purchasing Cloud Archives storage before Genetec™ Advantage expiration should they decide not to renew their Genetec™ Advantage coverage.

What Happens to Stratocast™ Camera Connections if My Genetec™ Advantage coverage Lapses?

Access to cameras connected through the complimentary Stratocast™ Camera connections will end when the Genetec™ Advantage coverage expires. Customers can maintain access to camera streams by purchasing Stratocast™ Camera connections before Genetec™ Advantage coverage expiration should they decide not to renew their Genetec™ Advantage.



PROPOSED PROJECT TEAM

4. Proposed Project Team:

The proposed project team will consist of Miller Electric Company as the prime contractor and two subcontractor partners with expertise in two specialties that Miller does not have in-house. Miller Electric will self perform the majority of the on-site work effort:

- All electrical power and raceway infrastructure, both new and modifications of existing
- All low voltage and data network cabling including fiber optics and structured cabling. This includes new network cabinets, UPS power and distribution as well as cable tray and wire management
- All access control hardware installation and modifications including installation of card readers, position switches, electrified door hardware and accessories. If significant door irregularities are discovered during the investigation phase, then a subcontractor specializing in door and hardware (typically a CSI Division 8 contractor) will need to be added to the team in order to correct any deficiencies
- All security devices installations, terminations and modifications including surveillance cameras, intercom and paging systems and control room modifications.
- All Genetec software programming, commissioning and training required to deploy all new computer workstations, servers and communication accessories.

The first subcontractor partner required will be Facility Automation Solutions (www.jaxcontrols.com). FAS is a 100% Employee owned company serving the Florida / Georgia markets providing service and new installations of a variety of products and systems. The business has existed since the early 1980s, and has grown to the largest local Controls organization in N.E. Florida.

The company presently employs 54 local personnel comprised of Project Managers, LEED Engineers, Technicians, Programmers, Certified Energy Managers, CAD Operators and Installers. Degreed electrical and mechanical engineers allow the organization to look at systems from a larger viewpoint, rather than simply focusing on the controls. These dedicated and experienced personnel differentiate FAS from the average control company's branch office. FAS is also a licensed Electrical Contractor with the State of Florida (EC13006224), which allows the company to also turn-key projects of various sizes. For this project, FAS will be responsible for the following work effort:

- All investigative and design work associated with as-built documentation of the existing control system and design of the replacement solution

- Pre-fabrication of new controls enclosures, or on-site modification of the existing enclosures, to accommodate the new controls system components
- All ladder-logic programming and coordination required to document the existing, and any new device interfaces, that will be monitored or initiated by the replacement PLC control system.
- All graphic screen creation, design and modifications required to implement a new touchscreen interface for the replacement PLC control system. This includes graphic design and CAD work that may be required to recreate the existing building layouts

The second subcontractor partner that will be crucial to the success of this project is Presidio (www.presidio.com). This partner is a leading North American IT solutions provider focused on Digital Infrastructure, Cloud and Security solutions and is a Cisco Strategic Certified Partner and was both the Capital Partner of the Year and Architectural Excellence Partner of the Year (Collaboration) in 2017. Presidio experts have decades of experience deploying advanced network infrastructure solutions. They specialize in designing and implementing core voice and data networks utilizing traditional routing and switching technologies as well as advanced security, wireless/mobility, and optical networks for enterprise environments all over the country. Cisco certified network engineers will work in tandem with Miller Electric application engineers and the County's network team to design a robust new managed Ethernet network to support all of the new network-attached devices proposed in this project. The Presidio team will be responsible for the following work effort:

- Provide network design support to select applicable Cisco switch and router hardware to suit the needs of the software and hardware on the local area network.
- Provide network diagrams showing location and type of hardware for each intermediate distribution frame and the network core.
- Provide design support to layout the optical fiber backbone between distribution closets and off-campus connectivity locations
- Furnish all Cisco switch and router hardware, including optical transceivers required for LAN and WAN communication.
- Design virtual local area networks (VLANs) to segregate functional traffic by device type and program layer 3 network switches.

No other subcontractors are anticipated for the proposed scope of work. However, additional resources may be required if the final schedule has an excessive manpower loading requirement, or if modifications to existing facilities requires other specialized trades.

Resumes for key personnel are included at the close of this section.



MILLER ELECTRIC COMPANY
Powering the Possibilities

R. ANDREW BOWMAN, P.E.
SR. PROJECT MANAGER

2251 Rosselle Street
Jacksonville, FL 32204
(904) 388-8000
abowman@mecojax.com

ABC, AGC, BASA/FASA

State of Florida Registered

Professional Engineer PE 56763

State of Texas Private Security

Registered Manager Qualifier

Axis Certified Professional

2014

Genetec Security Center

Certified since 2009

Mr. Bowman entered into the construction industry in 1996 as a Project Engineer and has over 20 years of experience with the design, installation and service of low voltage systems. He is currently a Senior Project Manager for SiteSecure, a wholly owned subsidiary of Miller Electric Company.

EXPERIENCE

Northrop-Grumman B232 Building | Security Improvements | Melbourne, FL
Project Value: \$650,000 | Project Size: 260,000 SF

Project Manager for the expansion of a new high security access control, surveillance and intrusion monitoring system. Another new building constructed on an existing secure DOD contractor campus was added to the recently completed B229 building.

Northrop-Grumman B229 Building | Security Improvements | Melbourne, FL
Project Value: \$1.1 million | Project Size: 223,000 SF

Project Manager and system re-designer for a new high security access control, surveillance and intrusion monitoring system for a DOD contractor facility. The new structure was constructed on an existing secure campus and designed to expand into the existing facilities to replace the aging security technology.

CSX Technology | Fast Gate Kiosk Project | Jacksonville, FL

Project Value: \$337,000 | Project Size: 13 Intermodal Facilities throughout US
Project Manager for design and installation of a computerized weather-proof touchscreen computer for automated entry and exit of contracted truck drivers. The kiosk included provisions for barcode scanning of mobile device barcodes and automated gate control over the LAN.

Osceola County Government | Security Improvements | Kissimmee, FL
Project Value: \$450,000 | Project Size: Multiple County Facilities

Project Manager and system designer for an access control, surveillance and intercom system upgrade project that was designed to replace existing antiquated technology. The system upgrades included the County Courthouse, Administration Building and newly constructed parking garage.

Osceola County Jail | Control Room Modernization | Kissimmee, FL
Project Value: \$325,000 | Project Size: 3,500 SF

Project Manager and system designer on a Design-Build project to modernize the main control room for the County's correctional facility. The surveillance system was converted from an analog system to an IP-based network management system. Additionally, the detention control doors were converted from a tactile graphic annunciator panel to a software based interface using programmable logic controls.

Orlando International Airport | Security Improvements | Orlando, FL
Project Value(s): \$4.65 million aggregate over 7 years

Project Manager for subcontracted scopes of work through various general contractors on multiple capital improvement projects. Scope included expansion of the existing enterprise access control system and partial replacement of the video surveillance system.



Melissa Haynie
PROJECT MANAGER
317 Northlake Blvd
Suite 1020
Altamonte Springs, FL
(407) 328-5220
mhaynie@mecojax.com

Comp TIA A+ Certification

**Genetec Omnicast (Video)
and Synergis (Access Control)
systems**

**Genetec Omnicast Level OTC 1
and OTC 2**

**Genetec Synergis Level STC 1
and STC 2**

**Axis Communications
Academy Network Video
Fundamentals**

As a Project Manager, Melissa is responsible for working directly with the customer and advocating for all of their needs. She will coordinate all the services provided to the customer, design any new solutions and assign the proper resources for the job.

EXPERIENCE

Osceola County Government – Osceola County, FL

Worked as the County's liaison with SiteSecure to implement the Genetec system for the Courthouse complex, while working as an employee for Osceola County

Plan Manager / Security Center 5.6 Installation, Directory, 2 Archivers, 300+ cameras, 150+ doors, multiple offsite Remote Archivers

Osceola County Corrections Department – Osceola County, FL

Main Control, B and C Pod Control Room Conversions, 2 Archivers, 300+ cameras in Genetec System

City of Lakeland –Lakeland, FL

Complete conversion of all the City's access control to Genetec, as well as maintaining and servicing their video and access control. 2 Directories, 12 Archivers, 4 Access Managers, 850+ cameras, 600+ access control doors.

Lakeland Linder Regional Airport – Lakeland, FL

Conversion of the Airport's access control and gates to Genetec, as well as service and maintenance 75+ Access Control Doors.

City of St. Cloud – St. Cloud, FL

Install, configure, and troubleshoot both video recording and access control systems 1 Directory, 208 cameras, 200+ access control doors



MARK SAMS
PROJECT MANAGER

2251 Rosselle Street
Jacksonville, FL 32204
(904) 388-8000
msams@mecojax.com

Genetec

Open Options

Software House

Prowatch

Lenel Master

Andover Controls

GE (Cassi-Rusco)

AMAG

Exacq Vision

Nice Vision

Intergal Technologies

Oasis Integration Software

DMP

Honeywell Intrusion

OSHA

Frontline Project

Management for Security

Integrators

Axis Certified

Mr. Sams brings a wealth of experience to the SiteSecure powered by Miller Electric team in the computer, electronic, and information technology fields. While working within those industries for over 25 years, Mr. Sams is able to effectively manage our biggest accounts, ensuring that the highest quality of work is upheld. In his role as an Project Manager, he is able to use his experience to provide innovative input and solutions to increase overall customer satisfaction.

EXPERIENCE

220 Riverside (Apartments) - Open Options Access Control, Exacqvision CCTV

Clay County School System - Interlogix CCTV

Cologix - Multiple Access Control Systems

Crowley Maritime - GeoVision Access Control and CCTV

CSX Intermodal - Exacqvision CCTV

CSX TDSI - Exacqvision CCTV

CSX Transflo - Exacqvision CCTV

CSX Transportation - Exacqvision CCTV, Talk-A-Phone

Florida Coastal School of Law - Software House Access Control

Homeless Coalition - Open Options Access Control, Exacqvision CCTV

Jacksonville University - Open Options Access Control, Exacqvision CCTV

JARU - Genetec Access Control, CCTV and DMP Intrusion

KEHE - Kantec Access Control

Promo Depot - Open Options Access Control, Exacqvision CCTV

Tierpoint - Pinnacle Access Control, Exacqvision CCTV

University of Florida - Lenel Access Control



MILLER ELECTRIC COMPANY
Powering the Possibilities

RYAN COHEN
PROJECT MANAGER

2251 Rosselle Street
Jacksonville, FL 32204
(904) 360-4554
rcohen@mecojax.com

*Associates of Arts in
Information Technology
Bachelors in Information
Technology in progress/
114/120 credit hours
University of Phoenix Cisco
Networking Certificate
Comptia A+
Comptia Network +
Comptia Security +
Genetec Security Center
Genetec AutoVu Fixed and
Mobile
Open Options DNA Fusion
Lenel Master certified.
ONSSI
Schlage SMS
BASA/FASA*

EXPERIENCE

Jacksonville University, Jacksonville, Fl.
Open Options Access Control, ExacqVision CCTV

University of North Florida, Jacksonville, Fl.
Genetec ALPR

Symrise, Jacksonville, Brunswick, and Chicago
Open Options Access Control

University of Florida, Gainesville, Fl.
Lenel Access Control

Acosta, Nationwide
Open Options Access Control, ExacqVision CCTV

Homeless Coalition, Jacksonville, Fl.
Open Options Access Control, Exacqvision CCTV

Glynn County, Brunswick Ga.
Open Options Access Control, Milestone CCTV

St Vincent's Health Care, Jacksonville Fl.
Genetec CCTV

Anheuser Busch, Jacksonville Fl.
ExacqVision CCTV

Gulfstream Aerospace, Savannah Ga.
Lenel Access Control, Lenel CCTV



Jerry Hutcheson
APPLICATIONS ENGINEER

2251 Rosselle Street
Jacksonville, FL 32204
(813) 452-5112
jhutcheson@mecojax.com

Electronics at SSC

*Computer Networking
Technologies at TechTrain*

Cisco at New Horizons

A+ Certified

Net+ Certified

Nicet Level IV 104641

FASA/BASA

Genetec Security Center

Mr. Hutcheson has been in the industry since January of 1998 and has been a team member at Miller Electric since October of 2014. He has been involved in Service, Install and Design aspects of low voltage systems. He provides support for the field technicians and customers. He also provides aid in the design of the systems by doing AutoCAD.

EXPERIENCE

Windy Hill Middle School- Clermont, FL

Retrofit of the Fire Alarm System

Eustis High School Curtright Campus- Eustis, FL

Retrofit of the Fire Alarm System

Seminole County Environmental Services- Winter Park, FL

Security Center Install and Migrate to Access Control from PCSE to Security Center 4.0.

HCC- Hillsborough County, FL

Security Center 5.1 Camera system approximately 780 cameras.

HCC- Hillsborough County, FL

Access control project. We replaced some existing access control doors and added new access control doors to their existing Security Center System. Approximately 50 doors and 4000 card holders.

Saint Leo University- San Antonio, FL

Various projects and maintenance of the system. We just recently decommissioned 6 Pivot3 servers and migrated the system over to virtual servers we also upgraded the system to Security Center 5.4

Highlands County Government- Sebring, FL

New Security Center system with 190 cameras and 40 access control doors.

Sumter County EOC Buildings

Design and layout in Autocad of a new system that includes approximately 100 doors and 120 new cameras.

St. Petersburg EOC Building

Design and layout in Autocad of the new system that includes approximately 260 doors and 175 cameras.



MILLER ELECTRIC COMPANY
Powering the Possibilities

SCOTT REID
APPLICATIONS ENGINEER

317 Northlake Boulevard, Suite
1020
(407) 328-5220
sreid@mecojax.com

USGBC LEED Accredited

Professional (LEED AP)

Florida Electrical Contractors

License 13005081

Virginia Master Electrician,

District of Columbia

Journeyman EC

Virginia Class A Contractor's

License

Mr. Reid is an electrical professional with over 20 years of experience in the management of electrical service and multi-million dollar electrical projects. He is a Master Electrician in the State of Virginia and has an Electrical Contractor's License awaiting approval in the State of Florida. Mr. Reid has been the SiteSecure Tampa Office Service and Operations Manager since July of 2010 and has been an integral part of the Tampa Office's growth and success.

EXPERIENCE

Hillsborough Community College - IP based video and access control system networked across six campus facilities over existing network infrastructure.

Saint Leo University - IP based video and access control system networked across the main campus over existing network infrastructure.

Hillsborough County Sheriff's Office - IP based video management system networked across a dozen facilities over existing network infrastructure.

City of Tampa Water Department - IP based video and hybrid access control system networked across City of Tampa Wide Area Network for remote facilities monitored from Tiffin WTF.

Berg Electric - Project Manager for multi-million dollar, ABC award winning electrical project for the new Burnham Institute for Biomedical Research facility in Lake Nona, FL

TRAINING COURSES

Cisco Advanced Networking

Genetec Omnicast 4.x and Security Center 5.x Certifications

Ortronics and Molex Manufacturer Certifications

Northeastern University (Project Management, 2001)

NJATC (IBEW Local #26 Washington, D.C., 1996)



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524 Stockton Street JACKSONVILLE, FL (904) 394-8335

Facility Automation Solutions, Inc. - Employees

Dave Sarratori – Construction Manager

Education: Graduated 1979 A.A.S. Electrical Technology, Erie County C.C.

Experience: Worked thirty-two years in the installation, engineering and programming of HVAC and Plant controls systems. He worked twenty-one years with Johnson Controls, Inc. and the rest of the time with Facility Automation Solutions.

Experienced with: All vintages of JCI systems including the newest Metasys versions, Andover Controls System and the management of multiple types of projects

Major Projects:

Occidental Chemical Corp. Energy reduction agreement, Buffalo, NY,
Jacksonville General Mail Facility, 1999
UNF Fine Arts Building, Jax, 2001
UNF Central Plant Upgrade, Jax, 2002
Blue Cross Blue Shield Riverside Renovation, Jax, 2003
Alltel Plant and Building 645 Renovation, Jax 2003
UNF Science and Engineering Building, Jax, 2002
UNF Buildings 2, 11,34,8, & 9 Retrofits, Jax , 2005
Glenmore Community Center and Admin Bldgs, World Golf Village, 2001
Ronald McDonald House, Jax, 2001
Archbold Hospital Systems, Thomasville 2012

Ken Welch – Lead Engineer

Education: Graduated 1997 BS Electrical Engineering, Oral Roberts University

Experience: 12 years experience in designing systems for the Telecommunication Industry Designing, Engineering, Programming and start-up of Andover Control Systems. He now oversees all engineering and programming for installations and retrofits.

Major Projects:

Jacksonville Museum of Modern Art - 2002
Baptist South Hospital – Jax 2005
Mayport Naval Station BEQ - 2004
Episcopal High School Fine Arts Facility - 2005
University of North Florida Aquatic Center Retrofit - 2006
University of North Florida Soccer Stadium Retrofit - 2006
University Of Florida Proton Beam Therapy Center – 2006
Blue Cross Blue Shield Data Center – Jax 2006

Richard Daber – Vice President / Engineering & Product Design Manager

Education: Graduated 1977 B.S. Mechanical Engineering, University of Illinois
Graduated 1978 M.S. Mechanical Engineering, University of Illinois

Experience: Worked 33 years in the design, development, and manufacturing of controls systems using his skills in engineering, programming, and project management.

