

RESOLUTION NO. 2018 - 401

A RESOLUTION BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA, AUTHORIZING THE COUNTY ADMINISTRATOR, OR DESIGNEE, TO PURCHASE AND TO EXECUTE A PURCHASE ORDERS FOR FY 19 VEHICLES

RECITALS

WHEREAS, the County seeks to purchase FY19 vehicles; and

WHEREAS, in accordance with section 302.6.5.4 of the St. Johns County Purchasing Manual, entitled "Piggyback or Cooperative Purchasing", the County is authorized make said purchase subject to the terms and conditions of Florida Sheriff's Association Contracts #FSA18-VEL26.0 and #FSA 18-VEL16.0 and/or Florida State Term Contract # 2150000-18-1, ("Contract"); and

WHEREAS, purchase of the FY 19 vehicles will be funded by various departments; and

WHEREAS, the County has reviewed the terms, provisions, conditions and requirements of the Contract and finds that entering into the Contract for purchase of the vehicles serves a public purpose.

NOW, THEREFORE BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ST. JOHNS COUNTY, FLORIDA, as follows:

Section 1. The above Recitals are incorporated by reference into the body of this Resolution and such Recitals are adopted as finds of fact.

Section 2. The County Administrator, or designee, is hereby authorized to purchase FY 19 Vehicles.

Section 3. In accordance with the terms and conditions of the Contract, the County Administrator, or designee, is further authorized to execute a purchase orders for FY 19 Vehicles per the adopted list dated September 20, 2018.

Section 4. To the extent that there are typographical and/or administrative errors that do not change the tone, tenor, or concept of this Resolution, then this Resolution may be revised without subsequent approval by the Board of County Commissioners.

PASSED AND ADOPTED by the Board of County Commissioners of St. Johns County, Florida, this 20 day of November, 2018.

ATTEST: Hunter S. Conrad, Clerk

By: Pam Halterman
Deputy Clerk



**BOARD OF COUNTY COMMISSIONERS
ST. JOHNS COUNTY, FLORIDA**

By: Paul M. Waldron
Chair

RENDITION DATE 11/21/18

Fund	Fund Dept Acct#	Short Description	Sum of FY 19 Approved Budget
0001	0031	56415 Replace 1 Ton Truck	53,300
	0031	56415 Replacement Dump Truck	51,750
	0031	56415 Replacement Van	46,000
	0031 Total		151,050
	0078	56415 Replacement Courier Van	30,000
	0078 Total		30,000
	0079	56415 Replacement Small Suv	23,805
	0079 Total		23,805
	0094	56415 Small Awd Suv	26,000
	0094 Total		26,000
	0106	56400 Equip For Radio Syst Mgr Truck	5,000
	0106	56415 Repl Radio Systems Mgr Truck	45,300
	0106 Total		50,300
	0108	56415 Replacement Sedan	20,000
	0108 Total		20,000
0001 Total			301,155
1104	1190	56415 1/2 Ton 4X2 Ext Cab Truck Cng.	430,000
	1190 Total		430,000
1104 Total			430,000
1111	1121	56415 Mid-Size 4X4 Suv	33,000
	1121 Total		33,000
	1122	56415 1 Ton 4X2 Crew Cab Truck	61,791
	1122	56415 1/2 Ton 4X4 Ext Cab Truck-Cng	99,000
	1122	56415 2 Ton 4X4 Reg Cab Truck-Cng	84,000
	1122	56415 Crew Cab Dump Truck	721,413
	1122	56415 Grapple Truck	295,241
	1122	56415 Semi	141,767
	1122	56415 Single Cab Dump Truck Utility	125,000
	1122 Total		1,528,212
	1128	56415 Mid-Size 4X4 Suv	33,000
	1128 Total		33,000
1111 Total			1,594,212
1113	1137	56415 Replacement Suv	31,800
	1137 Total		31,800
1113 Total			31,800
1116	1146	56415 Truck	48,904
	1146 Total		48,904
1116 Total			48,904
1171	1224	56400 Bed Covers Prev Roll Dwn Trck	2,200
	1224	56400 Equip For New Logistics Truck	9,000
	1224	56400 Equipment Prevention Truck	30,300
	1224	56400 Equip Battalion Chief Vehicle	21,000
	1224	56415 1/2 Ton 4X2 Ext Cab Truck	90,000
	1224	56415 Repl Battalion Chief Vehicle	45,000
	1224	56415 Replacement Logistics Truck	52,000

	1224	56415 Roll Down Marine Rescue Trucks	60,000
	1224	56415 Truck Bed Cover	3,300
	1224 Total		312,800
1171 Total			312,800
4444	4409	56415 F150 King Cab 4 X 4 W/Cng	45,000
	4409 Total		45,000
	4413	56415 F-450 Reg Cab Pickup W/ Cng	90,500
	4413 Total		90,500
	4416	56415 F-250 Ext Cab Pickup W/ Cng	115,000
	4416	56415 F450 Truck W/ Cng	102,276
	4416 Total		217,276
	4490	56415 Mini Transit Connect	24,500
	4490 Total		24,500
4444 Total			377,276
Grand Total			3,096,147



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FLORIDA SHERIFFS ASSOCIATION

2617 Mahan Drive, Tallahassee, Florida 32308
P.O. Box 12519 • Tallahassee, Florida 32317-2519

p: (850) 877-2165
f: (850) 878-8665

www.flsheriffs.org  

Date: October 1, 2018

To: All Perspective Participants

From: Steve Casey, Executive Director
Sarraah Glassner, Deputy Executive Director
Annette Grissom, CPP Manager
Lisa Gregor, CPP Coordinator

Re: Contract Number FSA18-VEH16.0 Cabs & Chassis Trucks and Heavy Equipment

We are pleased to announce that the Florida Sheriffs Association Cooperative Purchasing Program has successfully completed its 16th nationwide cooperative bid for heavy duty trucks and equipment. This contract is in effect beginning October 1, 2018 through September 30, 2019.

This year's bid includes 83 specifications and 356 makes and models. It offers cab and chassis trucks, loaders, bulldozers, lawn mowers, generators and much more.

The competitive process for this award began in February 2018, when stakeholders were surveyed regarding procurement needs. Specifications were developed based on prior year activity and new additions were added based on survey results and the Fleet Advisory Committee's review of commodities.

On May 8, 2018, a direct notification was sent to 521 prospective bidders to register for qualification to participate in the bid process. An advertisement of the Invitation to Bid was placed within the Florida Administrative Weekly on May 14, 2018 and again on May 29, 2018. From this ITB, 121 bidders responded to the pre-bid meeting registration. Of these respondents, 86 submitted bids and 81 qualified, responsive bidders were awarded after a review by the FSA Fleet Advisory Committee.

The Florida Sheriffs Association Cooperative Purchasing Program has followed the Contract Terms and Conditions to procure this contract.

Contract prices are extended and guaranteed to any local government or political subdivision of the state, public educational institutions, other public agencies or authorities with the State of Florida, and entities approved by the manufacturer to participate in this contract.

Out of state sales are permitted under this contract. All purchasers are bound by their local governing purchasing ordinances, rules and regulations.

All awarded vendors are governed by their manufacturer agreements and the Contract Terms and Conditions.

List of Awards for FSA18-VEH16.0 Cabs & Chassis Trucks and Heavy Equipment:

ACF Standby Systems LLC
Alamo Industrial
Alan Jay Chevrolet Buick GMC Cadillac
Alan Jay Chrysler Jeep Dodge of Wauchula
Alan Jay Ford Lincoln
ARS Powersports
AutoNation CDJR Pembroke Pines
Bandit Industries, Inc.
Bay Dodge Chrysler Jeep Ram
Bobcat Company
Bozard Ford
Broyhill Manufacturing Company
Choo Choo Lawn Equipment
Coggin Ford
Container Systems & Equipment
Cowin Equipment
Creel Tractor
Cub Cadet
DeLand Truck Center
Dobbs Equipment LLC
Doosan
Duval Ford
Earthmovers Construction Equipment, LLC
Environmental Products of Florida
Everglades Equipment Group
Federal Contracts Corp
Flagler Construction Equipment
Four Star Freightliner
Futch's Tractor Depot
Garber Chrysler
Garber Ford
General GMC
GHC Motorsports
Godwin Pumps of America
Great Southern Equipment
Hale Trailer Brake & Wheel, Inc
Holland Pump Company
Humdinger Equipment
Isuzu Truck of Ocala
IT-S
Jeffrey Allen, Inc.
Kelly Tractor Co
Kenworth of Central Florida