Experienced with: Carrier CCN systems and VVT Controls, Carrier Chiller Control Systems, Parker Electronics Systems, Parker-Vision camera guidance controls, Honeywell Control Systems, Andover Control and Security Systems, Mechanical and HVAC Systems, SQL Server Database Management, Windows-NT Server System Administration and Project Management.

Major Engineered Projects:

Mayo Clinic Central Utility Plant, 1994
Barnett Bank Miami Lakes, FL, 1997
Vistakon Manufacturing Plant, Jacksonville, 1994
Memorial Medical Center Access System Retrofit, 1998
First Union Data Center Plant, Jax, 1999
NationsBank Bldg. A, Jax, 1999
Presbyterian Retirement Community Statewide system, FL 2000
Vistakon Research and Development Facility Fume Hood Interface
SentryLogic.com, eDrive, & Tempwatch.com development, 2001 - Present

Mike Babb – Field Engineer / Project Manager

Education: Graduated Electronics Devry – Chicago, Ill

Experience: Worked 26 years in the control industry engineering, programming, and managing control system projects. NICET Certified.

Experienced with: Johnson Controls and Fire Alarm Systems, Andover Control and Security Systems, Mechanical and HVAC Systems, N2, TCP/IP Communications Protocol

Major Engineering Projects:

St. Vincent's Clinical Services and Services Buildings, Jax, 2005
Blue Cross Blue Shield Riverside Bldg Controls Retrofit, 2006
St. Vincent's Surgery Center, Jax 2006
Flagler Schools, Palm Coast 2003-2006
Bulk Mail Facility, Jax 2002
Florida Blue (BCBS) Deerwood Controls Retrofit Projects, Jax 2012
State Farm Operations Center Control system upgrade – 2010

Thomas Daber – Engineer I

Education: Graduated 2010 BS Mechanical Engineering, University of Florida

Experience: 2 years experience in designing systems for the controls industry
Designing, Engineering, Programming and start-up of Andover Control Systems

Major Projects: St Vincent's Clay Hospital Art - 2012
Baptist South Hospital – Jax 2011
Archbold Hospital New Tower - 2011

Paul Weeks – Service Manager/ Senior Service Technician

Education: UA Local 234 Jax. Pipefitters Union – Various Mechanical Classes
UA Local 602 Washington DC, Pipefitters Union – Mechanical & A/C Classes
Graduated 1985 USMC Nuclear Ordnance
Graduated 1983 USMC Ammunitions

Experience: 16 years experience as a control technician. Focus on the service of existing systems. Worked nine years with Johnson Controls, Inc. and six years W.W. Gay Facility Automation, Inc.

Experienced with: Andover Controls Systems, Johnson Controls, Pneumatic, electric and DDC controls, high customer relations and excellent service mentality

Major Projects: Gate River Place Tower, Jacksonville FL 1999
Jacksonville NAS Bldg. 789, Jacksonville, FL, 2000

Major Service/Installation Customers:
Memorial Medical Center, Jacksonville, FL
Brooks Rehabilitation Hospital, Jacksonville, FL
Humana Tower, Jacksonville, FL

Steve Barengo – Service Technician / Network Administrator

Education: Andover Controls Continuum Configuration Certification
Toshiba Variable Speed Drives Certification
Basic Electricity Class

Experience: Four years experience as a Field Service Technician, W. W. Gay Facility
Automation, Inc
Building Engineer for Bell South Tower, Jacksonville Florida

Experienced with: Andover Controls System, Computer Networks and Operating
Systems, Siemens Lighting control panels, Trane Chiller Controls, Johnson
Controls, Carrier Comfort Network

Major Service/Installation Customers:

Flagler Hospital Card Access, Chiller Plant and Video System
Fidelity National Financial – Darwell/Andover Controls System Retrofit
Bank Of America Campus Control Retrofit
Bell Tower - Continental Asset Management, Inc.

Jeff Michaels – Service Technician

Education: Johnson Controls Systems Certification
Andover / TAC CFR Compliant Trained

Experience: 3 years Field Service Technician, W. W. Gay Facility Automation, Inc.
One year Panel wiring and Instrumentation Engineer - Sunstate Systems,
Jacksonville Florida

Experienced with: Andover Controls and Security Systems, Mechanical and
HVAC Systems, Computer Networks and Operating Systems, Johnson Controls
Lighting Integration

Major Service/Installation Customers:

Capital Plaza, Building Controls Retrofit, Jacksonville Florida
Building 841, Building Controls Retrofit, Jacksonville Florida
Flagler Hospital - Johnson /Andover Controls System Integration

Christopher E. Jones, Senior Network Engineer

Summary of Relevant Experience

Mr. Jones has over 15 years of experience in the networking and system engineering industry. He has extensive experience with Cisco routing, switching, security, wireless and Cisco advanced and emerging technologies. A qualified professional, Mr. Jones has a proven track record of success in the design, implementation, and management of enterprise networking systems. His diverse background includes implementing LAN and WAN technologies for enterprise and carrier class networks, seamlessly integrating emergent technology with existing infrastructure, managing worldwide network operations, and performing detailed security and risk assessments for large businesses.

Professional Education and Certifications

Has the following education and certifications:

- Computer Science/Mathematics, Rose Hulman Institute of Technology (1991 – 1994)
- RSA Certified Engineer
- Cisco Certified Security Professional (CCSP)
- VMware Certified Professional (VCP)
- Certified Information System Auditor (CISA)
- Cisco Certified Network Professional (CCNP)
- Cisco Certified Network Associate (CCNA)
- Microsoft Certified Systems Engineer (MCSE)

Work Experience

Presidio Networked Solutions (formerly Coleman Technologies, Inc), Senior Network Engineer (2005 - Present)

Senior Network Engineer whose duties include configuring, implementing, supporting, and documenting Enterprise and Carrier Class Network solutions for various agencies/corporations including Government, Healthcare, and Education. Portfolio includes the following projects:

Gerdau Ameristeel – Team Leader

- Successful migration of multiple sites to new network infrastructure with minimal service disruption.
- Managed on-site deployment teams.
- Performed detailed logistics and resource planning for each site.

Tiger Direct – Lead Engineer

- Configuring Cisco ACE and GSS load balancing systems for Global e-Commerce websites.
- Cisco FWSM to ASA 5580 migration and security perimeter redesign.
- Installation of RSA EnVision LS series log management solution.
- Installation of Cisco Security Management (CSM) solution.

Arise Virtual Solutions – Lead Engineer

- Global LAN and WAN Redesign
- Design and installation of Backup Data Center.
- Implementation of Catalyst 6500's, ASA firewalls, multiple routers and switches.
- Integration of multiple customer networks using BGP, EIGRP, and OSPF route redistribution.

Miami Children's Hospital – Lead Engineer

- New Data Center Design and migration.
- Security Audit and Risk Assessment.

Broward Hospital – Senior Engineer

- Brocade to Cisco MDS SAN migration.
- Checkpoint to Cisco ASA Firewall migration.
- Enterprise Cisco Access Control System (ACS) installation for VPN authentication.

Relevant Experience

Memorial Healthcare System, Senior Network Engineer (2004 – 2005)

Lead architect in the redesign and deployment of 5 hospitals to meet the demand of doctors, nurses, patients and administrators.

Bluepoint Data, Network Engineer (2003 – 2004)

Systems Engineer responsible for the delivery of managed security and SAN solutions.

Park 'N View, Network Engineer (2000 – 2003)

Managed operation of 400 node nationwide frame relay network.

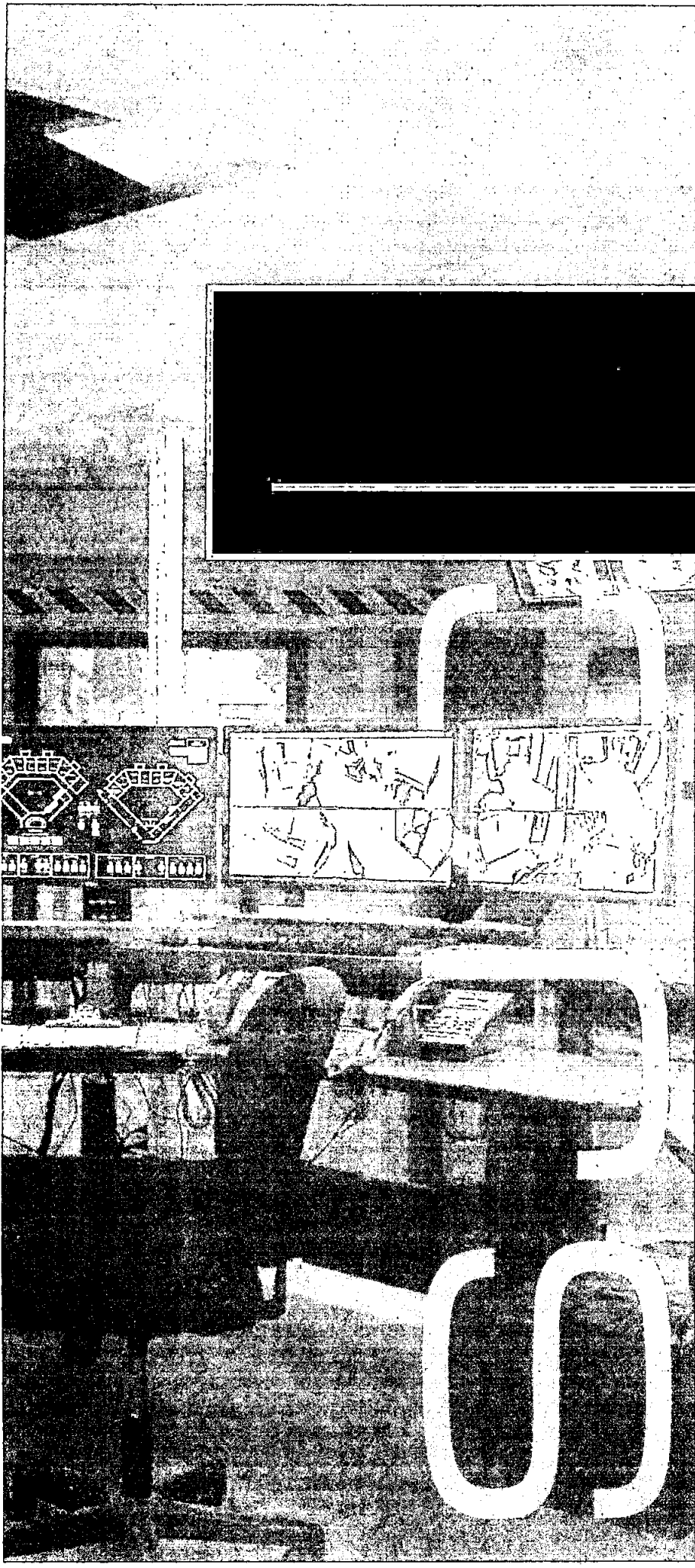
The Right Click, Network Consultant (1999 – 2000)

Consultative engineer for Microsoft server solutions.

The Answer Group, IT Manager (1996 – 1999)

Deployed and administered 1000 user network and call center
Managed Lucent G3R PBX.

PROPOSED SCHEDULE



5. Proposed Schedule:

The schedule for the actual implementation will be primarily dependent upon how the County will stage the housing units for construction activities. The more areas that can be made available for concurrent activity, the shorter the project duration will be. If only one section of a housing unit can be made available for modifications, then that process will have to be repeated, reducing the available work for any given calendar timeframe.

The proposed schedule for Phase I - Investigation / Development of System Replacement is logically structured as follows. The actual durations for each of these items may vary, depending upon County working restrictions, holidays and human resource limitations. Miller Electric and subcontractor resources will also be a limiting factor, but typical durations for these activities have been included to apply an approximate schedule structure.

Project Kick-off: (To be completed one to two weeks after contract execution)

- Meet with the Owner's representatives to accurately assess the goals and objectives of the project.
- Establish the project contacts for the owners, facility staff and subcontractors.
- Confirm working hours and site access requirements
- Establish the design drawing submittal and review process
- Walk-through and page-turn of the reports and facility record drawings to confirm current system functionality and baseline limitations
- Outline possible phasing scenarios with command staff to determine likelihood of scheduling empty "pods" for functional testing and investigations
- Submit County background check applications and review badging requirements for facility (if applicable)

Facility Reviews & Audits:

- Review & document systems in unsecured area (Admin) of facility. This portion of the scope will be less time consuming and should be completed in about 2 weeks
- Review and document typical "pod" systems layout and validate in other areas (3 to 4 weeks with multiple site visits)
- Produce as-built diagrams and sketches to document existing system architecture including re-usable raceways and accessible locations (3-4 weeks)
- Existing system functional tests to verify existing system operation and limitations (1-2 weeks)
- Assemble final findings report and review with project and command staff for validation (1-2 weeks)

Proposed System Design: (Allow six weeks total for all items listed below)

- Draft design drawings to include a hardware schedule and typical installation details for all applicable hardware. Locate all cameras on a site plan or building diagram to show intended installation location and field of view (if applicable)

- Include lens calculations to provide pixel density for areas where detailed surveillance is required.
- Provide video storage and bandwidth calculations to validate network infrastructure design and server storage volume requirements
- Assemble hardware catalog sheets for all proposed equipment to confirm suitability for the intended application, color preferences (where applicable), and mounting styles
- Draft IP schema for IP cameras, intercom stations, PA speakers, access control boards, PLCs, network hardware, servers and workstations
- Draft mapping schema and graphical layouts for Plan Manager and PLC control layouts
- Provide furniture mock-ups to identify computer, monitor and intercom hardware locations for functional review
- Provide GAANT project schedule based on the collaborative phasing arrangement

Design Review and Approval: (Allow two weeks for review by the County)

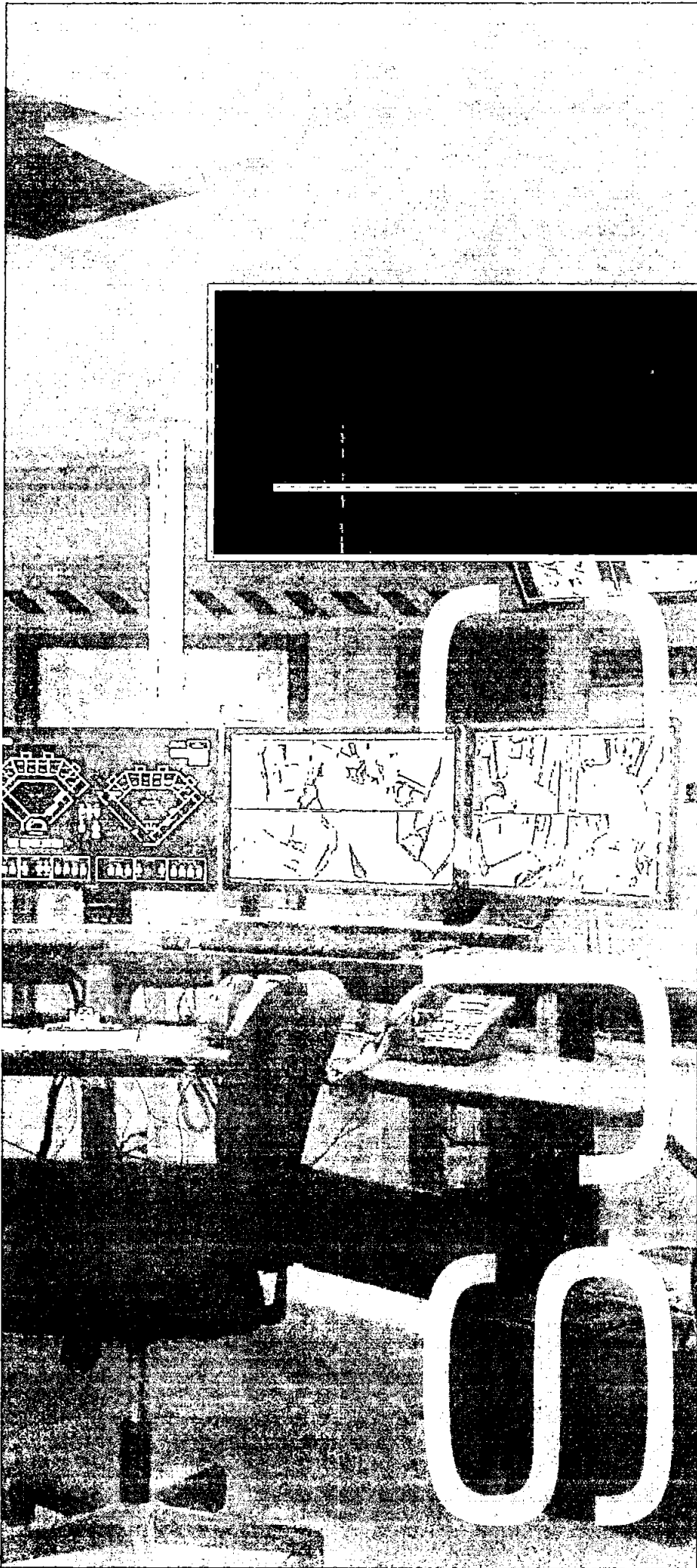
- Conduct review meeting with Owners staff to review and approve system design recommendations
- Revise and re-submit documents, if necessary
- Review project schedule and adjust as required to meet milestones

Project Estimate: (Allow three weeks after final design review)

- Assemble project estimate based on approved hardware, software and functional project requirements
- Identify any value engineering opportunities based on design review and feedback

The expected duration for the Investigation and Design phase will be approximately 27 weeks, or six months total. This duration could be shortened if the County is able to provide detailed and accurate as-built construction documentation. If not, then this duration is a reasonable and manageable goal.