Kenworth of Jacksonville
Kenworth of South Florida
LJ Power
Lou Bachrodt Freightliner
Maudlin International Trucks
Menzi USA Sales, Inc.
Mid Florida Diesel, Inc
Morbark LLC
Nextran
Orlando Freightliner
Palm Truck Center
Palmetto Truck Center
Pantropic Power
Pat's Pump & Blower
Rechtien International Trucks, Inc.
Ridge Equipment Co., Inc.
Ring Power Corporation
Rush Truck Center - Tampa
Sarasota Fun Machines
Sewer Equipment
Southern Sewer Equipment Sales
Southern States ToyotaLift
Southport Truck Group
Stingray Chevrolet LLC
Sun State International Trucks, LLC
Terrain King
Texas Trailers Sales and Service
Thompson Pump, Inc.
Tradewinds Power
Trekker Tractor
Truckmax Isuzu
Truckmax, Inc
Trucks & Parts of Tampa, LLC
United Rentals (North America), Inc.
Veritrac
Vermeer Southeast
Weedoo
Zabatt



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Date: October 1, 2018

To: All Perspective Participants

From: Steve Casey, Executive Director
Sarrah Glassner, Deputy Executive Director
Annette Grissom, CPP Manager
Lisa Gregor, CPP Coordinator

Re: Contract Number FSA18-VEL26.0 Police Rated, Administrative, Utility Vehicles, Trucks and Vans

We are pleased to announce that the Florida Sheriffs Association has successfully completed its 26th nationwide cooperative bid for vehicles. This contract is in effect beginning October 1, 2018 through September 30, 2019.

This year's bid includes 70 specifications and 265 makes and models. It offers police rated, special service, administrative, hybrid vehicles, pick-up trucks, vans, mobility transport and police motorcycles.

The competitive process for this award began in February 2018, when stakeholders were surveyed regarding procurement needs. Specifications were developed based on prior year activity and new additions were added based on survey results and the Fleet Advisory Committee's review of commodities.

On May 8, 2018, a direct notification was sent to 521 prospective bidders to register for qualification to participate in the bid process. An advertisement of the Invitation to Bid was placed within the Florida Administrative Weekly on May 14, 2018 and again on May 29, 2018. From this ITB, 62 bidders responded to the pre-bid meeting registration. Of these respondents, 30 submitted bids and 28 qualified, responsive bidders were awarded after a review by the FSA Fleet Advisory Committee.

The Florida Sheriffs Association Cooperative Purchasing Program has followed the Contract Terms and Conditions to procure this contract.

Contract prices are extended and guaranteed to any local government or political subdivision of the state, public educational institutions, other public agencies or authorities with the State of Florida, and entities approved by the manufacturer to participate in this contract.

Out of state sales are permitted under this contract. All purchasers are bound by their local governing purchasing ordinances, rules and regulations.

All awarded vendors are governed by their manufacturer agreements and the Contract Terms and Conditions.

List of Awards for FSA18-VEL26.0 Police Rated, Administrative, Utility Vehicles, Trucks and Vans:

Alan Jay Chevrolet Buick GMC Cadillac
Alan Jay Chrysler Jeep Dodge of Wauchula

Alan Jay Ford Lincoln
Alan Jay Nissan, Inc.
Alan Jay Toyota
Alligator Alley Harley Davidson
Auto Nation Chevrolet Pembroke Pines
AutoNation CDJR Pembroke Pines
Beck Auto Sales
Beck Chevrolet Buick GMC
Beck Nissan
Big Bend Chevrolet Buick
Bozard Ford
Bruce Rossmeyer's Daytona Harley-Davidson
Coggin Chevrolet
Coggin Ford
Coggin Nissan
Coggin Toyota
Duval Ford LLC
Garber Chevrolet Buick GMC
Garber Chrysler Dodge Truck
Garber Ford Inc
Orlando Freightliner
Prestige Ford
Stingray Chevrolet
Terry Taylor DeLand Nissan
Weston Nissan



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Alan Jay Chevrolet Cadillac, Inc. d/b/a Alan Jay Chevrolet Buick GMC Cadillac (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the incorporated General Contract Conditions.

III. Contract.

As used in this document, "Contract" (whether or not capitalized) shall, unless the context requires otherwise, include this document and all incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

All Exhibits attached and listed below are incorporated in their entirety into, and form part of this Contract. The Contract Exhibits shall have priority in the order listed:

- a) Exhibit A: Addenda, in reverse order of issuance
- b) Exhibit B: Bid Tabulation(s)
- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Chris Wilson
Fleet Sales Manager
5330 US HWY 27 South
Sebring, FL 33870
Telephone: (863) 402-4234
Email: Chris.Wilson@AlanJay.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Alan Jay Chevrolet Buick GMC Cadillac

Chris Wilson, Fleet Sales Mgr

11/14/2017

DATE:

STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES

David Zeckman, Chief of Staff

11/17/2017

DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Alan Jay Import Center, Inc. d/b/a Alan Jay Toyota (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1 . After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the incorporated General Contract Conditions.

III. Contract.

As used in this document, "Contract" (whether or not capitalized) shall, unless the context requires otherwise, include this document and all incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

All Exhibits attached and listed below are incorporated in their entirety into, and form part of this Contract. The Contract Exhibits shall have priority in the order listed:

- a) Exhibit A: Addenda, in reverse order of issuance
- b) Exhibit B: Bid Tabulation(s)
- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation.



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Chris Wilson
Fleet Sales Manager
5330 US HWY 27 South
Sebring, FL 33870
Telephone: (863) 402-4234
Email: Chris.Wilson@AlanJay.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Alan Jay Toyota

Chris Wilson, Fleet Sales Mgr

11/14/2017

DATE:

STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES

David Zeckman, Chief of Staff

11/17/2017

DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Alan Jay Ford Lincoln Mercury, Inc. d/b/a Alan Jay Ford Lincoln (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the incorporated General Contract Conditions.

III. Contract.

As used in this document, "Contract" (whether or not capitalized) shall, unless the context requires otherwise, include this document and all incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

All Exhibits attached and listed below are incorporated in their entirety into, and form part of this Contract. The Contract Exhibits shall have priority in the order listed:

- a) Exhibit A: Addenda, in reverse order of issuance
- b) Exhibit B: Bid Tabulation(s)
- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Chris Wilson
Fleet Sales Manager
5330 US HWY 27 South
Sebring, FL 33870
Telephone: (863) 402-4234
Email: Chris.Wilson@AlanJay.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Alan Jay Ford Lincoln

Chris Wilson, Fleet Sales Mgr

11/14/2017

DATE:

STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES

David Zeckman, Chief of Staff

11/17/2017

DATE:



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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Alan Jay Nissan, Inc. (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1 . After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the Incorporated General Contract Conditions.

III. Contract.

As used in this document, "Contract" (whether or not capitalized) shall, unless the context requires otherwise, include this document and all incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

All Exhibits attached and listed below are incorporated in their entirety into, and form part of this Contract. The Contract Exhibits shall have priority in the order listed:

- a) Exhibit A: Addenda, in reverse order of issuance
- b) Exhibit B: Bid Tabulation(s)
- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Chris Wilson
Fleet Sales Manager
5330 US HWY 27 South
Sebring, FL 33870
Telephone: (863) 402-4234
Email: Chris.Wilson@AlanJay.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Alan Jay Nissan, Inc.

Chris Wilson, Fleet Sales Mgr

11/14/2017

DATE:

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**

David Zeckman, Chief of Staff

11/17/2017

DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and AutoNation CDJR Pembroke Pines (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the incorporated General Contract Conditions.