PRICING PROPOSAL



RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL SECURITY SYSTEM FOR SJC DETENTION CENTER

ATTACHMENT "A" (Revised per Addendum #4)

PRICING PROPOSAL FORM

Respondents shall submit proposed pricing for Phase 1 – Investigation and Development of System Replacement of this project. Respondents shall also provide a breakout of all costs associated with completing this portion of the project and attach it to this form with the submitted RFP Package.

Pricing Proposal:

Phase 1: Investigation Development of System Replacement: \$ 76,700 (Seventy Six Thousand Seven Hundred)

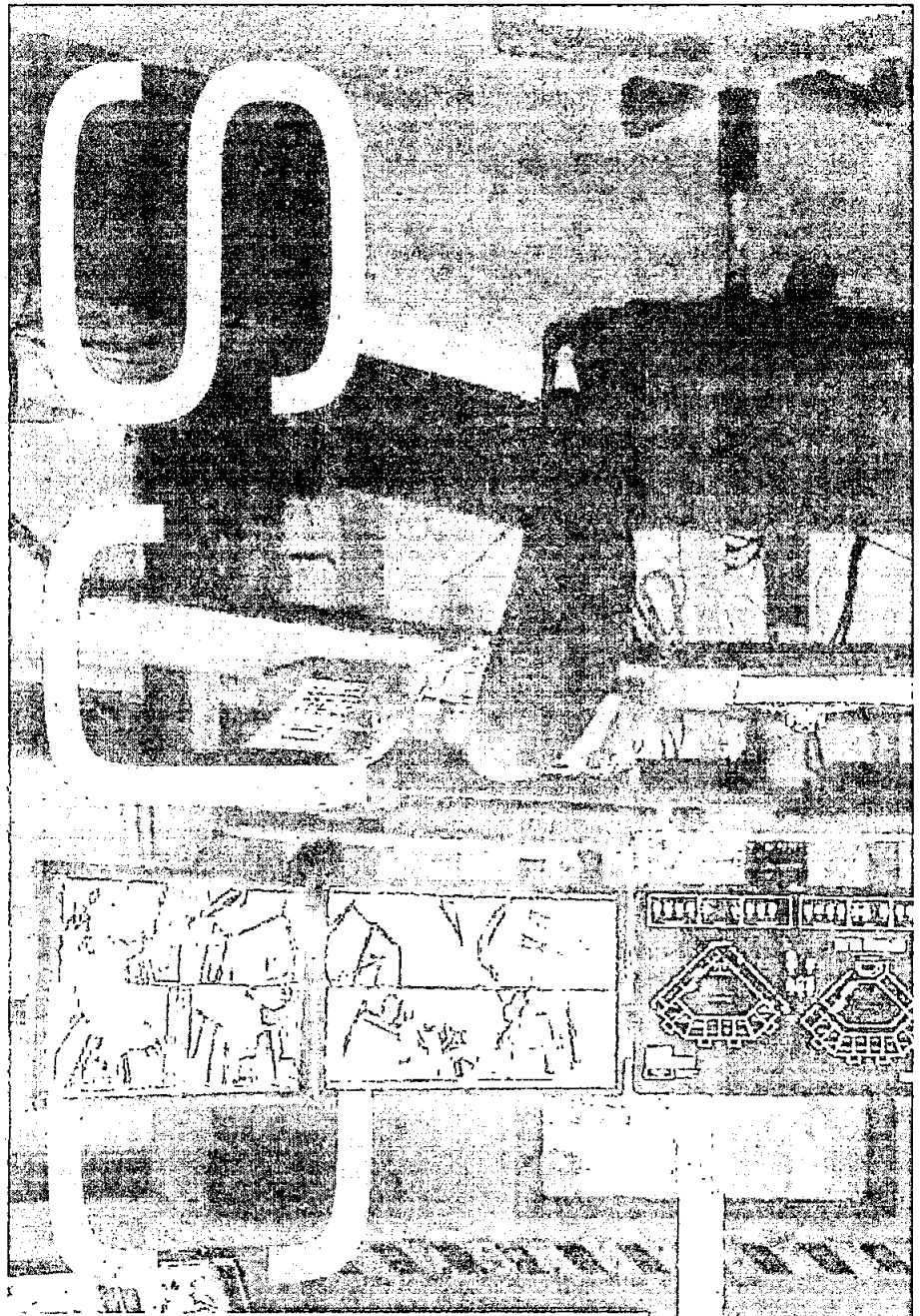
The proposed pricing for the Contractor to thoroughly investigate the proposed replacement system against the SJC Detention Center's current setup and operation to determine a final, customized product solution. This pricing shall include any and all site visits to the SJC Detention Center to investigate the current system, research into alternative components to the proposed system to assist the County in determining the appropriate solution for the SJC Detention Center, and generation of a final proposal for the remaining phases of the project: implementation, installation, maintenance and service for the replacement system and all cost components for approval by the County.

Any and all pricing submitted shall be subject to negotiations with the County. The County reserves the right to add, remove, or adjust any part of the submitted proposed pricing to best serve the needs of the St. Johns County.

Timeframe for Completion of Phase I:

Twenty Six Weeks

Respondents shall submit the proposed timeframe for completion of Phase I in the space provided above. The proposed timeframe shall include any and all site visits, meetings with the County to discuss options, and finalization of the technical and pricing proposal for the system replacement. The timeframe for completion of this portion of the project is subject to negotiations with the County, and may change based on mutual agreement between both parties. Respondents shall provide a detailed schedule to demonstrate the proposed timeline from execution of contract through submittal of the final proposal to the County and attach it to this document.



ADMINISTRATIVE
INFORMATION

RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL SECURITY SYSTEM FOR SJC DETENTION CENTER

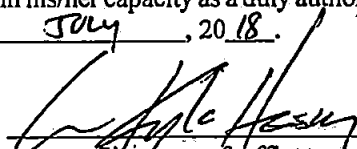
AFFIDAVIT OF SOLVENCY

STATE OF Florida)
COUNTY OF Duval)

PERTAINING TO THE SOLVENCY OF Miller Electric Co., being of lawful age and being duly sworn I, _____
Kyle Hensley, as CFO _____ (ex.CEO, officer, president, duly authorized representative, etc.) hereby certify
under penalty of perjury that:

1. I have reviewed and am familiar with the financial status of above stated entity.
2. The above stated entity possesses adequate capital in relation to its business operations or any contemplated or undertaken transaction to timely pay its debts and liabilities (including, but not limited to, unliquidated liabilities, un-matured liabilities and contingent liabilities) as they become absolute and due.
3. The above stated entity has not, nor intends to, incur any debts and/or liabilities beyond its ability to timely pay such debts and/or liabilities as they become due.
4. I fully understand failure to make truthful disclosure of any fact or item of information contained herein may result in denial of the application, revocation of the Certificate of Public Necessity if granted and/or other action authorized by law.

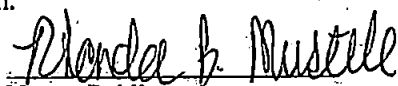
The undersigned has executed this Affidavit of Solvency, in his/her capacity as a duly authorized representative of the above stated entity, and not individually, as of this 12 day of July, 2018.



Signature of Affiant

STATE OF Florida)
COUNTY OF Duval)

Subscribed and sworn to before me this 12th day of July, 2018, by Kyle Hensley _____ who personally appeared before me at the time of notarization and who is personally known to me or who has produced _____ as identification.



Notary Public

My commission expires:
1/25/21

RHONDA B. MUSTILLO
Notary Public, State of Florida
My Comm. Expires 01/25/21
Commission No. GG44300

SECURITY SYSTEM FOR SJC DETENTION CENTER

AFFIDAVIT

TO: ST. JOHNS COUNTY BOARD OF COUNTY COMMISSIONERS
ST. AUGUSTINE, FLORIDA

At the time the proposal is submitted, the Respondent shall attach to his proposal a sworn statement.

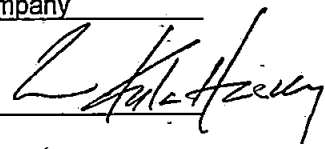
The sworn statement shall be an affidavit in the following form, executed by an officer of the firm, association or corporation submitting the proposal and shall be sworn to before a person who is authorized by law to administer oaths.

STATE OF _____ COUNTY OF _____. Before me, the undersigned authority, personally appeared _____ who, being duly sworn, deposes and says he is Chief Financial Officer (CFO) (Title) of Miller Electric Company (Firm) the respondent submitting the attached Pre-Qualification Package for the services covered by the RFP documents for RFP No: 18-49. Development, Installation & Implementation of Access Control Security System at SJC Detention Center.

The affiant further states that no more than one proposal for the above referenced project will be submitted from the individual, his firm or corporation under the same or different name and that such respondent has no financial interest in the firm of another respondent for the same work, that neither he, his firm, association nor corporation has either directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with this firm's proposal on the above described project. Furthermore, neither the firm nor any of its officers are debarred from participating in public contract lettings in any other state.

Miller Electric Company
(Proposer)

By Kyle Hensley



CFO
(Title)

STATE OF Florida

COUNTY OF Duval

Subscribed and sworn to before me this 12th day of July, 2018, by Kyle Hensley who personally appeared before me at the time of notarization, and who is personally known to me or who has produced _____ as identification.

Rhonda B. Mustillo
Notary Public

RHONDA B. MUSTILLO
Notary Public, State of Florida
My Comm. Expires 01/25/21
Commission No. GG44300

My commission expires:
1/25/21

VENDOR ON ALL COUNTY PROJECTS MUST EXECUTE AND ATTACH THIS AFFIDAVIT TO EACH PROPOSAL.

RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL SECURITY SYSTEM FOR SJC DETENTION CENTER

**St. Johns County Board of County Commissioners
Conflict of Interest Disclosure Form**

The term "conflict of interest" refers to situations in which financial or other considerations may adversely affect, or have the appearance of adversely affecting a consultant's/contractor's professional judgment in completing work for the benefit of St. Johns County ("County"). The bias such conflicts could conceivably impart may inappropriately affect the goals, processes, methods of analysis or outcomes desired by the County.

Consultants/Contractors are expected to safeguard their ability to make objective, fair, and impartial decisions when performing work for the benefit of the County. Consultants/Contractors, therefore must there avoid situations in which financial or other considerations may adversely affect, or have the appearance of adversely affecting the consultant's/contractor's professional judgement when completing work for the benefit of the County.

The mere appearance of a conflict may be as serious and potentially damaging as an actual distortion of goals, processes, methods of analysis or outcomes. Reports of conflicts based upon appearances can undermine public trust in ways that may not be adequately restored even when the mitigating facts of a situation are brought to light. Apparent conflicts, therefore, should be disclosed and evaluated with the same vigor as actual conflicts.

It is expressly understood that failure to disclose conflicts of interest as described herein may result in immediate disqualification from evaluation or immediate termination from work for the County.

Please check the appropriate statement:



I hereby attest that the undersigned Respondent has no actual or potential conflict of interest due to any other clients, contracts, or property interests for completing work on the above referenced project.

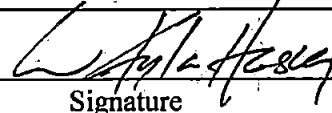


The undersigned Respondent, by attachment to this form, submits information which may be a potential conflict of interest due to other clients, contracts or property interests for completing work on the above referenced project.

Legal Name of Respondent:

Miller Electric Company

Authorized Representative(s) :


Signature

Kyle Hensley, CFO

Print Name/Title

Signature

Print Name/Title

**RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL
SECURITY SYSTEM FOR SJC DETENTION CENTER**



St. Johns County Board of County Commissioners

Purchasing Division

ADDENDUM #1

May 10, 2018

To: Prospective Respondents
From: St. Johns County Purchasing Department
Subject: RFP No: 18-49; Development, Installation & Implementation of Access Control Security System for SJC Detention Center

This Addendum #1 is issued for further respondent's information and is hereby incorporated into the RFP documents. Each respondent will ascertain before submitting an RFP Package that he/she has received all Addenda, and return one (1) original and one (1) electronic PDF copy of this signed Addendum with the submitted RFP Package to the St. Johns County Purchasing Department, 500 San Sebastian View; St. Augustine, FL 32084.

Revisions:

1. The deadline for questions has been extended to Thursday, May 24, 2018, by or before 4:00PM.
2. The due date for proposals has been revised to Thursday, June 7, 2018, by or before 4:00PM.

REVISED PROPOSAL SUBMITTAL DEADLINE: THURSDAY, JUNE 7, 2018 AT 4:00 PM

Acknowledgment

Signature

Milena Christoforidis / Dir. of Mktg

Printed Name/Title

Milena Electric Company

Company Name (Print)

7/10/18

Date of Signature

Sincerely,

Jaime T. Locklear, MPA, CPPB, FCCM
Purchasing Manager

END OF ADDENDUM #1



St. Johns County Board of County Commissioners

Purchasing Division

ADDENDUM #2

May 17, 2018

To: Prospective Respondents
From: St. Johns County Purchasing Department
Subject: RFP No: 18-49; Development, Installation & Implementation of Access Control Security System for SJC Detention Center

This Addendum #1 is issued for further respondent's information and is hereby incorporated into the RFP documents. Each respondent will ascertain before submitting an RFP Package that he/she has received all Addenda, and return one (1) original and one (1) electronic PDF copy of this signed Addendum with the submitted RFP Package to the St. Johns County Purchasing Department, 500 San Sebastian View; St. Augustine, FL 32084.

Additional Site Visit:

There will be an additional site visit for the pre-qualified contractors, and any sub-contractors that they intend to utilize as part of their proposals. This site visit shall be held **Monday, May 21, 2018 at 9:00am** at the **SJC Detention Center located at 3955 Lewis Speedway, St. Augustine, FL 32084**. This site visit is non-mandatory, and as such attendance is not required. However, if there are any additional questions, this is an opportunity for the pre-qualified contractor and/or sub-contractors to pose those questions and get clarification on the site and the project.

Questions & Answers:

1. Would the County consider pushing the due date for proposals back? This is a tight timeline to turn a proposal of this size and scope around.
Answer: The schedule was revised in Addendum #1.
2. Is the reference to a Public Construction Bond, a Payment and Performance Bond?
Answer: Yes.
3. Is replacement of wiring included in the scope? If so, how far does the replacement go?
Answer: Each Respondent is responsible for submitting a proposal for the replacement system to include any and all aspects, including wiring, that will best suit the needs of the Detention Center.
4. Does the County have a complete assessment?
Answer: The information that the County has regarding the existing system was provided to the pre-qualified contractors, which included the RFP Document, the plans for the Detention Center, the Field Report, and the Survey Report.
5. What will the Contractor's mobility through the site be? Will we be given badges, or will we be escorted?
Answer: Contractor personnel will be escorted throughout the premises during installation.
6. Will the Contractor be provided storage or lay-down areas for equipment and/or materials?
Answer: The County and SJSO will accommodate reasonable requests for storage and lay-down areas as needed to best serve the project.
7. In the current system, some of the systems are analog, some have been modified, can some of it be integrated/reused with the new, replacement system?

Answer: The only components that are potentially viable for use are the cameras. Everything else in the system is fairly antiquated, and will need replacement. However, as previously stated, the Respondents are responsible for proposing a total solution replacement system to meet the needs of the Detention Center. The proposal for the replacement system should state which parts of the existing system are to be reused and what advantage that provides the County.

8. What is the budget for this project?

Answer: \$3,000,000.00.

9. Should the camera system be interfaced with the controls?

Answer: Yes.

10. Can you provide the make and/or model of locks for the doors that micro-switches will be provided to?

Answer: Respondents should include in their proposal, as part of their proposed system replacement, the components of the system, including makes and models of each so that the system can be evaluated by the Evaluation Team.

11. Does the facility need a specific type of analytics?

Answer: Motion detection on exterior and 2nd /4th Floors. But, additional and/or alternate analytics can be included in the submitted proposal for consideration.

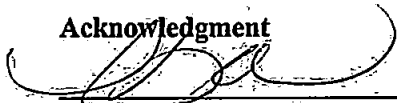
Clarifications:

1. Evaluation Criteria #5 Proposed Schedule – The proposed schedule must include the proposed phasing of the project to accommodate the needs of the Detention Center to successfully install the system without unnecessary disruption of the day-to-day activities of the facility.
2. There should be continuity between the systems, and the interface for users should be simple and straightforward.
3. Cameras are not permitted to be HIK Vision.
4. Software must integrate with Active Directory.
5. Some of the capabilities that the SJC Detention Center Staff is hoping to accomplish with the new replacement system:
 - a. Ability to speak to entire jail from main control and from towers to individual cell blocks;
 - b. Ability to separate emergency functions from day-to-day operations in the user interface;
 - i. Emergency functions to include, but not be limited to: high security door override capability; ability to open all doors in cell block at once with one touch; ability to open egress doors; ability to open both doors in secure vests;
 - c. Lock down alarm to be sounded independent into specific cell blocks, or throughout entire facility;
 - d. Maintain the user interface through touchscreen and tablets for facility staff;
 - e. Cardreaders with biometrics at elevators. All cardreaders must be HID IClass, not proxy.
 - f. Ability to manage cameras from different sections with pan/tilt/zoom throughout.
 - g. Cameras should have analytics such as motion detection on exterior and on 2nd & 4th floors. Respondents can include in proposed system more and/or varied analytics capabilities for consideration.
 - h. Cameras / system must have capability to record and store for thirty (30) days by Florida Statute;
 - i. Software package must be fully integrated across all systems with ability to add/remove users as necessary;
 - j. Ability for remote operations;
 - k. System must have backup capabilities to prevent any single point of failure;

- l. Training on use of system must be provided after installation and implementation for all users from staff;
- m. Proposed system must be secure, and mitigate catastrophic failures;
- n. User Interface must have ability to operate the systems independently of each other;
- o. System must have capability to expand/grow/adapt based on future needs of the facility;
- p. Replacement system must provide new infrastructure and remove old, antiquated, and out-dated infrastructure that is no longer suited for the purposes of the facility;
- q. Proposed system must provide for updated door naming for entire facility and must be integrated with Fire Rescue naming system for continuity;
- r. Control boards cannot be proprietary. Must be open market;
- s. Software must have a single interface for users, where all systems can be accessed through one portal;
- t. Maintenance of system must include any and all necessary upgrades to software and hardware that are required in order for the system to remain in working condition. Maintenance must include technical support for any errors, and/or malfunctions of the system to be corrected.