III. Contract.

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All Exhibits attached and listed below are incorporated in their entirety into, and form part of this Contract. The Contract Exhibits shall have priority in the order listed:

- a) Exhibit A: Addenda, in reverse order of issuance
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- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-10-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Steve Henry
Fleet Director
13601 Pines Blvd.
Pembroke Pines, FL 33027
Telephone: (954) 441-2034
Email: henrys@autoNation.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

AutoNation CDJR Pembroke Pines

Steve L. Henry
[Name]

11-15-17
DATE:

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**

David Zeckman
David Zeckman, Chief of Staff

11/17/2017
DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and **Big Bend Chevrolet Buick** (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for **25100000-18-1**. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

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- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
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No. 25100000-18-1
For
Motor Vehicles**

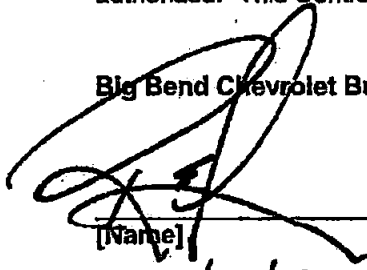
IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
JC Martin
Fleet & Commercial Manager
1424 N Young Blvd.
Chiefland, FL 32626
Telephone: (863) 899-3843
Email: bids@kelleyfleet.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

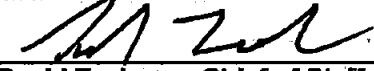
Big Bend Chevrolet Buick



[Name]
11/15/17

DATE:

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**



David Zeckman, Chief of Staff
11/17/2017

DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Coggin Chevrolet (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1 . After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the incorporated General Contract Conditions.

III. Contract.

As used in this document, "Contract" (whether or not capitalized) shall, unless the context requires otherwise, include this document and all incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

All Exhibits attached and listed below are incorporated in their entirety into, and form part of this Contract. The Contract Exhibits shall have priority in the order listed:

- a) Exhibit A: Addenda, in reverse order of issuance
- b) Exhibit B: Bid Tabulation(s)
- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

We serve those who serve Florida.

**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.


Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Rick Hoening
Commercial / Government Sales Director
10880 Philips Hwy.
Jacksonville, FL 32256
Telephone: (904) 608-4240
Email: RHoening@CogginAuto.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Coggin Chevrolet

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**



Rick Hoening



David Zeckman, Chief of Staff

11/14/17

DATE:

11/17/2017

DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and **Asbury Jax Ford d/b/a Coggin Ford (Contractor)**, collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for **2510000018-1**. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

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- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.


Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Rick Hoening
Commercial / Government Sales Director
9650 Atlantic Blvd.
Jacksonville, FL 32225
Telephone: (904) 608-4240
Email: RHoening@CogginAuto.com


IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Coggin Ford

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**



Rick Hoening



David Zeckman, Chief of Staff

11/17/17

DATE:

11/17/2017

DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Coggin Toyota at the Avenues d/b/a Coggin Toyota (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the incorporated General Contract Conditions.

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- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

We serve those who serve Florida

**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**


IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Rick Hoening
Commercial / Government Sales Director
11340 Philips Hwy.
Jacksonville, FL 32256
Telephone: (904) 608-4240
Email: RHoening@CogginAuto.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Coggin Toyota



Rick Hoening

DATE: _____

10/19/17

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**



David Zeckman, Chief of Staff

DATE: _____

11/17/2017



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and **Cruise Car, Inc.** (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for **2510000018-1**. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

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- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

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Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles

IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Adam Slulimirski
President
6265 E. Sawgrass Road
Sarasota, FL 34240
Telephone: (941) 929-1630
Email: adams@cruiseclarinc.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Cruise Car, Inc.

Adam Slulimirski

[Name]

11/15/2017

DATE:

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**

David Zeckman

David Zeckman, Chief of Staff

11/17/2017

DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Daytona Harley-Davidson (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for **2510000018-1**. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

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- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Barry Kuhnly
Manager Police and Fleet Sales
1637 North US Hwy 1
Ormond Beach, FL 32174
Telephone: (954) 257-2073
Email: bkuhnlly@brhd.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Daytona Harley-Davidson

Barry Kuhnly
[Name]

11-13-17
DATE:

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**

David Zeckman
David Zeckman, Chief of Staff

11/17/2017
DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Duval Ford LLC (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

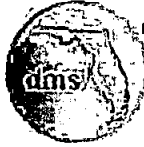
Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the incorporated General Contract Conditions.

III. Contract.

As used in this document, "Contract" (whether or not capitalized) shall, unless the context requires otherwise, include this document and all incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

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- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Matt Forte
Government Sales Manager
1616 Cassat Ave.
Jacksonville, FL 32210
Telephone: (904) 387-6541
Email: Matt.Forte@Duvalfleet.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Duval Ford LLC

[Name]

11-16-17

DATE:

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**

David Zeckman, Chief of Staff

11/17/2017

DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Garber Chevrolet Buick GMC, Inc. (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

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Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the incorporated General Contract Conditions.

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- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Daniel C. Devries
Fleet Director
3340 Highway 17 (P.O. Box 945)
Green Cove Springs, FL 32043
Telephone: (904) 264-4502
Email: garberfleet@garberautomail.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Garber Chevrolet Buick GMC, Inc.

[Name] Daniel C. Devries

11-14-17

DATE:

STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES

David Zeckman, Chief of Staff

11/17/2017

DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

We serve those who serve Florida

**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Garber Chrysler Dodge Truck, Inc. (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida.

Accordingly, the Parties agree as follows:

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The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

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- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
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FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

We serve those who serve Florida

**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Daniel C. Devries
Fleet Director
3408 Highway 17 (P.O. Box 945)
Green Cove Springs, FL 32043
Telephone: (904) 264-4502
Email: garberfleet@garberautomall.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Garber Chrysler Dodge Truck, Inc.

[Name] Daniel C. Devries

11.14.17
DATE:

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**

David Zeckman, Chief of Staff

11/17/2017
DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

We serve those who serve Florida

**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Garber Ford, Inc. (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

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- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

We serve those who serve Florida

**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Daniel C. Devries
Fleet Director
3380 Highway 17 (P.O. Box 94)
Green Cove Springs, FL 32043
Telephone: (904) 264-4502
Email: garberfleet@garberautomail.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Garber Ford, Inc.

[Name] Daniel C. Devries

DATE: 11-15-17

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**

David Zeckman, Chief of Staff

DATE: 11/17/2017



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

We serve those who serve Florida

**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and **Gatormoto Utility Vehicles and More LLC d/b/a Moto Electric Vehicles** (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for **2510000018-1**. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida.

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FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

We serve those who serve Florida.

**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:

Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:

Brett Jackrel
Sales Manager
58 West 9th Street
Atlantic Beach, FL 32233
Telephone: (904) 247-1818
Email: bjackrel@motoelectricvehicles.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Moto Electric Vehicles

Brett Jackrel
[Name]
11/17/17
DATE:

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**

David Zeckman
David Zeckman, Chief of Staff
11/17/2017
DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Jeffrey-Allen, Inc. (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the Incorporated General Contract Conditions.

III. Contract.

As used in this document, "Contract" (whether or not capitalized) shall, unless the context requires otherwise, include this document and all incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

All Exhibits attached and listed below are incorporated in their entirety into, and form part of this Contract. The Contract Exhibits shall have priority in the order listed:

- a) Exhibit A: Addenda, in reverse order of issuance
- b) Exhibit B: Bid Tabulation(s)
- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:

Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:

Benjamin R. Sverdlow
President
4401 US Hwy 301 North
Tampa, FL 33610
Telephone: (800) 282-6256 X7024
Email: sales@jeffreyalleninc.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Jeffrey-Allen, Inc.

[Name]

11-15-17

DATE:

STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES

David Zeckman, Chief of Staff

11/17/2017

DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and **Kelley Buick GMC, Inc.** (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for **25100000-18-1**. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the incorporated General Contract Conditions.