PROPOSAL SUBMITTAL DEADLINE: THURSDAY, JUNE 7, 2018 BY 4:00 PM

Acknowledgment



Signature

Helga Christopharis, Dir. of Mktg.
Printed Name/Title

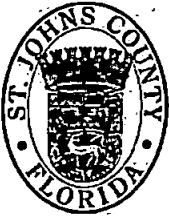
Miller Electric Company
Company Name (Print)

7/10/18
Date of Signature

Sincerely,

Jaime T. Locklear, MPA, CPPB, FCCM
Purchasing Manager

END OF ADDENDUM #2



St. Johns County Board of County Commissioners

Purchasing Division

ADDENDUM #3

May 29, 2018

To: Prospective Respondents
From: St. Johns County Purchasing Department
Subject: RFP No: 18-49; Development, Installation & Implementation of Access Control Security System for SJC Detention Center


This Addendum #3 is issued for further respondent's information and is hereby incorporated into the RFP documents. Each respondent will ascertain before submitting an RFP Package that he/she has received all Addenda, and return one (1) original and one (1) electronic PDF copy of this signed Addendum with the submitted RFP Package to the St. Johns County Purchasing Department, 500 San Sebastian View; St. Augustine, FL 32084.

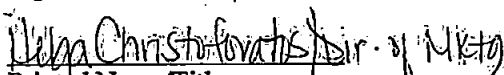
Revisions:

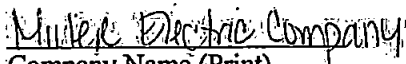
1. The deadline for questions has been extended to Thursday, June 21, 2018, by or before 4:00PM.
2. The due date for proposals has been revised to Thursday, July 12, 2018, by or before 4:00PM.

REVISED PROPOSAL SUBMITTAL DEADLINE: THURSDAY, JULY 12, 2018 AT 4:00 PM

Acknowledgment


Signature


Printed Name/Title


Company Name (Print)


Date of Signature

Sincerely,

Jaime T. Locklear, MPA, CPPB, FCCM
Purchasing Manager

END OF ADDENDUM #3



St. Johns County Board of County Commissioners

Purchasing Division

ADDENDUM #4

June 14, 2018

To: Prospective Respondents
From: St. Johns County Purchasing Department
Subject: RFP No: 18-49; Development, Installation & Implementation of Access Control Security System for SJC Detention Center

This Addendum #4 is issued for further respondent's information and is hereby incorporated into the RFP documents. Each respondent will ascertain before submitting an RFP Package that he/she has received all Addenda, and return one (1) original and one (1) electronic PDF copy of this signed Addendum with the submitted RFP Package to the St. Johns County Purchasing Department, 500 San Sebastian View; St. Augustine, FL 32084.

Clarifications:

1. **Project Phase I:** The County has added Phase I for this project to include the investigation and customized development of the proposed system replacement. The scope of work for Phase I is provided below:

Phase 1 shall include site investigations, reviewing report and drawings (Prepared by HSJ and Associates, Inc.), provide information and system design per this RFP and the below descriptions:

Video Surveillance:

- Functional Diagram: Show single line intercommunication between components for signal transmission, show cable and conduit.
- Dimensional plans and elevations of equipment racks, control panels, and consoles. Show access and work space requirements.
- Wiring Diagrams: For power, signal and control wiring.
- Product Data Sheets: For each type of proposed product. Include dimensions, features, performance, electrical connections, ratings and finishes.
- Confirm quantity and location of analogue cameras to be replaced.
- Floor Plan: Provide floor plan drawings. Show required new metal conduits and routing, location of equipment racks, and monitoring equipment.
- Preferred Camera Manufacturers: Axis, Bosch, Honwon Techwon, Sony, or approved equivalent.

Data Networking:

- Product Data: Manufacturer data sheet for fiber cables, copper cables, racks, patch panel, patch cables, patch panels, wire ways, Cisco switches, conduits, cable trays, grounding, bonding, conduit hangers, conduit support, mounting anchors, and all other required components.
- Functional Diagram: Prepare single line diagram or riser diagram, telecommunications racks, and telecommunication enclosures, backbone cables, conduits, inner ducts, and typical horizontal distributions.
- Grounding and bonding infrastructure, conductor type, connectors, bus bars and required testing.
- Drawings: Prepare floor plans drawings to scale, show main communications room, intermediate telecommunications rooms, telecommunication enclosures, racks, pathways for backbone system (cables, conduit, inner duct, cable trays). Telecommunication rooms layouts and elevations.
- Method of Identifications: Cables, outlets, racks, patch panels, enclosures.
- Communication racks, frames and enclosure layout, detail equipment assemblies, indicate dimensions, required clearance, layout, components and connections.

- Design shall be based on backbone cables of single mode fiber, 10 GBE operation. Horizontal cable shall be CAT6 UTP. Network switches/routers shall be Cisco System, Inc.
- Prepare phasing plan.

Intercommunication System:

- Data Sheets: Manufacturer's data sheets for master stations, speaker microphone stations, amplifiers, loud speakers, telephone interface, conductors, metal conduits.
- Drawings: Location of intercommunication racks and equipment, connections between equipment, indicate conductors, metal conduit and routing. Provide riser diagram and wiring diagrams.
- New speakers and cables will be required. Each living cell shall be connected to a separate zone.
- Prepare a detailed phasing implementation plan.

Access Control:

- Product Data: For each type of product, rated capacity, operating characteristics, specialties, accessories, test and evaluation data. Products shall include, but not limited to, card readers, controllers, server, software, badging stations, power supplies, cables, conduit, boxes, racks, operation, interface equipment, alarm, and work stations.
- Determine scope of work to replace the existing system components, including cabling, and pathways. Propose an access system, non-proprietary control to meet all functionality required by RFP and meet or exceed the current functions. Investigate condition of existing pathways. All wiring and cables shall be new.
- Drawings: Include to-scale drawings, elevations, plans, sections, details of control stations and equipment racks. Floor plans showing location of control stations, and equipment racks. Wiring diagrams and routing of cables/conduits.
- System Description: Indicate number of locations, data capacity, system network requirements, system components, communication protocols, annunciation, control, graphic display, lock interface, alarms, setup, reports, access levels, lighting control in day room and cell block via control panel, and integration with existing utility software to control sinks and toilets in housing area (solenoid valve control).
- Control Rooms: Show floor plan and elevation of equipment. Provide phasing plan for removal of equipment, and installation of new equipment.
- New wiring will be required for all door locks. Open source hardware system is preferred (such as Axis or Mercury). No single failure (no daisy chain). New DPS switches/open and close indicators. Screen set Guardtower System: Emergency touch screen (emergency controls). General touch screen (door control, speakers, etc.). Utilities touch screen (water valves). Video screen.

2. Pg. 7, Part III. Section D. Presentations of Proposed System is hereby revised as follows:

Respondents shall be required to make a presentation of the proposed replacement system for the SJC Detention Center as part of their response to this RFP. Presentations shall be made to the Evaluation Committee, and shall be scored as part of the Evaluation Criteria that shall determine the highest ranked firm. Any firm that does not make a presentation to the Evaluation Committee shall be removed from consideration for award.

Respondents shall present the proposed replacement system, its capabilities and components, user interface, how it will function and improve the systems use and application for the SJC Detention Center. Respondents are responsible for providing a USB Drive with their presentation to be connected to the County's equipment for display, along with any materials that correspond to their presentation.

Presentations shall be held, starting at 9:00am on July 19, 2018, according to the schedule below:

9:00 AM – Miller Electric Company

9:45 AM – Montgomery Technology Systems

10:30 AM – W.W. Gay Integrated Fire Systems, Inc

Presentations are not open to the public, but will be recorded by County staff, in accordance with Florida Statute Public Records Laws and St. Johns County Policy.

3. **Pg. 8, Part III. Section E. Evaluation of Proposal Packages is hereby revised as follows:**
 Proposal Packages will be evaluated in accordance with the Evaluation Criteria, as revised in Addendum #4, for a maximum total of one hundred sixty (160) points per evaluator.
4. **Pg. 8, Part III. Section F. Evaluation Criteria is hereby revised as follows:**

F. EVALUATION CRITERIA (Revised)

1. **Proposed System** – Respondents shall submit documentation to fully demonstrate the function, capabilities, and limitations of the proposed system to replace the current system and setup in place at the SJC Detention Center. This proposed system is subject to change through Phase I – Investigation & Development of System Replacement, and through negotiations with the County. **Proposed System shall be scored on a scale of 0 – 40 points.**
2. **Presentation of Proposed System** – Respondents shall make a presentation of the proposed system replacement to the evaluation committee reviewing the components and capabilities of the proposed replacement system, and how the proposed system addresses the issues/concerns/problems with the existing system and components. **Presentation of Proposed System shall be scored on a scale of 0 – 25.**
3. **Proposed Maintenance & Service** – Respondents shall submit documentation to demonstrate the levels of maintenance and service that will be required to maintain the system at a fully operational level, including services being offered for technical support, troubleshooting, malfunctions, etc. The proposed maintenance and service is subject to change through Phase I – Investigation & Development of System Replacement and through negotiations with the County. **Proposed Maintenance & Service shall be scored on a scale of 0 – 40 points.**
4. **Proposed Project Team**– Respondents shall submit the entire team being proposed for this project, including subcontractors, material providers, technical support, development and implementation, and maintenance and services upon startup of system. **Proposed Project Team shall be scored on a scale of 0 – 20 points.**
5. **Proposed Schedule** – Respondents shall provide the proposed schedule for all aspects of the project, including investigation/development, installation, implementation, and maintenance & service. Schedules should propose methods for phasing aspects of the project to allow for daily operations of the SJC Detention Center, and how staff will maintain the population, securely, during the course of the project. Respondents shall include any timeframes provided for troubleshooting and adjustments upon system implementation. **Proposed Schedule shall be scored on a scale of 0 – 20 points.**
6. **Pricing Proposal** – Respondents shall provide a pricing proposal for Phase I – Investigation/Development of System Replacement. The pricing proposal shall be the initial phase of the project that will allow the Contractor time and resources to fully investigate the current system against the proposed system to determine if changes or adjustments to the proposed system are necessary to satisfactorily address the expectations of the County. The pricing proposal shall include a breakdown for any and all costs associated with completing Phase I, and providing a final pricing and technical proposal for the project. **Pricing Proposal shall be scored on a scale of 0 – 10 points.**

The submitted pricing proposal shall be scored by the Designated Point of Contact utilizing the formula provided below. The Pricing Proposal shall be worth a maximum of ten (10) points as shown in the formula below.

Vendor	Proposed Pricing – Investigation/Development	%	By	Weight (points)	Equals	Weighted Score***
A	\$20,000.00	100	X	10	=	10
B	\$30,000.00	66.7*	X	10	=	6.7
C	\$50,000.00	40*	X	10	=	4

Note: Percentage is determined by dividing lowest submitted proposed pricing by each vendor's proposed pricing. Weighted score is determined by multiplying each vendor's percentage by the number of points.

7. Quality of Submittal shall be scored on a scale of 0-05 points.

5. Pg. 11, Part IV. Section A. Contract Agreement & Term is hereby revised as follows:

The intent of this RFP is to select the number one ranked firm through the evaluation process and to award contracts upon successful negotiations with that firm. There shall be two (2) agreements issued for the completion of this project. The first agreement shall be for the Phase I portion of the work that shall result with a final technical and pricing proposal of the replacement system for the SJC Detention Center. The second agreement shall be for the remaining phases of the work to include implementation, installation and maintenance & service of the replacement system. The County shall conduct negotiations with the awarded firm prior to issuance of both agreements to ensure the best interest of the County is being served.

The Contract Agreement shall be on a form furnished by the County. In the event that a Contract Agreement is attached to the RFP, such attached Contract Agreement is for discussion purposes only, and not necessarily reflective of any Contract that may be ultimately entered into by the County. In the event that a Contract Agreement is not attached to the RFP, it is expressly understood that the Board of County Commissioner's (Board's) preference/selection of any proposal does not constitute an award of a Contract Agreement with the County. It is anticipated that subsequent to the Board's preference/selection of any Proposal, Contract Negotiations will follow between the County and the selected Respondent. It is further expressly understood that no contractual relationship exists with the County until a Contract has been executed by both the County, and the selected Respondent. The County reserves the right to delete, add to, or modify one or more components of the selected Respondent's Proposal, in order to accommodate changed or evolving circumstances that the County may have encountered, since the issuance of the RFP.

If a Contract is awarded for the completion of the project, to include maintenance & services, the contract shall be in effect until such time as the County is no longer in use of the system at the SJC Detention Center. However, the County shall only continue with the Contractor for the maintenance services provided satisfactory performance has been maintained by the Contractor, availability of appropriated funds, and the County has a continued need for the services.

6. Pg. 14, Part IV. Contract Requirements is hereby revised as follows:

Add Section K. Maintenance & Service Minimum Requirements to the document.

The Contractor shall be required to provide maintenance and service for the installed system upon completion of the installation. This shall include remote technical assistance, troubleshooting, and onsite emergency response calls. The maintenance and service program will be subject to proposal, negotiations, and agreement between the Contractor and the County. However, at a minimum, the Contractor shall be required to have a technician, or maintenance/service representative, arrive onsite for emergency response calls within two (2) hours of notification by the County of an emergency issue or malfunction of the system.

For non-emergency issues or errors in the system, the Contractor must have a system backup plan that has the capability to assess and override most non-emergency issues or malfunctions in the system remotely upon automatic notification through the system, or by the County, of the existence of the malfunction or error.

7. Pg. 15, Part V. Section A. Proposal Package Components. Item 6. Pricing Proposal is hereby revised as follows:

In this section Respondents shall provide a pricing proposal for Phase 1: Investigation/Development of System Replacement. This proposal shall include any and all site visits to the SJC Detention Center to investigate the current system, research into alternative components to the proposed system; and generation of a final technical and pricing proposal for the remaining phases of the project: implementation, installation, maintenance and service.

8. Pg. 20, Part IV. Section B. Public Construction Bond is hereby revised as follows:

The awarded Contractor shall be required to obtain and submit a Payment & Performance Bond covering the faithful performance of the Contract and the payment of all obligations arising thereunder in full amount of the Contract, with such acceptable sureties, secured through the

Contractor's usual sources as may be agreeable to the parties. The Contractor shall furnish the required bond, after full execution of the awarded Contract. The Bond shall be released upon satisfactory completion of the project.

Surety Bond

Acceptable Surety Companies: To be responsible to the County as Surety on Bonds, Surety shall comply with the following provisions:

1. Surety must be licensed to do business in the State of Florida;
2. Surety must have been in business and have a record of successful continuous operations for at least three (3) years;
3. Surety shall not have exposed itself to any loss on any one risk in an amount exceeding twenty percent (20%) of its surplus to policyholders;
4. Surety must have fulfilled all of its obligations on all other bonds given to the County;
5. Surety must have good underwriting, economic management, adequate reserves for undisclosed liabilities, and net resources for unusual stock and sound investment.

Time of Delivery and Form of Bond

The Payment & Performance Bond form will be forwarded to the Contractor with an original copy of the fully executed contract. **The Payment & Performance Bond must be recorded after the contract is signed by all parties.** The Contractor shall have three (3) days from receipt of fully executed contract to have the Payment & Performance Bond recorded. The Contractor shall have the Payment & Performance Bond recorded at the St. Johns County Clerk of Courts office, in St. Augustine, Florida. After the book and page number have been assigned to the bond by the recording person, the Contractor shall obtain an original certified copy of the recorded bond, and deliver the original certified copy to the SJC Purchasing Department. No work can commence until the required bond and Insurance Certificates have been delivered to the Purchasing Department. Upon receipt of the original certified copy of the recorded bond, the County shall issue a Notice to Proceed for the Contractor to commence the work.

Unless otherwise specified herein, the bond shall be written on the form provided by the SJC Purchasing Department. The Contractor shall require the Attorney-in-Fact who executes the required bonds on behalf of the Surety to affix thereto a certified and current copy of his Power of Attorney authorizing his firm to act as an agent for the Surety in issuing the bond.

9. Pg. 20, Attachment "A" Pricing Proposal is hereby revised as follows: The County has revised the pricing proposal to consist of a single pricing proposal component for the Investigation and Development of System Replacement for this project as provided on Revised Attachment "A". The revised attachment shall be provided as a separate attachment to this Addendum #4.

REVISED PROPOSAL SUBMITTAL DEADLINE: THURSDAY, JULY 12, 2018 AT 4:00 PM

Acknowledgment



Signature

Jaime T. Locklear, MPA, CPPB, FCCM
Dir. of M&A

Printed Name/Title

Minter Electric Company
Company Name (Print)

7/10/18
Date of Signature

Sincerely,

Jaime T. Locklear, MPA, CPPB, FCCM
Purchasing Manager

END OF ADDENDUM #4



St. Johns County Board of County Commissioners

Purchasing Division

ADDENDUM #5

July 6, 2018

To: Prospective Respondents
From: St. Johns County Purchasing Department
Subject: RFP No: 18-49; Development, Installation & Implementation of Access Control Security System for SJC Detention Center

This Addendum #5 is issued for further respondent's information and is hereby incorporated into the RFP documents. Each respondent will ascertain before submitting an RFP Package that he/she has received all Addenda, and return one (1) original and one (1) electronic PDF copy of this signed Addendum with the submitted RFP Package to the St. Johns County Purchasing Department, 500 San Sebastian View; St. Augustine, FL 32084.

Questions/Answers:

- 1. Modernizing the control systems for the towers will streamline the functional layout. So, architectural renovations will likely be necessary when the old console hardware is removed. Should these renovations be included in the Phase 1 design deliverables?


Answer: Any architectural renovations, beyond installing a new console piece of furniture should not be included in the Phase 1 deliverables. If any additional renovation is needed, the County will address with in-house Staff.

- 2. The 90% DD drawings provided by HSJ seem to imply that new plumbing control valves will be added to the fixtures (sinks & toilet) in each of the holding cells. However, several of the written reports indicate that this functionality already exists. Are these valves shown because they need to be replaced (a mechanical subcontractor will be required)? Or are they shown because they already exist and need to be incorporated into the replacement control system?

Answer: The valves are in place. The investigation of integrating this component into the final approved system must be included in the Phase 1 pricing proposal.

REVISED PROPOSAL SUBMITTAL DEADLINE: THURSDAY, JULY 12, 2018 AT 4:00 PM

Acknowledgment


Signature

Olga Christakou, Director of M&A
Printed Name/Title

Miller Electric Company
Company Name (Print)

7/10/18
Date of Signature

Sincerely,

Jaime T. Locklear, MPA, CPPB, FCCM
Purchasing Manager

END OF ADDENDUM #5



St. Johns County Board of County Commissioners

Purchasing Division

ADDENDUM #1

May 10, 2018

To: Prospective Respondents
From: St. Johns County Purchasing Department
Subject: RFP No: 18-49; Development, Installation & Implementation of Access Control Security System for SJC Detention Center

This Addendum #1 is issued for further respondent's information and is hereby incorporated into the RFP documents. Each respondent will ascertain before submitting an RFP Package that he/she has received all Addenda, and **return one (1) original and one (1) electronic PDF copy of this signed Addendum with the submitted RFP Package to the St. Johns County Purchasing Department, 500 San Sebastian View; St. Augustine, FL 32084.**

Revisions:

1. The deadline for questions has been extended to Thursday, May 24, 2018, by or before 4:00PM.
2. The due date for proposals has been revised to Thursday, June 7, 2018, by or before 4:00PM.

REVISED PROPOSAL SUBMITTAL DEADLINE: THURSDAY, JUNE 7, 2018 AT 4:00 PM

Acknowledgment

Sincerely,

Signature

Jaime T. Locklear, MPA, CPPB, FCCM
Purchasing Manager

Printed Name/Title

Company Name (Print)

Date of Signature

END OF ADDENDUM #1



St. Johns County Board of County Commissioners

Purchasing Division

ADDENDUM #2

May 17, 2018

To: Prospective Respondents
From: St. Johns County Purchasing Department
Subject: RFP No: 18-49; Development, Installation & Implementation of Access Control Security System for SJC Detention Center

This Addendum #1 is issued for further respondent's information and is hereby incorporated into the RFP documents. Each respondent will ascertain before submitting an RFP Package that he/she has received all Addenda, and return one (1) original and one (1) electronic PDF copy of this signed Addendum with the submitted RFP Package to the St. Johns County Purchasing Department, 500 San Sebastian View; St. Augustine, FL 32084.

Additional Site Visit:

There will be an additional site visit for the pre-qualified contractors, and any sub-contractors that they intend to utilize as part of their proposals. This site visit shall be held **Monday, May 21, 2018 at 9:00am** at the **SJC Detention Center located at 3955 Lewis Speedway, St. Augustine, FL 32084**. This site visit is non-mandatory, and as such attendance is not required. However, if there are any additional questions, this is an opportunity for the pre-qualified contractor and/or sub-contractors to pose those questions and get clarification on the site and the project.

Questions & Answers:

1. Would the County consider pushing the due date for proposals back? This is a tight timeline to turn a proposal of this size and scope around.
Answer: The schedule was revised in Addendum #1.
2. Is the reference to a Public Construction Bond, a Payment and Performance Bond?
Answer: Yes.
3. Is replacement of wiring included in the scope? If so, how far does the replacement go?
Answer: Each Respondent is responsible for submitting a proposal for the replacement system to include any and all aspects, including wiring, that will best suit the needs of the Detention Center.
4. Does the County have a complete assessment?
Answer: The information that the County has regarding the existing system was provided to the pre-qualified contractors, which included the RFP Document, the plans for the Detention Center, the Field Report, and the Survey Report.
5. What will the Contractor's mobility through the site be? Will we be given badges, or will we be escorted?
Answer: Contractor personnel will be escorted throughout the premises during installation.
6. Will the Contractor be provided storage or lay-down areas for equipment and/or materials?
Answer: The County and SJSO will accommodate reasonable requests for storage and lay-down areas as needed to best serve the project.
7. In the current system, some of the systems are analog, some have been modified, can some of it be integrated/reused with the new, replacement system?

Answer: The only components that are potentially viable for use are the cameras. Everything else in the system is fairly antiquated, and will need replacement. However, as previously stated, the Respondents are responsible for proposing a total solution replacement system to meet the needs of the Detention Center. The proposal for the replacement system should state which parts of the existing system are to be reused and what advantage that provides the County.

8. What is the budget for this project?

Answer: \$3,000,000.00.

9. Should the camera system be interfaced with the controls?

Answer: Yes.

10. Can you provide the make and/or model of locks for the doors that micro-switches will be provided to?

Answer: Respondents should include in their proposal, as part of their proposed system replacement, the components of the system, including makes and models of each so that the system can be evaluated by the Evaluation Team.

11. Does the facility need a specific type of analytics?

Answer: Motion detection on exterior and 2nd /4th Floors. But, additional and/or alternate analytics can be included in the submitted proposal for consideration.

Clarifications:

1. Evaluation Criteria #5 Proposed Schedule – The proposed schedule must include the proposed phasing of the project to accommodate the needs of the Detention Center to successfully install the system without unnecessary disruption of the day-to-day activities of the facility.
2. There should be continuity between the systems, and the interface for users should be simple and straightforward.
3. Cameras are not permitted to be HIK Vision.
4. Software must integrate with Active Directory.
5. Some of the capabilities that the SJC Detention Center Staff is hoping to accomplish with the new replacement system:
 - a. Ability to speak to entire jail from main control and from towers to individual cell blocks;
 - b. Ability to separate emergency functions from day-to-day operations in the user interface;
 - i. Emergency functions to include, but not be limited to: high security door override capability; ability to open all doors in cell block at once with one touch; ability to open egress doors; ability to open both doors in secure vests;
 - c. Lock down alarm to be sounded independent into specific cell blocks, or throughout entire facility;
 - d. Maintain the user interface through touchscreen and tablets for facility staff;
 - e. Cardreaders with biometrics at elevators. All cardreaders must be HID IClass, not proxy.
 - f. Ability to manage cameras from different sections with pan/tilt/zoom throughout.
 - g. Cameras should have analytics such as motion detection on exterior and on 2nd & 4th floors. Respondents can include in proposed system more and/or varied analytics capabilities for consideration.
 - h. Cameras / system must have capability to record and store for thirty (30) days by Florida Statute;
 - i. Software package must be fully integrated across all systems with ability to add/remove users as necessary;
 - j. Ability for remote operations;
 - k. System must have backup capabilities to prevent any single point of failure;

- l. Training on use of system must be provided after installation and implementation for all users from staff;
- m. Proposed system must be secure, and mitigate catastrophic failures;
- n. User Interface must have ability to operate the systems independently of each other;
- o. System must have capability to expand/grow/adapt based on future needs of the facility;
- p. Replacement system must provide new infrastructure and remove old, antiquated, and out-dated infrastructure that is no longer suited for the purposes of the facility;
- q. Proposed system must provide for updated door naming for entire facility and must be integrated with Fire Rescue naming system for continuity;
- r. Control boards cannot be proprietary. Must be open market;
- s. Software must have a single interface for users, where all systems can be accessed through one portal;
- t. Maintenance of system must include any and all necessary upgrades to software and hardware that are required in order for the system to remain in working condition. Maintenance must include technical support for any errors, and/or malfunctions of the system to be corrected.

PROPOSAL SUBMITTAL DEADLINE: THURSDAY, JUNE 7, 2018 BY 4:00 PM

Acknowledgment

Sincerely,

Signature

Jaime T. Locklear, MPA, CPPB, FCCM
Purchasing Manager

Printed Name/Title

Company Name (Print)

Date of Signature

END OF ADDENDUM #2



St. Johns County Board of County Commissioners

Purchasing Division

ADDENDUM #3

May 29, 2018

To: Prospective Respondents
From: St. Johns County Purchasing Department
Subject: RFP No: 18-49; Development, Installation & Implementation of Access Control Security System for SJC Detention Center

This Addendum #3 is issued for further respondent's information and is hereby incorporated into the RFP documents. Each respondent will ascertain before submitting an RFP Package that he/she has received all Addenda, and **return one (1) original and one (1) electronic PDF copy of this signed Addendum with the submitted RFP Package to the St. Johns County Purchasing Department, 500 San Sebastian View; St. Augustine, FL 32084.**

Revisions:

1. The deadline for questions has been extended to Thursday, June 21, 2018, by or before 4:00PM.
2. The due date for proposals has been revised to Thursday, July 12, 2018, by or before 4:00PM.

REVISED PROPOSAL SUBMITTAL DEADLINE: THURSDAY, JULY 12, 2018 AT 4:00 PM

Acknowledgment

Sincerely,

Signature

Jaime T. Locklear, MPA, CPPB, FCCM
Purchasing Manager

Printed Name/Title

Company Name (Print)

Date of Signature

END OF ADDENDUM #3



St. Johns County Board of County Commissioners

Purchasing Division

ADDENDUM #4

June 14, 2018

To: Prospective Respondents
From: St. Johns County Purchasing Department
Subject: RFP No: 18-49; Development, Installation & Implementation of Access Control Security System for SJC Detention Center

This Addendum #4 is issued for further respondent's information and is hereby incorporated into the RFP documents. Each respondent will ascertain before submitting an RFP Package that he/she has received all Addenda, and return one (1) original and one (1) electronic PDF copy of this signed Addendum with the submitted RFP Package to the St. Johns County Purchasing Department, 500 San Sebastian View; St. Augustine, FL 32084.

Clarifications:

1. **Project Phase I:** The County has added Phase I for this project to include the investigation and customized development of the proposed system replacement. The scope of work for Phase I is provided below:

Phase I shall include site investigations, reviewing report and drawings (Prepared by HSJ and Associates, Inc.), provide information and system design per this RFP and the below descriptions:

Video Surveillance:

- Functional Diagram: Show single line intercommunication between components for signal transmission, show cable and conduit.
- Dimensional plans and elevations of equipment racks, control panels, and consoles. Show access and work space requirements.
- Wiring Diagrams: For power, signal and control wiring.
- Product Data Sheets: For each type of proposed product. Include dimensions, features, performance, electrical connections, ratings and finishes.
- Confirm quantity and location of analogue cameras to be replaced.
- Floor Plan: Provide floor plan drawings. Show required new metal conduits and routing, location of equipment racks, and monitoring equipment.
- Preferred Camera Manufacturers: Axis, Bosch, Honwon Techwon, Sony, or approved equivalent.

Data Networking:

- Product Data: Manufacturer data sheet for fiber cables, copper cables, racks, patch panel, patch cables, patch panels, wire ways, Cisco switches, conduits, cable trays, grounding, bonding, conduit hangers, conduit support, mounting anchors, and all other required components.
- Functional Diagram: Prepare single line diagram or riser diagram, telecommunications racks, and telecommunication enclosures, backbone cables, conduits, inner ducts, and typical horizontal distributions.
- Grounding and bonding infrastructure, conductor type, connectors, bus bars and required testing.
- Drawings: Prepare floor plans drawings to scale, show main communications room, intermediate telecommunications rooms, telecommunication enclosures, racks; pathways for backbone system (cables, conduit, inner duct, cable trays). Telecommunication rooms layouts and elevations.
- Method of Identifications: Cables, outlets, racks, patch panels, enclosures.
- Communication racks, frames and enclosure layout, detail equipment assemblies, indicate dimensions, required clearance, layout, components and connections.

- Design shall be based on backbone cables of single mode fiber, 10 GBE operation. Horizontal cable shall be CAT6 UTP. Network switches/routers shall be Cisco System, Inc.
- Prepare phasing plan.

Intercommunication System:

- Data Sheets: Manufacturer's data sheets for master stations, speaker microphone stations, amplifiers, loud speakers, telephone interface, conductors, metal conduits.
- Drawings: Location of intercommunication racks and equipment, connections between equipment, indicate conductors, metal conduit and routing. Provide riser diagram and wiring diagrams.
- New speakers and cables will be required. Each living cell shall be connected to a separate zone.
- Prepare a detailed phasing implementation plan.

Access Control:

- Product Data: For each type of product, rated capacity, operating characteristics, specialties, accessories, test and evaluation data. Products shall include, but not limited to, card readers, controllers, server, software, badging stations, power supplies, cables, conduit, boxes, racks, operation, interface equipment, alarm, and work stations.
- Determine scope of work to replace the existing system components, including cabling, and pathways. Propose an access system, non-proprietary control to meet all functionality required by RFP and meet or exceed the current functions. Investigate condition of existing pathways. All wiring and cables shall be new.
- Drawings: Include to-scale drawings, elevations, plans, sections, details of control stations and equipment racks. Floor plans showing location of control stations, and equipment racks. Wiring diagrams and routing of cables/conduits.
- System Description: Indicate number of locations, data capacity, system network requirements, system components, communication protocols, annunciation, control, graphic display, lock interface, alarms, setup, reports, access levels, lighting control in day room and cell block via control panel, and integration with existing utility software to control sinks and toilets in housing area (solenoid valve control).
- Control Rooms: Show floor plan and elevation of equipment. Provide phasing plan for removal of equipment, and installation of new equipment.
- New wiring will be required for all door locks. Open source hardware system is preferred (such as Axis or Mercury). No single failure (no daisy chain). New DPS switches/open and close indicators. Screen set Guardtower System: Emergency touch screen (emergency controls). General touch screen (door control, speakers, etc.). Utilities touch screen (water valves). Video screen.

2. Pg. 7, Part III. Section D. Presentations of Proposed System is hereby revised as follows:

Respondents shall be required to make a presentation of the proposed replacement system for the SJC Detention Center as part of their response to this RFP. Presentations shall be made to the Evaluation Committee, and shall be scored as part of the Evaluation Criteria that shall determine the highest ranked firm. Any firm that does not make a presentation to the Evaluation Committee shall be removed from consideration for award.

Respondents shall present the proposed replacement system, its capabilities and components, user interface, how it will function and improve the systems use and application for the SJC Detention Center. Respondents are responsible for providing a USB Drive with their presentation to be connected to the County's equipment for display, along with any materials that correspond to their presentation.

Presentations shall be held, starting at 9:00am on July 19, 2018, according to the schedule below:

- 9:00 AM – Miller Electric Company
- 9:45 AM – Montgomery Technology Systems
- 10:30 AM – W.W. Gay Integrated Fire Systems, Inc

Presentations are not open to the public, but will be recorded by County staff, in accordance with Florida Statute Public Records Laws and St. Johns County Policy.

3. **Pg. 8, Part III. Section E. Evaluation of Proposal Packages is hereby revised as follows:**

Proposal Packages will be evaluated in accordance with the Evaluation Criteria, as revised in Addendum #4, for a maximum total of one hundred sixty (160) points per evaluator.

4. **Pg. 8, Part III. Section F. Evaluation Criteria is hereby revised as follows:**

F. EVALUATION CRITERIA (Revised)

1. **Proposed System** – Respondents shall submit documentation to fully demonstrate the function, capabilities, and limitations of the proposed system to replace the current system and setup in place at the SJC Detention Center. This proposed system is subject to change through Phase I – Investigation & Development of System Replacement, and through negotiations with the County. **Proposed System shall be scored on a scale of 0 – 40 points.**
2. **Presentation of Proposed System** – Respondents shall make a presentation of the proposed system replacement to the evaluation committee reviewing the components and capabilities of the proposed replacement system, and how the proposed system addresses the issues/concerns/problems with the existing system and components. **Presentation of Proposed System shall be scored on a scale of 0 – 25.**
3. **Proposed Maintenance & Service** – Respondents shall submit documentation to demonstrate the levels of maintenance and service that will be required to maintain the system at a fully operational level, including services being offered for technical support, troubleshooting, malfunctions, etc. The proposed maintenance and service is subject to change through Phase I – Investigation & Development of System Replacement and through negotiations with the County. **Proposed Maintenance & Service shall be scored on a scale of 0 – 40 points.**
4. **Proposed Project Team**– Respondents shall submit the entire team being proposed for this project, including subcontractors, material providers, technical support, development and implementation, and maintenance and services upon startup of system. **Proposed Project Team shall be scored on a scale of 0 – 20 points.**
5. **Proposed Schedule** – Respondents shall provide the proposed schedule for all aspects of the project, including investigation/development, installation, implementation, and maintenance & service. Schedules should propose methods for phasing aspects of the project to allow for daily operations of the SJC Detention Center, and how staff will maintain the population, securely, during the course of the project. Respondents shall include any timeframes provided for troubleshooting and adjustments upon system implementation. **Proposed Schedule shall be scored on a scale of 0 – 20 points.**
6. **Pricing Proposal** – Respondents shall provide a pricing proposal for Phase I – Investigation/Development of System Replacement. The pricing proposal shall be the initial phase of the project that will allow the Contractor time and resources to fully investigate the current system against the proposed system to determine if changes or adjustments to the proposed system are necessary to satisfactorily address the expectations of the County. The pricing proposal shall include a breakdown for any and all costs associated with completing Phase I, and providing a final pricing and technical proposal for the project. **Pricing Proposal shall be scored on a scale of 0 – 10 points.**

The submitted pricing proposal shall be scored by the Designated Point of Contact utilizing the formula provided below. The Pricing Proposal shall be worth a maximum of ten (10) points as shown in the formula below.

Vendor	Proposed Pricing – Investigation/Development	%	By	Weight (points)	Equals	Weighted Score***
A	\$20,000.00	100	X	10	=	10
B	\$30,000.00	66.7*	X	10	=	6.7
C	\$50,000.00	40*	X	10	=	4

Note: Percentage is determined by dividing lowest submitted proposed pricing by each vendor's proposed pricing. Weighted score is determined by multiplying each vendor's percentage by the number of points.

7. Quality of Submittal shall be scored on a scale of 0-05 points.

5. Pg. 11, Part IV. Section A. Contract Agreement & Term is hereby revised as follows:

The intent of this RFP is to select the number one ranked firm through the evaluation process and to award contracts upon successful negotiations with that firm. There shall be two (2) agreements issued for the completion of this project. The first agreement shall be for the Phase I portion of the work that shall result with a final technical and pricing proposal of the replacement system for the SJC Detention Center. The second agreement shall be for the remaining phases of the work to include implementation, installation and maintenance & service of the replacement system. The County shall conduct negotiations with the awarded firm prior to issuance of both agreements to ensure the best interest of the County is being served.

The Contract Agreement shall be on a form furnished by the County. In the event that a Contract Agreement is attached to the RFP, such attached Contract Agreement is for discussion purposes only, and not necessarily reflective of any Contract that may be ultimately entered into by the County. In the event that a Contract Agreement is not attached to the RFP, it is expressly understood that the Board of County Commissioner's (Board's) preference/selection of any proposal does not constitute an award of a Contract Agreement with the County. It is anticipated that subsequent to the Board's preference/selection of any Proposal, Contract Negotiations will follow between the County and the selected Respondent. It is further expressly understood that no contractual relationship exists with the County until a Contract has been executed by both the County, and the selected Respondent. The County reserves the right to delete, add to, or modify one or more components of the selected Respondent's Proposal, in order to accommodate changed or evolving circumstances that the County may have encountered, since the issuance of the RFP.

If a Contract is awarded for the completion of the project, to include maintenance & services, the contract shall be in effect until such time as the County is no longer in use of the system at the SJC Detention Center. However, the County shall only continue with the Contractor for the maintenance services provided satisfactory performance has been maintained by the Contractor, availability of appropriated funds, and the County has a continued need for the services.

6. Pg. 14, Part IV. Contract Requirements is hereby revised as follows:

Add Section K. Maintenance & Service Minimum Requirements to the document.

The Contractor shall be required to provide maintenance and service for the installed system upon completion of the installation. This shall include remote technical assistance, troubleshooting, and onsite emergency response calls. The maintenance and service program will be subject to proposal, negotiations, and agreement between the Contractor and the County. However, at a minimum, the Contractor shall be required to have a technician, or maintenance/service representative, arrive onsite for emergency response calls within two (2) hours of notification by the County of an emergency issue or malfunction of the system.

For non-emergency issues or errors in the system, the Contractor must have a system backup plan that has the capability to assess and override most non-emergency issues or malfunctions in the system remotely upon automatic notification through the system, or by the County, of the existence of the malfunction or error.

7. Pg. 15, Part V. Section A. Proposal Package Components. Item 6. Pricing Proposal is hereby revised as follows:

In this section Respondents shall provide a pricing proposal for Phase 1: Investigation/Development of System Replacement. This proposal shall include any and all site visits to the SJC Detention Center to investigate the current system, research into alternative components to the proposed system, and generation of a final technical and pricing proposal for the remaining phases of the project: implementation, installation, maintenance and service.

8. Pg. 20, Part IV. Section B. Public Construction Bond is hereby revised as follows:

The awarded Contractor shall be required to obtain and submit a Payment & Performance Bond covering the faithful performance of the Contract and the payment of all obligations arising thereunder in full amount of the Contract, with such acceptable sureties, secured through the

Contractor's usual sources as may be agreeable to the parties. The Contractor shall furnish the required bond, after full execution of the awarded Contract. The Bond shall be released upon satisfactory completion of the project.

Surety Bond

Acceptable Surety Companies: To be responsible to the County as Surety on Bonds, Surety shall comply with the following provisions:

1. Surety must be licensed to do business in the State of Florida;
2. Surety must have been in business and have a record of successful continuous operations for at least three (3) years;
3. Surety shall not have exposed itself to any loss on any one risk in an amount exceeding twenty percent (20%) of its surplus to policyholders;
4. Surety must have fulfilled all of its obligations on all other bonds given to the County;
5. Surety must have good underwriting, economic management, adequate reserves for undisclosed liabilities, and net resources for unusual stock and sound investment.

Time of Delivery and Form of Bond

The Payment & Performance Bond form will be forwarded to the Contractor with an original copy of the fully executed contract. **The Payment & Performance Bond must be recorded after the contract is signed by all parties.** The Contractor shall have three (3) days from receipt of fully executed contract to have the Payment & Performance Bond recorded. The Contractor shall have the Payment & Performance Bond recorded at the St. Johns County Clerk of Courts office, in St. Augustine, Florida. After the book and page number have been assigned to the bond by the recording person, the Contractor shall obtain an original certified copy of the recorded bond, and deliver the original certified copy to the SJC Purchasing Department. No work can commence until the required bond and Insurance Certificates have been delivered to the Purchasing Department. Upon receipt of the original certified copy of the recorded bond, the County shall issue a Notice to Proceed for the Contractor to commence the work.

Unless otherwise specified herein, the bond shall be written on the form provided by the SJC Purchasing Department. The Contractor shall require the Attorney-in-Fact who executes the required bonds on behalf of the Surety to affix thereto a certified and current copy of his Power of Attorney authorizing his firm to act as an agent for the Surety in issuing the bond.

9. **Pg. 20, Attachment "A" Pricing Proposal is hereby revised as follows:** The County has revised the pricing proposal to consist of a single pricing proposal component for the Investigation and Development of System Replacement for this project as provided on Revised Attachment "A". The revised attachment shall be provided as a separate attachment to this Addendum #4.

REVISED PROPOSAL SUBMITTAL DEADLINE: THURSDAY, JULY 12, 2018 AT 4:00 PM

Acknowledgment

Sincerely,

Signature

Jaime T. Locklear, MPA, CPPB, FCCM
Purchasing Manager

Printed Name/Title

Company Name (Print)

Date of Signature

END OF ADDENDUM #4



St. Johns County Board of County Commissioners

Purchasing Division

ADDENDUM #5

July 6, 2018

To: Prospective Respondents
From: St. Johns County Purchasing Department
Subject: RFP No: 18-49; Development, Installation & Implementation of Access Control Security System for SJC Detention Center

This Addendum #5 is issued for further respondent's information and is hereby incorporated into the RFP documents. Each respondent will ascertain before submitting an RFP Package that he/she has received all Addenda, and return one (1) original and one (1) electronic PDF copy of this signed Addendum with the submitted RFP Package to the St. Johns County Purchasing Department, 500 San Sebastian View; St. Augustine, FL 32084.

Questions/Answers:

- 1. Modernizing the control systems for the towers will streamline the functional layout. So, architectural renovations will likely be necessary when the old console hardware is removed. Should these renovations be included in the Phase 1 design deliverables?

Answer: Any architectural renovations, beyond installing a new console piece of furniture should not be included in the Phase 1 deliverables. If any additional renovation is needed, the County will address with in-house Staff.

- 2. The 90% DD drawings provided by HSJ seem to imply that new plumbing control valves will be added to the fixtures (sinks & toilet) in each of the holding cells. However, several of the written reports indicate that this functionality already exists. Are these valves shown because they need to be replaced (a mechanical subcontractor will be required)? Or are they shown because they already exist and need to be incorporated into the replacement control system?

Answer: The valves are in place. The investigation of integrating this component into the final approved system must be included in the Phase 1 pricing proposal.

REVISED PROPOSAL SUBMITTAL DEADLINE: THURSDAY, JULY 12, 2018 AT 4:00 PM

Acknowledgment

Sincerely,

Signature

Jaime T. Locklear, MPA, CPPB, FCCM
Purchasing Manager

Printed Name/Title

Company Name (Print)

Date of Signature

END OF ADDENDUM #5



**ST. JOHNS COUNTY
BOARD OF COUNTY COMMISSIONERS**

REQUEST FOR PROPOSALS

RFP NO: 18-49

**DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF
ACCESS CONTROL SECURITY SYSTEM AT THE SJC DETENTION
CENTER**

**St. Johns County Purchasing Department
500 San Sebastian View
St. Augustine, FL 32084
(904) 209-0150
www.sjcfl.us/Purchasing/Index.aspx**

FINAL: 4/23/18

**RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL
SECURITY SYSTEM AT THE SJC DETENTION CENTER**

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- I. ADVERTISEMENT**
- II. INTRODUCTION**
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- IV. CONTRACT REQUIREMENTS**
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- VI. FORMS AND ATTACHMENTS**

RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL SECURITY SYSTEM FOR SJC DETENTION CENTER

PART I. ADVERTISEMENT

Notice is hereby given that the St. Johns County Purchasing Department is soliciting Contractor Pre-Qualifications packages for **RFP: 18-49 Development, Installation & Implementation of the Access Control Security System for SJC Detention Center**. Contractors pre-qualified under RFQ 17-62R may submit proposals, in accordance with the requirements provided herein, to the St. Johns County Purchasing Department located at 500 San Sebastian View, St. Augustine, FL 32084. All proposals are due by or before 4:00PM (EDST) on **Thursday, May 24, 2018**. Any packages delivered to or received after the 4:00PM deadline will not be considered and shall be returned unopened to the addressee.

The scope of work for the project is to provide all labor, materials, supervision, necessary to develop, install, and implement an access control security system for the St. Johns County Detention Center located at 3955 Lewis Speedway, St. Augustine, FL 32084. The work shall include, but is not limited to locking control system, CCTV/Video surveillance system, intercom and paging system, guard tower system, security system infrastructure, electrical power distribution-lighting-mechanical work, utility control, and elevator controls.

Documents related to this Request for Proposals (RFP) may be obtained from Onvia DemandStar, Inc., at the following web address: www.demandstar.com by requesting St. Johns County RFP Document #18-49. For technical assistance with this Website please contact Onvia Supplier Services at 1-800-711-1712. A link to the Onvia DemandStar website is available through the St. Johns County Purchasing Website by clicking on the following link: www.sjcfl.us/Purchasing/OpenBids.aspx. Check the County's site for download availability and any applicable fees. RFP Documents may also be requested, *in writing*, from the St. Johns County Purchasing Department Point of Contact, Jaime Locklear, via email: jlocklear@sjcfl.us or fax:(904) 209-0159.

There will be a **Mandatory Pre-Proposal Meeting on Friday, May 4, 2018 at 2:30PM** in the Jail Briefing Room at the **St. Johns County Detention Center**, located at 3955 Lewis Speedway, St. Augustine, FL 32084. All firms interested in submitting a proposal are required to attend this meeting. Representatives attending this meeting may go to the main entrance of the jail, and staff will direct them to the appropriate room.

All questions/inquiries related to this RFP must be submitted *in writing*, and directed to the County's Designated Point of Contact: Jaime T. Locklear, MPA, CPPB, FCCM, Purchasing Manager, via email to jlocklear@sjcfl.us, or fax to (904) 209-0159. The deadline for submitting **ALL** questions/inquiries related to this RFP shall be **4:00 PM (EST), Thursday, May 10, 2018**. Any questions/inquiries received after the specified deadline will not be considered for response.

Vendors shall not contact, lobby, or otherwise communicate with any SJC employee, including any member of the Board of County Commissioners, other than the above referenced individual from the point of advertisement of the solicitation, until contract(s) are executed by all parties, per SJC Purchasing Code 304.6.5 "Procedures Concerning Lobbying". According to SJC Policy, any such communication shall disqualify the vendor, contractor, or consultant from responding to the subject invitation to negotiate or request for qualifications.

RFP Packages must be submitted to the SJC Purchasing Department, located at 500 San Sebastian View, St. Augustine, FL 32084 in a sealed envelope or container, and labeled with the Respondent's full legal company name and mailing address, as well as "**RFP No: 18-49; Development, Installation & Implementation of Access Control Security System for SJC Detention Center**" on the exterior of the package. Each submitted RFP package shall contain one (1) original hard-copy document, and one (1) exact electronic copy of the submitted document on a USB Drive. Both the hard-copy and electronic copy of the submitted RFP Package shall include any and all required documentation along with any and all supplemental information.

Any bidder, proposer or person substantially and adversely affected by an intended decision or by a term, condition, procedure or specification with respect to any bid, invitation, solicitation of proposals or requests for qualifications, shall file with the Purchasing Department for St. Johns County, a written notice of intent to protest no later than 72 hours (excluding Saturdays, Sundays and legal holidays for employees of St. Johns County) after the posting either electronically or by other means of the notice of intended action, not of intended award, bid tabulation, publication by posting electronically or by other means of a procedure, specification, term or condition which the person intends to protest, or the right to protest such matter shall be waived. The protest procedures may be obtained from the Purchasing Department and are included in the County's Purchasing Manual.

All of the terms and conditions of the County Purchasing Manual are incorporated by reference and are fully binding.

The St. Johns County Board of County Commissioners reserves the right to reject any or all proposals, waive minor formalities or award to/negotiate with the firm whose proposal best serves the interest of St. Johns County.

BOARD OF COUNTY COMMISSIONERS
OF ST. JOHNS COUNTY, FLORIDA
HUNTER S. CONRAD, CLERK

BY: _____
Deputy Clerk

RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL SECURITY SYSTEM FOR SJC DETENTION CENTER

PART II. INTRODUCTION

A. PURPOSE

The purpose of this RFP is to solicit proposals from interested and pre-qualified firms for the development, implementation and installation of an access control security system for the St. Johns County Detention Center, located at 3955 Lewis Speedway, St. Augustine, FL 32084.

B. PRE-QUALIFICATION OF CONTRACTORS

Only those contractors pre-qualified under RFQ No: 17-62 / RFQ No: 17-62R may submit a Proposal in response to this RFP. The contractors eligible to submit a proposal are listed below:

1. Miller Electric Company
2. Montgomery Technology Systems, LLC
3. W.W. Gay Integrated Fire Systems, Inc

C. PROJECT DESCRIPTION

The Project shall consist of removal of any and all existing components, and any equipment, materials, and/or components from previous system modifications, development of an upgraded access control security system, including hardware and software for access control, surveillance, paging, low voltage power supply, network equipment and wiring. The work shall include, but is not limited to locking control system, CCTV/Video surveillance system, intercom and paging system, guard tower system, security system infrastructure, electrical power distribution-lighting-mechanical work, utility control, and elevator controls. All access will need to be integrated with Microsoft's Active Directory.

D. TENTATIVE SCHEDULE OF EVENTS

The County proposes the tentative schedule of events below. The dates provided may change at the discretion of the County. If any modifications impact the schedule of this RFP, through and until the deadline for submitted proposals, the County will notify all interested respondents via Addendum.

Request for Proposals:

Advertisement of Request for Pricing Proposals from Pre-Qualified Contractors	April 26, 2018
Non-Mandatory Pre-Proposal Meeting	May 3, 2018
Deadline for Questions	May 10, 2018
Issuance of Final Addendum	May 17, 2018
Pricing Proposal Submission Deadline	May 24, 2018
Presentations & Evaluation of Submitted Proposals	May 31, 2018
Presentation of Award Recommendation to SJC BOCC	July 17, 2018
Negotiation of Contract	July 17 – 31, 2018
Issuance/Execution of Contract	August 1 – 15, 2018

E. DUE DATE & LOCATION

Proposals submitted in response to this Request for Proposals (RFP) must be delivered to, and received by the SJC Purchasing Department by or before four o'clock (4:00PM) on **Thursday, May 24, 2018**. Any packages received by the SJC Purchasing Department after this deadline will be deemed non-responsive, and shall be returned to the Respondent, unopened.

Proposals must be submitted to: SJC Purchasing Department
500 San Sebastian View
St. Augustine, FL 32084

F. DESIGNATED POINT OF CONTACT

Any and all questions or requests for information related to this RFP must be directed, *in writing*, to the following Designated Point of Contact: Mrs. Jaime T. Locklear, MPA, CPPB, FCCM, Purchasing Manager, at jlocklear@sjcfl.us.

In the event the Designated Point of Contact provided above is absent, or unavailable for more than three (3) business days,

interested firms may contact Leigh Daniels, Procurement Supervisor, at ldaniels@sjcfl.us.

Interested firms shall not contact any staff member of St. Johns County, including members of the Board of County Commissioners, except the above referenced individual, with regard to this RFP as stated in SJC Purchasing Code 304.6.5 "Procedures Concerning Lobbying". Any such communication shall result in disqualification from consideration for award of a contract for these services.

G. PLANS & DOCUMENTATION

The plans and documentation for this project shall be distributed directly to the pre-qualified contractors, and will not be advertised publicly due to the sensitive nature of the facility, and the necessity to protect the security of the information. The pre-qualified contractors are not permitted to copy or distribute these documents to any other firms or organizations, and may be subject to disqualification if such distribution of information occurs without the County's express written permission.

H. MANDATORY PRE-PROPOSAL MEETING

There will be a Mandatory Pre-Proposal meeting on **Friday, May 4, 2018 at 2:30PM** in the Jail Briefing Room at the **St. Johns County Detention Center**; located at **3955 Lewis Speedway, St. Augustine, FL 32084**. All firms interested in submitting a proposal are required to attend this meeting. Representatives attending this meeting may go to the main entrance of the jail, and staff will direct them to the appropriate room.

I. SUBMITTAL OF QUESTIONS/INQUIRIES

Any and all questions and/or inquiries related to this RFP shall be directed ***in writing*** to the Designated Point of Contact as provided above, by or before **4:00 P.M. (EST), Thursday, May 10, 2018**.

J. ADDENDA

Any and all clarifications, answers to questions, or changes to this RFP shall be provided through a County issued Addendum, posted on www.demandstar.com. Any clarifications, answers, or changes provided in any manner other than a formally issued addendum, are to be considered "unofficial" and shall not bind the County to any requirements, terms or conditions not stated herein.

The County shall make every possible, good faith effort to issue any and all addenda no later than seven (7) days prior to the due date for proposals. Any addenda issued after this date, shall be for material, necessary clarifications to the Request for Proposal.

Any and all issued Addenda must be included with all copies of each Respondent's submitted RFP Package. Failure to include all issued addenda with the submitted RFP Package may result in the Respondent being deemed non-responsive, and being removed from consideration for award. The County reserves the right to request from any Respondent, copies of any missing addenda, if the content included in the Addenda is not of a material nature to the merit of the submitted Pre-Qualifications Package.

K. COSTS INCURRED BY RESPONDENTS

Respondents are responsible for any and all costs associated with developing and submitting a proposal in response to this RFP. Respondents are also solely responsible for any and all costs associated with interviews and/or presentations requested by the County. It is expressly understood that no Respondent may seek or claim any award and/or reimbursement from the County for any expenses, costs, and/or fees (including attorneys' fees) borne by any Respondent, during the entire RFP Process. Such expenses, costs, and/or fees (including attorneys' fees) are the sole responsibility of the Respondent.

L. DETERMINATION OF RESPONSIVENESS

The County shall make a determination for each respondent, as to the responsiveness of the submitted proposal to the requirements provided herein. Any respondent who is not responsive to the requirements of the Request for Proposals may be determined non-responsive, and may be removed from consideration by the Evaluation Committee. Only those respondents who are fully responsive to the requirements herein will be evaluated for consideration of award.

The County reserves the right to waive any minor formality or irregularity in any submitted proposal. However, any missing information or document(s) that are material to the purpose of the RFP shall not be waived as a minor formality.

M. EQUAL EMPLOYMENT OPPORTUNITY

In accordance with Federal, State and Local law, the submitting firm shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin, or handicap. The submitting firm shall also

be required to comply with all aspects of the Americans with Disabilities Act (ADA) during the performance of the work.

N. PUBLIC RECORDS

The access to, disclosure, non-disclosure, or exemption of records, data, documents, and/or materials associated with this RFP shall be subject to the applicable provisions of the Florida Public Records Law (Chapter 119, Florida Statutes), and other applicable State or Federal Law. Access to such public records, may not be blocked, thwarted, and/or hindered by placing the public records in the possession of a third party, or an unaffiliated party:

O. RIGHT TO REJECT / ACCEPT

The County reserves the right to accept or reject any or all proposals, waive minor formalities, and to award to the Respondent that best serves the interest of St. Johns County.

PART III. EVALUATION OF PROPOSALS

A. PROJECT DESCRIPTION

The scope of work for this project shall consist of the provision of any and all labor, materials, equipment, supervision, and technical support necessary to develop, install and implement a new access control security system for the SJC Detention Center located at 3955 Lewis Speedway, St. Augustine, FL 32084. The work shall include, but is not limited to:

Security systems replacement for the Jail, including but not limited to, locking control system, CCTV/Video surveillance system, intercom and paging system, guard tower system, security system infrastructure, electrical power distribution-lighting-mechanical work, utility control, and elevator control. The replacement system will need to be able to integrate with Microsoft's Active Directory. All network switches and routers must be Cisco.

B. USE OF COUNTY LOGO

Pursuant to, and consistent with, County Ordinance 92-2 and County Administrative Policy 101.3, Respondents may not manufacture, display, or otherwise use any facsimile or reproduction of the County Seal/Logo without express written approval of the Board of County Commissioners of St. Johns County, Florida.

Respondents shall not include the County Seal/Logo in any part of the submitted Proposal Package. Any packages received by the SJC Purchasing Department, which contain the County Seal/Logo may be deemed nonresponsive to this requirement. The County reserves the right to request the submitting firm to resubmit a package with the County Seal/Logo removed, within twenty four (24) hours of the submittal deadline provided herein, or as necessary to serve the needs of the County.

C. TRADE SECRETS

All material marked as a trade secret must be separated from all non-trade secret material, such as being submitted in a separate envelope clearly marked as "trade secret". If the office of department receives a public records request for a document or information that is marked and certified as a trade secret, the office or department shall promptly notify the person that certified the document as a trade secret.

To invoke the provisions of Florida Statute 812.081, Trade Secrets, or other applicable law, the requesting firm must complete an Affidavit of Trade Secret Confidentiality, signed by an officer of the company, and submit the affidavit with the information classified as "Trade Secret" with other proposed documents. The affidavit must reference the applicable law or laws under which trade secret status is to be granted.

D. PRESENTATIONS OF PROPOSED SYSTEM

Respondents shall be required to make a presentation of the proposed replacement system for the SJC Detention Center as part of their response to this RFP. Presentations shall be made to the Evaluation Committee, and shall be scored as part of the Evaluation Criteria that shall determine the highest ranked firm. Any firm that does not make a presentation to the Evaluation Committee shall be removed from consideration for award.

Respondents shall present the proposed replacement system, its capabilities and components, user interface, how it will function and improve the systems use and application for the SJC Detention Center. Respondents are responsible for providing a USB Drive with their presentation to be connected to the County's equipment for display, along with any materials that correspond to their presentation.

Presentations shall be held, starting at 9:00am on May 31, 2018, according to the schedule below:

- 9:00 AM – Miller Electric Company
- 9:45 AM – Montgomery Technology Systems
- 10:30 AM – W.W. Gay Integrated Fire Systems, Inc

Presentations are not open to the public, but will be recorded by County staff, in accordance with Florida Statute Public Records Laws and St. Johns County Policy.

E. EVALUATION OF PROPOSAL PACKAGES

Proposal Packages will be evaluated in accordance with the Evaluation Criteria provided below for a maximum total of one hundred forty (140) points per evaluator.

An Evaluation Team, as selected by the SJC Purchasing Department, shall review and score each Proposal Package individually. Final scores and rankings will be summarized at the Public Evaluation Meeting. The Evaluation Team will make every reasonable effort to make recommendations based upon the written application packages alone; however, in the event rankings cannot be clearly determined, then the Evaluation Team may request presentations/interviews with the top ranked firms. In the event of a tie, each tied score shall be counted as one selection.

The County desires to avoid the expense to all parties of unnecessary presentations; however, the County may elect to conduct oral interviews or presentations from one or more of the respondents. If the County elects to conduct oral presentations or interviews selected firms will be notified if presentations and/or interviews are required.

F. EVALUATION CRITERIA

1. **Proposed System** – Respondents shall submit documentation to fully demonstrate the function, capabilities, and limitations of the system being proposed for this project. **Proposed System shall be scored on a scale of 0 – 30 points.**
2. **Presentation of Proposed System** – Respondents shall present a demonstration of the proposed system replacement to the evaluation committee reviewing the components and capabilities of the proposed replacement system, and how the proposed system addresses the issues/concerns/problems with the existing system and components. **Presentation of Proposed System shall be scored on a scale of 0 – 15.**
3. **Proposed Maintenance & Service** – Respondents shall submit documentation to demonstrate the levels of maintenance and service that will be required to maintain the system at a fully operational level, including services being offered for technical support, troubleshooting, malfunctions, etc. **Proposed Maintenance & Service shall be scored on a scale of 0 – 20 points.**
4. **Proposed Project Team**– Respondents shall submit the entire team being proposed for this project, including subcontractors, material providers, technical support, development and implementation, and maintenance and services upon startup of system. **Proposed Project Team shall be scored on a scale of 0 – 20 points.**
5. **Proposed Schedule** – Respondents shall provide the proposed schedules for all aspects of the project, including development, installation, and implementation. Respondents shall include any timeframes provided for troubleshooting and adjustments upon system implementation. **Proposed Schedule shall be scored on a scale of 0 – 20 points.**
6. **Pricing Proposal** – Respondents shall provide a comprehensive pricing proposal that includes all aspects and phases of the project. The pricing proposal shall be divided into system replacement and maintenance & service, with cost breakdowns and totals for each aspect of the project. **Pricing Proposal shall be scored on a scale of 0 – 30 points.**

The submitted pricing proposal shall be scored by the Designated Point of Contact utilizing the formula provided below. The Pricing Proposal score shall be made up of two components: total lump sum proposed price for system replacement, and the total annual proposed price for maintenance and services. Each of the two (2) components shall be worth a maximum of fifteen (15) points, or a combined total of thirty (30) points as shown in the formulas below.

Vendor	Proposed Pricing – System Replacement	%	By	Weight (points)	Equals	Weighted Score***
A	\$750,000.00	100	X	15	=	15
B	\$850,000.00	88*	X	15	=	13.2
C	\$1,000,000.00	75*	X	15	=	11.3

Note: Percentage is determined by dividing lowest submitted proposed pricing by each vendor’s proposed pricing. Weighted score is determined by multiplying each vendor’s percentage by the number of points.

Vendor	Proposed Pricing – Annual Maintenance	%	By	Weight (points)	Equals	Weighted Score***
A	\$20,000.00	100	X	15	=	15
B	\$30,000.00	88*	X	15	=	10
C	\$50,000.00	75*	X	15	=	6

Note: Percentage is determined by dividing lowest submitted proposed pricing by each vendor's proposed pricing. Weighted score is determined by multiplying each vendor's percentage by the number of points.

Vendor	Proposed Pricing – System Replacement (0-15)	Plus	Proposed Pricing – Annual Maintenance (0-15)	Equals	TOTAL Pricing Score*** (0-30)
A	15	+	15	=	30
B	13.2	+	10	=	23.2
C	11.3	+	6	=	17.3

7. Quality of Submittal shall be scored on a scale of 0-05 points.

SAMPLE EVALUATION SCORE SHEET
FOR RANKING OF PROPOSALS

**BOARD OF COUNTY COMMISSIONERS
CRITERIA FOR RANKING**

**PROJECT: RFP 18-49 Development, Installation &
Implementation of Access Control Security System at the
SJC Detention Center**

FIRM	A. PROPOSED SYSTEM 0 TO 30	B. PROPOSED MAINTENANCE & SERVICE 0 TO 20	C. PRESENTATION OF PROPOSED SYSTEM 0 TO 15	D. PROPOSED PROJECT TEAM 0 TO 20	E. PROPOSED SCHEDULE 0 TO 20	F. PRICING PROPOSAL 0 TO 30	G. QUALITY OF SUBMITTAL 0 TO 05	TOTAL 0 TO 140

SIGNATURE OF RATER: _____

PRINT NAME: _____

DATE: _____

**RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL
SECURITY SYSTEM FOR SJC DETENTION CENTER**

PART IV. CONTRACT REQUIREMENTS

A. CONTRACT AGREEMENT & TERM:

The intent of this RFP is to select the number one ranked firm through the evaluation process and to award a contract upon successful negotiations with that firm. It is anticipated that St. Johns County will issue a contract for the duration of the services.

The Contract Agreement shall be on a form furnished by the County. In the event that a Contract Agreement is attached to the RFP, such attached Contract Agreement is for discussion purposes only, and not necessarily reflective of any Contract that may be ultimately entered into by the County. In the event that a Contract Agreement is not attached to the RFP, it is expressly understood that the Board of County Commissioner's (Board's) preference/selection of any proposal does not constitute an award of a Contract Agreement with the County. It is anticipated that subsequent to the Board's preference/selection of any Proposal, Contract Negotiations will follow between the County and the selected Respondent. It is further expressly understood that no contractual relationship exists with the County until a Contract has been executed by both the County, and the selected Respondent. The County reserves the right to delete, add to, or modify one or more components of the selected Respondent's Proposal, in order to accommodate changed or evolving circumstances that the County may have encountered, since the issuance of the RFP.

If a Contract is awarded, the contract shall be in effect until such time as the County is no longer in use of the system at the SJC Detention Center. However, the County shall only continue with the Contractor for the maintenance services provided satisfactory performance has been maintained by the Contractor, availability of appropriated funds, and the County has a continued need for the services.

B. PUBLIC CONSTRUCTION BOND:

The Contractor shall be required to obtain and submit a recorded Public Construction Bond covering the faithful performance of the Contract and the payment of all obligations arising thereunder in full amount of the Contract, with such acceptable sureties, secured through the Bidder's usual sources as may be agreeable to the parties. The Contractor shall furnish the require bond, after full execution of the awarded Contract. The Bond shall be released upon satisfactory completion of the project.

Surety Bond

Acceptable Surety Companies: To be responsible to the County as Surety on Bonds, Surety shall comply with the following provisions:

1. Surety must be licensed to do business in the State of Florida;
2. Surety must have been in business and have a record of successful continuous operations for at least three (3) years;
3. Surety shall not have exposed itself to any loss on any one risk in an amount exceeding twenty percent (20%) of its surplus to policyholders;
4. Surety must have fulfilled all of its obligations on all other bonds given to the County;
5. Surety must have good underwriting, economic management, adequate reserves for undisclosed liabilities, and net resources for unusual stock and sound investment.

Time of Delivery and Form of Bond

The Public Construction Bond form will be forwarded to the Contractor with an original copy of the fully executed contract. **The Public Construction Bond must be recorded after the contract is signed by all parties.** The Contractor shall have three (3) days from receipt of fully executed contract to have the Public Construction Bond recorded. The Contractor shall have the Public Construction Bond recorded at the St. Johns County Clerk of Courts office, in St. Augustine, Florida. After the book and page number have been assigned to the bond by the recording person, the Contractor shall obtain an original certified copy of the recorded bond, and deliver the original certified copy to the SJC Purchasing Department. No work can commence until the required bond and Insurance Certificates have been delivered to the Purchasing Department. Upon receipt of the original certified copy of the recorded bond, the County shall issue a Notice to Proceed for the Contractor to commence the work.

Unless otherwise specified herein, the bond shall be written on the form provided by the SJC Purchasing Department. The Contractor shall require the Attorney-in-Fact who executes the required bonds on behalf of the Surety, to affix thereto a certified and current copy of his Power of Attorney authorizing his firm to act as an agent for the Surety in issuing the bond.

C. LIQUIDATED DAMAGES:

The Contractor shall have ten (10) days to return Contract originals from the time the Contractor receives a "Notice of Award". St. Johns County will return a "fully executed" Contract to the Contractor no later than seven (7) days after the return of the executed Contract originals (but no later than seventeen (17) days from the Notice of Award).

If the Contractor fails to meet any of the dates and timeframes set forth herein, or fails to execute the Contract, or to provide a Public Construction Bond, the County may elect at its option to consider the Contractor non-responsive and proceed with negotiations and award of a contract with the next highest ranked firm.

The work to be performed under this Agreement shall be commenced within **ten (10)** days of the date of the Notice to Proceed, in writing. The project shall be completed within the timeframe stipulated on the Notice to Proceed.

Conditions under which Liquidated Damages shall be Imposed:

Should the Contractor or, in case of his default, the Surety fail to complete the work within the time stipulated in the Notice to Proceed, and Contract Agreement, or within such extra time as may have been granted by the County, the Contractor or, in case of his default, the Surety shall pay to the County, not as a penalty, but as liquidated damages, the amount so due as determined by the following schedule:

<u>Original Contract Amount</u>	<u>Daily Charge per Calendar Day</u>
\$50,000 and under.....	\$ 763
Over \$50,000 but less than \$250,000.....	\$ 958
\$250,000 but less than \$500,000.....	\$ 1,099
\$500,000 but less than \$2,500,000.....	\$ 1,584
\$2,500,000 but less than \$5,000,000.....	\$ 2,811
\$5,000,000 but less than \$10,000,000.....	\$ 3,645
\$10,000,000 but less than \$15,000,000.....	\$ 4,217
\$15,000,000 but less than \$20,000,000.....	\$ 4,698
\$20,000,000 and over.....	\$ 6,323 plus 0.00005 of any amount over \$20 million (Round to nearest whole dollar)

D. INSURANCE REQUIREMENTS:

The Contractor shall not commence work under this Contract until he/she has obtained all insurance required under this section and such insurance has been approved by the County. All insurance policies shall be issued by companies authorized to do business under the laws of the State of Florida. The Contractor shall furnish proof of Insurance to the County prior to the commencement of operations. The Certificate(s) shall clearly indicate the Contractor has obtained insurance of the type, amount, and classification as required by contract and that no material change or cancellation of the insurance shall be effective without thirty (30) days prior written notice to the County. Certificates shall specifically include the County as Additional Insured for all lines of coverage except Workers' Compensation and Professional Liability. A copy of the endorsement must accompany the certificate. Compliance with the foregoing requirements shall not relieve the Contractor of its liability and obligations under this Contract.

Certificate Holder Address: St. Johns County, a political subdivision of the State of Florida
 500 San Sebastian View
 St. Augustine, FL 32084

The Contractor shall maintain throughout the duration of the Agreement, Comprehensive General Liability Insurance with minimum limits of \$1,000,000 per occurrence, \$2,000,000 aggregate to protect the Contractor from claims for damages for bodily injury, including wrongful death, as well as from claims of property damages which may arise from any operations under this Contract, whether such operations be by the Contractor or by anyone directly employed by or contracting with the Contractor.

The Contractor shall maintain during the life of the contract, Professional Liability or Errors and Omissions Insurance

with minimum limits of \$1,000,000; if applicable.

The Contractor shall maintain throughout the duration of the awarded Contract, Comprehensive Automobile Liability Insurance with minimum limits of \$2,000,000 combined single limit for bodily injury and property damage liability to protect the Contractor from claims for damages for bodily injury, including the ownership, use, or maintenance of owned and non-owned automobiles, including rented/hired automobiles whether such operations be by the Contractor or by anyone directly or indirectly employed by a Contractor.

The Contractor shall maintain, throughout the duration of the awarded Contract, Umbrella or Excess Liability Insurance covering workers compensation, commercial general liability and business auto liability with minimum limits of liability of \$1,000,000.

The Contractor shall maintain during the life of this Contract, adequate Workers' Compensation Insurance in at least such amounts as is required by the law for all of its employees per Florida Statute 440.02.

In the event of unusual circumstances, the County Administrator, or his designee, may adjust these insurance requirements.

E. INDEMNIFICATION:

To the fullest extent permitted by law, the Contractor shall indemnify and hold harmless St. Johns County, Florida, and employees from and against liability, claims, damages, losses and expenses, including attorney's fees, arising out of or resulting from performance of the Work, provided that such liability, claims, damage, loss or expense is attributable to bodily injury, sickness, disease or death, or injury to or destruction to tangible property (other than the Work itself) including loss of use resulting there from, but only to the extent caused in whole or in part by negligent acts or omissions of the Contractor, a subcontractor, or anyone directly or indirectly employed by them or anyone for whose acts they may be liable, regardless of whether or not such liability, claim, damage, loss or expense is caused in part by a party indemnified hereunder.

In claims against any person or entity indemnified under this Paragraph by an employee of the Contractor, a subcontractor, any one directly or indirectly employed by them or anyone for whose acts they may be liable, the indemnification obligation under this Paragraph shall not be limited by a limitation on amount or type of damages, compensation or benefits payable by or for the Contractor or a Sub-Contractor under workers' compensation acts, disability benefits acts or other employee benefit acts.

F. LICENSES, PERMITS, FEES:

The Contractor shall be responsible for obtaining and holding any and all necessary licenses, permits, certifications required to perform the work described herein throughout the duration of the Contract. Payment of any fees or fines resulting in the lack of permits, licenses or certifications shall be the sole responsibility of the Consultant.

G. GOVERNING LAWS & REGULATIONS:

It shall be the responsibility of the Contractor to be familiar and comply with any and all federal, state, and local laws, ordinances, rules and regulations relevant to the services to be performed under this Contract. The Contract Agreement shall be governed by the laws of the State of Florida and the County both as to interpretation and performance.

H. BACKGROUND CHECKS:

All personnel provided by the Contractor, including sub-contractors, to do work of any kind on the project at the SJC Detention Center under the awarded Agreement shall be required to undergo background checks. The Contractor shall be required to submit the required information on all personnel, and sub-contractors, including an information release to St. Johns County and/or the St. Johns County Sheriff's Office, for the background checks to be run. Any and all personnel performing any of the on-site work required to complete the project must meet the criteria provided below:

- A. Level I Background Screenings are required for any and all Contractor provided personnel performing services on County property. Background screenings include, but are not limited to, national and local criminal history, driver license record, national sexual offender, and employment history.
- B. Level II Background Screenings are required for any and all Contractor provided personnel as specified in Chapter 435.06, Florida Statutes.

C. Contractor provided personnel who undergo a Level I or Level II Background Screening and who are awaiting final disposition of a felony case, or who, in the past ten (10) years were found guilty of a felony offense, have had adjudication withheld in a felony case, or entered into a pre-trial intervention in a felony case may not perform any services under the awarded Agreement, if it is determined that the arrest record and/or the Court's action is relevant to the position and therefore makes the individual unsuitable to perform services on County property.

Any individual(s) who do not meet the criteria above, or, who are otherwise determined to fail the background checks, shall not be permitted to perform any work on-site for this project. The Contractor may be terminated, for cause, if any individuals who have not passed a background check are discovered on-site, working on the project.

I. TERMINATION:

Failure on the part of the Contractor to comply with any portion of the duties and obligations under the Contract Agreement shall be cause for termination. If the Contractor fails to perform any aspect of the responsibilities described herein, St. Johns County shall provide written notification stating any and all items of non-compliance. The Contractor shall then have fourteen (14) consecutive calendar days to correct any and all items of non-compliance. If the items of non-compliance are not corrected, or acceptable corrective action, as approved by the County, has not been taken within the fourteen (14) consecutive calendar days, the Contract Agreement may be terminated by St. Johns County for cause, upon giving seven (7) consecutive calendar days written notice to the Consultant.

In addition to the above, the County may terminate the Contract Agreement at any time, without cause, upon thirty (30) days written notice to the Consultant.

J. SUB-CONTRACTORS:

If the Contractor elects to sub-contract with any firm, for any portion of the work, the Contractor shall be responsible for all work performed by any sub-contract and the Contractor shall not be relieved of any obligations under this Contract.

At any time, the County may, at its discretion, require any Respondent to submit all relevant data required to establish to the satisfaction of the County, the reliability and responsibility of the proposed sub-contractors to furnish and perform the work proposed.

Prior to the award of the Contract, the County will notify the Respondent in writing if the County, after due investigation, has reasonable and substantial objection to any person or organization proposed as a sub-contract. The Respondent then may, at his option, withdraw his RFP Package, or submit an acceptable substitute at no increase in price. If the Respondent fails to submit an acceptable substitute within seven (7) days of the original notification, the County then may disqualify the Respondent, at no cost to the County.

The County reserves the right to disqualify any Consultant, Contractor, Sub-Contractor, Vendor, or material supplier due to previously documented project problems, either with performance or quality.

Sub-contractors and other persons and organizations proposed by the Respondent and accepted by the County, must be used on the work for which they were proposed and accepted and shall not be changed except with the written approval of the County.

RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL SECURITY SYSTEM FOR SJC DETENTION CENTER

PART V. PROPOSAL PACKAGE INSTRUCTIONS & FORMAT

A. PROPOSAL PACKAGE COMPONENTS

All Proposal Packages shall be evaluated partially based on the Respondent's ability to sufficiently address and demonstrate all required components provided herein.

The Proposal Package shall include one (1) hard-copy original document, and one (1) exact electronic PDF copy of the document submitted on a USB Drive. The hard-copy original shall be on 8 ½" X 11" pages, numbered, with headings typewritten with no smaller than size 10 font, and sections/sub-sections identified appropriately.

All submitted Proposal Packages must include, at a minimum, the following components:

Proposal Cover Page (Complete and submit)

1. Letter of Interest

Letter of Interest (**limit cover letter to 2 pages**) providing the following: (a) Full legal company name, (b) Primary contact information (email, phone, fax, mailing address); (c) Identify Principal(s), and any representatives with delegated authority (d) Brief statement of company qualifications relevant to this project; (e) Brief description of understanding of project requirements.

2. Proposed System

In this section Respondents shall submit documentation to fully demonstrate the function, capabilities, and limitations of the system being proposed for this project.

3. Maintenance & Service

In this section Respondents shall submit documentation to demonstrate the levels of maintenance and service that will be required to maintain the system at a fully operational level, including services being offered for technical support, troubleshooting, malfunctions, etc.

4. Proposed Project Team

In this section Respondents shall submit the entire team being proposed for this project, including subcontractors, material providers, technical support, development and implementation, and maintenance and services upon startup of system. Respondent must provide any and all applicable licenses and qualifications for the proposed sub-contractors provided in the submitted proposal.

5. Proposed Schedule

In this section Respondents shall provide the proposed schedules for all aspects of the project, including development, installation, and implementation. Respondents shall include any timeframes provided for troubleshooting and adjustments upon system implementation.

6. Pricing Proposal

In this section Respondents shall provide a comprehensive pricing proposal that includes all aspects and phases of the project. The pricing proposal shall be divided into system replacement and maintenance & service, with cost breakdowns and totals for each aspect of the project.

7. Administrative Information

In this section Respondents shall submit the following completed documentation:

- | | |
|---|-----------------------|
| Affidavit of Solvency | (Complete and submit) |
| St. Johns County Affidavit | (Complete and submit) |
| Conflict of Interest Disclosure Form | (Complete and submit) |
| Acknowledged Addenda | (Sign and submit) |

RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL SECURITY SYSTEM FOR SJC DETENTION CENTER

SUBMIT ONE (1) ORIGINAL HARD-COPY AND ONE (1) EXACT ELECTRONIC PDF COPY ON A USB DRIVE TO:

ST. JOHNS COUNTY, FL
PURCHASING DEPARTMENT
500 SAN SEBASTIAN VIEW
ST. AUGUSTINE, FLORIDA 32084
ATTN: Jaime T. Locklear, MPA, CPPB, FCCM
Assistant Purchasing Manager

FULL LEGAL COMPANY NAME: _____

MAILING ADDRESS: _____

DATE OF SUBMITTAL: _____

**RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL
SECURITY SYSTEM FOR SJC DETENTION CENTER**

AFFIDAVIT OF SOLVENCY

STATE OF _____)

COUNTY OF _____)

PERTAINING TO THE SOLVENCY OF {insert entity name}, being of lawful age and being duly sworn I, {insert affiant name}, as {insert position or title} (ex. CEO, officer, president, duly authorized representative, etc.) hereby certify under penalty of perjury that:

1. I have reviewed and am familiar with the financial status of above stated entity.
2. The above stated entity possesses adequate capital in relation to its business operations or any contemplated or undertaken transaction to timely pay its debts and liabilities (including, but not limited to, unliquidated liabilities, un-matured liabilities and contingent liabilities) as they become absolute and due.
3. The above stated entity has not, nor intends to, incur any debts and/or liabilities beyond its ability to timely pay such debts and/or liabilities as they become due.
4. I fully understand failure to make truthful disclosure of any fact or item of information contained herein may result in denial of the application, revocation of the Certificate of Public Necessity if granted and/or other action authorized by law.

The undersigned has executed this Affidavit of Solvency, in his/her capacity as a duly authorized representative of the above stated entity, and not individually, as of this _____ day of _____, 20____.

Signature of Affiant

STATE OF _____)
COUNTY OF _____)

Subscribed and sworn to before me this _____ day of _____, 20____, by _____ who personally appeared before me at the time of notarization, and who is personally known to me or who has produced _____ as identification.

Notary Public

My commission expires:

SECURITY SYSTEM FOR SJC DETENTION CENTER

AFFIDAVIT

TO: ST. JOHNS COUNTY BOARD OF COUNTY COMMISSIONERS
ST. AUGUSTINE, FLORIDA

At the time the proposal is submitted, the Respondent shall attach to his proposal a sworn statement.

The sworn statement shall be an affidavit in the following form, executed by an officer of the firm, association or corporation submitting the proposal and shall be sworn to before a person who is authorized by law to administer oaths.

STATE OF _____ COUNTY OF _____ Before me, the undersigned authority, personally appeared _____ who, being duly sworn, deposes and says he is _____ (Title) of _____ (Firm) the respondent submitting the attached Pre-Qualification Package for the services covered by the RFP documents for RFP No: 18-49, Development, Installation & Implementation of Access Control Security System at SJC Detention Center.

The affiant further states that no more than one proposal for the above referenced project will be submitted from the individual, his firm or corporation under the same or different name and that such respondent has no financial interest in the firm of another respondent for the same work, that neither he, his firm, association nor corporation has either directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with this firm's proposal on the above described project. Furthermore, neither the firm nor any of its officers are debarred from participating in public contract lettings in any other state.

(Proposer)

By _____

(Title)

STATE OF _____)

COUNTY OF _____)

Subscribed and sworn to before me this _____ day of _____, 20____, by _____ who personally appeared before me at the time of notarization, and who is personally known to me or who has produced _____ as identification.

Notary Public

My commission expires:

VENDOR ON ALL COUNTY PROJECTS MUST EXECUTE AND ATTACH THIS AFFIDAVIT TO EACH PROPOSAL.

RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL SECURITY SYSTEM FOR SJC DETENTION CENTER

**St. Johns County Board of County Commissioners
Conflict of Interest Disclosure Form**

The term "conflict of interest" refers to situations in which financial or other considerations may adversely affect, or have the appearance of adversely affecting a consultant's/contractor's professional judgment in completing work for the benefit of St. Johns County ("County"). The bias such conflicts could conceivably impart may inappropriately affect the goals, processes, methods of analysis or outcomes desired by the County.

Consultants/Contractors are expected to safeguard their ability to make objective, fair, and impartial decisions when performing work for the benefit of the County. Consultants/Contractors, therefore must there avoid situations in which financial or other considerations may adversely affect, or have the appearance of adversely affecting the consultant's/contractor's professional judgement when completing work for the benefit of the County.

The mere appearance of a conflict may be as serious and potentially damaging as an actual distortion of goals, processes, methods of analysis or outcomes. Reports of conflicts based upon appearances can undermine public trust in ways that may not be adequately restored even when the mitigating facts of a situation are brought to light. Apparent conflicts, therefore, should be disclosed and evaluated with the same vigor as actual conflicts.

It is expressly understood that failure to disclose conflicts of interest as described herein may result in immediate disqualification from evaluation or immediate termination from work for the County.

Please check the appropriate statement:

- I hereby attest that the undersigned Respondent has no actual or potential conflict of interest due to any other clients, contracts, or property interests for completing work on the above referenced project.
- The undersigned Respondent, by attachment to this form, submits information which may be a potential conflict of interest due to other clients, contracts or property interests for completing work on the above referenced project.

Legal Name of Respondent: _____

Authorized Representative(s) :

_____ Signature	_____ Print Name/Title
_____ Signature	_____ Print Name/Title

ATTACHMENT "A"
PRICING PROPOSAL FORM

Respondents shall submit pricing for the system replacement and the maintenance services separately.

Pricing Proposal:

1. System Replacement: _____

The proposed pricing for the System Replacement shall be a total lump sum price. Any and all costs associated with the system replacement shall be included in the pricing provided. Respondents shall also provide a cost breakdown that identifies all of the costs that are included in the cost for the system replacement. The cost breakdown can be attached hereto in the submitted proposal.

2. Maintenance Services: _____

Maintenance services shall begin once the system is installed, tested, and properly running. Respondents shall include any and all costs associated with providing maintenance services shall be included in the proposed pricing for maintenance provided below. Respondents shall also provide a cost breakdown that identifies all of the costs that are included in the proposed pricing for maintenance services. The cost breakdown can be attached hereto in the submitted proposal.


Any discrepancy between the proposed pricing and the cost breakdown for either system replacement or maintenance services shall be determined by the cost breakdown. The provided cost breakdowns for each part of the project must include all aspects of that aspect of the project.

Any and all pricing submitted shall be subject to negotiations with the County. The County reserves the right to add, remove, or adjust any part of the submitted proposed pricing to best serve the needs of the St. Johns County.

RFP NO: 18-49 DEVELOPMENT, INSTALLATION AND IMPLEMENTATION OF ACCESS CONTROL SECURITY SYSTEM FOR SJC DETENTION CENTER

Cut along the outer border and affix label to your submitted envelope/container to identify it as a Proposal Package

Proposal Package • DO NOT OPEN	
SEALED BID NO.:	RFP 18-49
BID TITLE:	Development, Installation & Implementation of Access Control Security System for SJC Detention Center
DUE DATE/TIME:	By 4:00PM – May 24, 2018
SUBMITTED BY:	Company Name
	Company Address
	Company Address
DELIVER TO:	SJC Purchasing Department ATTN: Jaime Locklear, MPA, CPPB, FCCM Assistant Purchasing Manager 500 San Sebastian View St. Augustine FL 32084



END OF DOCUMENT