III. Contract.

As used in this document, "Contract" (whether or not capitalized) shall, unless the context requires otherwise, include this document and all incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

All Exhibits attached and listed below are incorporated in their entirety into, and form part of this Contract. The Contract Exhibits shall have priority in the order listed:

- a) Exhibit A: Addenda, in reverse order of issuance
- b) Exhibit B: Bid Tabulation(s)
- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

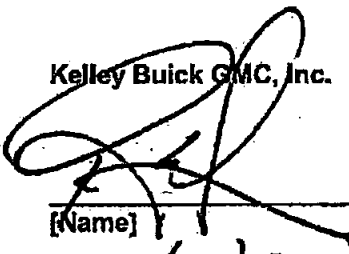
IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
JC Martin
Commercial Manager
255 W Van Fleet Drive
Bartow, FL 33830
Telephone: (863) 899-3843
Email: bids@kelleybuickgmc.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

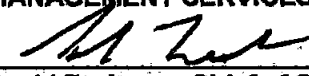
Kelley Buick GMC, Inc.



[Name]
11/15/17

DATE:

STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES



David Zeckman, Chief of Staff
11/17/2017

DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Prestige Ford (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1 . After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the Incorporated General Contract Conditions.

III. Contract.

As used in this document, "Contract" (whether or not capitalized) shall, unless the context requires otherwise, include this document and all Incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

All Exhibits attached and listed below are incorporated in their entirety into, and form part of this Contract. The Contract Exhibits shall have priority in the order listed:

- a) Exhibit A: Addenda, in reverse order of issuance
- b) Exhibit B: Bid Tabulation(s)
- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

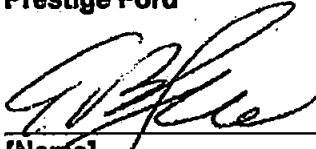
IV. Contract Management.

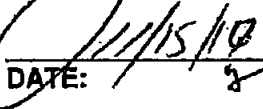
Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Eric Jore
Fleet Manager
17701 US Hwy 441
Mt. Dora, FL 32757
Telephone: (352) 357-5522
Email: ejore@aol.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.


Prestige Ford

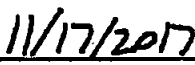


[Name]


DATE:

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**



David Zeckman, Chief of Staff


DATE:



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and Tampa Truck Center LLC (Contractor), collectively referred to herein as the "Parties."

The Contractor submitted a response to the Department's solicitation, ITB No. 03-25100000-A for 2510000018-1. After concluding all evaluations, the Department has determined that the Contractor's response provides a best value to the State of Florida. Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on November 17, 2017. The Contract shall expire on November 16, 2019 unless terminated earlier in accordance the General Contract Conditions.

II. Renewal Term.

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the incorporated General Contract Conditions.

III. Contract.

As used in this document, "Contract" (whether or not capitalized) shall, unless the context requires otherwise, include this document and all incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

All Exhibits attached and listed below are incorporated in their entirety into, and form part of this Contract. The Contract Exhibits shall have priority in the order listed:

- a) Exhibit A: Addenda, in reverse order of issuance
- b) Exhibit B: Bid Tabulation(s)
- c) Exhibit C: General Contract Conditions
- d) Exhibit D: ITB and ITB Attachments (not incorporated in addenda)
- e) The Contractor's Reply to this solicitation



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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**Attachment O
State Term Contract
No. 25100000-18-1
For
Motor Vehicles**

IV. Contract Management.

Department's Contract Manager:
Christopher McMullen
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 370
Tallahassee, Florida 32399-0950
Telephone: (850) 922-9867
Email: Christopher.McMullen@dms.myflorida.com

Contractor's Contract Manager:
Scott Endris
Municipal and Fleet Manager
7528 US Hwy 301 N
Tampa, FL 33637
Telephone: (818) 262-0890
Email: sendris@tampafitl.com

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

Tampa Truck Center LLC

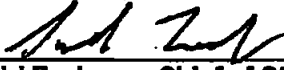


[Name]

11/14/17

DATE:

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**



David Zeckman, Chief of Staff

11/17/2017

DATE: